

serving calgary and area REALTORS®

## **MONTHLY STATISTICS PACKAGE**

# **City of Calgary**

June 2017











June spells a gradual recovery

Stable prices in detached sector signal balanced conditions despite increased inventory

City of Calgary, July 4, 2017 - Calgary's housing market in June saw a modest improvement in sales along with an increase in new listings.

However, demand gains have not kept pace with the amount of new listings coming onto the market. This caused inventory levels to increase to 6,659 units, which is 11 per cent higher than last year's levels.

Despite the recent shift in inventory this month, second quarter activity continues to demonstrate improved supply-demand balance and price stability. City wide benchmark prices totaled \$441,500 in June. This is a 0.5 per cent gain over last month and nearly one per cent higher than last year.

"The supply gain this month will be monitored. However, on a quarterly basis, inventory levels remain comparable to last year, sales have improved and there have been modest price gains. All of this remains consistent with expectations of a gradual recovery," said CREB® chief economist Ann-Marie Lurie.

Year-to-date residential sales in Calgary totaled 10,322 units, which is 12 per cent above last year's levels. New listings increased by three per cent over the same time period.

Overall, both the sales-to-new listings ratio and months of supply have trended down this year. This signals more stable pricing in the housing market this year.

"While there were many buyers waiting for lower prices to step into the housing market, there were also many sellers waiting until prices stabilized before listing their home." said CREB® president David P. Brown.

"Some of this recent growth in listings will help provide more choice, particularly in the detached market where market conditions had significantly tightened over the past few months."

Detached inventories and sales totaled 3,224 and 1,385 units, for a month of supply of 2.3 in June. Despite the recent rise in supply, over the first half of this year inventories have averaged 16 per cent below last year's levels while sales are 13 per cent higher, keeping this segment in more balanced conditions.

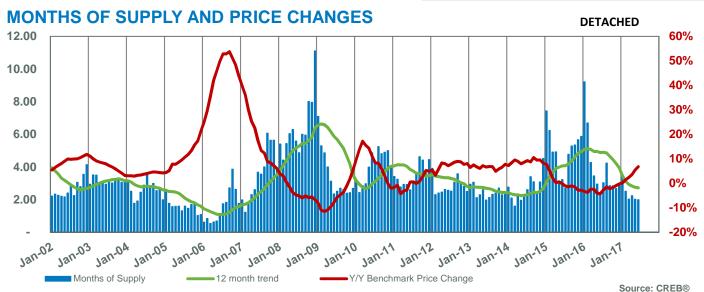
While activity is also improving in the attached segment of the market, resale activity in the ownership of apartment-style product continues to face challenges with weak sales relative to listings and rising months of supply.

As of June, the unadjusted benchmark price for an apartment style product totaled \$265,800. This is nearly four per cent below last year's levels and 11 per cent below recent highs.

#### **HOUSING MARKET FACTS**

- Improving market conditions supported modest price growth in the detached sector. As of June, unadjusted benchmark prices totaled \$509,400. This is 0.5 per cent above last month and 1.7 per cent above figures recorded last year, but 2.5 per cent below previous highs.
- Detached sales growth has been the strongest in the city centre, west, south and east areas of the city. However, sales activities in most city districts have remained below longer term averages.
- Detached prices have generally edged up this year in most districts. However, prices have moved up to pre-recession levels only in the west end district based on the benchmark price.
- Improvements were also noted in the attached segment of the market. Both semi and rowstyle product have seen sales activity trend up and inventory levels trend down.
- Price adjustments in the attached market continue to vary by product type. Year-to-date average benchmark prices for row-style properties remain nearly six per cent lower than last year's levels. Meanwhile semidetached product has shown notable gains of nearly five per cent over last year's levels.
- The apartment segment of the market continues to face challenges. Year-to-date sales activity has increased by nearly nine per cent. However, inventories continue to rise with an average of seven per cent over last year's levels. With months-of-supply of over 6.5 months, there may be further downward pressure on prices.

\*See district map on last page.





# **Summary Stats City of Calgary**

			V/V 0/		- 30	ın. 2017
	Jun-16	Jun-17	Y/Y % Change	2016 YTD	2017 YTD	Y/Y % Change
DETACHED						
Total Sales	1,282	1,385	8.03%	5,795	6,527	12.63%
Total Sales Volume	\$715,414,404	\$789,566,030	10.36%	\$3,170,350,495	\$3,704,205,413	16.84%
New Listings	1,748	2,168	24.03%	10,334	10,586	2.44%
Inventory	2,938	3,224	9.73%	2,950	2,483	-15.83%
Months of Supply	2.29	2.33	1.57%	3.05	2.28	-25.27%
Sales to New Listings Ratio	73.34%	63.88%	-9.46%	56.08%	61.66%	5.58%
Sales to List Price Ratio	97.20%	98.01%	0.81%	96.97%	97.67%	0.70%
Days on Market	41	32	-20.96%	41	35	-14.63%
Benchmark Price	\$500,900	\$509,400	1.70%	\$501,850	\$502,783	0.19%
Median Price	\$489,250	\$514,800	5.22%	\$480,000	\$500,000	4.17%
Average Price	\$558,046	\$570,084	2.16%	\$547,084	\$567,520	3.74%
Index	206	209	1.70%	206	206	0.19%
APARTMENT						
Total Sales	310	286	-7.74%	1,413	1,535	8.63%
Total Sales Volume	\$95,985,480	\$92,542,284	-3.59%	\$429,292,137	\$462,211,872	7.67%
New Listings	604	728	20.53%	3,868	4,123	6.59%
Inventory	1,544	1,874	21.37%	1,485	1,592	7.23%
Months of Supply	4.98	6.55	31.56%	6.30	6.22	-1.29%
Sales to New Listings Ratio	51.32%	39.29%	-12.04%	36.53%	37.23%	0.70%
Sales to List Price Ratio	96.34%	96.52%	0.19%	96.33%	96.45%	0.12%
Days on Market	71	55	-21.97%	56	57	1.79%
Benchmark Price	\$275,500	\$265,800	-3.52%	\$278,283	\$265,150	-4.72%
Median Price	\$267,500	\$274,000	2.43%	\$272,000	\$265,000	-2.57%
Average Price	\$309,631	\$323,574	4.50%	\$303,816	\$301,115	-0.89%
Index	191	184	-3.52%	193	183	-4.71%
ATTACHED						
Total Sales	437	469	7.32%	1,994	2,260	13.34%
Total Sales Volume	\$173,614,010	\$190,480,601	9.71%	\$803,080,097	\$924,398,979	15.11%
New Listings	746	859	15.15%	4,304	4,290	-0.33%
Inventory	1,519	1,561	2.76%	1,439	1,281	-10.97%
Months of Supply	3.48	3.33	-4.25%	4.33	3.40	-21.45%
Sales to New Listings Ratio	58.58%	54.60%	-3.98%	46.33%	52.68%	6.35%
Sales to List Price Ratio	97.04%	97.50%	0.46%	97.07%	97.39%	0.31%
Days on Market	49	44	-10.22%	48	48	0.00%
Benchmark Price	\$330,900	\$334,500	1.09%	\$335,317	\$330,283	-1.50%
Median Price	\$340,000	\$335,000	-1.47%	\$345,000	\$343,500	-0.43%
Average Price	\$397,286	\$406,142	2.23%	\$402,748	\$409,026	1.56%
Index	196	198	1.07%	198	195	-1.50%
CITY OF CALGARY						
Total Sales	2,029	2,140	5.47%	9,202	10,322	12.17%
Total Sales Volume	\$985,013,894	\$1,072,588,915	8.89%	\$4,402,722,729	\$5,090,816,265	15.63%
New Listings	3,098	3,755	21.21%	18,506	18,999	2.66%
Inventory	6,001	6,659	10.96%	5,873	5,355	-8.81%
Months of Supply	2.96	3.11	5.21%	3.83	3.11	-18.71%
Sales to New Listings Ratio	65.49%	56.99%	-8.50%	49.72%	54.33%	4.60%
Sales to List Price Ratio	97.09%	97.79%	0.70%	96.92%	97.51%	0.58%
Days on Market	47	38	-19.62%	45	41	-8.89%
Benchmark Price	\$437,800	\$441,500	0.85%	\$440,250	\$436,250	-0.91%
Median Price	\$430,000	\$454,000	5.58%	\$426,500	\$440,700	3.33%
Average Price	\$485,468	\$501,210	3.24%	\$478,453	\$493,201	3.08%
Index	202	203	0.84%	203	201	-0.91%

For a list of definitions, see page 26.



# **Summary Stats City of Calgary**

			Y/Y %		- 30	ın. 2017 <b>Y/Y</b> %
	Jun-16	Jun-17	Change	2016 YTD	2017 YTD	Change
CITY OF CALGARY SEMI-DETAC	HED					
Total Sales	185	193	4.32%	874	992	13.50%
Total Sales Volume	\$90,697,521	\$98,796,334	8.93%	\$427,525,026	\$497,248,762	16.31%
Share of Sales with Condo Title	17.30%	15.54%	-1.75%	15.65%	14.78%	-0.87%
New Listings	290	341	17.59%	1,732	1,680	-3.00%
Inventory	532	560	5.26%	549	467	-14.88%
Months of Supply	2.88	2.90	0.90%	3.77	2.83	-25.00%
Sales to New Listings Ratio	63.79%	56.60%	-7.19%	50.46%	59.05%	8.59%
Sales to List Price Ratio	96.95%	97.60%	0.64%	97.01%	97.54%	0.53%
Days on Market	46	40	-12.80%	44	45	2.27%
Benchmark Price	\$403,600	\$432,100	7.06%	\$403,400	\$422,333	4.69%
Median Price	\$393,000	\$400,000	1.78%	\$397,250	\$405,000	1.95%
Average Price	\$490,257	\$511,898	4.41%	\$489,159	\$501,259	2.47%
Index	202	216	7.08%	202	211	4.69%
CITY OF CALGARY ROW						
Total Sales	252	276	9.52%	1,120	1,268	13.21%
Total Sales Volume	\$82,916,489	\$91,684,267	10.57%	\$375,555,071	\$427,150,217	13.74%
Share of Sales with Condo Title	92.06%	95.65%	3.59%	93.77%	95.38%	1.61%
New Listings	456	518	13.60%	2,572	2,610	1.48%
Inventory	987	1,001	1.42%	890	813	-8.56%
Months of Supply	3.92	3.63	-7.40%	4.77	3.85	-19.24%
Sales to New Listings Ratio	55.26%	53.28%	-1.98%	43.55%	48.58%	5.04%
Sales to List Price Ratio	97.13%	97.40%	0.27%	97.15%	97.22%	0.07%
Days on Market	51	47	-8.80%	50	50	0.00%
Benchmark Price	\$306,400	\$294,000	-4.05%	\$312,900	\$294,433	-5.90%
Median Price	\$310,000	\$310,000	0.00%	\$312,000	\$309,250	-0.88%
Average Price	\$329,034	\$332,189	0.96%	\$335,317	\$336,869	0.46%
Index	192	184	-4.06%	196	184	-5.91%
CITY OF CALGARY ATTACHED						
Total Sales	437	469	7.32%	1,994	2,260	13.34%
Total Sales Volume	\$173,614,010	\$190,480,601	9.71%	\$803,080,097	\$924,398,979	15.11%
Share of Sales with Condo Title	60.41%	62.69%	3.77%	59.64%	60.18%	0.91%
New Listings	746	859	15.15%	4,304	4,290	-0.33%
Inventory	1,519	1,561	2.76%	1,439	1,281	-10.97%
Months of Supply	3.48	3.33	-4.25%	4.33	3.40	-21.45%
Sales to New Listings Ratio	58.58%	54.60%	-3.98%	46.33%	52.68%	6.35%
Sales to List Price Ratio	97.04%	97.50%	0.46%	97.07%	97.39%	0.31%
Days on Market	49	44	-10.22%	48	48	0.00%
Benchmark Price	\$330,900	\$334,500	1.09%	\$335,317	\$330,283	-1.50%
Median Price	\$340,000	\$335,000	-1.47%	\$345,000	\$343,500	-0.43%
Average Price	\$397,286	\$406,142	2.23%	\$402,748	\$409,026	1.56%

For a list of definitions, see page 26.



June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Year-over-year benchmark	Month-over- month benchmark price change
Detached	Juics	Listings	Elstings ratio	inventory	ouppiy	Deficilitative of	price enange	price change
City Centre	152	259	58.69%	438	2.88	\$686,200	4.83%	0.34%
North East	130	241	53.94%	450	3.46	\$386,500	-0.57%	0.18%
North	187	322	58.07%	477	2.55	\$445,500	0.84%	0.47%
North West	211	315	66.98%	391	1.85	\$550,200	0.99%	0.90%
West	173	219	79.00%	346	2.00	\$734,000	6.79%	1.06%
South	281	435	64.60%	599	2.13	\$480,500	0.17%	0.57%
South East	208	307	67.75%	437	2.10	\$453,600	1.84%	0.35%
East	44	70	62.86%	86	1.95	\$355,200	-1.03%	0.54%
TOTAL CITY	1,385	2,168	63.88%	3,224	2.33	\$509,400	1.70%	0.53%
Apartment	.,000	_,	00.007,0		2.00	<del>+++++++++++++++++++++++++++++++++++++</del>		0.007.0
City Centre	127	357	35.57%	940	7.40	\$291,800	-3.25%	-0.58%
North East	13	24	54.17%	96	7.38	\$235,000	-4.04%	-1.09%
North	18	44	40.91%	120	6.67	\$218,700	-5.61%	0.00%
North West	35	76	46.05%	152	4.34	\$247,300	-1.79%	0.94%
West	41	73	56.16%	162	3.95	\$255,700	-1.20%	-0.20%
South	27	94	28.72%	238	8.81	\$234,900	-6.38%	-0.80%
South East	18	48	37.50%	111	6.17	\$253,300	-2.80%	0.40%
East	7	12	58.33%	55	7.86	\$198,800	-5.60%	-0.85%
TOTAL CITY	286	728	39.29%	1,874	6.55	\$265,800	-3.52%	-0.30%
Semi-detached		•		-,		<del></del>		
City Centre	58	103	56.31%	210	3.62	\$787,000	11.84%	1.40%
North East	26	39	66.67%	62	2.38	\$280,700	-9.36%	-0.28%
North	25	29	86.21%	37	1.48	\$320,900	-2.02%	-0.09%
North West	13	35	37.14%	50	3.85	\$420,700	15.42%	1.86%
West	21	46	45.65%	58	2.76	\$531,600	10.18%	-0.39%
South	18	46	39.13%	65	3.61	\$313,200	-9.64%	0.51%
South East	23	28	82.14%	45	1.96	\$332,500	5.82%	0.51%
East	9	15	60.00%	33	3.67	\$301,200	0.20%	8.66%
TOTAL CITY	193	341	56.60%	560	2.90	\$432,100	7.06%	0.98%
Row						, ,-,,		
City Centre	39	87	44.83%	186	4.77	\$477,200	6.30%	1.27%
North East	19	60	31.67%	111	5.84	\$219,700	1.29%	2.23%
North	38	58	65.52%	121	3.18	\$254,600	-3.45%	-1.28%
North West	43	70	61.43%	104	2.42	\$312,800	-1.14%	1.26%
West	39	71	54.93%	121	3.10	\$350,800	-0.31%	-0.23%
South	54	96	56.25%	188	3.48	\$272,200	-2.68%	1.04%
South East	40	61	65.57%	138	3.45	\$298,800	0.61%	0.71%
East	40	15	26.67%	32	8.00	\$184,000	-4.81%	2.22%
TOTAL CITY	276	518	53.28%	1,001	3.63	\$294,000	<b>-4.01</b> %	0.55%

 $<sup>^*</sup>$ Total city figures can include activity from areas not yet represented by a community / district

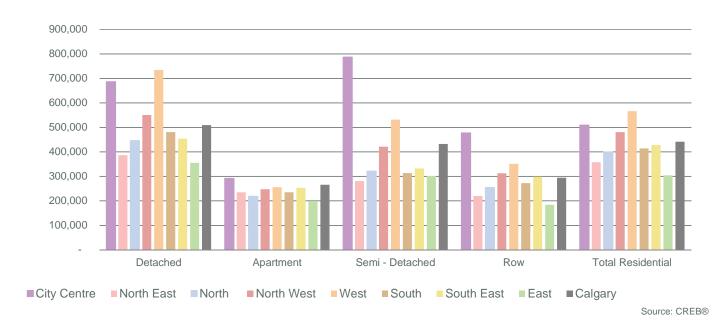
# **City of Calgary**



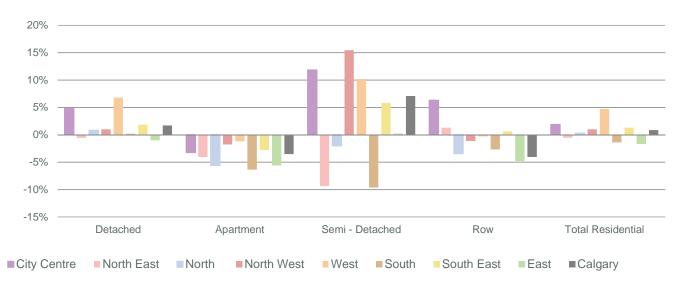




#### **BENCHMARK PRICE - JUNE**



#### YEAR OVER YEAR PRICE GROWTH COMPARISON - JUNE



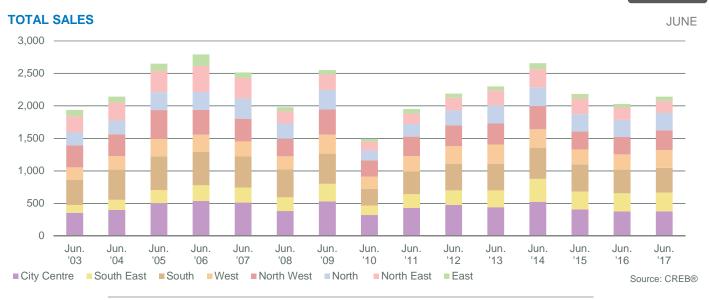
Source: CREB®

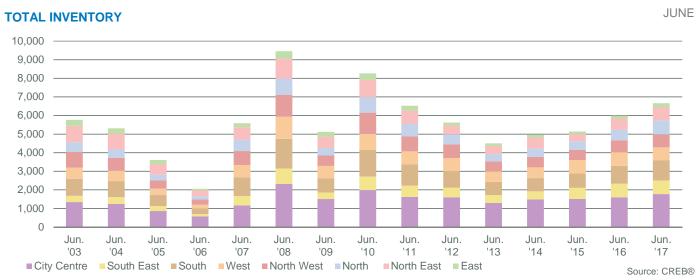
	City Centre	North East	North	North West	West	South	South East	East	City of Calgary
Gross Living Area (Above Ground)	1,233	1,170	1,338	1,501	1,703	1,365	1,468	1,091	1,341
Lot Size	5,528	4,070	4,396	5,328	5,625	5,242	4,273	4,805	4,908
Above Ground Bedrooms	2	3	3	3	3	3	3	3	3
Year Built	1951	1985	1997	1994	1997	1983	1999	1974	1991
Full Bathrooms	2	2	2	2	2	2	2	2	2

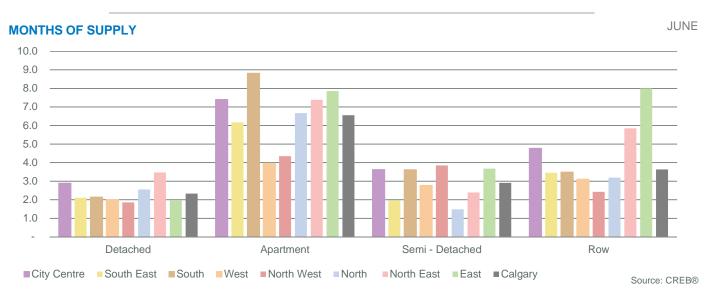
Half Bathrooms

**TYPICAL HOME ATTRIBUTES - DETACHED HOMES** 





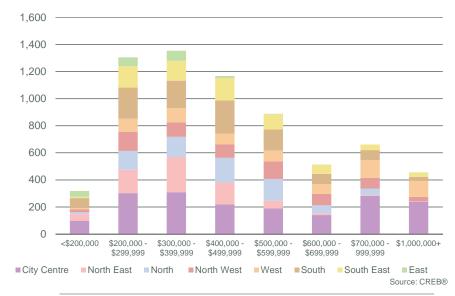




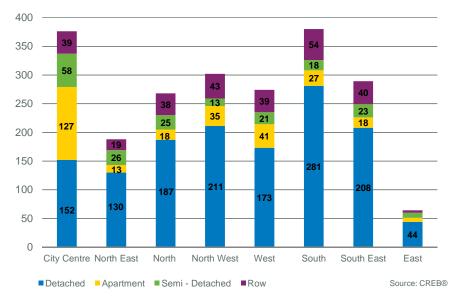




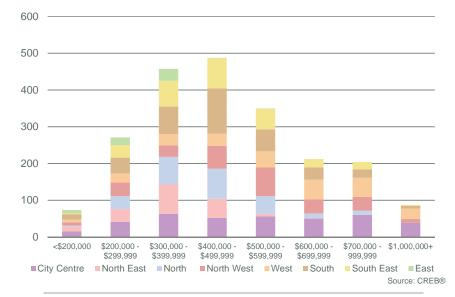
#### **TOTAL INVENTORY BY PRICE RANGE - JUNE**



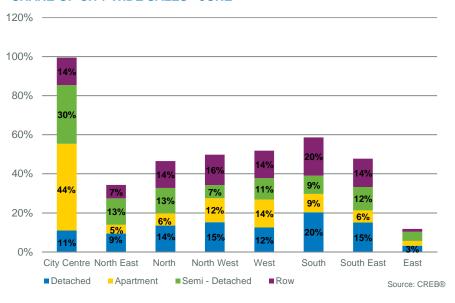
#### **SALES BY PROPERTY TYPE - JUNE**



#### **TOTAL SALES BY PRICE RANGE - JUNE**



#### **SHARE OF CITY WIDE SALES - JUNE**









Days on Market

Median Price

Average Price

Index

Benchmark Price

Jun. 2017

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
2016												
Sales	765	1,130	1,590	1,768	1,920	2,029	1,744	1,570	1,479	1,647	1,226	929
New Listings	2,742	2,907	3,225	3,217	3,317	3,098	2,683	2,766	2,976	2,361	1,985	992
Inventory	5,023	5,683	6,102	6,251	6,177	6,001	5,708	5,679	5,881	5,431	4,987	3,766
Days on Market	51	43	43	46	42	47	46	46	46	46	50	56
Benchmark Price	445,100	443,000	439,900	438,400	437,300	437,800	438,200	438,600	438,200	437,500	434,700	434,100
Median Price	407,500	420,000	422,250	430,000	432,750	430,000	429,250	418,500	432,500	410,000	426,000	425,000
Average Price	456,889	473,940	468,642	476,910	491,832	485,468	485,385	474,192	490,233	461,245	484,950	494,671
Index	205	204	203	202	201	202	202	202	202	202	200	200
2017												
Sales	943	1,334	1,890	1,902	2,113	2,140						
New Listings	2,383	2,459	3,242	3,295	3,865	3,755						
Inventory	4,110	4,502	5,126	5,518	6,217	6,659						

