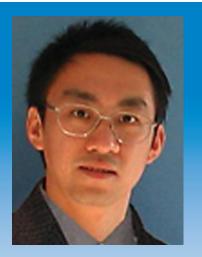


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Working hard to keep you informed



Tao Guo

Real Estate Associate

EXECUTIVE PLATINUM CLUB

- B 403-247-7770 C 403-828-6689
- E tguo@cirrealty.ca W www.guo-tao.com

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At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"We have to dare to be ourselves, however frightening or strange that self may prove to be."

- May Sarton





What's Happening in Calgary(and area)...

Calgary, March 3, 2014 - According to CREB (referencing metro Calgary stats only)...Following double digit gains last month, sales growth in the city of Calgary totalled 1,854 units, or an 8.68% increase over the same period in 2013. Slower sales growth resulted in a reduction of listings in the single family sector. However, single family sales still totalled 1,230 units, a 1.9% increase over the previous year.

| J | | , - | |
|----------------------|-------|------------------|-------------|
| | Count | Average Price | Ave. DOM |
| Single Family | 3,326 | \$673,907 | 71 |
| Condominium | 1,418 | \$453,553 | 68 |
| Combined Residential | | | |
| Active Listings | 4,744 | | |
| Rural With Home | 779 | \$1,239,296 | 132 |
| Rural Land | 472 | \$929,541 | 201 |
| Total Rural | 1,251 | | |
| Total MLS | 5.995 | | |
| Active Listings | 0,000 | | |

Sales for February 2014*

| Single Femi | Count | Average Price \$516,404 | Ave. DOM 38 |
|-------------------|--------------|-------------------------------|-------------------|
| Single Fami | • | . , | |
| Condominiu | m 724 | \$340,957 | 36 |
| Combine | ed | | |
| Residential Sale | es 2,352 | | |
| - Troolaomiai can | 2,002 | | |
| Rural With Hom | ne 63 | \$857,674 | 127 |
| Rural Lar | nd 18 | \$680,888 | 160 |
| Total Rur | al 81 | | |
| Total Hul | ai Oi | | |
| Total MLS Sale | es 2,433 | | |
| | | | |

 $\pmb{*}$ All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

Calgary Real Estate Market Leads in Affordability, Despite Price Increases

Calgary is one of the few markets in Canada where affordability conditions look better than their historical norms, despite continued price growth, and it's keeping housing in the city attractive relative to other major centres in the country, says a new report by RBC Economics Research. The Housing Trends and Affordability Report, released on Tuesday, said homebuyer demand in Calgary continues to benefit from attractive affordability levels, a hot labour market, a fast-rising population and a booming provincial economy. The RBC affordability measures show the proportion of median pre-tax household income that would be required to service the cost of mortgage payments, property taxes and utilities.

- Source, the Calgary Herald.

CIR REALTY TIPS

Tips for Avoiding Frozen Water Pipes

- Open kitchen and bathroom cabinet doors to allow warmer air to circulate around the plumbing. Be sure to move any harmful cleaners and household chemicals up out of the reach of children.
- When the weather is very cold outside, let the cold water drip from the faucet served by exposed pipes. Running water through the pipe—even at a trickle—helps prevent pipes from freezing.
- Keep the thermostat set to the same temperature both during the day and at night. By

temperature both during the day and at right. By temporarily suspending the use of lower nighttime temperatures, you may incur a higher heating bill, but you can prevent a much more costly repair job if pipes freeze and burst.

• If you will be going away during cold weather, leave the heat on in your home, set to a temperature no lower than 13° C.

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY