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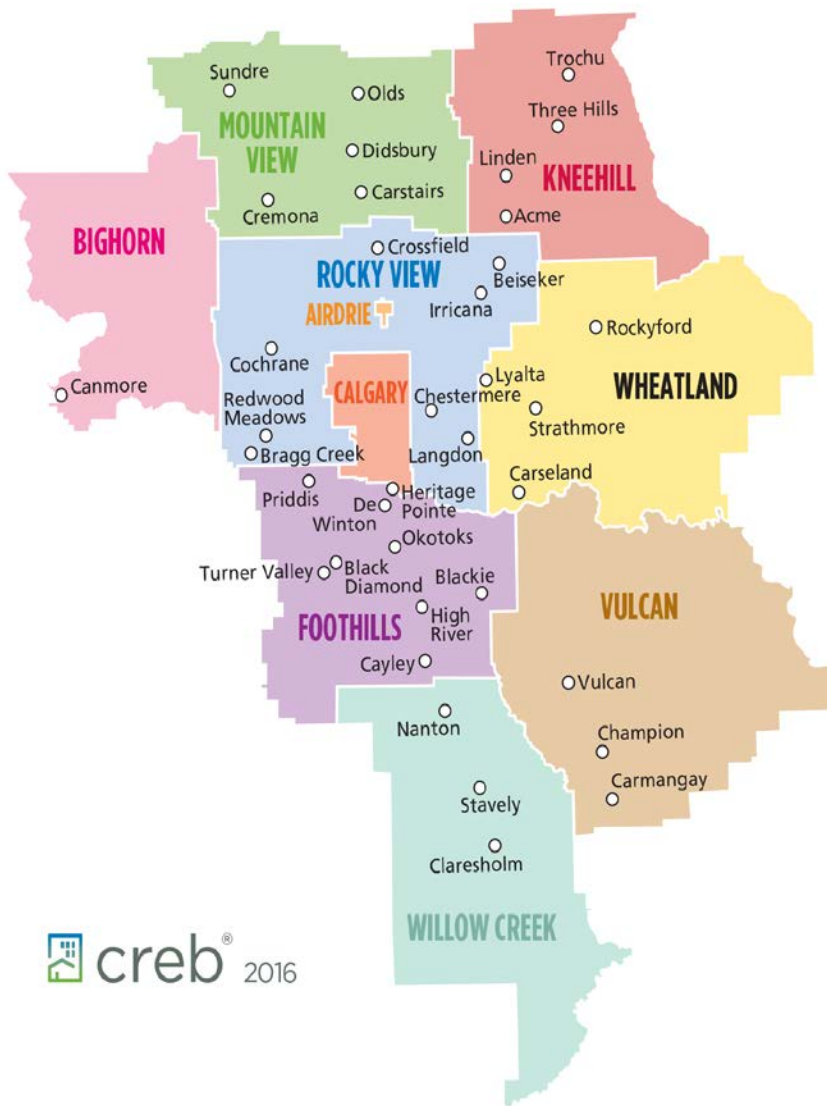
MONTHLY STATISTICS PACKAGE

Calgary Region

January 2020



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REGIONAL HIGHLIGHTS

February 3, 2020

Airdrie

- Improving sales and easing inventories helped push the months of supply down to 4.7 months. This represents levels that are consistent with longer-term trends and reflects relatively balanced conditions.
- The improvements in the supply relative to demand have started to generate much more stability in prices, which have remained comparable to last month and slightly higher than last year's levels.

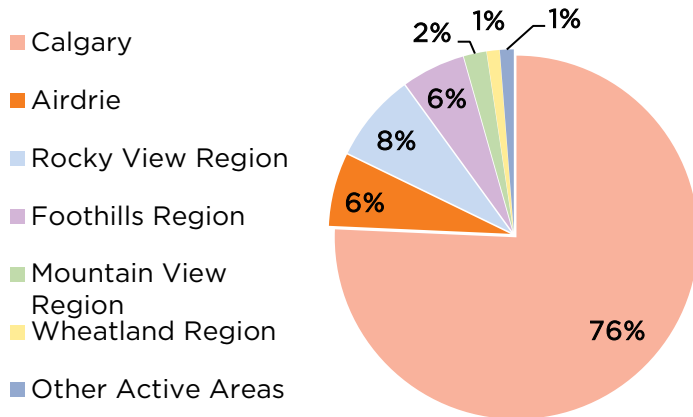
Cochrane

- January recorded a significant gain in sales and a significant drop in new listings. This resulted in a drop in the months of supply to four months, a significant improvement from the 14 months recorded last January.
- If the improvements continue, this should start to support price stability. However, the recent change has not yet impacted prices, which remain nearly three per cent lower than last year's levels.

Okotoks

- Sales activity in town improved to levels consistent with longer-term trends. The improvement in sales helped offset the slight rise in new listings, helping reduce inventories and bringing the months of supply down to levels more consistent with balanced conditions.
- The steady reduction in oversupply in this market is helping to generate more stability in prices. In January, benchmark prices remained comparable to levels recorded last year.

SHARE OF SALES January 2020

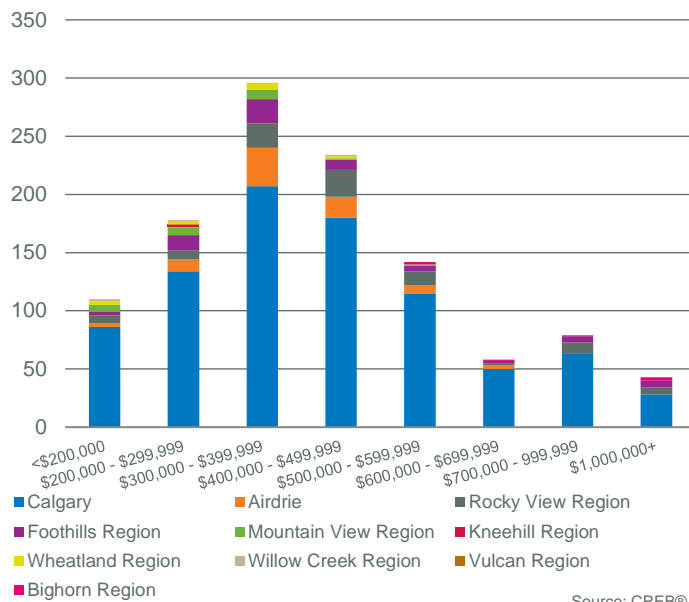


Source: CREB®

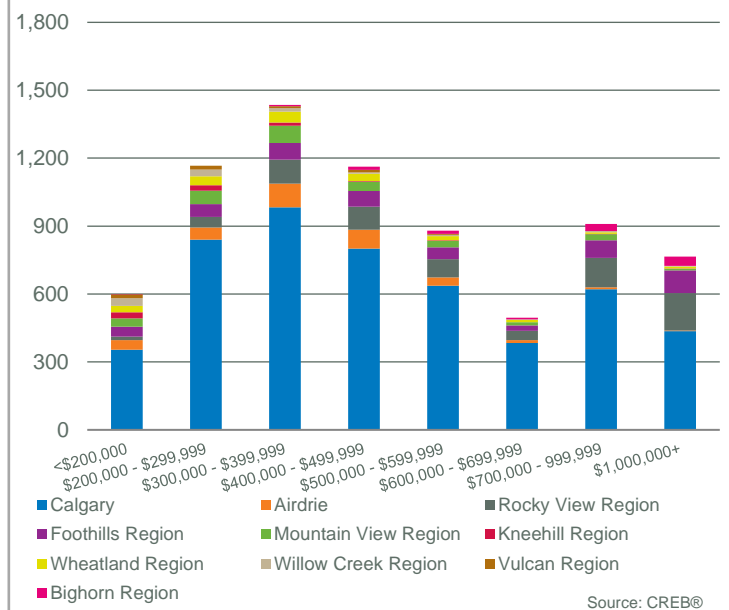
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	863	2,358	36.60%	5,054	5.86	417,100	451,349	400,000	76%
Airdrie	74	161	45.96%	346	4.68	329,800	380,489	360,000	6%
Rocky View Region	89	231	38.53%	688	7.73	502,500	499,509	417,000	8%
Foothills Region	64	156	41.03%	498	7.78	368,300	509,655	345,250	6%
Mountain View Region	23	71	32.39%	287	12.48	299,000	295,870	295,000	2%
Kneehill Region	2	11	18.18%	74	37.00	176,000	243,500	243,500	0%
Wheatland Region	13	59	22.03%	194	14.92	210,300	273,231	325,000	1%
Willow Creek Region	5	25	20.00%	100	20.00	204,700	268,200	225,000	0%
Vulcan Region	0	10	0.00%	60	-	237,600	NA	NA	0%
Bighorn Region	7	33	21.21%	115	16.43	747,200	918,071	726,500	1%
CREB® Economic Region	1,140	3,115	36.60%	7,416	6.51	411,500	450,313	395,000	100%

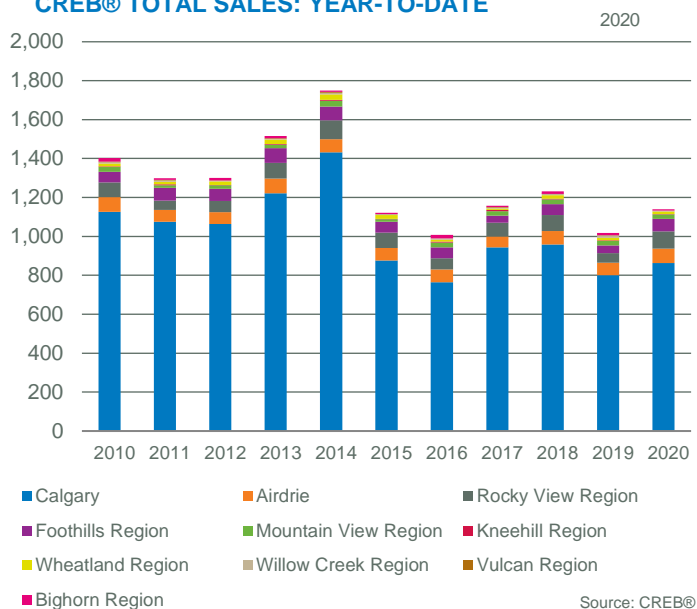
CREB® SALES BY PRICE RANGE



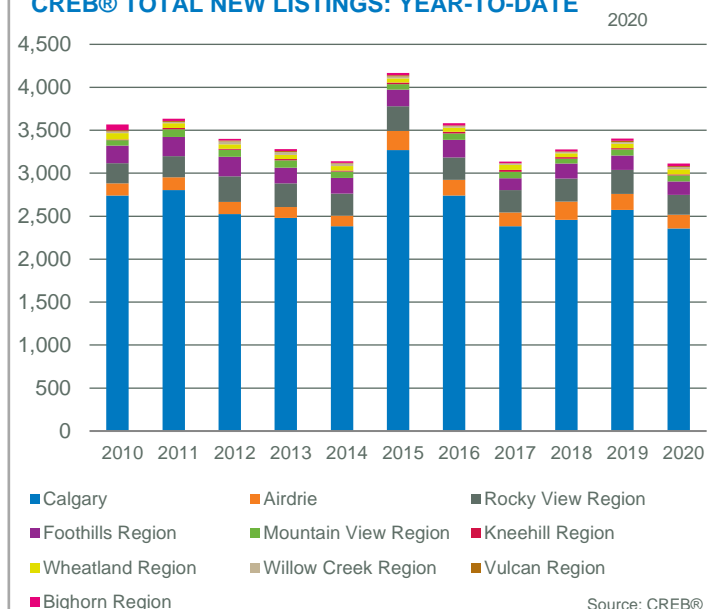
CREB® INVENTORY BY PRICE RANGE



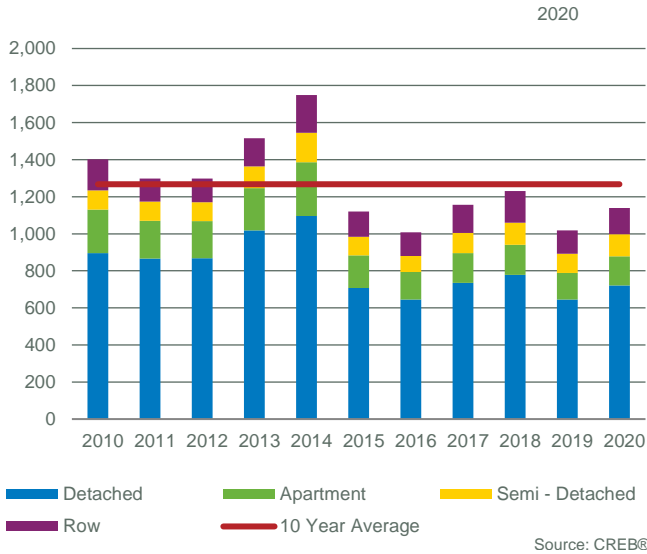
CREB® TOTAL SALES: YEAR-TO-DATE



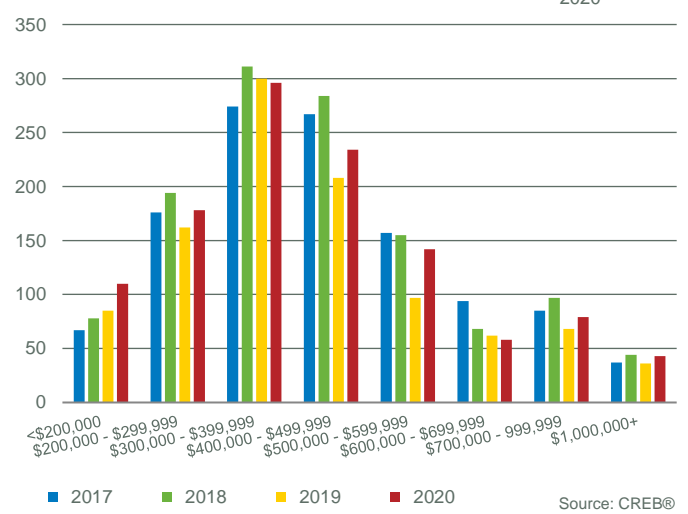
CREB® TOTAL NEW LISTINGS: YEAR-TO-DATE



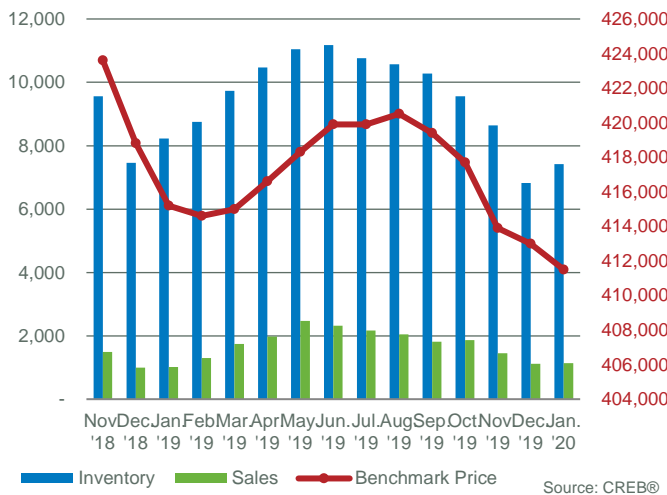
CREB® ECONOMIC REGION TOTAL SALES



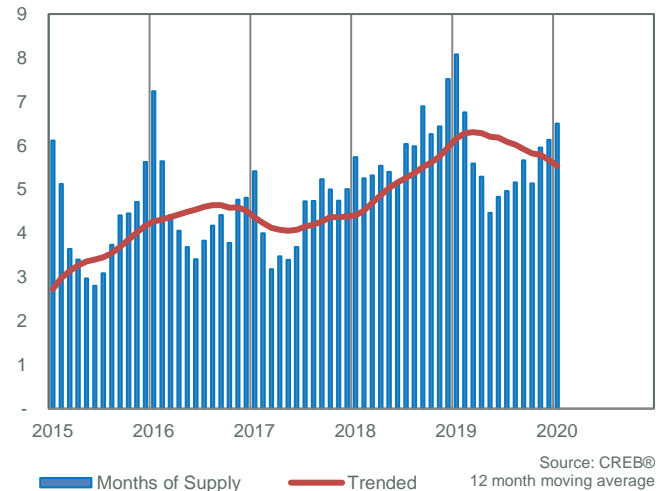
CREB® ECONOMIC REGION TOTAL SALES BY PRICE RANGE



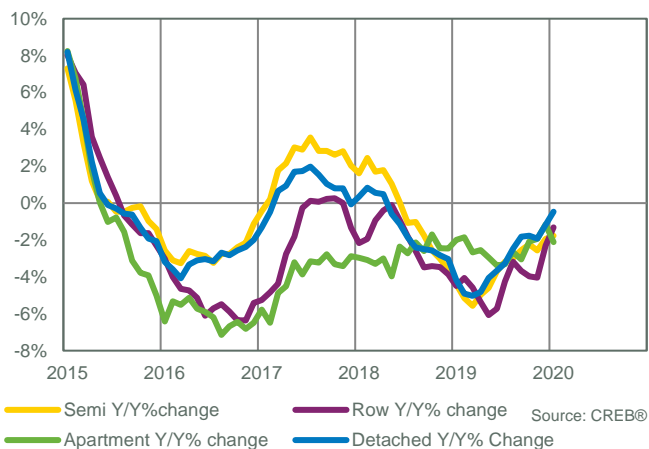
CREB® ECONOMIC REGION INVENTORY AND SALES



