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Your Dedicated CIR REALTY Real Estate Representative

HOME OWNER TIPS OF THE MONTH



Fall Decorating Tips

Introduce **hints of a new colour** to a neutral palate, like red or orange, with throw pillows, cozy blankets or even candles.

Use wood for decoration. Small branches can be made into interesting arrangements or a natural photo holder.

Pumpkins and gourds come in so many colours and sizes and can be used in any space.

Choose pieces you can use throughout the holidays. Pine cones, dried berries and twigs will stay up-to-date through the winter.

A new report released Tuesday by PwC and the Urban Land Institute says Calgary and Edmonton are the top two real estate markets in Canada. Both Calgary and Edmonton scored well for investment, development and housing, said the Emerging Trends in Real Estate 2015 study.

For the second year in a row Calgary is the number one rated market by survey respondents connected with the real estate industry. The report also noted that Calgary, Edmonton and Vancouver, will see the most residential growth in 2015, a trend that has been helped by more jobs becoming available in the West than in Central Canada, while Calgary and the Greater Toronto Area will hold the most potential for retail growth. The report said urbanization in Canada is now considered the 'new normal' rather than an emerging trend itself, and that retail will also see strong growth with the influx of residents to city cores driving demand for amenities. Mixed-used properties will become increasingly common.

- Source, *The Calgary Herald* ■



Market Stats

NOV 3, 2014 - ACCORDING TO CREB (referencing metro Calgary stats only)...

Calgary resale housing market moves toward more balanced conditions. Price growth eases as supply improves.

Continued double-digit gains in the condominium apartment sector helped to fuel a 10% increase in Calgary's residential resale housing market in October. Overall sales for the month totalled 2,147 units, compared with 1,948 during the same period last year.

ACTIVE LISTINGS as of Nov 3, 2014* // **SALES** for October 2014*

	COUNT	AVERAGE PRICE	AVERAGE DOM
Single Family	5330 // 2080	\$792,919 // \$534,577	77 // 47
Condominium	2205 // 845	\$453,819 // \$347,128	62 // 42
Combined	7535 // 2925		
Rural with Home	97 // 4	\$252,825 // \$138,000	230 // 105
Rural Land	539 // 20	\$974,625 // \$344,265	207 // 184
Total Rural	636 // 24		
Total MLS	8171 // 2949		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

CALL NOW for A FREE MARKET EVALUATION

At CIR REALTY meeting all of your real estate needs is our goal.

We look forward to hearing from you as we are happy to answer any questions you may have.