37

439,300

448,000

504,259

202

Jun-16	Jun-17	YTD 2016	YTD 2017

42

435,600

445,000

495,555

201

434,300

435,000

490,980

200

48

433,400

428,000

480,786

200

	Juli-16	Juli-17	110 2010	110 2017
CALGARY TOTAL SALES				
>\$100,000	-	-	-	-
\$100,000 - \$199,999	49	73	254	389
\$200,000 - \$299,999	307	271	1,307	1,381
\$300,000 -\$ 349,999	210	215	1,012	1,056
\$350,000 - \$399,999	269	242	1,279	1,261
\$400,000 - \$449,999	274	246	1,274	1,233
\$450,000 - \$499,999	207	241	961	1,106
\$500,000 - \$549,999	174	196	818	893
\$550,000 - \$599,999	143	154	605	685
\$600,000 - \$649,999	78	116	366	521
\$650,000 - \$699,999	76	96	304	437
\$700,000 - \$799,999	89	115	381	506
\$800,000 - \$899,999	50	59	215	314
\$900,000 - \$999,999	25	29	111	145
\$1,000,000 - \$1,249,999	39	49	143	201
\$1,250,000 - \$1,499,999	20	21	76	95
\$1,500,000 - \$1,749,999	5	5	46	42
\$1,750,000 - \$1,999,999	6	5	22	25
\$2,000,000 - \$2,499,999	3	3	17	13
\$2,500,000 - \$2,999,999	3	2	7	12
\$3,000,000 - \$3,499,999	1	-	2	1
\$3,500,000 - \$3,999,999	1	1	2	4
\$4,000,000 +	=	1	-	2
	2,029	2,140	9,202	10,322

53

433,400

425,000

467,509

200

#### CITY OF CALGARY TOTAL SALES BY PRICE RANGE

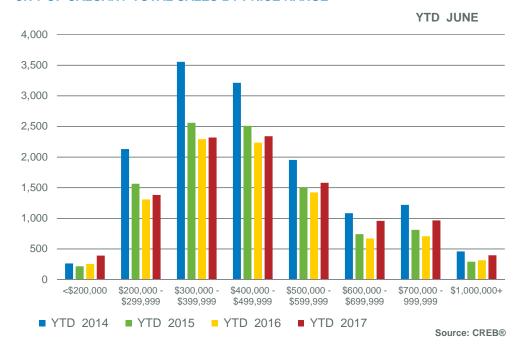
38

441,500

454,000

501,210

203



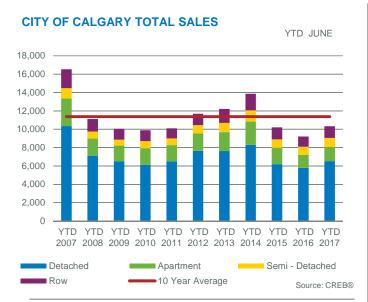


Semi - Detached

Source: CREB®



Jun. 2017



#### YTD JUNE 30,000 25,000 20,000 15,000 10,000 5,000 0 YTD YTD YTD YTD YTD YTD YTD YTD YTD YTD

2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017

10 Year Average

CITY OF CALGARY TOTAL NEW LISTINGS

#### CITY OF CALGARY TOTAL INVENTORY AND SALES

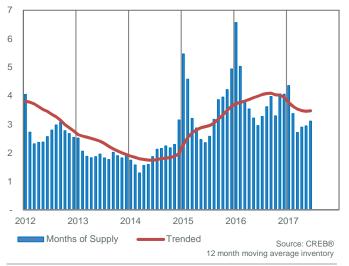




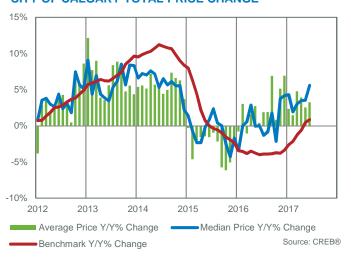
Apartment

Detached

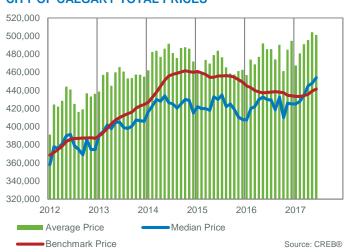
Row



#### CITY OF CALGARY TOTAL PRICE CHANGE



#### **CITY OF CALGARY TOTAL PRICES**









Days on Market

Median Price

Average Price

Index

Benchmark Price

Jun. 2017

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
2016												
Sales	466	693	1,005	1,136	1,213	1,282	1,109	983	943	1,031	776	569
New Listings	1,487	1,611	1,818	1,820	1,850	1,748	1,487	1,528	1,659	1,326	1,062	512
Inventory	2,537	2,953	3,093	3,138	3,040	2,938	2,743	2,728	2,830	2,574	2,327	1,714
Days on Market	49	38	41	44	39	41	43	41	42	42	45	50
Benchmark Price	506,500	503,300	500,900	500,100	499,400	500,900	502,100	503,300	503,300	503,100	498,900	498,900
Median Price	458,750	467,500	480,000	483,750	489,000	489,250	480,000	467,500	490,000	464,000	485,000	480,000
Average Price	526,408	541,979	538,481	541,278	558,922	558,046	542,456	542,371	563,643	529,378	557,713	574,309
Index	208	207	206	205	205	206	206	207	207	206	205	205
2017												
Sales	582	822	1,171	1,193	1,374	1,385						
New Listings	1,229	1,293	1,796	1,861	2,239	2,168						
Inventory	1,848	1,995	2,324	2,541	2,965	3,224						

31

506,700

510,000

580,752

208

32

509,400

514,800

570,084

209

## Jun-16 Jun-17 YTD 2016 YTD 2017

42

499,200

492,250

557,661

205

38

500,400

490,000

571,725

205

32

502,300

502,500

562,810

206

<b>CALGARY TOTAL SALES</b> >\$100,000 \$100,000 - \$199,999	- - 24	- -	-	-
· · ·	-	- -	-	-
\$100,000 - \$199,999	- 24	-		
	24		-	3
\$200,000 - \$299,999		24	110	111
\$300,000 -\$ 349,999	69	66	346	365
\$350,000 - \$399,999	174	151	823	796
\$400,000 - \$449,999	232	201	1,072	994
\$450,000 - \$499,999	183	203	846	974
\$500,000 - \$549,999	156	177	727	775
\$550,000 - \$599,999	122	138	519	607
\$600,000 - \$649,999	70	102	293	449
\$650,000 - \$699,999	59	87	237	369
\$700,000 - \$799,999	63	94	273	382
\$800,000 - \$899,999	40	44	174	238
\$900,000 - \$999,999	21	23	89	113
\$1,000,000 - \$1,249,999	32	44	123	173
\$1,250,000 - \$1,499,999	19	17	73	83
\$1,500,000 - \$1,749,999	5	5	44	41
\$1,750,000 - \$1,999,999	6	4	20	24
\$2,000,000 - \$2,499,999	2	2	15	12
\$2,500,000 - \$2,999,999	3	2	7	12
\$3,000,000 - \$3,499,999	1	-	2	1
\$3,500,000 - \$3,999,999	1	1	2	4
\$4,000,000 +	-	-	-	1
	1,282	1,385	5,795	6,527