CREB® ECONOMIC REGION MONTHS OF INVENTORY



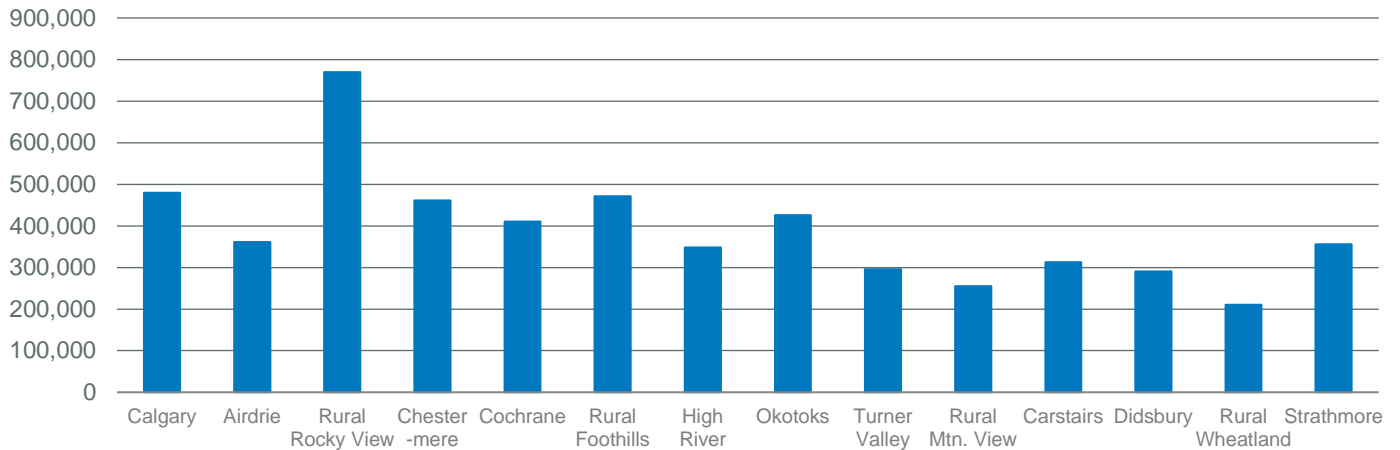
CREB® ECONOMIC REGION PRICE CHANGE



CREB® ECONOMIC REGION PRICES

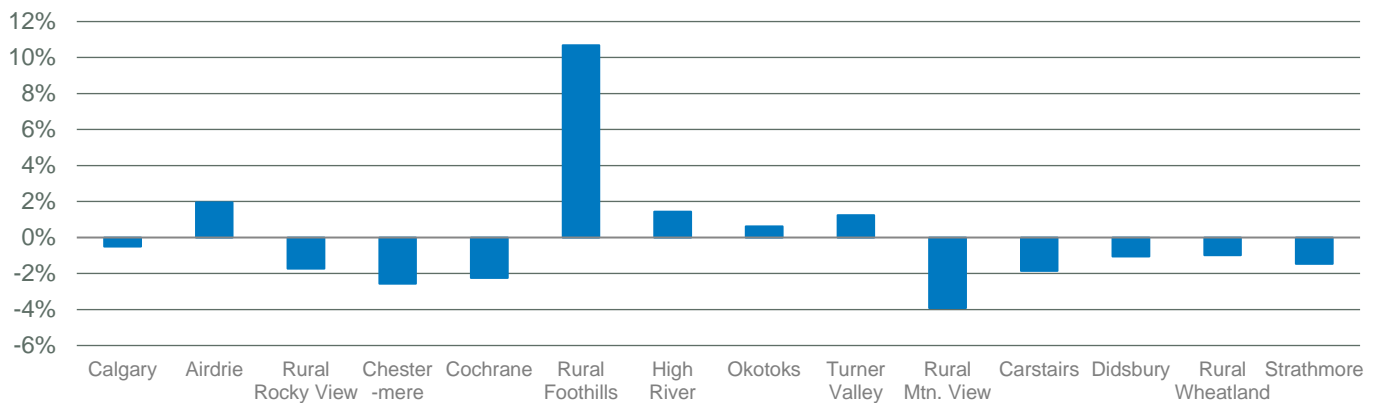


DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS



Source: CREB®

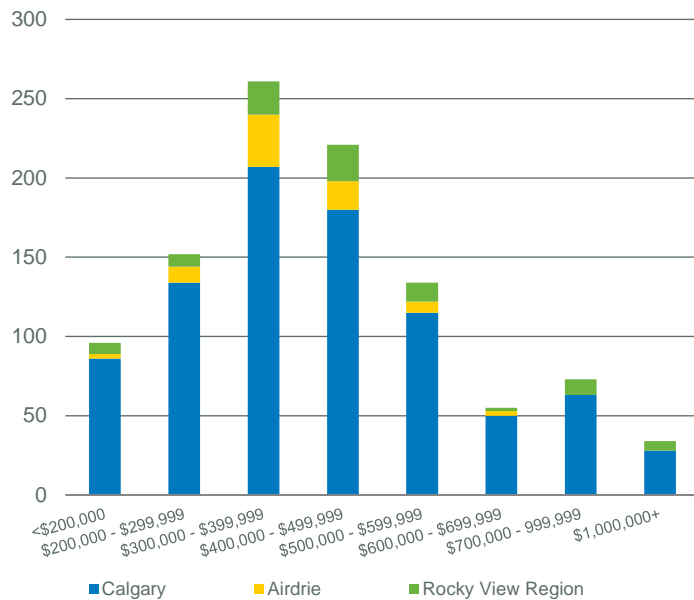
TYPICAL HOME ATTRIBUTES - DETACHED HOMES

	Gross Living Area (Above Ground)	Lot Size	Above Ground Bedrooms	Year Built	Full Bathrooms	Half Bathrooms
City of Calgary	1407	4897	3	1992	2	1
Airdrie	1435	4596	3	2003	2	1
Rural Rocky View	1863	3957	3	1997	2	1
Cochrane	1548	5476	3	1999	2	1
Chestermere	1909	5519	3	2003	2	1
Rural Foothills	1752	Unavailable	3	1995	2	0
High River	1341	5646	3	1997	2	0
Okotoks	1541	4972	3	2002	2	1
Turner Valley	1232	6200	3	1994	2	0
Rural Mountain View	1345	6027	3	1989	2	0
Carstairs	1335	6504	3	2001	2	0
Didsbury	1251	6473	3	1982	2	0
Rural Wheatland	1264	6135	3	1979	2	0
Strathmore	1302	5562	3	2000	2	0

Jan. 20

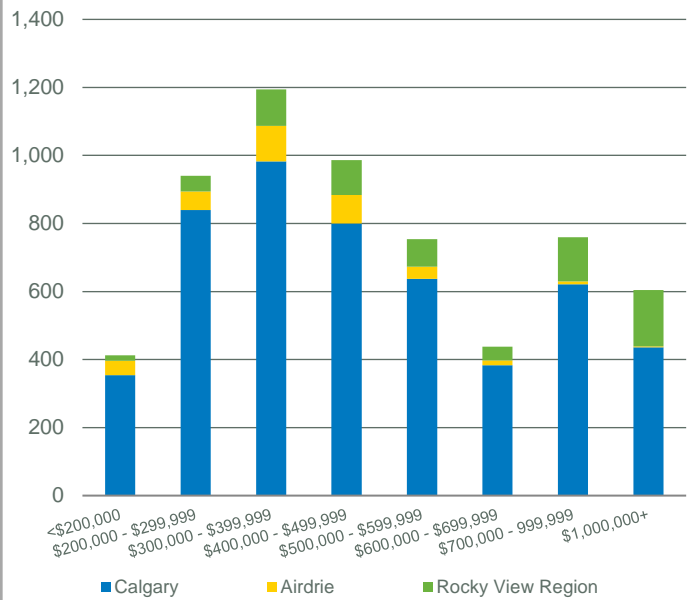
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City of Calgary	863	2,358	36.60%	5,054	5.86	417,100	451,349	400,000	84%
Airdrie	74	161	45.96%	346	4.68	329,800	380,489	360,000	7%
Rocky View Region	89	231	38.53%	688	7.73	502,500	499,509	417,000	9%
Calgary CMA	1,026	2,750	37.31%	6,088	5.93	415,400	450,416	400,000	100%

CALGARY CMA SALES BY PRICE RANGE



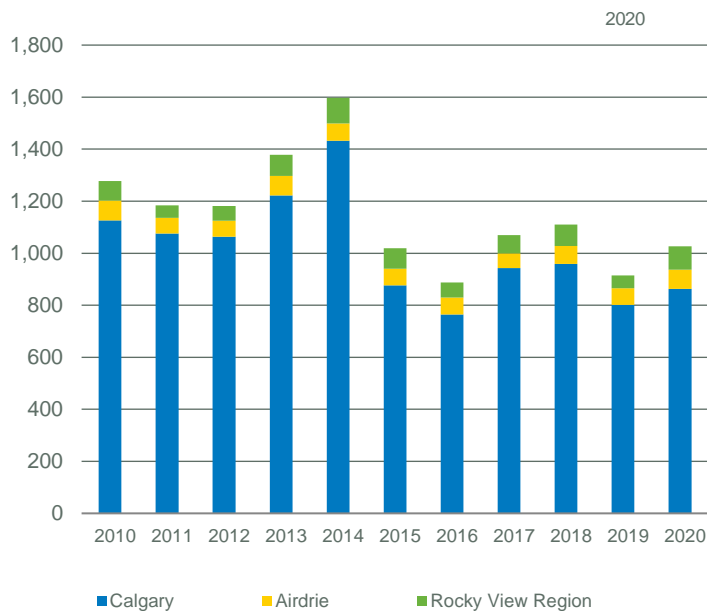
Source: CREB®

CALGARY CMA INVENTORY BY PRICE RANGE



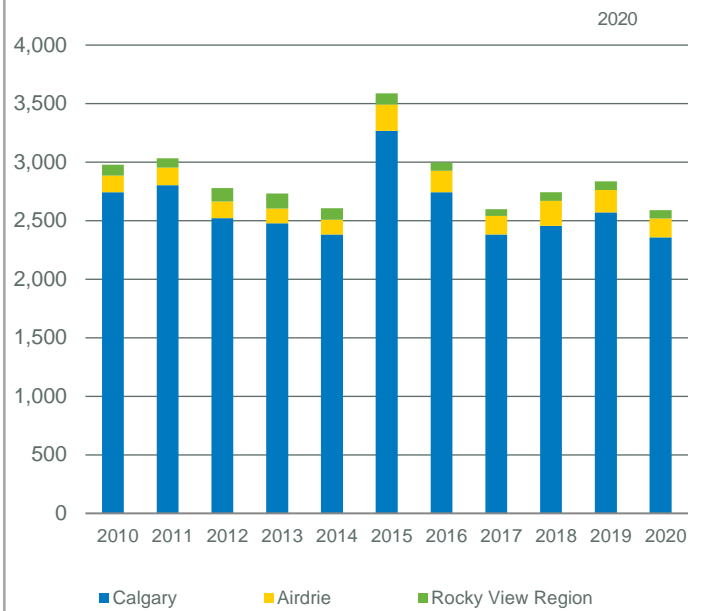
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CALGARY CMA SALES: YEAR-TO-DATE



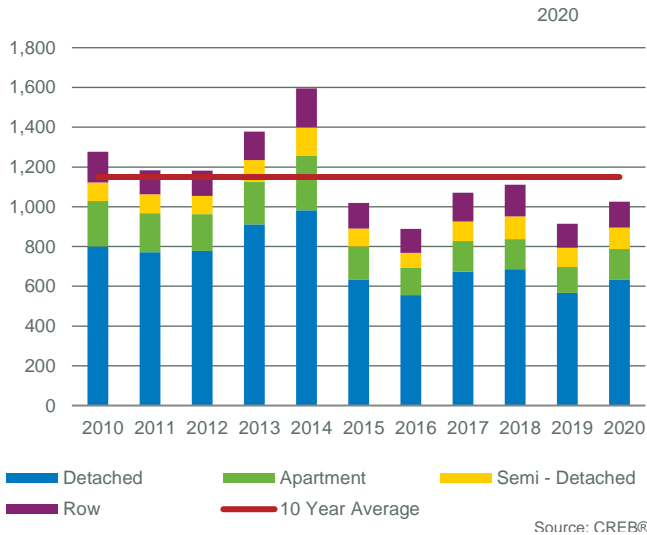
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CALGARY CMA NEW LISTINGS: YEAR-TO-DATE

