

CITY HOME SALES HOLD MOMENTUM

Prices rise as resale market continues to favour sellers

Calgary, June 3, 2013 - City of Calgary residential monthly sales improved over the previous year, mostly driven by increased demand in the condominium market.

Sales activity in all categories totalled 2.544 units for the month, a seven per cent increase over May 2012 figures.

"We're back to normal levels of activity," said Becky Walters, president of CREB®'s board of directors. "Last spring was the first time since the recession that we saw more typical levels of sales, and this spring sales recorded further growth."

Sales growth in the city is exceeding expectations, although the rate of increase has slowed from 2012's double digits.

There is downward pressure on inventory levels, because there are fewer than normal new listings at a time when sales volume is increasing. Inventory levels are 17 per cent lower than levels recorded in 2012. These two factors are creating market conditions that favour the seller, causing stronger than expected price growth.

"Buyers need to have financing in place so they can act quickly when they see the right property," Walters said. She added that buyers also need to have a clear sense of what they can afford and what they are prepared to pay before entering negotiations.

But she noted that market conditions today are much different for sellers than the last time our market favoured them. While properties are selling at a faster pace and at prices closer to list, buyers have a range of choice in various segments, communities and price ranges. Furthermore, consumers today are more cautious than a few years ago.

Single-family sales totalled 1,766 units in May, three per cent higher than levels recorded in 2012. While sales volumes are consistent with long-term averages, sales growth is hampered by the decline in new listings, especially in the lower price ranges.

The unadjusted benchmark single-family price totalled \$456,900 in May, a seven per cent increase over 2012 and a one per cent increase over the previous month.

After the first five months of the year, condominium apartment sales totalled 1,672 units, a 10 per cent increase over the same time in the previous year.

"Tighter mortgage rules impacted what buyers could afford to purchase in the Calgary market," said Ann-Marie Lurie, CREB®'s chief economist. "And while the majority of buyers are purchasing single-family homes, the attractive price point has improved demand for condominiums."

With less supply relative to demand in resale, condominium prices are on a path to recovery. In May, the benchmark price for condominium apartments totalled \$263,600, a year-over-year increase of seven per cent. Condominium townhomes reached a benchmark price of \$292,100, a five per cent increase over the previous year.

"Improvements in Calgary's resale housing sector are being fuelled by the combination of employment gains, migration growth and tight rental market conditions," Lurie said. "However, resale price growth will likely moderate, as competition in the new-home sector and sluggish economic growth expectations will weigh on the housing market."



