

Avoiding The 10 Biggest Pit Falls When Buying a Home

1. Failing to have your real estate agent provide detailed market analysis on your home's value.
2. Failing to get a building inspection on the residence you are purchasing.
3. Neglecting to have a full staked survey on the property you are purchasing.
4. Making a low ball offer and discouraging the seller from negotiating with you.
5. Failing to get pre-qualified for a loan prior to making the offer to purchase.
6. Not allowing enough time to complete all of the necessary building and title examinations and inspections.
7. Neglecting to work with buyer's agent.
8. Purchasing a for sale by owner (FSBO) or other real estate without the use of a real estate professional and attorney.
9. Purchasing a parcel of real estate without obtaining title insurance.
10. Obtaining a City Inspection!

Although the items listed above are not a full and comprehensive list of pit falls or mistakes buyers can make when purchasing a home they are issues that come up from time to time and tend to be problem areas for many buyers. You can avoid having such situations occur for you by using the right real estate agent. That's why [agent name] is available and ready to serve you. For a more comprehensive explanation about some of the issues listed in this report call me [agent name] at [phone number] so that I can be more thorough in explaining how these areas can be a possible deterrent to your next home purchase. I would also love to visit with you and put you on my computerized real estate listing search through our multiple listing service so that you can be the first to find out about new listing that become available. For more information visit my website at [web address] or e-mail me at [e-mail address].