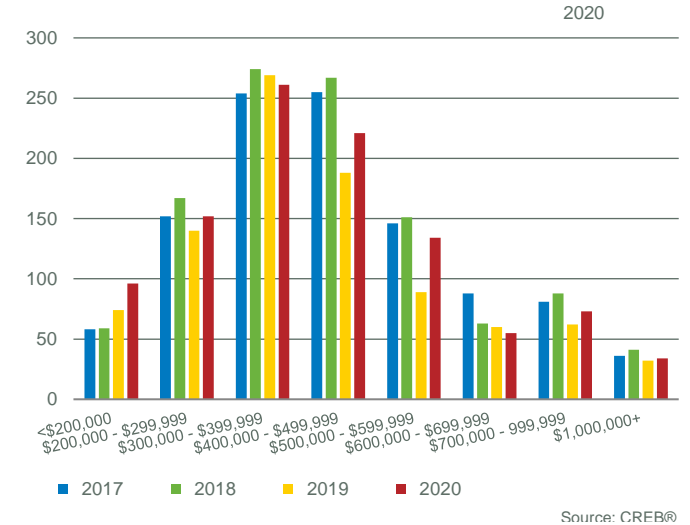


Source: CREB®

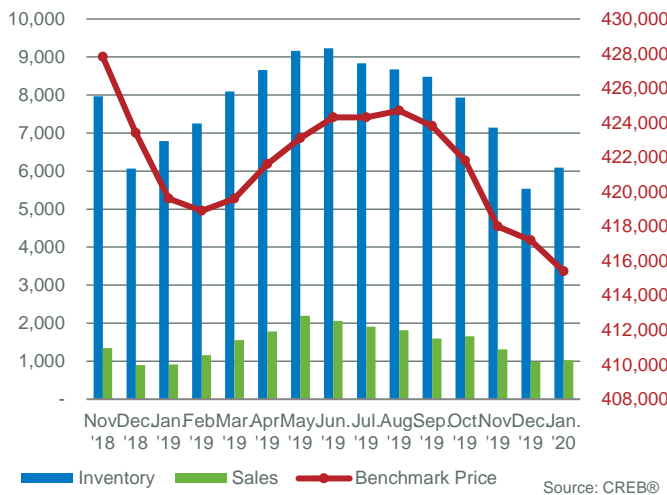
CALGARY CMA TOTAL SALES



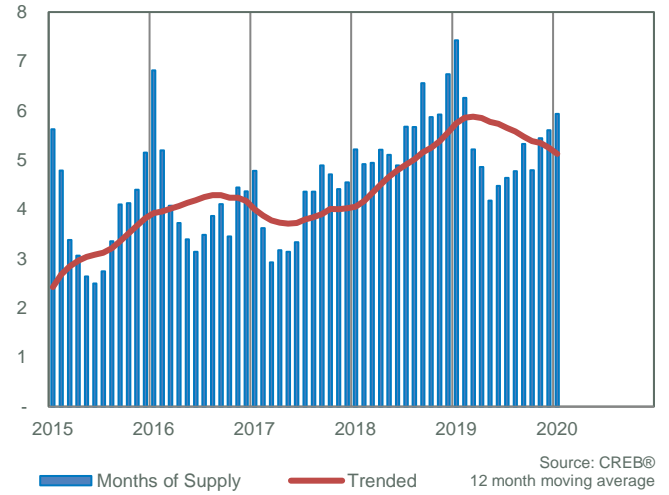
CALGARY CMA TOTAL SALES BY PRICE RANGE



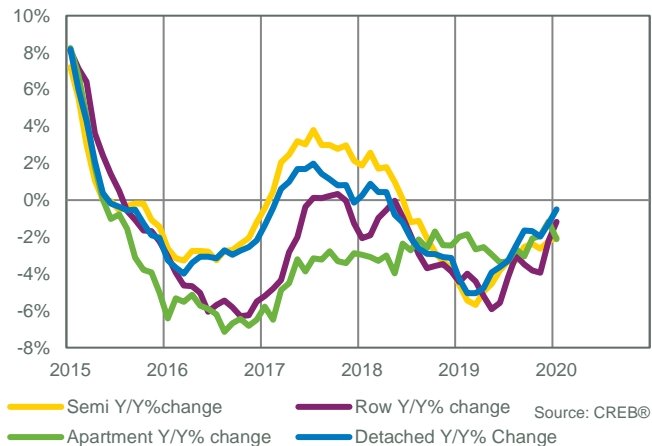
CALGARY CMA INVENTORY AND SALES



CALGARY CMA MONTHS OF INVENTORY



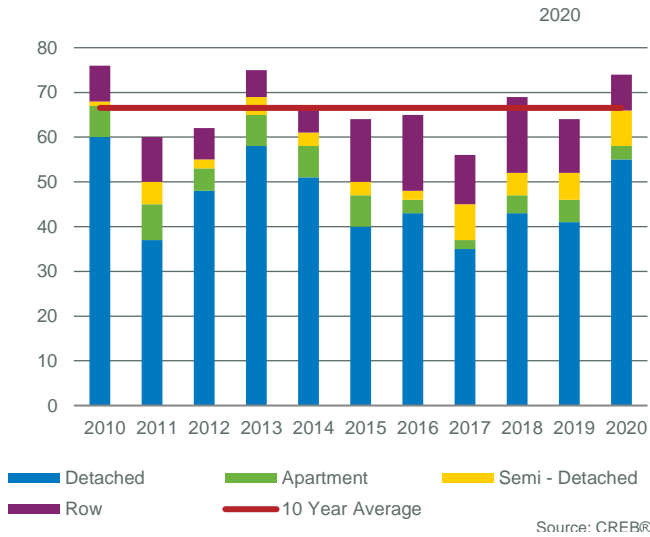
CALGARY CMA PRICE CHANGE



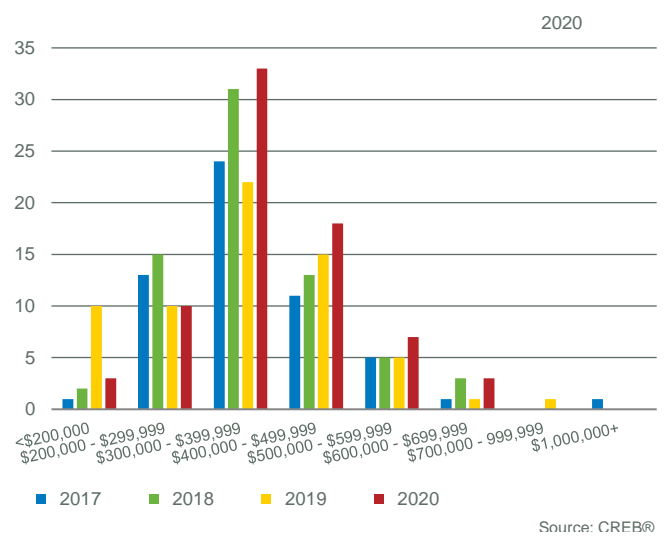
CALGARY CMA PRICES



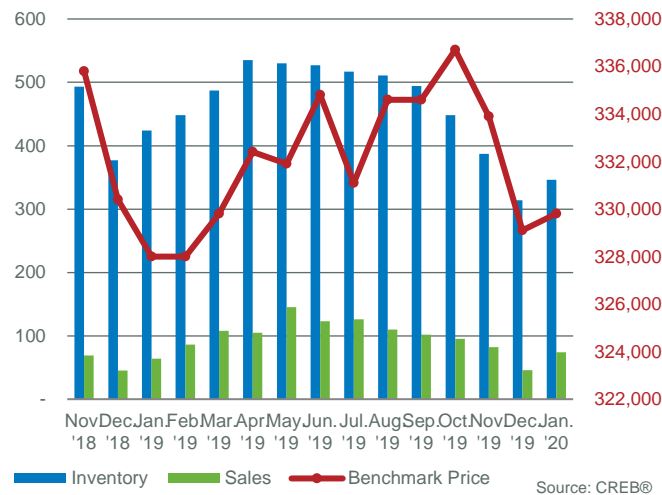
AIRDRIE TOTAL SALES



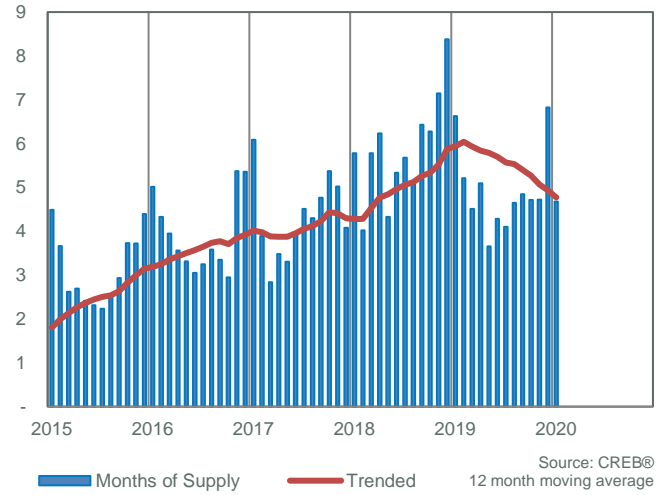
AIRDRIE TOTAL SALES BY PRICE RANGE



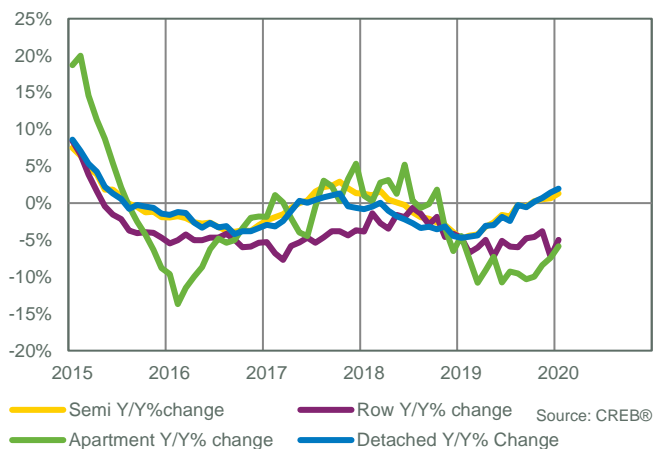
AIRDRIE INVENTORY AND SALES



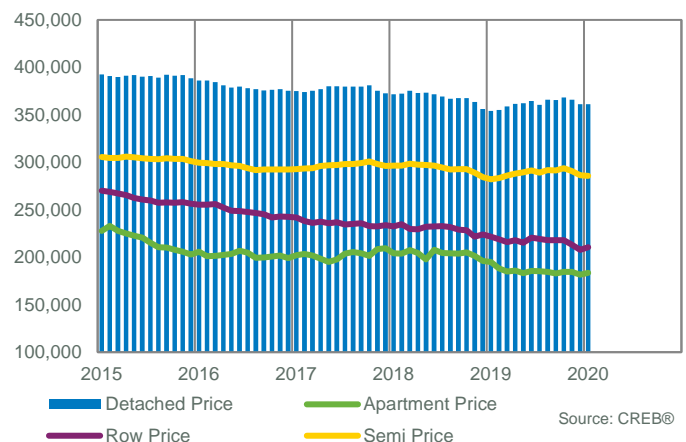
AIRDRIE MONTHS OF INVENTORY



AIRDRIE PRICE CHANGE



AIRDRIE PRICES

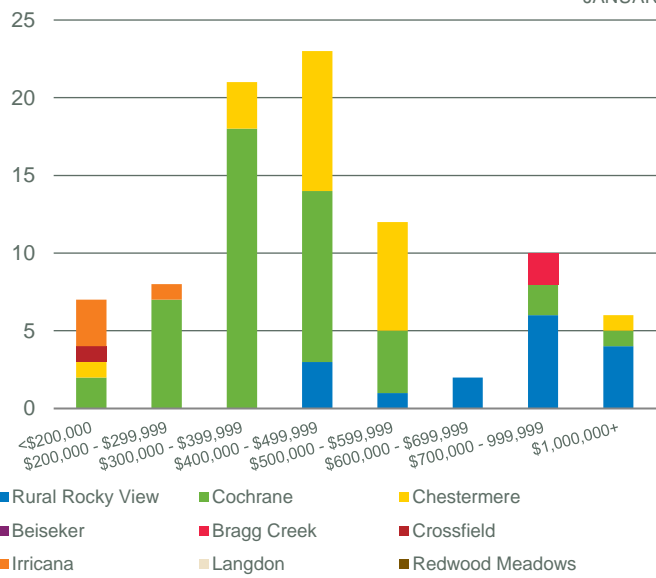


Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	89	231	38.53%	688	7.73	502,500	499,509	417,000	100%
Rural Rocky View	16	71	22.54%	255	15.94	758,300	888,781	806,000	18%
Beiseker	0	2	0.00%	6	-	-	NA	NA	0%
Bragg Creek	2	6	33.33%	11	5.50	-	795,000	795,000	2%
Chestermere	21	39	53.85%	134	6.38	441,300	496,248	465,000	24%
Cochrane	45	75	60.00%	191	4.24	389,400	390,812	343,000	51%
Crossfield	1	10	10.00%	31	31.00	-	135,000	135,000	1%
Irricana	4	7	57.14%	14	3.50	-	125,750	95,000	4%
Langdon	0	14	0.00%	31	-	-	NA	NA	0%
Redwood Meadows	0	5	0.00%	8	-	-	NA	NA	0%
Other	0	2	0.00%	7	-	-	NA	NA	0%