CITY OF CALGARY SALES

CREB[®] - SUMMARY STATS

	T	T				
	May-12	May-13	Y/Y %	2012 YTD	2013 YTD	Y/Y %
CREB® TOTAL RESIDENTIAL						
Total Sales	3,041	3,316	9.04%	12,006	12,761	6.29%
Total Sales Volume	\$1,351,058,193	\$1,505,697,991	11.45%	\$5,117,511,713	\$5,715,601,696	11.69%
New Listings	5,230	5,189	-0.78%	21,918	21,596	-1.47%
Active Listings	9,864	8,485	-13.98%	N/A	N/A	
Sales to New Listings Ratio	0.58	0.64	9.90%	0.55	0.59	7.87%
Sales \$ / List \$	97.26%	97.74%	0.47%	97.19%	97.59%	0.40%
Average DOM	48	41	-15.98%	53	43	-18.87%
Average Price	\$444,281	\$454,071	2.20%	\$426,246	\$447,896	5.08%
Benchmark Price	\$376,800	\$402,700	6.87%			
Index	178	190	6.87%			
CREB® CITY OF CALGARY						
Total Sales	2,381	2,544	6.85%	9,546	9,964	4.38%
Total Sales Volume	\$1,059,624,921	\$1,175,522,271	10.94%	\$4,072,371,372	\$4,529,013,310	11.21%
New Listings	3,803	3,717	-2.26%	15,803	15,550	-1.60%
Active Listings	5,739	4,743	-17.35%	N/A	N/A	
Sales to New Listings Ratio	0.63	0.68	9.32%	0.60	0.64	6.08%
Sales \$ / List \$	97.55%	97.93%	0.37%	97.39%	97.77%	0.39%
Average DOM	40	32	-20.01%	44	36	-18.18%
Average Price	\$445,034	\$462,076	3.83%	\$426,605	\$454,538	6.55%
Benchmark Price	\$383,200	\$409,600	6.89%			
Index	179	191	6.88%			
CREB® TOWNS						
Total Sales	436	490	12.39%	1,683	1,786	6.12%
Total Sales Volume	\$162,588,211	\$180,000,969	10.71%	\$593,810,682	\$642,676,023	8.23%
New Listings	751	777	3.46%	3,508	3,304	-5.82%
Active Listings	2,116	1,767	-16.49%	N/A	N/A	
Sales to New Listings Ratio	0.58	0.63	8.62%	0.48	0.54	12.67%
Sales \$ / List \$	97.23%	97.80%	0.57%	97.21%	97.59%	0.38%
Average DOM	75	65	-14.11%	80	71	-11.25%
Average Price	\$372,909	\$367,349	-1.49%	\$352,829	\$359,841	1.99%
Benchmark Price	\$321,400	\$343,900	7.00%			
Index	169	181	6.98%			
CREB [®] CRES						
Total Sales	97	105	8.25%	368	367	-0.27%
Total Sales Volume	\$79,945,642	\$81,211,900	1.58%	\$297,299,127	\$297,230,441	-0.02%
New Listings	349	328	-6.02%	1,352	1,319	-2.44%
Active Listings	1,190	1,123	-5.63%	N/A	N/A	
Sales to New Listings Ratio	0.28	0.32	15.18%	0.27	0.28	2.22%
Sales \$ / List \$	94.50%	94.97%	0.47%	95.01%	95.02%	0.00%
Average DOM	98	91	-6.31%	97	106	9.28%
Average Price	\$824,182	\$773,447	-6.16%	\$807,878	\$809,892	0.25%
Median Price	\$712,500	\$670,000	-5.96%			
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For a list of definitions, see page 20.

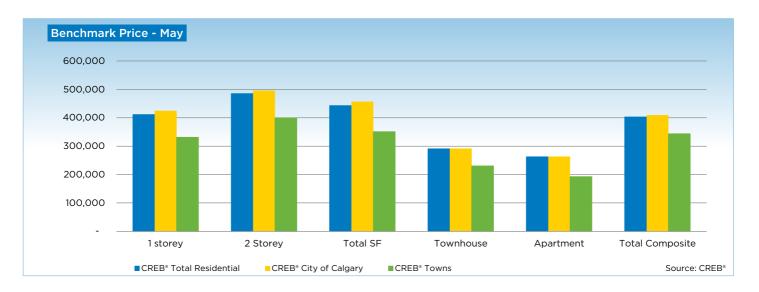
CREB® SUMMARY STATISTICS CITY OF CALGARY