46

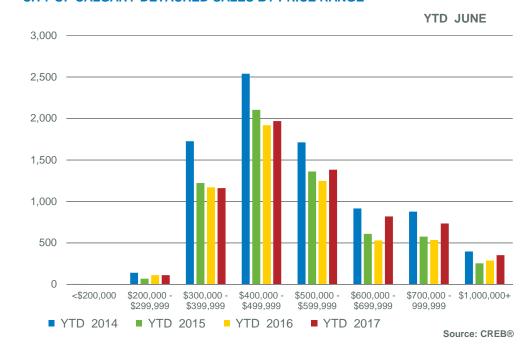
498,700

485,000

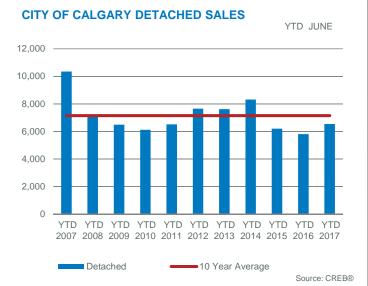
545,302

205

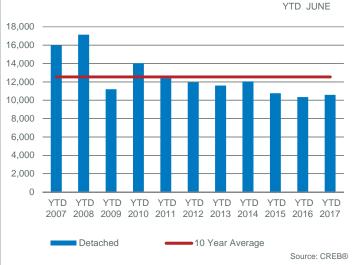
#### CITY OF CALGARY DETACHED SALES BY PRICE RANGE







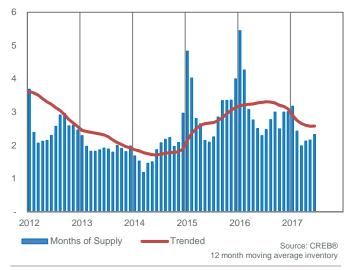
#### CITY OF CALGARY DETACHED NEW LISTINGS



#### CITY OF CALGARY DETACHED INVENTORY AND SALES



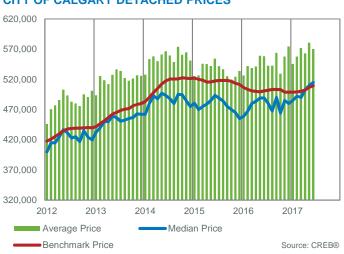
#### CITY OF CALGARY DETACHED MONTHS OF INVENTORY



#### CITY OF CALGARY DETACHED PRICE CHANGE



#### **CITY OF CALGARY DETACHED PRICES**







Index

Apartment
Jun. 2017

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
2016												
Sales	129	168	257	273	276	310	255	267	200	250	195	146
New Listings	598	636	679	666	685	604	618	616	636	508	455	240
Inventory	1,252	1,389	1,529	1,583	1,610	1,544	1,557	1,577	1,651	1,542	1,432	1,109
Days on Market	59	50	48	54	49	71	56	60	56	54	58	71
Benchmark Price	280,800	282,500	279,100	276,800	275,000	275,500	274,000	271,700	271,300	270,400	268,700	266,500
Median Price	251,000	268,000	272,000	278,500	280,000	267,500	269,900	271,500	280,000	250,000	255,000	249,500
Average Price	280,088	307,461	298,072	302,554	312,753	309,631	351,545	316,842	303,202	288,396	297,710	302,355
Index	194	196	193	192	190	191	190	188	188	187	186	184
2017												
Sales	151	235	297	284	282	286						
New Listings	624	583	727	692	769	728						
Inventory	1,267	1,391	1,580	1,655	1,784	1,874						
Days on Market	68	66	56	49	55	55						
Benchmark Price	265,000	264,300	264,900	264,300	266,600	265,800						
Median Price	258,500	275,000	251,500	267,500	270,000	274,000						
Average Price	282,429	314,498	280,130	303,393	296,999	323,574						

185

184

# Jun-16 Jun-17 YTD 2016 YTD 2017

183

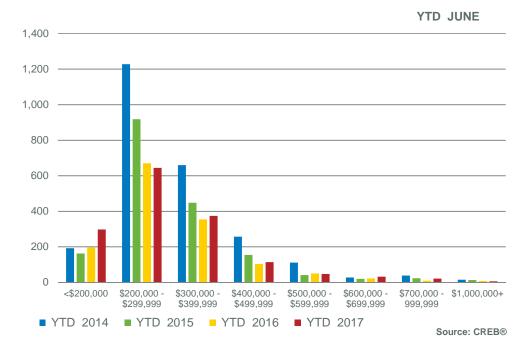
183

183

CALGARY TOTAL SALES				
>\$100,000	-	-	-	-
\$100,000 - \$199,999	37	56	196	297
\$200,000 - \$299,999	162	114	670	644
\$300,000 -\$ 349,999	46	38	219	224
\$350,000 - \$399,999	21	37	135	150
\$400,000 - \$449,999	11	10	64	75
\$450,000 - \$499,999	9	14	40	39
\$500,000 - \$549,999	6	6	28	32
\$550,000 - \$599,999	6	2	22	15
\$600,000 - \$649,999	2	5	14	18
\$650,000 - \$699,999	4	1	8	14
\$700,000 - \$799,999	2	-	6	10
\$800,000 - \$899,999	-	-	3	4
\$900,000 - \$999,999	-	-	-	7
\$1,000,000 - \$1,249,999	2	-	2	2
\$1,250,000 - \$1,499,999	1	-	2	1
\$1,500,000 - \$1,749,999	-	-	-	-
\$1,750,000 - \$1,999,999	-	1	2	1
\$2,000,000 - \$2,499,999	1	1	2	1
\$2,500,000 - \$2,999,999	-	-	-	-
\$3,000,000 - \$3,499,999	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	1	-	1
	310	286	1,413	1,535

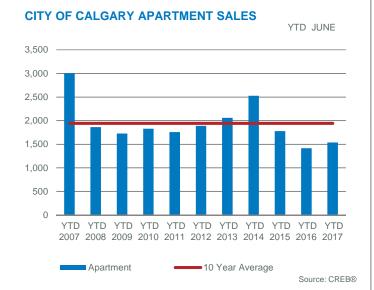
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#### CITY OF CALGARY APARTMENT SALES BY PRICE RANGE





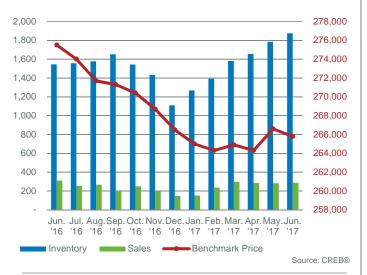




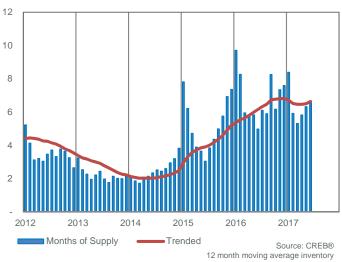
## CITY OF CALGARY APARTMENT NEW LISTINGS



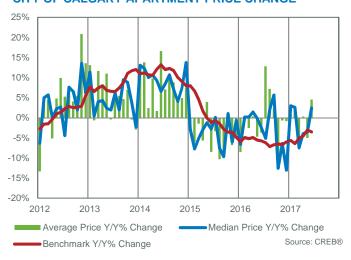
#### CITY OF CALGARY APARTMENT INVENTORY AND SALES



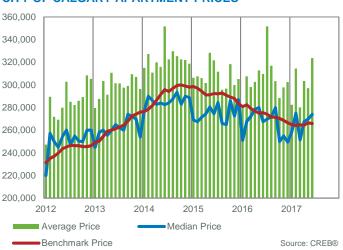
#### **CITY OF CALGARY APARTMENT MONTHS OF INVENTORY**



#### CITY OF CALGARY APARTMENT PRICE CHANGE



#### **CITY OF CALGARY APARTMENT PRICES**







Days on Market

Median Price

Average Price

Index

Benchmark Price

**Semi-Detached** 

Jun. 2017

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
2016												
Sales	71	110	144	174	190	185	180	138	155	166	112	95
New Listings	268	283	289	306	296	290	261	237	268	223	193	103
Inventory	501	552	579	586	544	532	520	502	508	478	455	367
Days on Market	44	47	37	50	41	46	45	47	50	41	60	60
Benchmark Price	408,200	404,800	402,000	401,200	400,600	403,600	404,200	406,000	406,200	406,600	404,600	406,200
Median Price	377,000	403,500	390,000	410,000	429,000	393,000	386,808	391,000	405,000	375,000	427,500	405,000
Average Price	478,679	492,823	465,481	490,701	506,419	490,257	497,568	482,981	476,760	469,476	502,513	510,914
Index	204	203	201	201	201	202	202	203	203	204	203	203
2017												
Sales	83	126	199	205	186	193						
New Listings	199	236	302	269	333	341						
Inventory	376	436	455	456	521	560						

42

427,900

405,250

494,846

214

40

432,100

400,000

511,898

216

Jun-16	Jun-17	YTD 2016	YTD 2017

53

418,600

386,858

477,825

210

40

423,400

396,000

494,291

212

46

425,200

437,500

526,001

213

CALGARY TOTAL SALES				
>\$100,000	-	-	-	-
\$100,000 - \$199,999	1	1	5	8
\$200,000 - \$299,999	27	27	123	139
\$300,000 -\$ 349,999	30	40	138	161
\$350,000 - \$399,999	36	27	173	172
\$400,000 - \$449,999	13	17	63	97
\$450,000 - \$499,999	9	10	42	37
\$500,000 - \$549,999	4	6	22	39
\$550,000 - \$599,999	7	7	37	33
\$600,000 - \$649,999	4	4	48	34
\$650,000 - \$699,999	12	6	54	43
\$700,000 - \$799,999	24	19	93	108
\$800,000 - \$899,999	10	14	37	69
\$900,000 - \$999,999	4	6	21	23
\$1,000,000 - \$1,249,999	4	5	17	22
\$1,250,000 - \$1,499,999	-	4	1	7
\$1,500,000 - \$1,749,999	-	-	-	-
\$1,750,000 - \$1,999,999	-	-	-	-
\$2,000,000 - \$2,499,999	-	-	-	-
\$2,500,000 - \$2,999,999	-	-	-	-
\$3,000,000 - \$3,499,999	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	-
	185	193	874	992

61

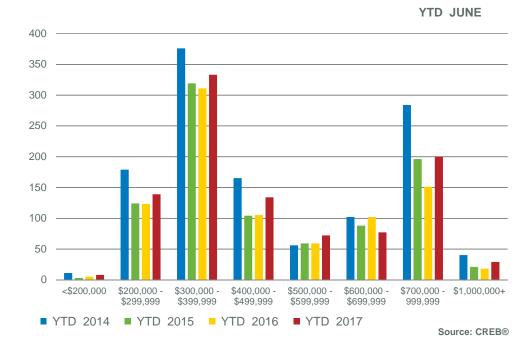
204

406,800

375,000

482,059

#### CITY OF CALGARY SEMI-DETACHED SALES BY PRICE RANGE











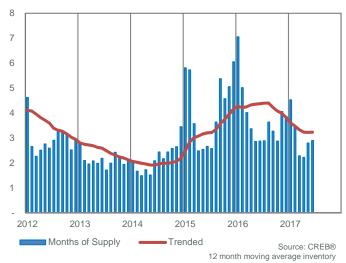
## CITY OF CALGARY SEMI-DET. NEW LISTINGS



#### CITY OF CALGARY SEMI-DET. INVENTORY AND SALES



#### CITY OF CALGARY SEMI-DET. MONTHS OF INVENTORY



#### CITY OF CALGARY SEMI-DET. PRICE CHANGE



#### **CITY OF CALGARY SEMI-DET. PRICES**









Index

Jun. 2017

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
2016												
Sales	99	159	184	185	241	252	200	182	181	200	143	119
New Listings	389	377	439	425	486	456	317	385	413	304	275	137
Inventory	733	789	901	944	983	987	888	872	892	837	773	576
Days on Market	51	52	49	47	50	51	55	55	52	56	58	58
Benchmark Price	319,800	316,800	313,400	310,900	310,100	306,400	305,800	305,900	305,300	303,500	302,900	303,100
Median Price	315,000	315,000	309,200	310,000	321,500	310,000	303,250	310,000	310,000	300,000	310,000	317,900
Average Price	344,407	340,232	327,900	325,976	347,743	329,034	328,610	330,122	325,974	319,252	331,669	336,862
Index	200	199	196	195	194	192	192	192	191	190	190	190
2017												
Sales	127	151	223	220	271	276						
New Listings	331	347	417	473	524	518						
Inventory	619	680	767	866	947	1,001						
Days on Market	63	48	51	57	45	47						
Benchmark Price	302,600	291,600	292,400	293,600	292,400	294,000						
Median Price	305,000	311,000	303,000	308,250	310,000	310,000						
Average Price	321,553	323,565	344,844	350,543	338,564	332,189						

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## Jun-16 Jun-17 YTD 2016 YTD 2017

183

184

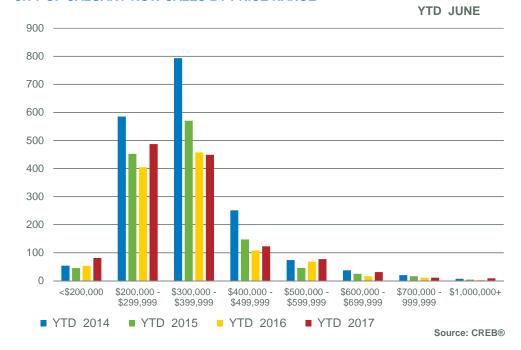
183

	Jun-16	Jun-17	110 2016	110 2017
CALGARY TOTAL SALES				
>\$100,000	-	-	-	-
\$100,000 - \$199,999	11	16	53	81
\$200,000 - \$299,999	94	106	404	487
\$300,000 -\$ 349,999	65	71	309	306
\$350,000 - \$399,999	38	27	148	143
\$400,000 - \$449,999	18	18	75	67
\$450,000 - \$499,999	6	14	33	56
\$500,000 - \$549,999	8	7	41	47
\$550,000 - \$599,999	8	7	27	30
\$600,000 - \$649,999	2	5	11	20
\$650,000 - \$699,999	1	2	5	11
\$700,000 - \$799,999	-	2	9	6
\$800,000 - \$899,999	-	1	1	3
\$900,000 - \$999,999	-	-	1	2
\$1,000,000 - \$1,249,999	1	-	1	4
\$1,250,000 - \$1,499,999	-	-	-	4
\$1,500,000 - \$1,749,999	-	-	2	1
\$1,750,000 - \$1,999,999	-	-	-	-
\$2,000,000 - \$2,499,999	-	-	-	-
\$2,500,000 - \$2,999,999	-	-	-	-
\$3,000,000 - \$3,499,999	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	
	252	276	1,120	1,268

190

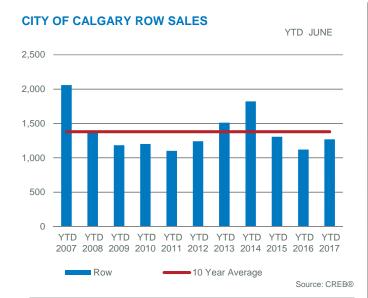
#### **CITY OF CALGARY ROW SALES BY PRICE RANGE**