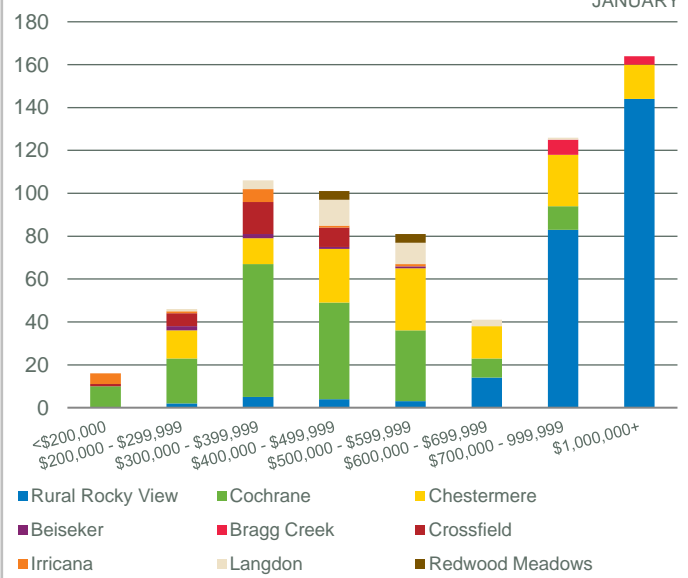
SALES BY PRICE RANGE

JANUARY



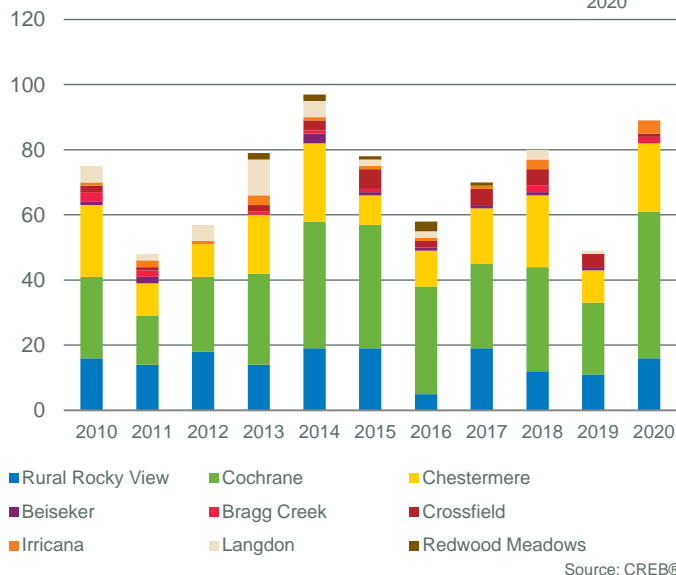
INVENTORY BY PRICE RANGE

JANUARY



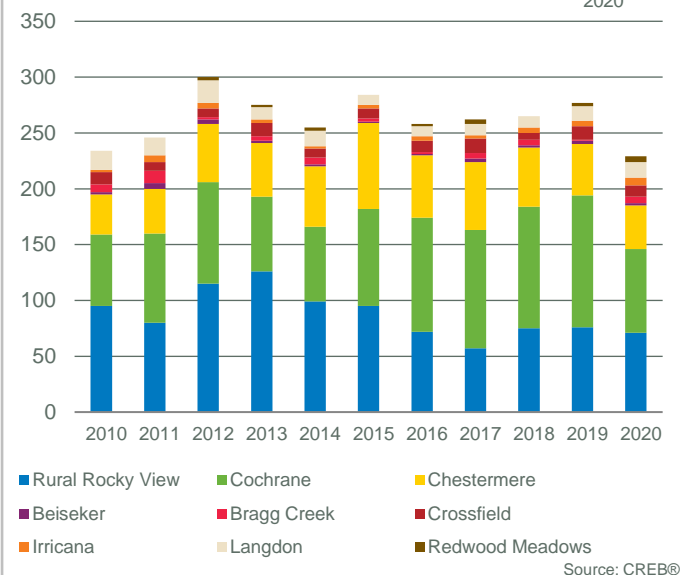
ROCKY VIEW SALES: YEAR-TO-DATE

2020

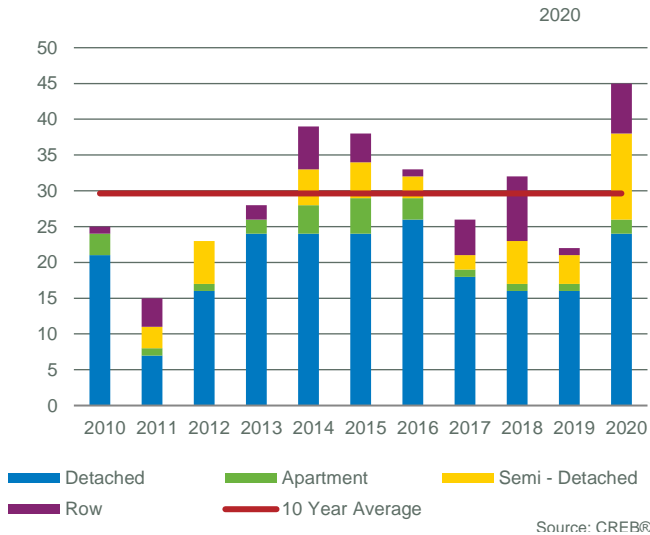


ROCKY VIEW NEW LISTINGS: YEAR-TO-DATE

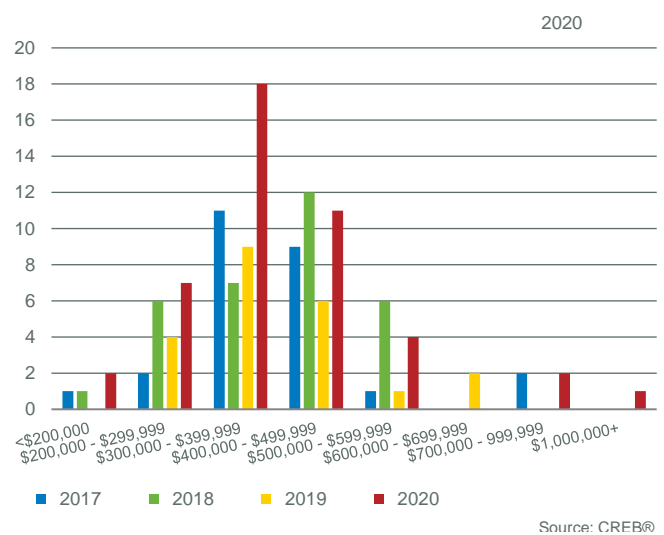
2020



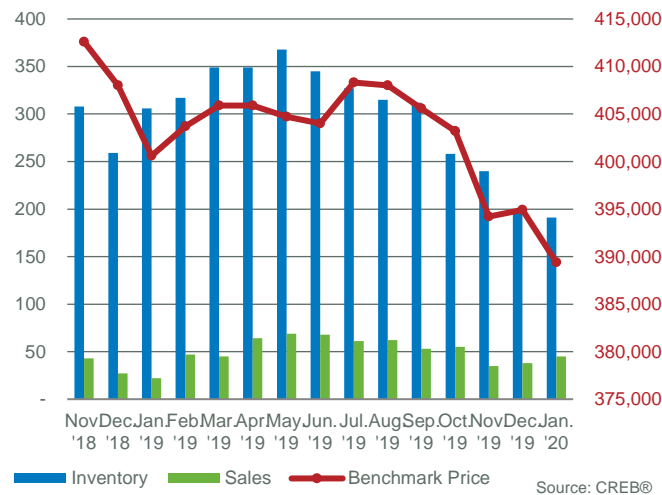
COCHRANE TOTAL SALES



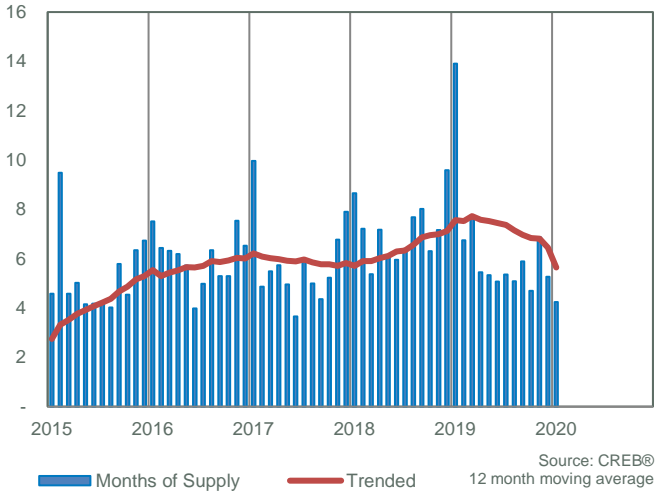
COCHRANE TOTAL SALES BY PRICE RANGE



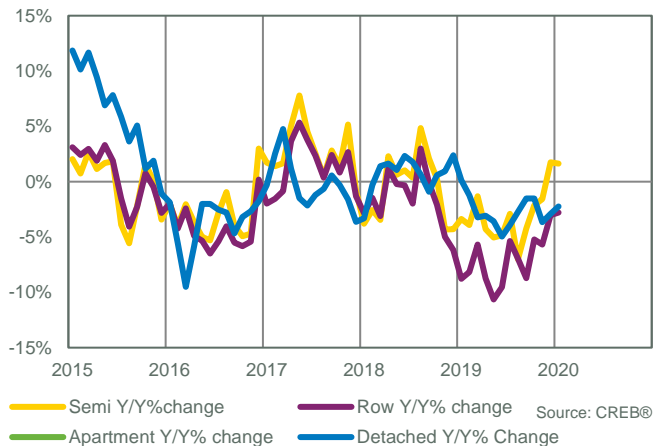
COCHRANE INVENTORY AND SALES



COCHRANE MONTHS OF INVENTORY



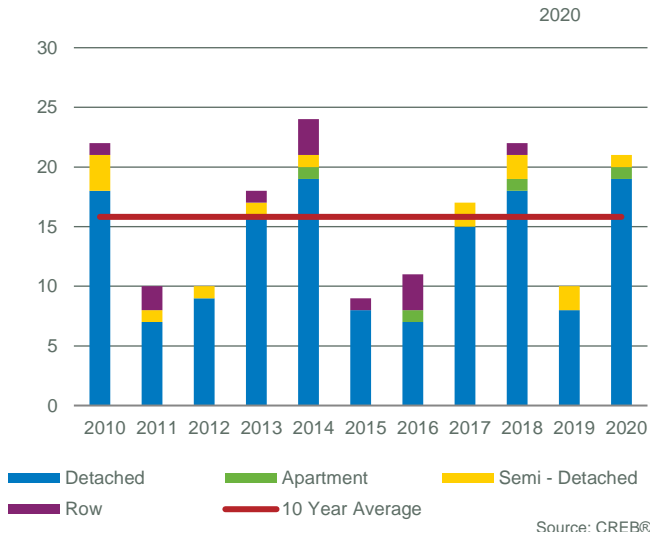
COCHRANE PRICE CHANGE



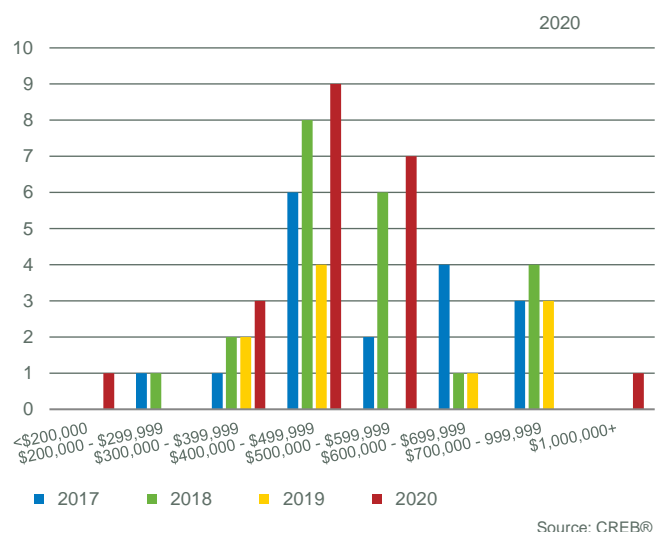
COCHRANE PRICES



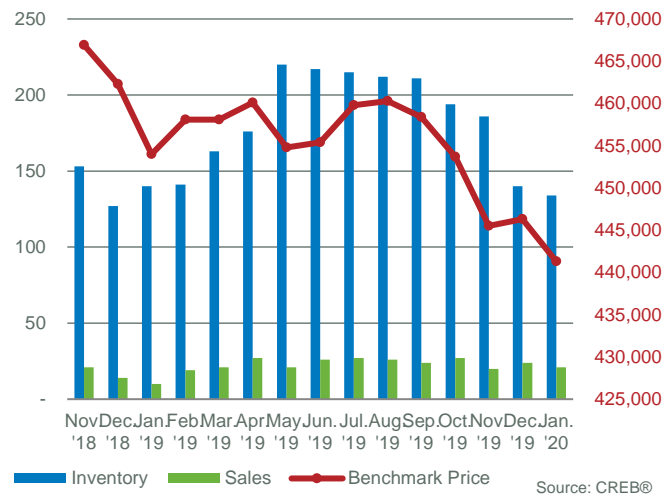
CHESTERMERE TOTAL SALES



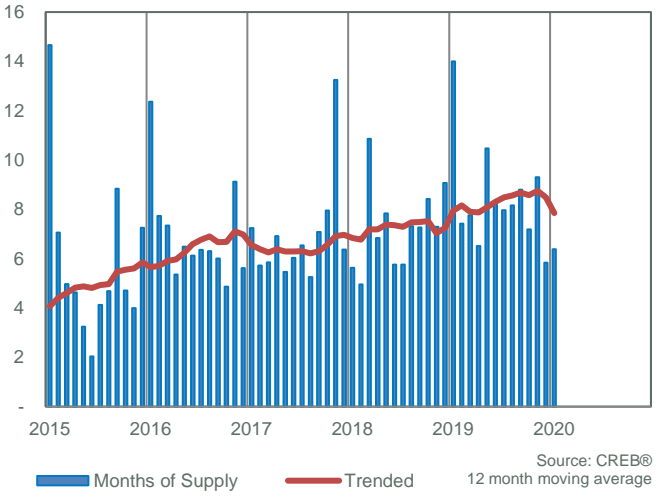
CHESTERMERE TOTAL SALES BY PRICE RANGE



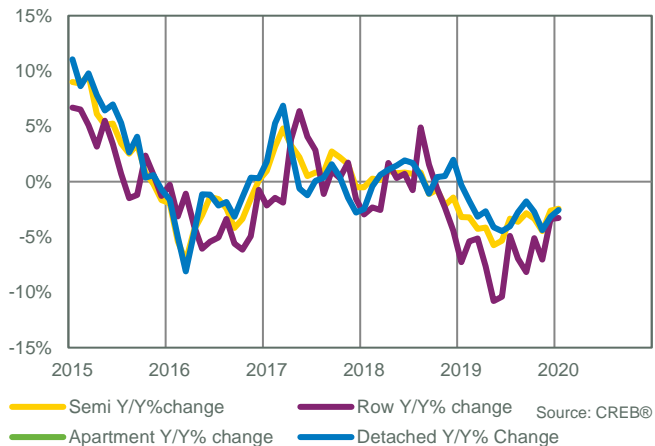
CHESTERMERE INVENTORY AND SALES



CHESTERMERE MONTHS OF INVENTORY



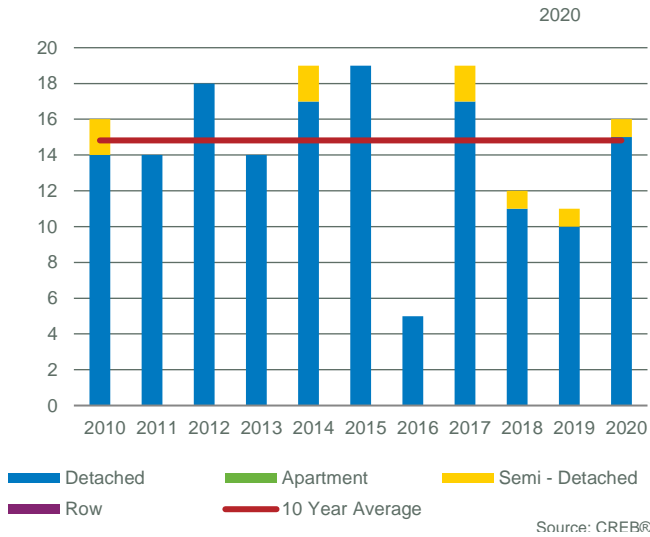
CHESTERMERE PRICE CHANGE



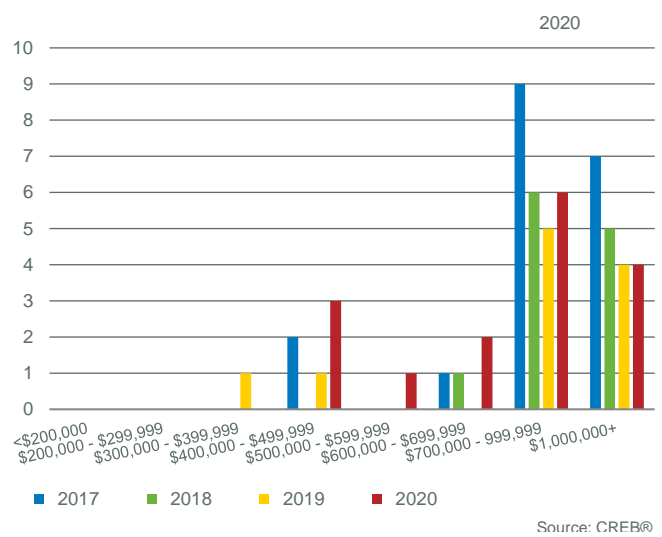
CHESTERMERE PRICES



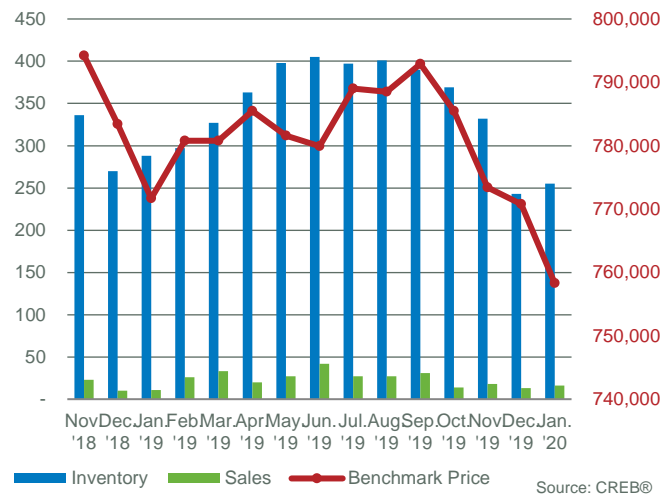
RURAL ROCKY VIEW TOTAL SALES



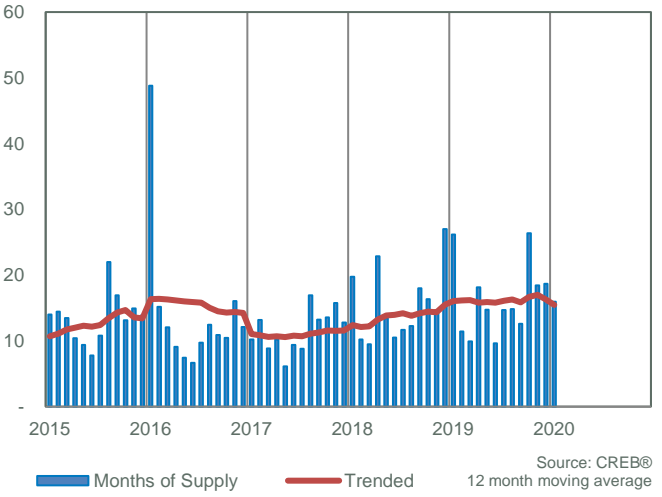
RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