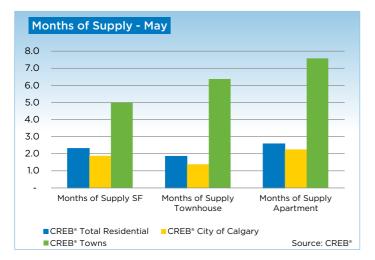
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	May-12	May-13	Y/Y %	2012 YTD	2013 YTD	Y/Y %
SINGLE FAMILY						
Total Sales	1,707	1,766	3.46%	6,906	6,937	0.45%
Total Sales Volume	\$856,374,548	\$921,652,995	7.62%	\$3,302,282,151	\$3,571,880,603	8.16%
New Listings	2,706	2,659	-1.74%	11,049	10,910	-1.26%
Active Listings	3,842	3,311	-13.82%	N/A	N/A	
Sales to New Listings Ratio	0.63	0.66	5.29%	0.63	0.64	1.73%
Sales \$ / List \$	97.59%	98.01%	0.42%	97.46%	97.85%	0.40%
Average DOM	37	31	-18.07%	42	34	-19.05%
Average Price	\$501,684	\$521,887	4.03%	\$478,176	\$514,903	7.68%
Benchmark Price	\$427,500	\$456,900	6.88%			
Index	181	194	6.89%			
CONDO APARTMENT						
Total Sales	386	413	6.99%	1,518	1,672	10.14%
Total Sales Volume	\$108,091,469	\$129,444,615	19.75%	\$414,323,830	\$496,144,794	19.75%
New Listings	643	632	-1.71%	2,895	2,712	-6.32%
Active Listings	1,222	929	-23.98%	N/A	N/A	
Sales to New Listings Ratio	0.60	0.65	8.86%	0.52	0.62	17.58%
Sales \$ / List \$	97.13%	97.33%	0.20%	96.91%	97.11%	0.20%
Average DOM	50	35	-29.60%	51	42	-17.65%
Average Price	\$280,030	\$313,425	11.93%	\$272,941	\$296,737	8.72%
Benchmark Price	\$245,400	\$263,600	7.42%			
Index	171	184	7.41%			
CONDO TOWNHOUSE						
Total Sales	288	365	26.74%	1,122	1,355	20.77%
Total Sales Volume	\$95,158,904	\$124,424,661	30.75%	\$355,765,391	\$460,987,913	29.58%
New Listings	454	426	-6.17%	1,859	1,928	3.71%
Active Listings	675	503	-25.48%	N/A	N/A	
Sales to New Listings Ratio	0.63	0.86	35.07%	0.60	0.70	16.44%
Sales \$ / List \$	97.74%	97.94%	0.20%	97.31%	97.88%	0.57%
Average DOM	38	33	-15.32%	47	37	-21.28%
Average Price	\$330,413	\$340,889	3.17%	\$317,081	\$340,212	7.29%
Benchmark Price	\$277,000	\$292,100	5.45%			
Index	173	183	5.43%			

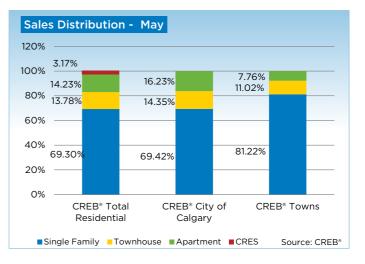
MLS® HPI SUMMARY

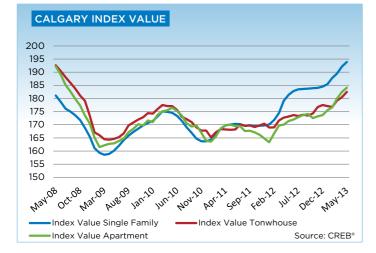
	May 2013	s [9	6 Changes		
	Benchmark Price	Index (HPI)	Apr-13	Nov-12	May-12	May-10	May-08
CREB® TOTAL RESIDENTIAL							
Single Family	443,100	192	0.9%	5.3%	6.8%	10.5%	6.0%
Townhouse	290,600	183	1.1%	3.3%	5.6%	3.2%	-5.4%
Apartment	262,600	184	0.9%	6.2%	7.4%	4.4%	-4.3%
COMPOSITE	402,700	190	1.0%	5.3%	6.9%	8.7%	3.0%
CREB® TOWNS							
Single Family	350,800	181	1.2%	4.4%	7.0%	6.5%	0.1%
Townhouse	230,200	186	1.1%	3.4%	8.2%	5.1%	-8.9%
Apartment	192,800	166	0.6%	1.7%	2.0%	4.9%	-12.7%
COMPOSITE	343,900	181	1.2%	4.4%	7.0%	6.4%	-0.8%
CREB® CITY OF CALGARY							
Single Family	456,900	194	0.9%	5.4%	6.9%	11.1%	7.1%
Townhouse	292,100	183	1.1%	3.3%	5.4%	3.0%	-5.2%
Apartment	263,600	184	0.9%	6.3%	7.4%	4.3%	-4.2%
COMPOSITE	409,600	191	0.9%	5.4%	6.9%	9.0%	3.5%