184

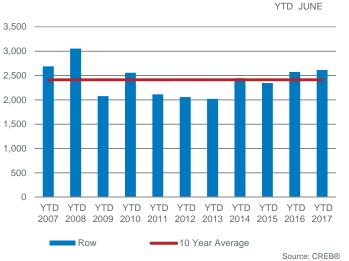








## CITY OF CALGARY ROW NEW LISTINGS



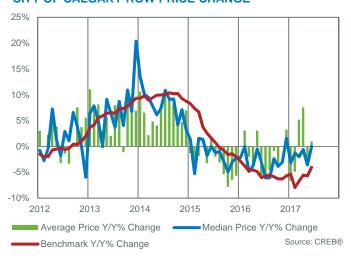
#### CITY OF CALGARY ROW INVENTORY AND SALES



#### CITY OF CALGARY ROW MONTHS OF INVENTORY



#### **CITY OF CALGARY ROW PRICE CHANGE**

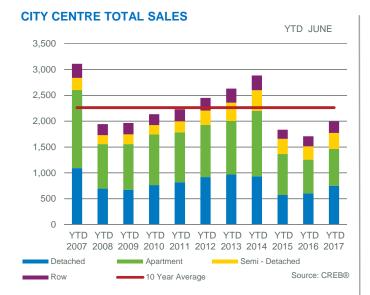


#### **CITY OF CALGARY ROW PRICES**



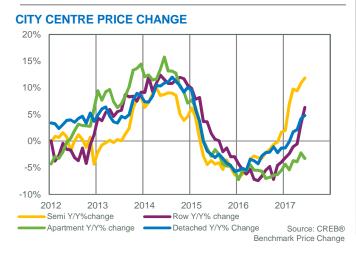


#### **CITY CENTRE**

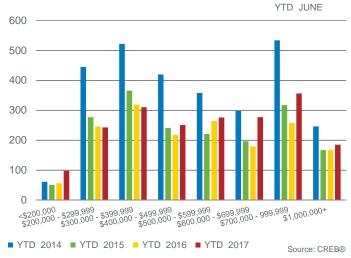


#### **CITY CENTRE INVENTORY AND SALES**



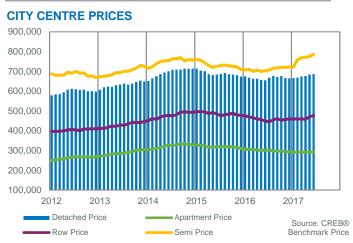


#### CITY CENTRE TOTAL SALES BY PRICE RANGE



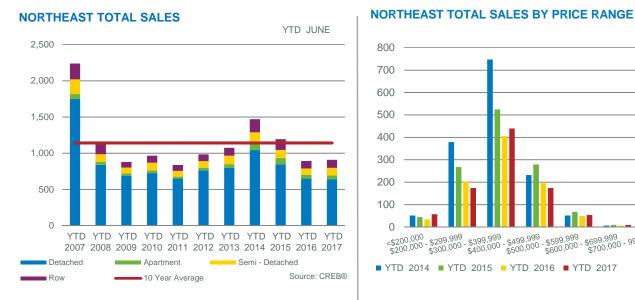
#### **CITY CENTRE MONTHS OF INVENTORY**

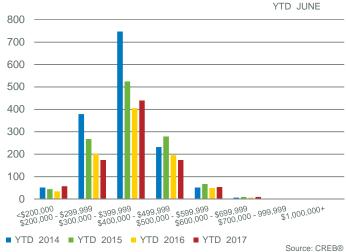






#### **NORTHEAST**



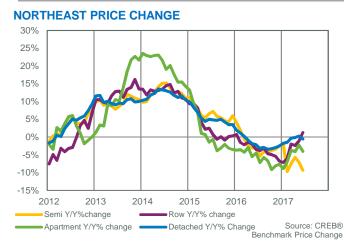




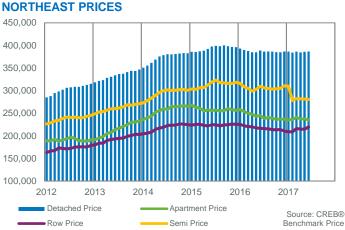


#### NORTHEAST MONTHS OF INVENTORY



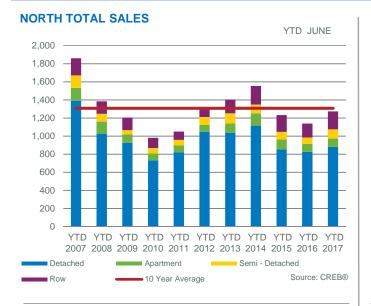




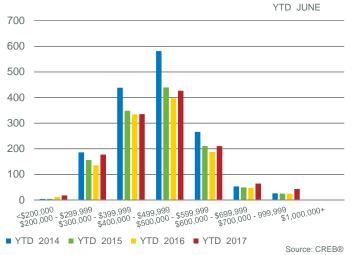




#### **NORTH**



#### **NORTH TOTAL SALES BY PRICE RANGE**



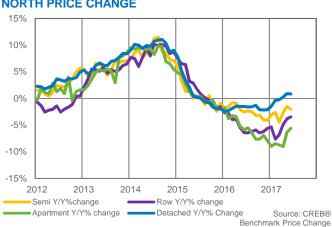
## **NORTH INVENTORY AND SALES**



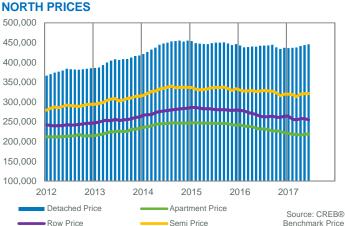
#### **NORTH MONTHS OF INVENTORY**



#### **NORTH PRICE CHANGE**

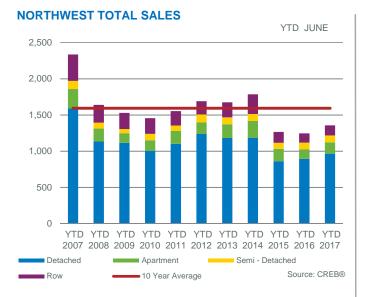








#### **NORTHWEST**



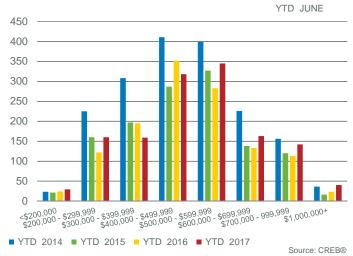
## NORTHWEST INVENTORY AND SALES



Source: CREB®

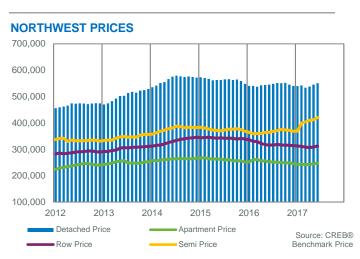


#### **NORTHWEST TOTAL SALES BY PRICE RANGE**



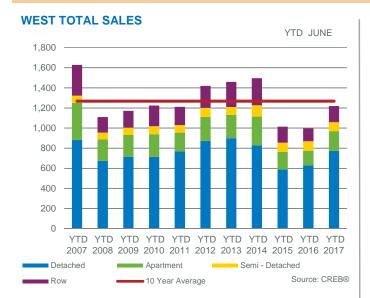
#### **NORTHWEST MONTHS OF INVENTORY**



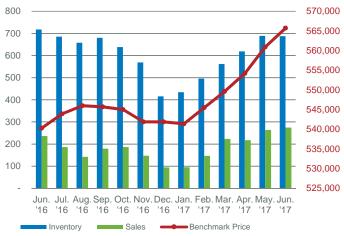




#### **WEST**



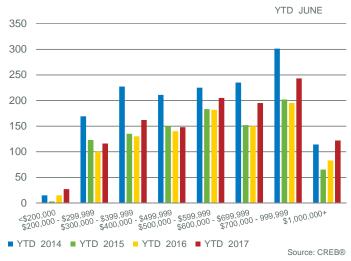
#### **WEST INVENTORY AND SALES**



Source: CREB®



#### **WEST TOTAL SALES BY PRICE RANGE**



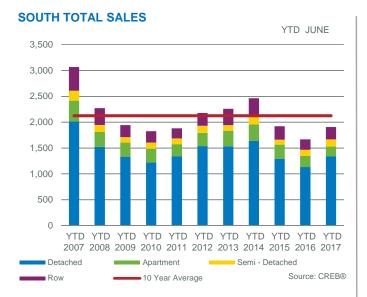
#### **WEST MONTHS OF INVENTORY**



**WEST PRICES** 800,000 700,000 600,000 500,000 400,000 300,000 200,000 100,000 2016 2013 2015 2017 2012 Detached Price Apartment Price Source: CREB® Row Price Semi Price Benchmark Price