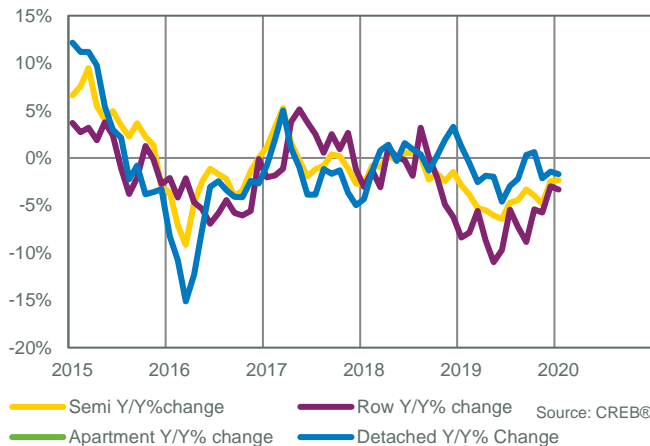
RURAL ROCKY VIEW INVENTORY AND SALES



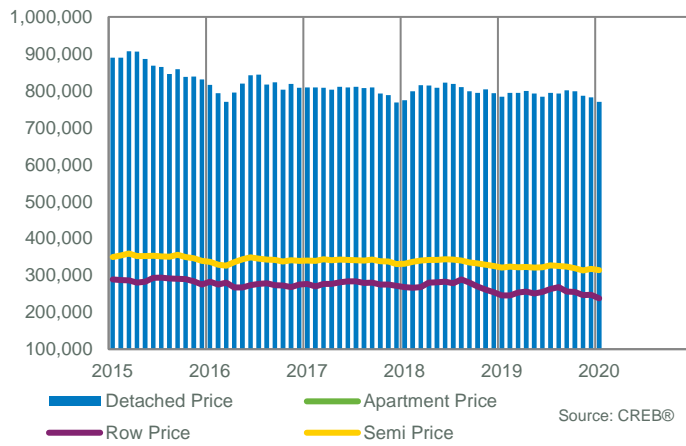
RURAL ROCKY VIEW MONTHS OF INVENTORY



RURAL ROCKY VIEW PRICE CHANGE



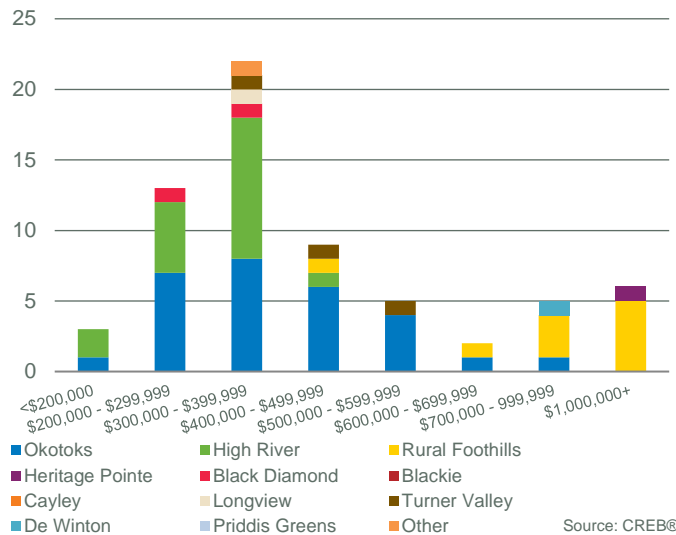
RURAL ROCKY VIEW PRICES



January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	64	156	41.03%	674	10.53	368,300	509,655	345,250	100%
Rural Foothills	10	29	34.48%	134	13.40	455,800	1,239,650	955,000	15%
Black Diamond	2	5	40.00%	14	7.00	-	299,000	299,000	3%
Blackie	0	2	0.00%	6	-	-	NA	NA	0%
Cayley	0	0	-	6	-	-	NA	NA	0%
De Winton	1	4	25.00%	10	10.00	-	740,000	740,000	2%
Heritate Pointe	1	10	10.00%	27	27.00	-	1,060,000	1,060,000	2%
High River	18	23	78.26%	85	4.72	313,300	301,328	322,500	28%
Okotoks	28	69	40.58%	174	6.21	410,300	385,018	340,000	43%
Turner Valley	3	8	37.50%	19	6.33	294,900	438,333	410,000	5%
Priddis Greens	0	3	0.00%	14	-	-	NA	NA	0%
Longview	1	2	50.00%	2	2.00	-	304,000	304,000	2%
Other	1	3	33.33%	9	9.00	-	304,000	304,000	2%

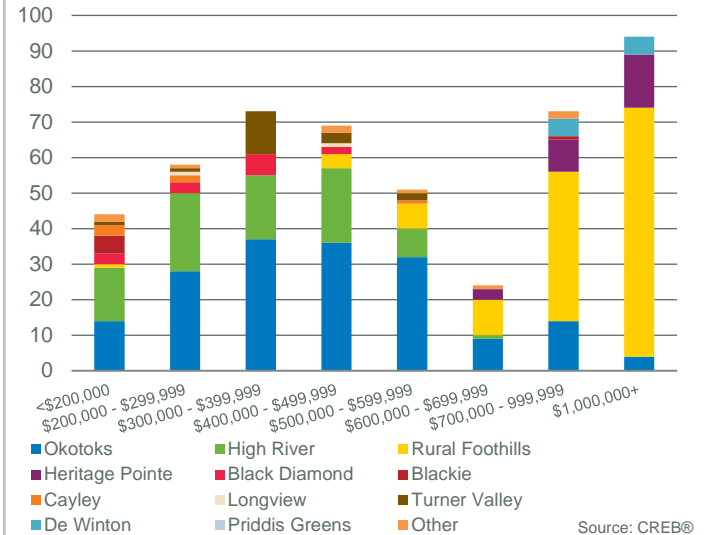
SALES BY PRICE RANGE

JANUARY



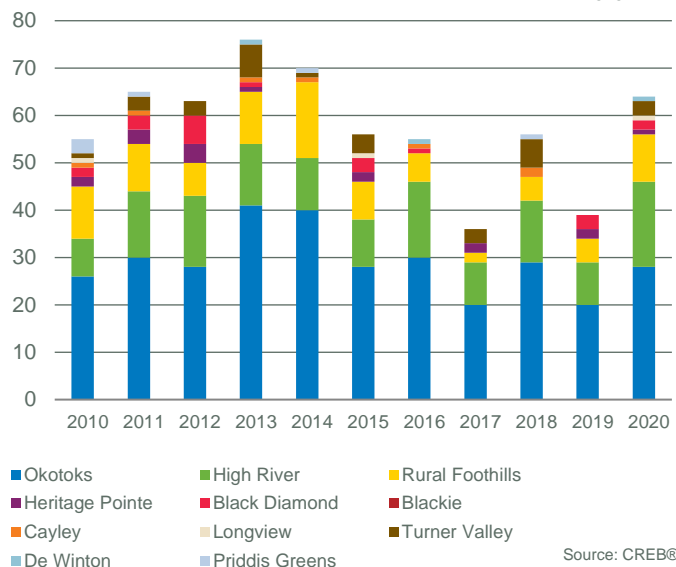
INVENTORY BY PRICE RANGE

JANUARY



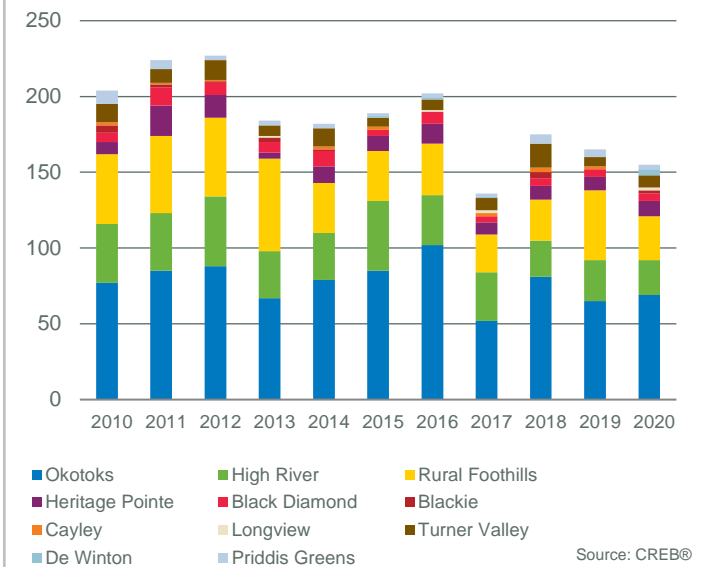
FOOTHILLS SALES: YEAR-TO-DATE

2020

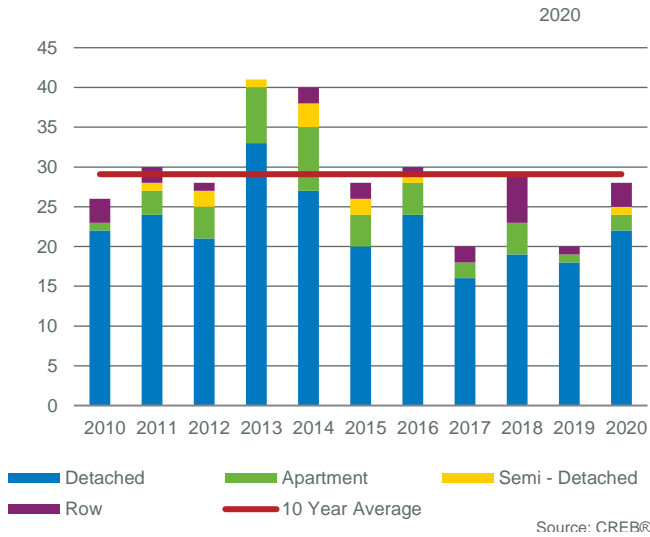


FOOTHILLS NEW LISTINGS: YEAR-TO-DATE

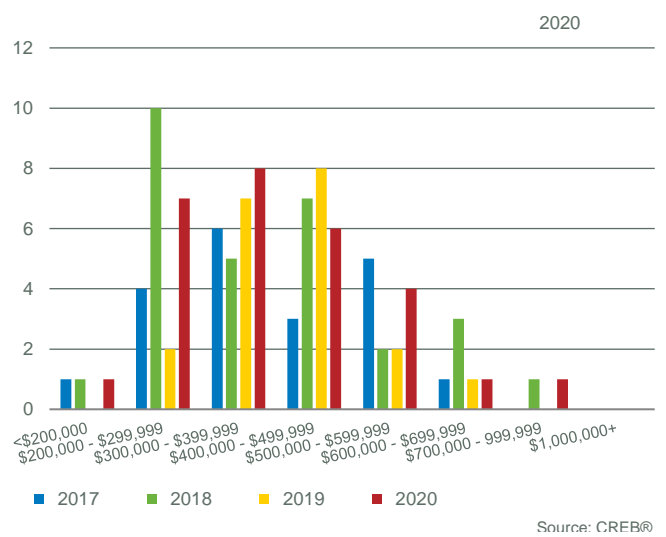
2020



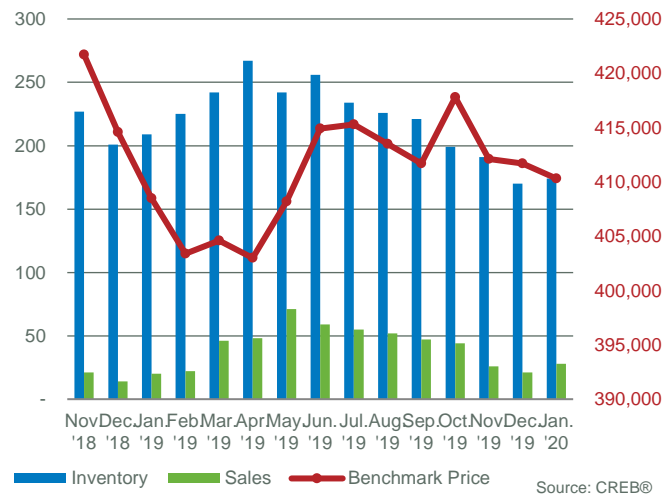
OKOTOKS TOTAL SALES



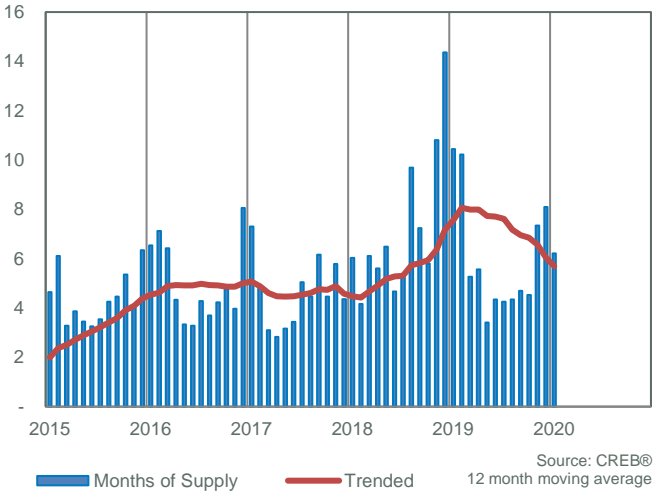
OKOTOKS TOTAL SALES BY PRICE RANGE



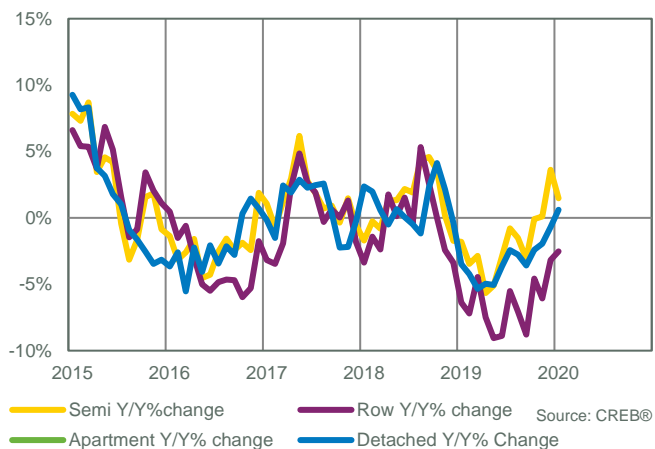
OKOTOKS INVENTORY AND SALES



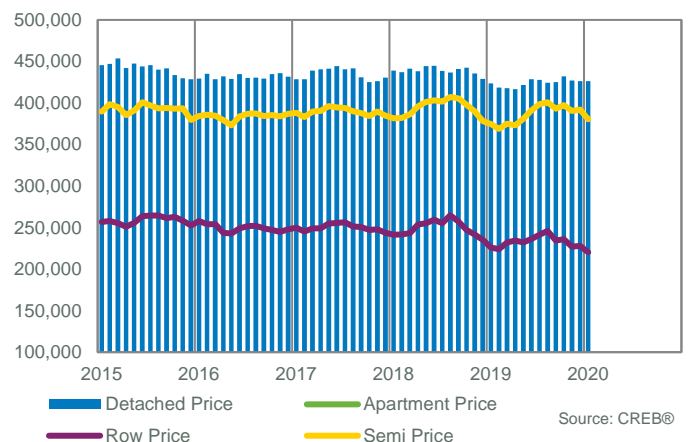
OKOTOKS MONTHS OF INVENTORY



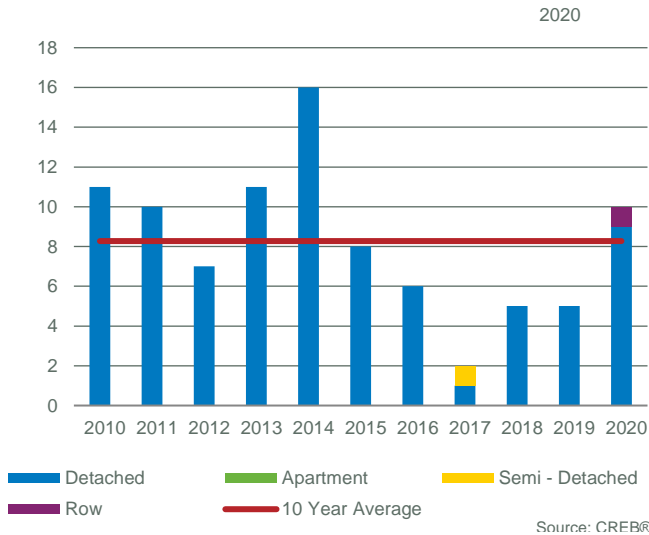
OKOTOKS PRICE CHANGE



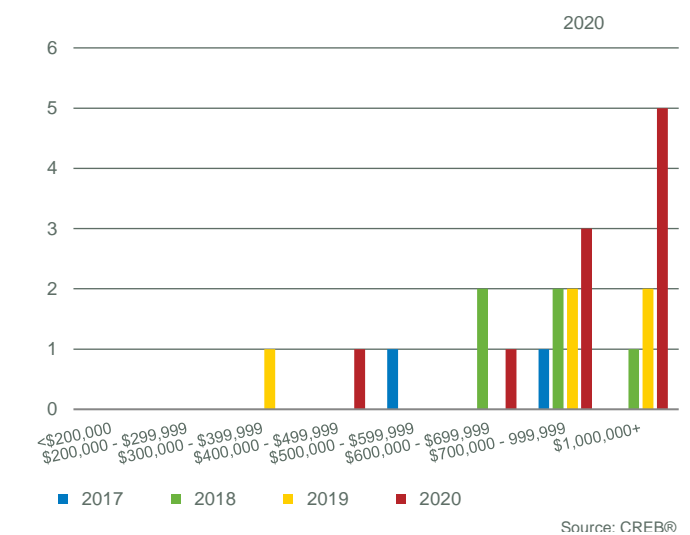
OKOTOKS PRICES



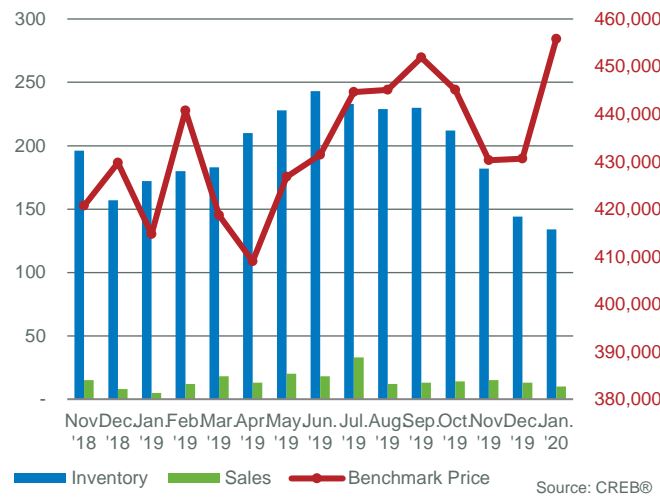
RURAL FoothILLS TOTAL SALES



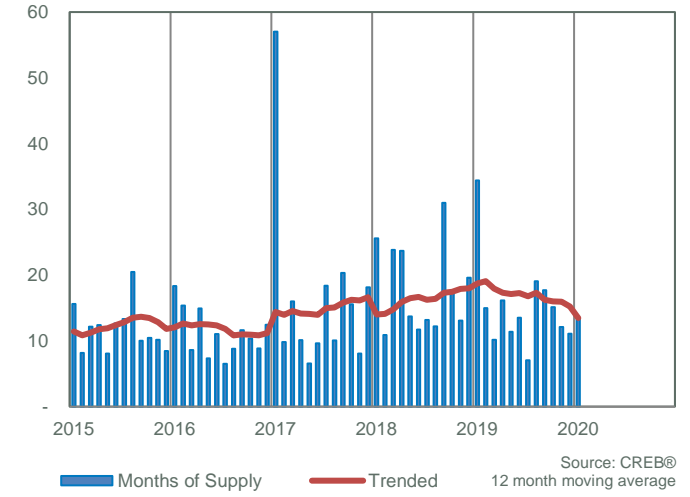
RURAL FoothILLS TOTAL SALES BY PRICE RANGE