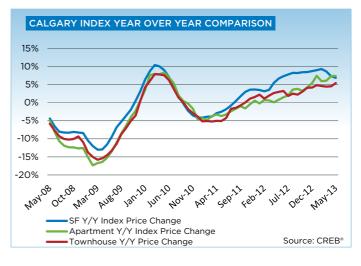
COMPARISONS









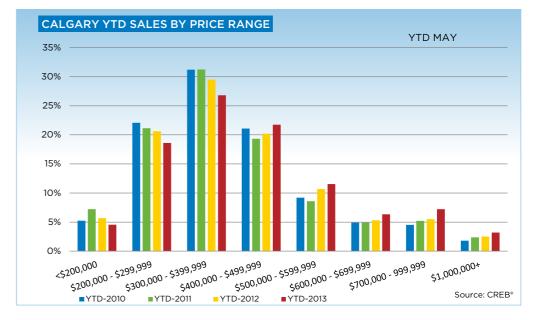


CREB® Calgary Regional Housing Market Statistics

CREB® CITY OF CALGARY

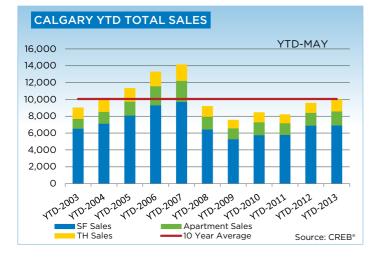
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012		·	<u>.</u>			·	<u>.</u>						
Sales	1,068	1,732	2,166	2,199	2,381	2,196	1,932	1,722	1,610	1,659	1,457	1,082	21,204
New Listings	2,530	2,883	3,348	3,239	3,803	3,305	2,650	2,583	2,680	2,312	1,632	880	31,845
Active Listings	4,367	4,736	5,092	5,270	5,739	5,715	5,430	5,184	5,098	4,583	3,831	2,722	
AverageDOM	60	49	42	41	40	40	43	45	45	46	51	54	45
Average Price	391,372	425,383	422,354	428,912	445,034	441,718	425,927	417,052	419,657	437,030	433,931	436,899	428,649
Benchmark Price	361,800	365,900	371,400	379,200	383,200	385,800	387,300	387,700	388,000	387,700	388,800	390,100	
Index	169	171	173	177	179	180	181	181	181	181	181	182	
2013													
Sales	1,229	1,706	2,107	2,378	2,544								9,964
New Listings	2,493	2,670	3,193	3,477	3,717								15,550
Active Listings	3,084	3,539	4,007	4,366	4,743								
AverageDOM	50	38	35	33	32								36
Average Price	439,763	457,349	460,903	446,452	462,076								454,538
Benchmark Price	392,000	396,100	400,600	406,000	409,600								
Index	183	185	187	189	191								