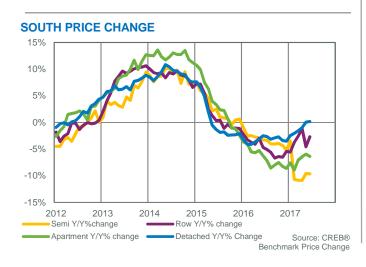
#### **SOUTH**



## **SOUTH INVENTORY AND SALES**



Source: CREB®

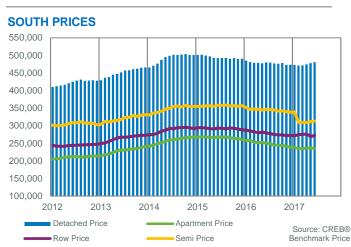


#### **SOUTH TOTAL SALES BY PRICE RANGE**



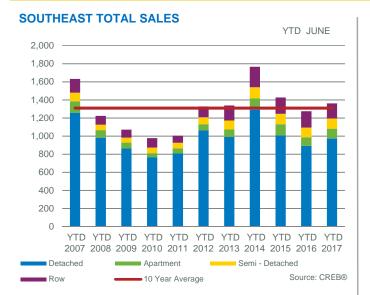
#### **SOUTH MONTHS OF INVENTORY**







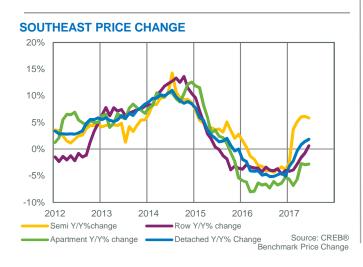
#### **SOUTHEAST**



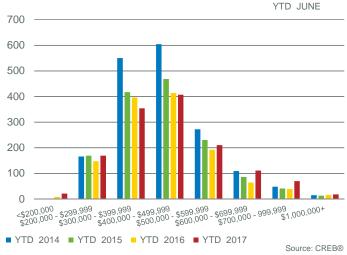
#### **SOUTHEAST INVENTORY AND SALES**



Source: CREB®

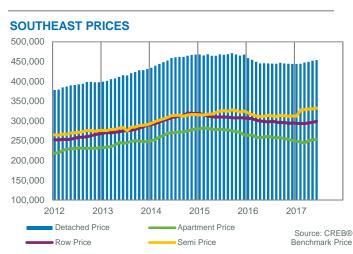


#### SOUTHEAST TOTAL SALES BY PRICE RANGE



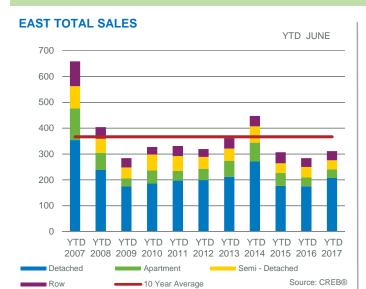
#### **SOUTHEAST MONTHS OF INVENTORY**



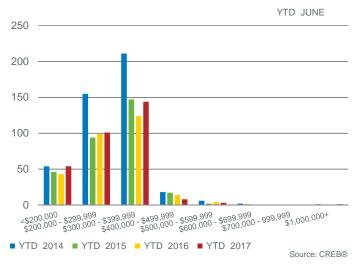




#### **EAST**



#### **EAST TOTAL SALES BY PRICE RANGE**

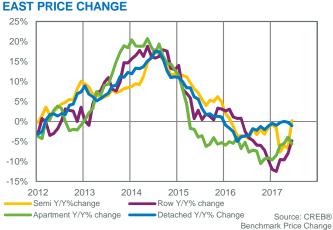


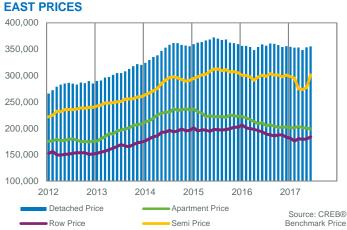




#### **EAST MONTHS OF INVENTORY**









Livingston City of Stoney 4 Stoney 4 Carrington Calgary Evanston Coventry Hills Stoney 1 Stonegate Landing Sherwood Kincora Country Hills Village Panorama Royal Vista Harvest Hills Hidden Valley Cityscape Citadel Stoney 2 Royal Oak andstone Valley Arbour Lake Calgary **Beddington Heights** Saddle Tuscany Airport Ranchlands Huntington Taradale Scenic NOSE HILL PARK Dalhousie Springs Castleridge North Haven Thorncliffe Vestwinds Brentwood Valley Ridge Varsity North Temple Cambrian Heights Qu Crestmont Greenwood/ Greenbriar Monterey Sunridge Rundle Capitol Vista Cougar Ridge Franklin Heights Coach Bridgeland' Riverside Strathcona Park Forest Heights Aspen Woods Inglewood Christie Park Glendale Ramsav Southview Forest Lawn Industrial Springbank Hill Signal Hill Glenbrook Erin Woods arkhill Highfield Discovery Ridge Eastfield Lincoln Park **DEFINITIONS** Valleyfield Starfield Benchmark Price- Represents the monthly price of the Lakeview Foothills typical home based on its attributes such as size, location Ogden and number of bedrooms. **Great Plains** Ogden GLENMORE RESERVOIR MLS\* Home Price Index - Changes in home prices by Eagle Ridge Fairview comparing current price levels relative to January 2005 Chinook price level. South Foothills Riverbend Absorption Rate - Refers to the ratio between the amount Haysboro of sales occurring in the market relative to the amount of inventory Willow outhwood Cedarbrae Months of Supply - Refers to the ratio between Inventory and sales which represents at the current pace of sales how long it would take to clear existing inventory. Detached - A unit that is not attached to any other unit. Lake Bonavista Semi-detached - A single dwelling built as one of a pair that share one common wall. FISH Shawnee Slopes Deer Row - A single dwelling attached to each other by a CREEK New Brighton common wall with more than two properties in the Parkland Millrise Evergreen Attached - Both row and semi-detached properties. Copperfield Midnapore McKenzie Towne Apartment - A unit within a high rise or low rise FISH McKenzie Lake condominium building with access through an interior CREEK Bridlewood Mahogany Total Residential - Includes detached, attached and apartment style properties. Silverado Exclusions - Data included in this package do not include Cranston activity related to multiple-unit sales, rental, land or leased Seton properties. Walden **ABOUT CREB®** CREB\* is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB\* is dedicated to Legacy enhancing the value, integrity and expertise of its REALTOR® members. Our REALTOR® are committed to a high standard of professional conduct. enhancing the value, integrity and expertise of its REALTOR\* members. Our REALTORs\* are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice. Any use or reference to CREB\* data and statistics must acknowledge CREB\* as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS\* active listings for Calgary and area may be found on the board's website at ww.creb.com. CREB\* is a registered trademark of the Calgary Real Estate Board Cooperative. The trademarks MLS\* and Multiple Listing Service\* are owned by the Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA. The trademarks REALTOR\* and REALTORS\* are controlled by CREA and identify real estate professionals who are members of CREA, and subsequently the Alberta Real Estate Association and

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