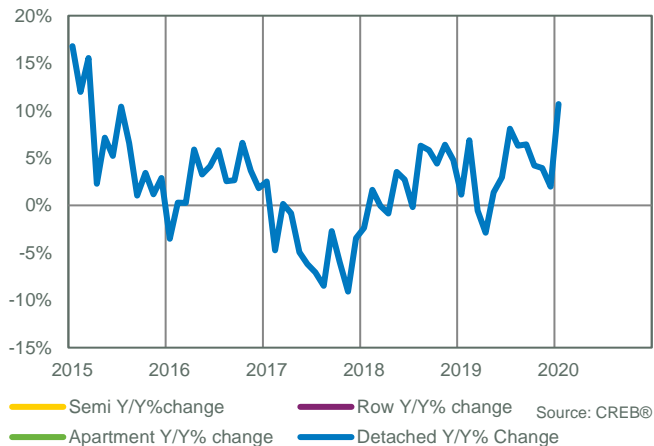
RURAL FoothILLS INVENTORY AND SALES



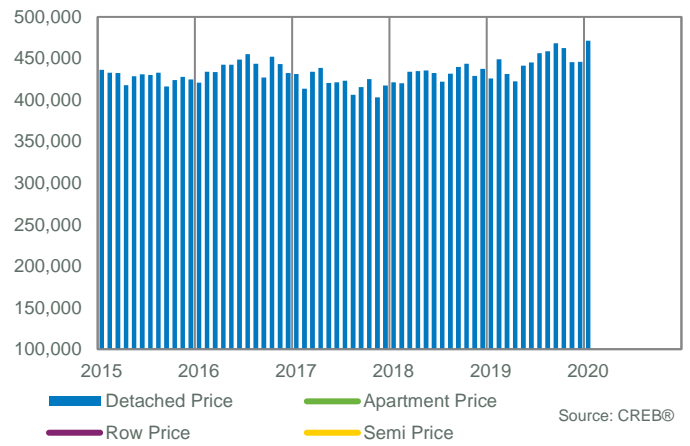
RURAL FoothILLS MONTHS OF INVENTORY



RURAL FoothILLS PRICE CHANGE



RURAL FoothILLS PRICES



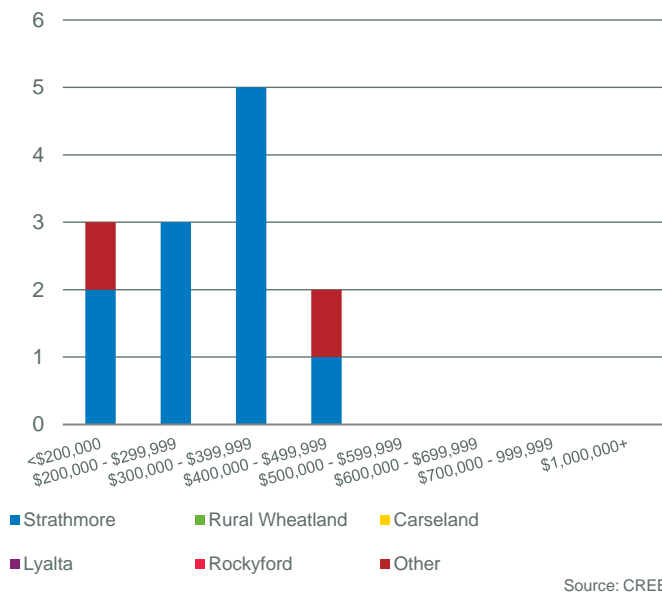
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	13	59	22.03%	194	14.92	210,300	273,231	325,000	92%
Rural Wheatland*	0	8	0.00%	43	-	210,300	NA	NA	0%
Carseland*	0	1	0.00%	3	-	-	NA	NA	0%
Lyalta*	0	3	0.00%	11	-	-	NA	NA	0%
Rockyford*	0	1	0.00%	4	-	-	NA	NA	0%
Strathmore	11	43	25.58%	121	11.00	330,300	281,545	325,000	85%
Gleichen	1	1	100.00%	1	1.00	-	45,000	45,000	8%
Other*	2	3	66.67%	12	6.00	-	227,500	227,500	15%

*Data within these areas may not accurately reflect total resale activity and trends