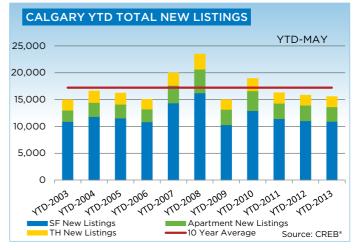
	May-12	May-13	YTD2012	YTD2013
Calgary Total				
>\$100,000	1	1	12	12
\$100,000 - \$199,999	113	108	530	441
\$200,000 - \$299,999	477	442	1,968	1,855
\$300,000 -\$ 349,999	335	327	1,445	1,301
\$350,000 - \$399,999	311	354	1,370	1,370
\$400,000 - \$449,999	294	298	1,136	1,215
\$450,000 - \$499,999	211	272	792	950
\$500,000 - \$549,999	155	177	600	680
\$550,000 - \$599,999	117	129	419	469
\$600,000 - \$649,999	79	86	306	363
\$650,000 - \$699,999	49	74	202	268
\$700,000 - \$799,999	91	100	291	389
\$800,000 - \$899,999	42	62	140	221
\$900,000 - \$999,999	26	30	94	110
\$1,000,000 - \$1,249,999	35	40	115	155
\$1,250,000 - \$1,499,999	23	13	57	65
\$1,500,000 - \$1,749,999	10	9	30	36
\$1,750,000 - \$1,999,999	5	7	13	24
\$2,000,000 - \$2,499,99	4	11	15	24
\$2,500,000 - \$2,999,995	3	4	9	12
\$3,000,000 - \$3,499,99!	-	-	1	1
\$3,500,000 - \$3,999,99	-	-	-	2
\$4,000,000 +	-	-	1	1
	2,381	2,544	9,546	9,964

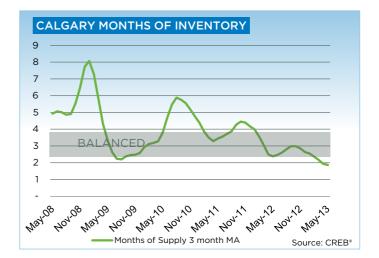


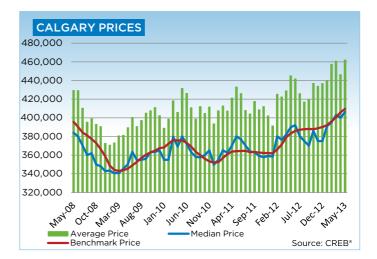
CREB® Calgary Regional Housing Market Statistics