SALES BY PRICE RANGE

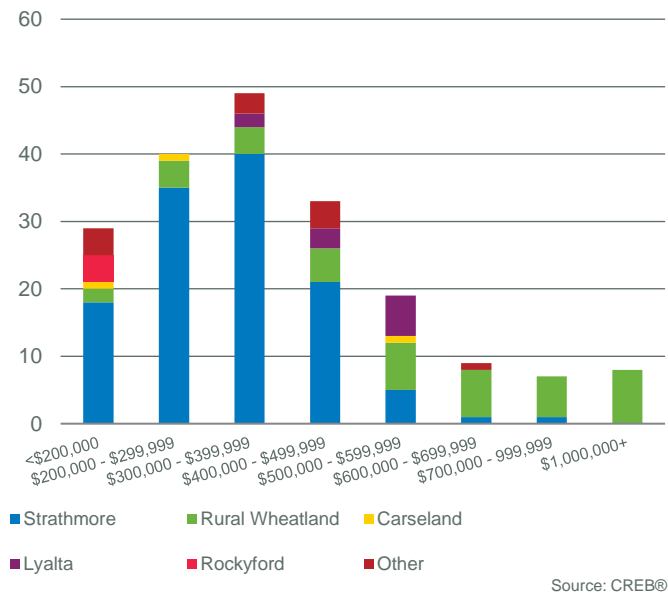
JANUARY



Source: CREB®

INVENTORY BY PRICE RANGE

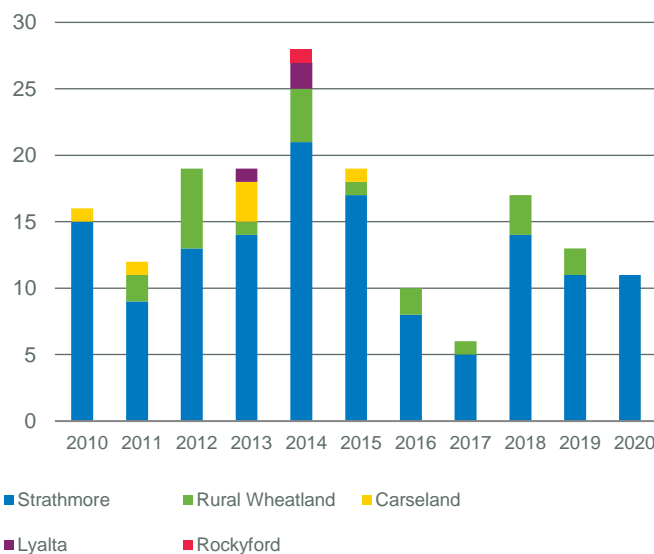
JANUARY



Source: CREB®

WHEATLAND SALES: YEAR-TO-DATE

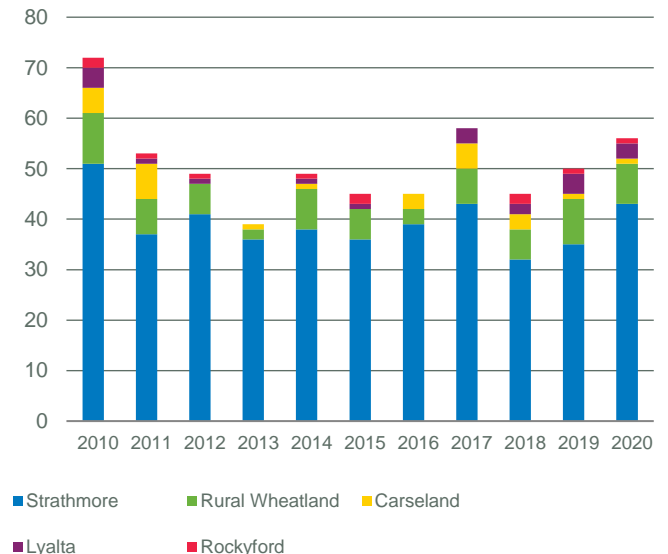
2020



Source: CREB®

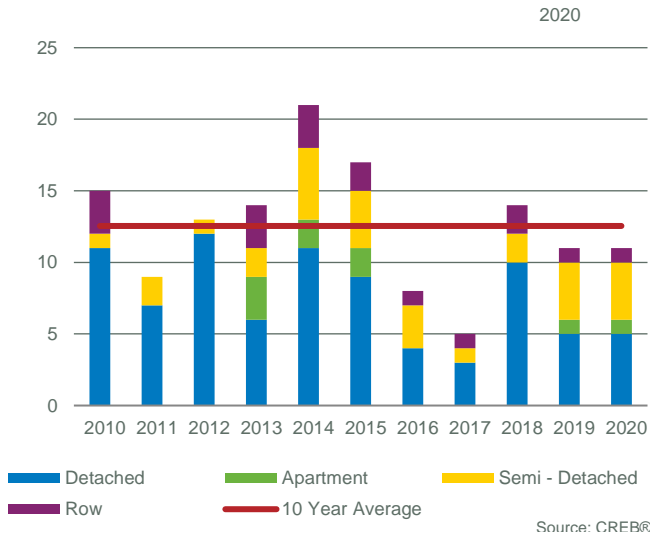
WHEATLAND NEW LISTINGS: YEAR-TO-DATE

2020

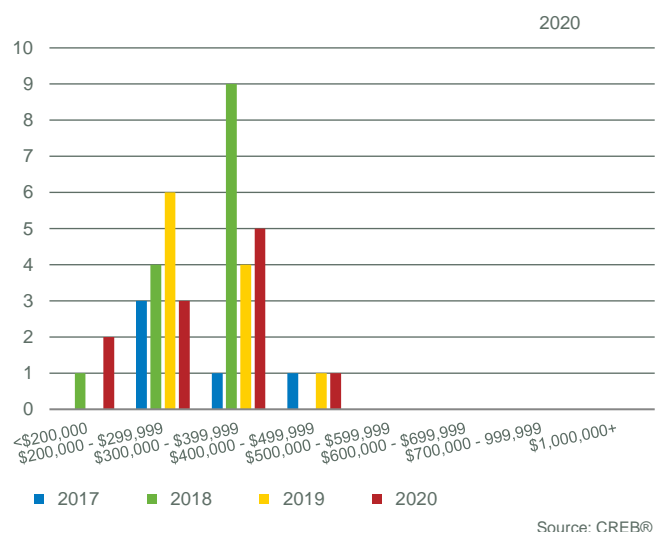


Source: CREB®

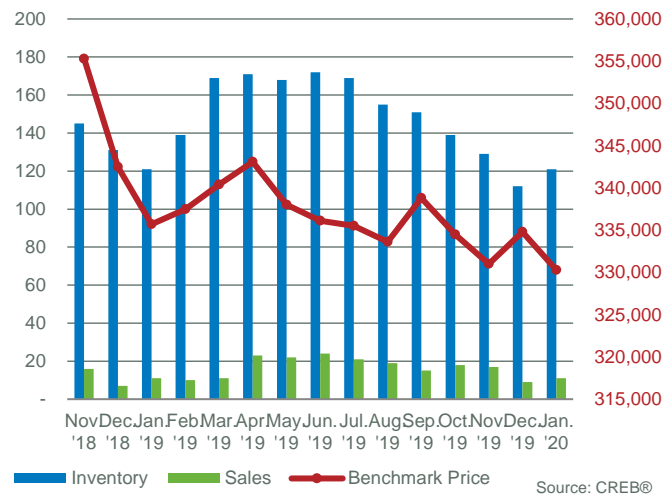
STRATHMORE TOTAL SALES



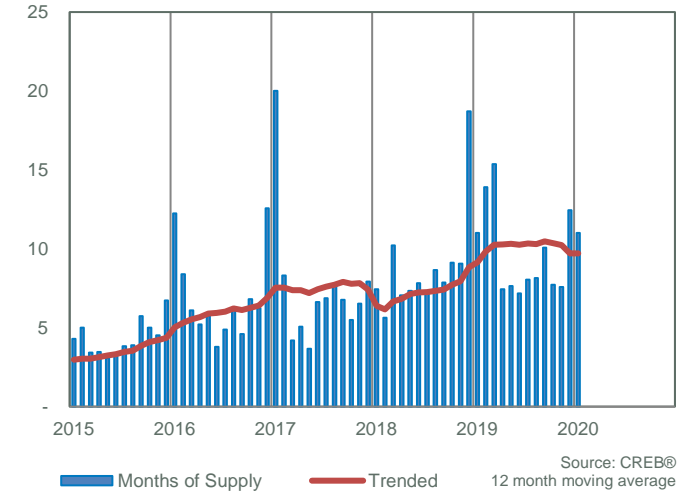
STRATHMORE TOTAL SALES BY PRICE RANGE



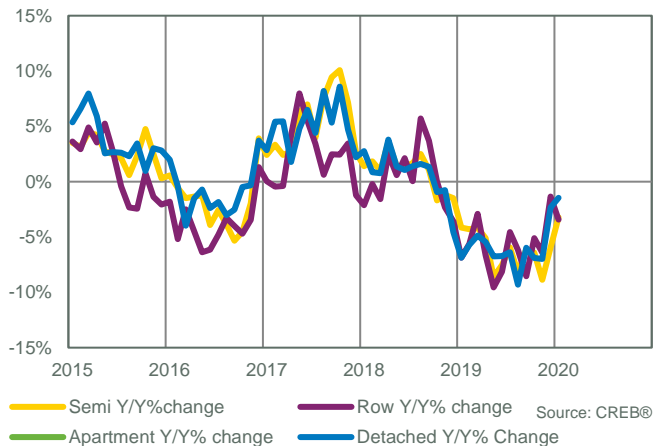
STRATHMORE INVENTORY AND SALES



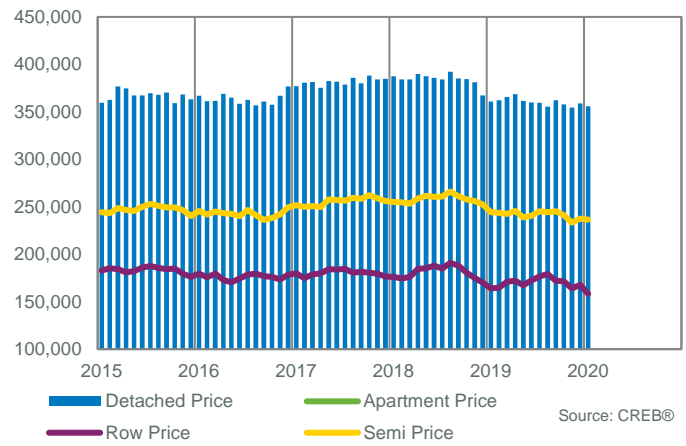
STRATHMORE MONTHS OF INVENTORY



STRATHMORE PRICE CHANGE



STRATHMORE PRICES



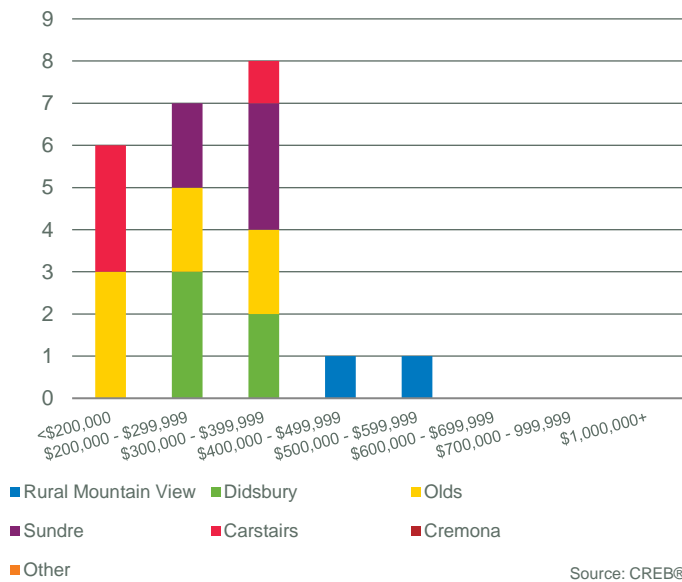
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	23	71	32.39%	287	12.48	299,000	295,870	295,000	100%
Rural Mountain View*	2	11	18.18%	76	38.00	254,200	509,000	509,000	9%
Carstairs	4	15	26.67%	54	13.50	312,500	214,625	173,750	17%
Cremona	0	0	-	3	-	-	NA	NA	0%
Didsbury	5	12	41.67%	31	6.20	291,700	299,600	298,000	22%
Olds*	7	23	30.43%	83	11.86	330,900	259,643	295,000	30%
Sundre*	5	10	50.00%	37	7.40	261,400	322,600	350,000	22%
Other*	0	0	-	3	-	-	NA	NA	0%

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SALES BY PRICE RANGE

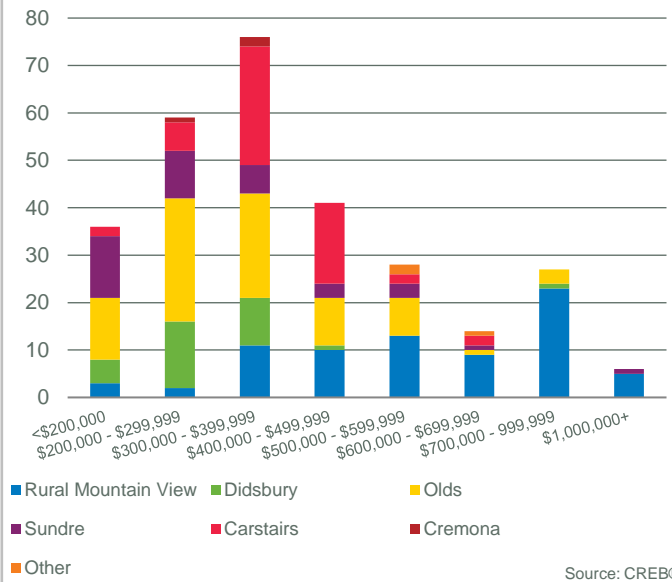
JANUARY



Source: CREB®

INVENTORY BY PRICE RANGE

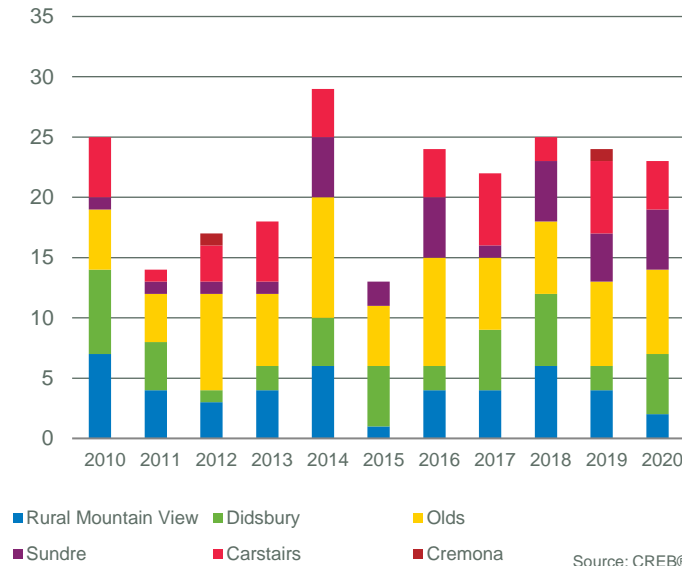
JANUARY



Source: CREB®

MOUNTAIN VIEW SALES: YEAR-TO-DATE

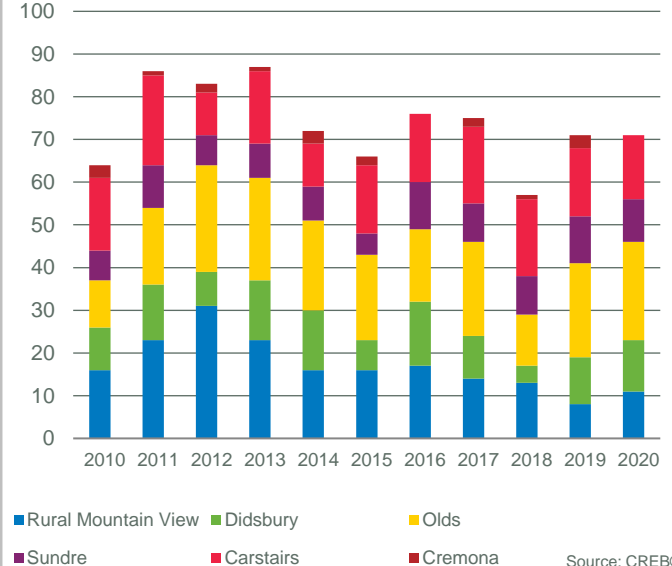
2020



Source: CREB®

MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE

2020



Source: CREB®

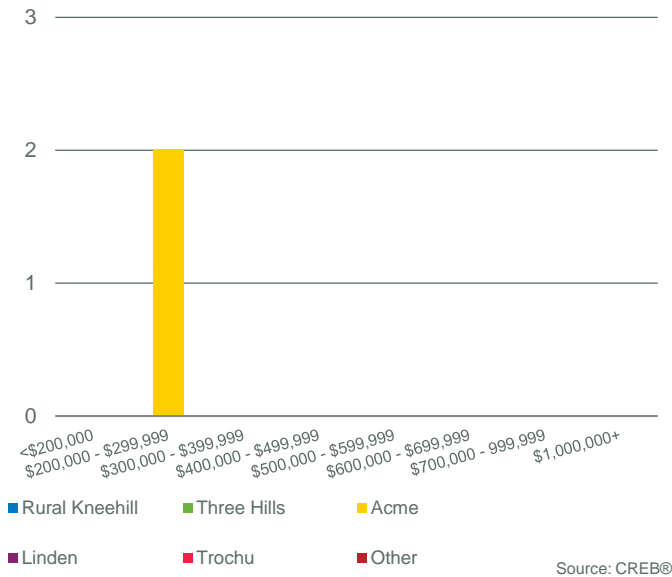
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	2	11	18.18%	74	37.00	176,000	243,500	243,500	100%
Rural Kneehill*	0	1	0.00%	10	-	176,000	NA	NA	0%
Acme*	2	0	-	1	0.50	-	243,500	243,500	100%
Linden*	0	1	0.00%	8	-	-	NA	NA	0%
Three Hills*	0	6	0.00%	19	-	-	NA	NA	0%
Torrington*	0	0	-	2	-	-	NA	NA	0%
Trochu*	0	2	0.00%	23	-	-	NA	NA	0%
Other*	0	1	0.00%	13	-	-	NA	NA	0%

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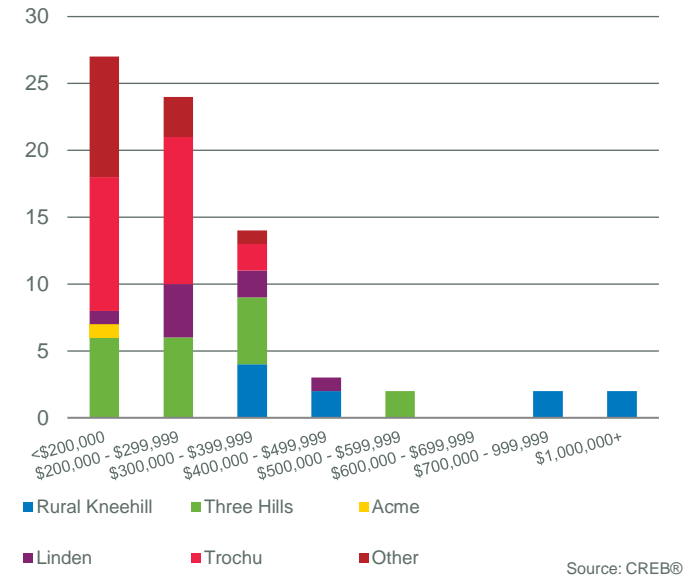
SALES BY PRICE RANGE

JANUARY



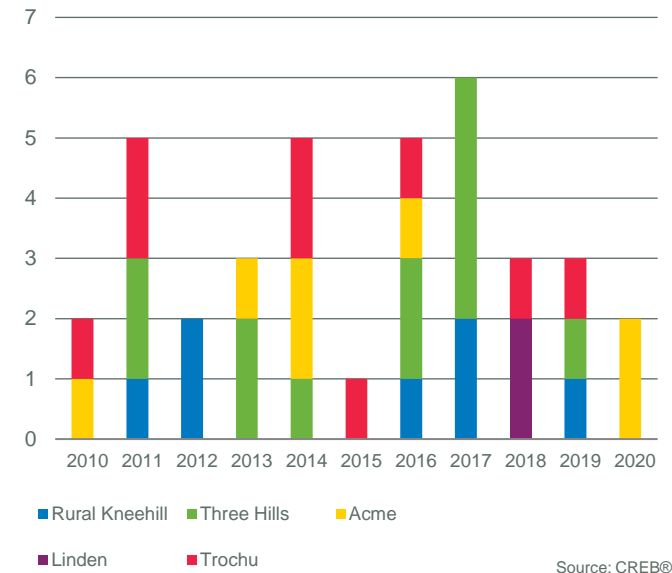
INVENTORY BY PRICE RANGE

JANUARY



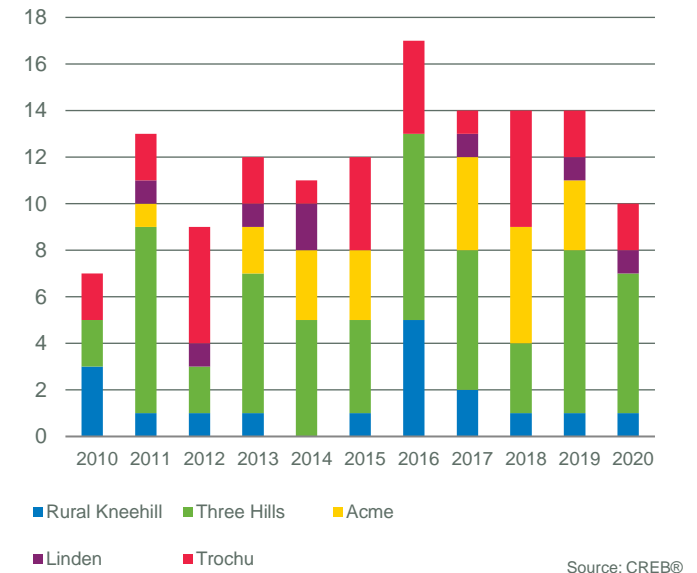
KNEEHILL SALES: YEAR-TO-DATE

2020



KNEEHILL NEW LISTINGS: YEAR-TO-DATE

2020



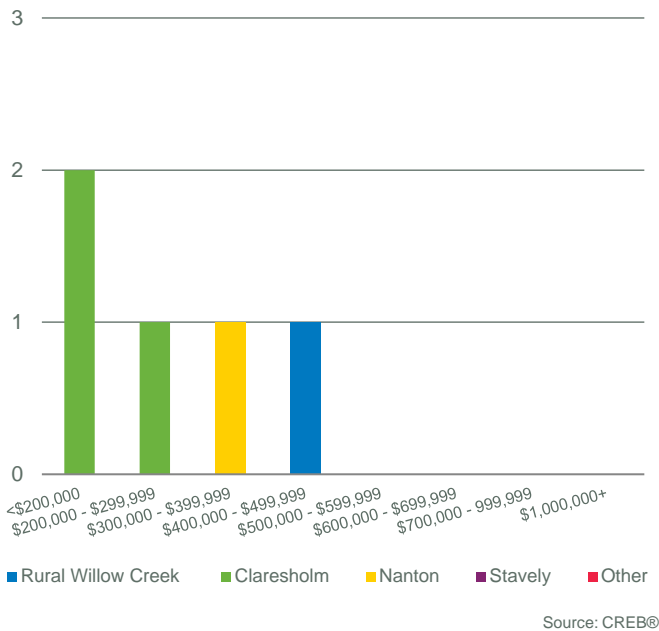
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	5	25	20.00%	100	20.00	204,700	268,200	225,000	100%
Rural Willow Creek*	1	5	20.00%	24	24.00	204,000	430,000	430,000	20%
Claresholm*	3	9	33.33%	33	11.00	-	194,000	185,000	60%
Nanton*	1	7	14.29%	28	28.00	-	329,000	329,000	20%
Stavely*	0	4	0.00%	14	-	-	NA	NA	0%
Other*	0	0	-	1	-	-	NA	NA	0%

**Data within these areas many not accurately reflect total resale activity and trends*

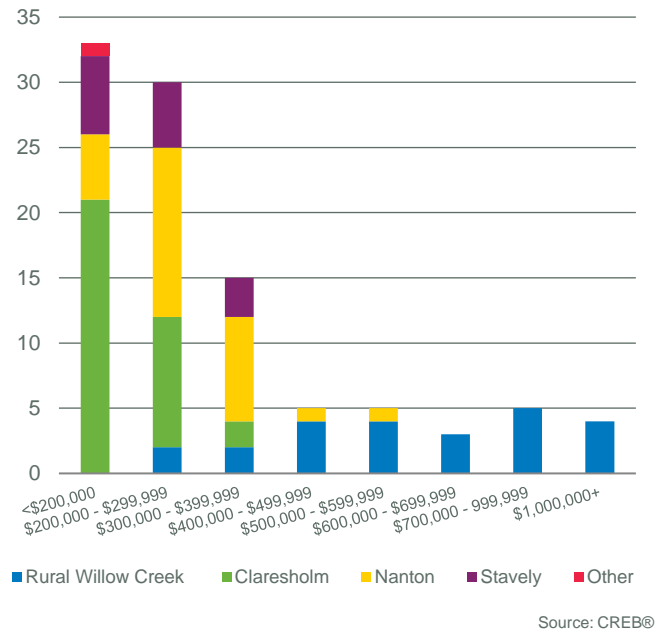
SALES BY PRICE RANGE

JANUARY



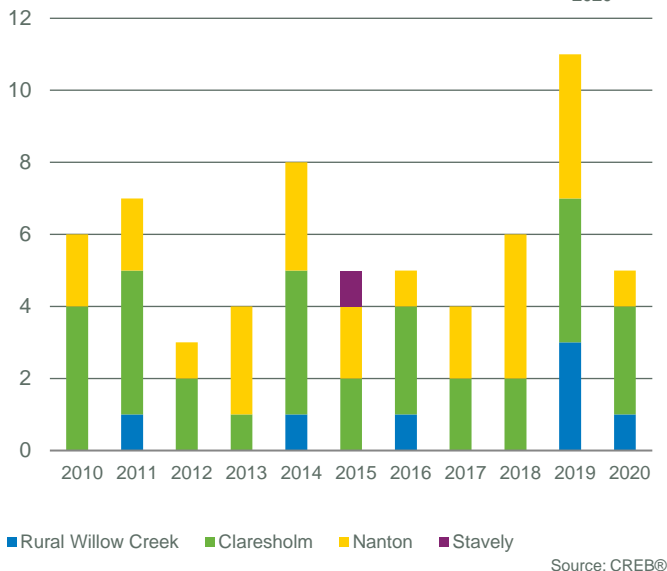
INVENTORY BY PRICE RANGE

JANUARY



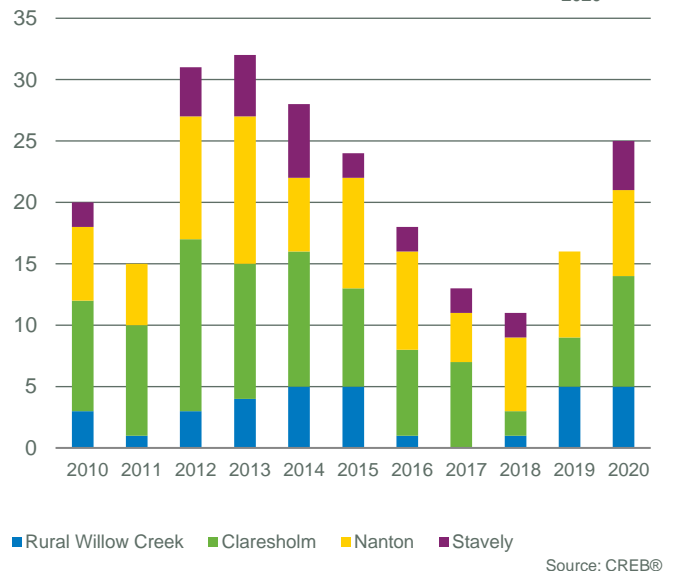
WILLOW CREEK SALES: YEAR-TO-DATE

2020



WILLOW CREEK NEW LISTINGS: YEAR-TO-DATE

2020



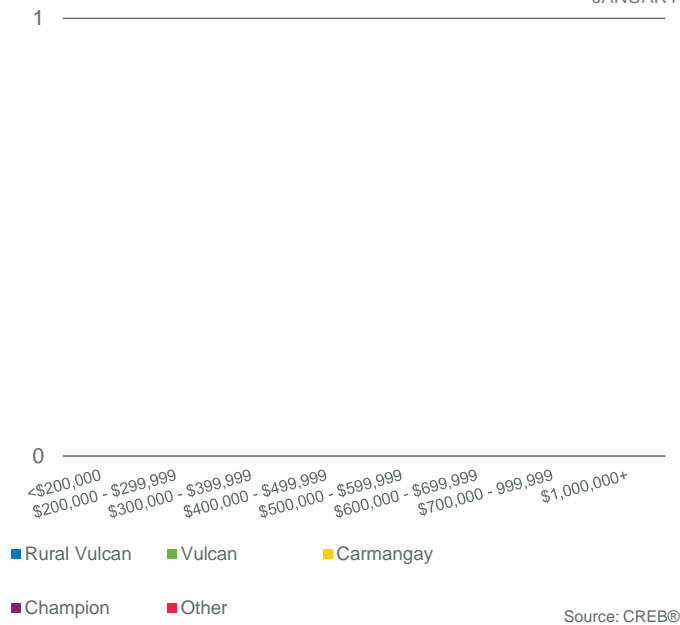
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	0	10	0.00%	60	-	237,600	NA	NA	#DIV/0!
Rural Vulcan*	0	3	0.00%	18	-	-	NA	NA	#DIV/0!
Vulcan*	0	6	0.00%	25	-	-	NA	NA	#DIV/0!
Carmangay*	0	0	-	3	-	-	NA	NA	#DIV/0!
Champion*	0	1	0.00%	5	-	-	NA	NA	#DIV/0!
Other*	0	0	-	9	-	-	NA	NA	#DIV/0!

**Data within these areas many not accurately reflect total resale activity and trends*

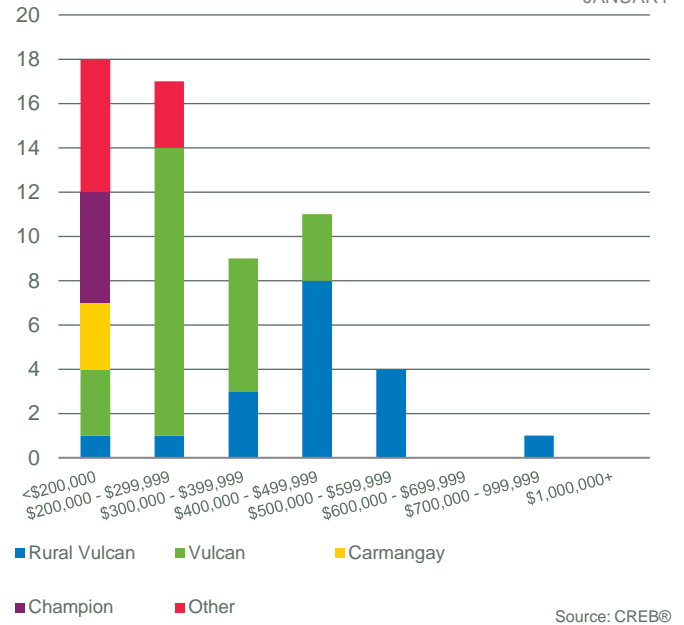
SALES BY PRICE RANGE

JANUARY



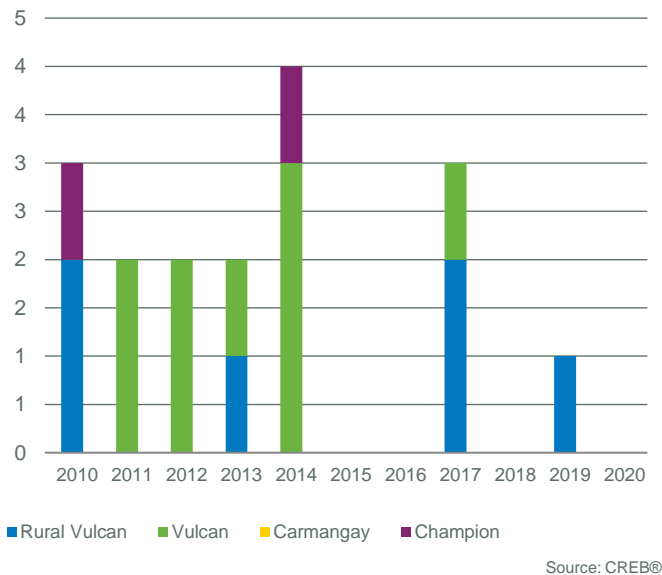
INVENTORY BY PRICE RANGE

JANUARY



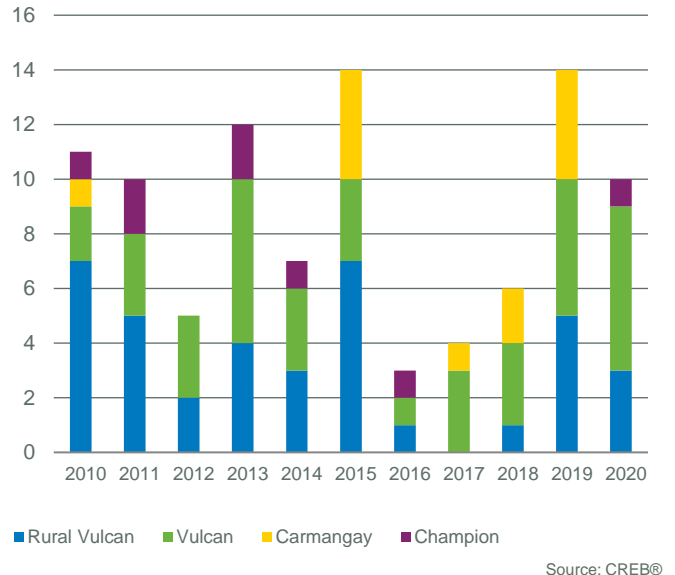
VULCAN SALES: YEAR-TO-DATE

2020



VULCAN NEW LISTINGS: YEAR-TO-DATE

2020



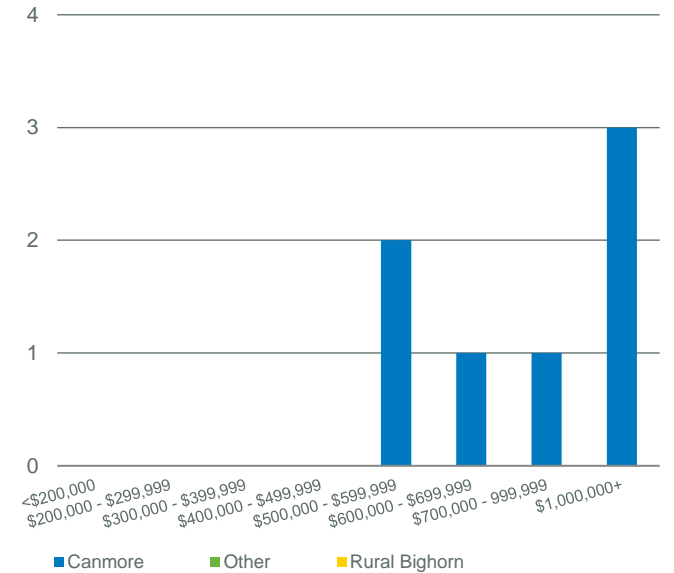
Jan. 20

January 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	7	33	21.21%	115	16.43	747,200	918,071	726,500	100%
Rural Bighorn*	0	0	-	8	-	-	NA	NA	0%
Canmore*	7	24	29.17%	87	12.43	-	918,071	726,500	100%
Other*	0	9	0.00%	20	-	-	NA	NA	0%

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SALES BY PRICE RANGE

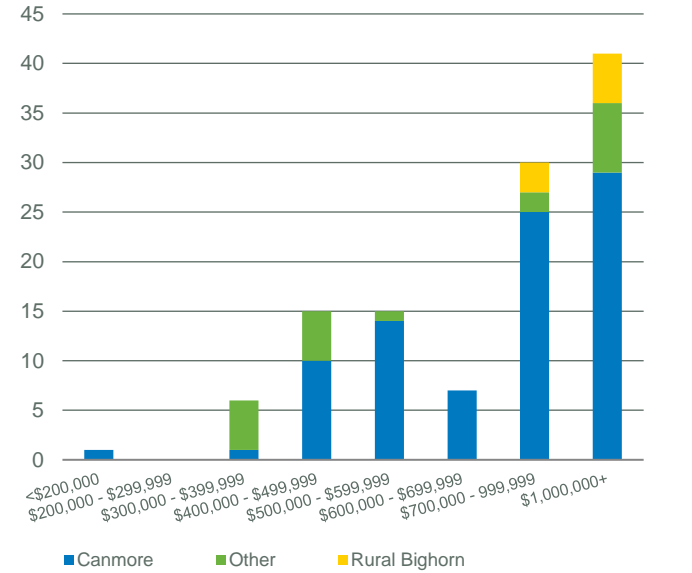
JANUARY



Source: CREB®

INVENTORY BY PRICE RANGE

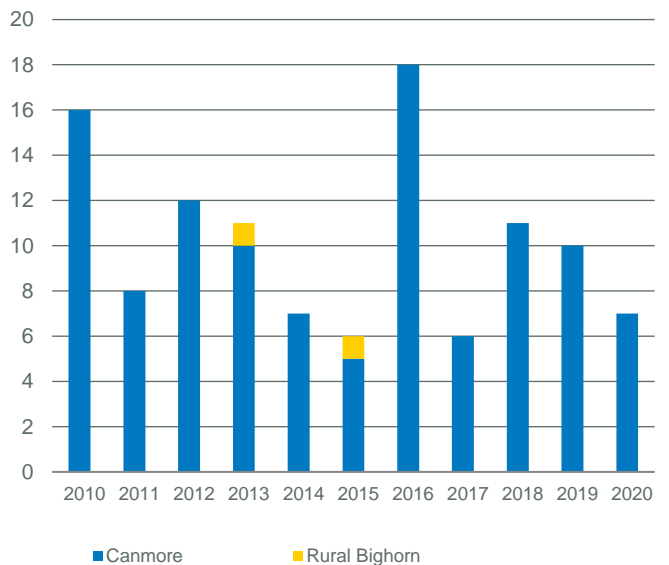
JANUARY



Source: CREB®

BIGHORN SALES: YEAR-TO-DATE

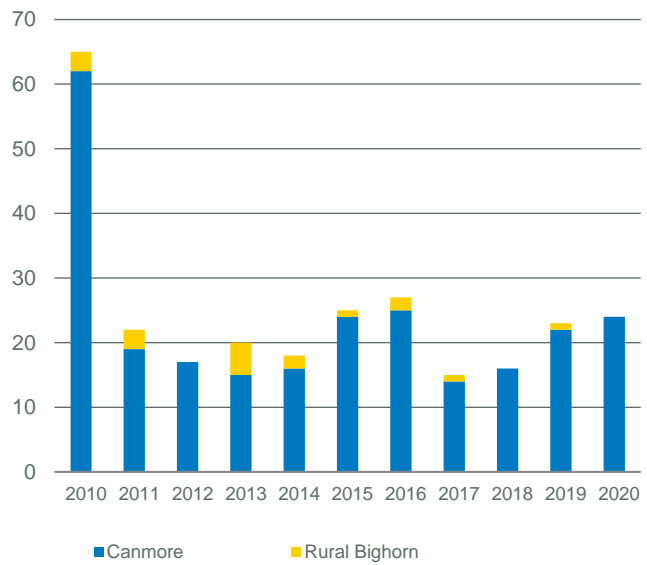
2020



Source: CREB®

BIGHORN NEW LISTINGS: YEAR-TO-DATE

2020



Source: CREB®

BIGHORN*
Rural Bighorn M.D.
 Benchlands**
Canmore*
 Exshaw**
 Ghost Lake**
 Harvie Heights**
 Lac des Arcs**
 Seebe**

FOOTHILLS
Rural Foothills M.D.
 Aldersyde**
Black Diamond
Blackie
Cayley
De Winton
Heritage Pointe
High River
 Longview**
 Millarville**
Okotoks
Priddis**
Priddis Greens
Turner Valley

KNEEHILL*
Rural Kneehill County
Acme
 Carbon**
 Huxley**
Linden
 Swalwell**
Three Hills
 Torrington**
Trochu

MOUNTAIN VIEW*
Rural Mountain View County
 Bearberry**
 Bergen**
Carstairs
Cremona
Didsbury
 Eagle Hill**
 Elkton**
Olds*
Sundre*
 Water Valley**
 Westward Ho**

ROCKY VIEW
Rural Rocky View County
 Balzac**
Beiseker
 Bottrel**
Bragg Creek
Chestermere
Cochrane
 Cochrane Lake**
 Conrich**
 Crossfield
 Dalemead**
 Dalroy**
 Delacour**
 Indus**
Irricana
 Janet**
 Kathryn**
 Keoma**
Langdon
 Madden**
Redwood Meadows

VULCAN*
Rural Vulcan County*
 Arrowwood**
 Brand**
Carmangay*
Champion*
 Ensign**
 Herronton**
 Kirkcaldy**
 Lomond**
 Milo**
 Mossleigh**
 Queenstown**
 Shouldice**
 Travers**

WHEATLAND*
Rural Wheatland County*
 Ardenode**
Carseland*
 Chancellor**
 Cheadle**
 Cluny**
 Dalum**
 Gleichen**
 Hussar**
Lyalta*
 Namaka**
Rockyford*
 Rosebud**

WILLOW CREEK*
Rural Willow Creek County*
Claesholm*
 Fort Macleod**
 Granum**
Nanton*
 Parkland**

CREB® REPORTING REGIONS

* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a significant portion of transactions as not all active Realtors® in the area are a member of the CREB® board.

** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS® Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level.

Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

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