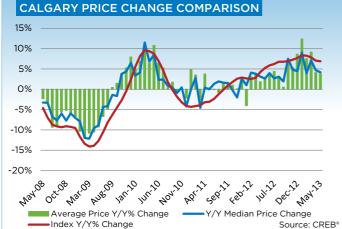








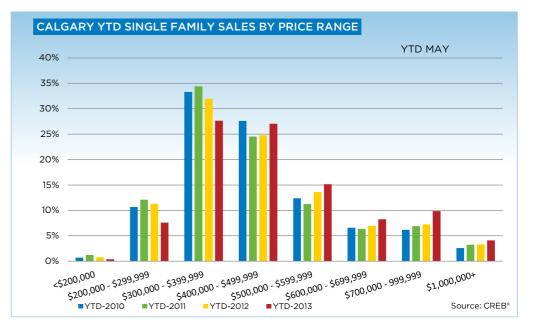




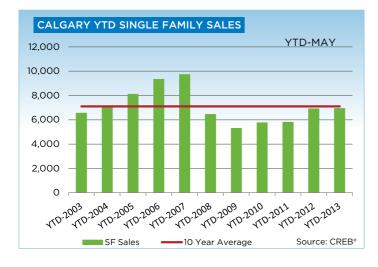
CREB® CITY OF CALGARY SINGLE FAMILY

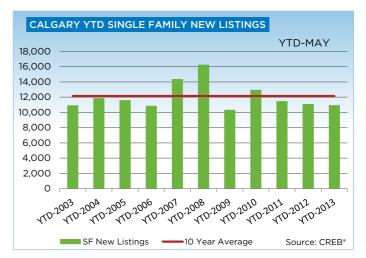
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	763	1,281	1,575	1,580	1,707	1,605	1,382	1,167	1,126	1,169	1,006	744	15,105
New Listings	1,714	1,999	2,346	2,284	2,706	2,366	1,879	1,810	1,887	1,616	1,157	620	22,384
Active Listings	2,918	3,093	3,367	3,501	3,842	3,817	3,646	3,535	3,486	3,105	2,586	1,859	
AverageDOM	59	48	40	38	37	36	40	43	42	43	49	51	42
Average Price	440,478	470,033	472,698	483,045	501,684	489,528	478,557	475,679	468,964	492,772	488,307	496,809	481,260
Benchmark Price	400,800	404,800	411,000	422,000	427,500	430,800	432,400	432,600	432,900	433,300	433,600	434,800	
Index	170	172	174	179	181	183	184	184	184	184	184	185	
2013													
Sales	878	1,207	1,478	1,608	1,766								6,937
New Listings	1,734	1,874	2,234	2,409	2,659								10,910
Active Listings	2,075	2,408	2,727	2,977	3,311								
AverageDOM	47	37	33	31	31								34
Average Price	496,821	518,480	518,604	511,018	521,887								514,903
Benchmark Price	436,900	442,500	446,500	452,900	456,900								
Index	185	188	190	192	194								

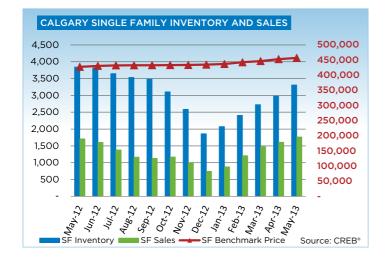
	May-12	May-13	YTD2012	YTD2013
Calgary SF				
>\$100,000	-	1	1	2
\$100,000 - \$199,999	12	8	54	24
\$200,000 - \$299,999	170	116	782	526
\$300,000 -\$ 349,999	233	201	1,054	831
\$350,000 - \$399,999	255	279	1,154	1,087
\$400,000 - \$449,999	248	258	993	1,043
\$450,000 - \$499,999	193	227	718	833
\$500,000 - \$549,999	136	159	552	618
\$550,000 - \$599,999	113	116	388	432
\$600,000 - \$649,999	72	75	290	324
\$650,000 - \$699,999	47	66	191	248
\$700,000 - \$799,999	89	95	278	370
\$800,000 - \$899,999	40	60	134	212
\$900,000 - \$999,999	25	29	89	103
\$1,000,000 - \$1,249,999	31	35	107	133
\$1,250,000 - \$1,499,999	21	13	55	59
\$1,500,000 - \$1,749,999	10	9	29	34
\$1,750,000 - \$1,999,999	5	6	12	22
\$2,000,000 - \$2,499,99!	4	11	14	23
\$2,500,000 - \$2,999,99§	3	2	9	9
\$3,000,000 - \$3,499,99	-	-	1	1
\$3,500,000 - \$3,999,999	-	-	-	2
\$4,000,000 +	-	-	1	1
	1,707	1,766	6,906	6,937

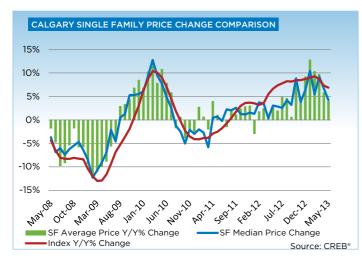


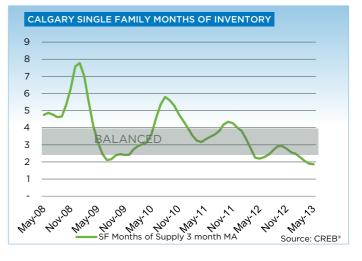
CITY OF CALGARY SINGLE FAMILY

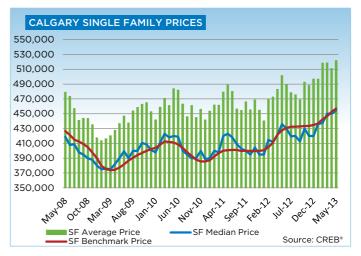








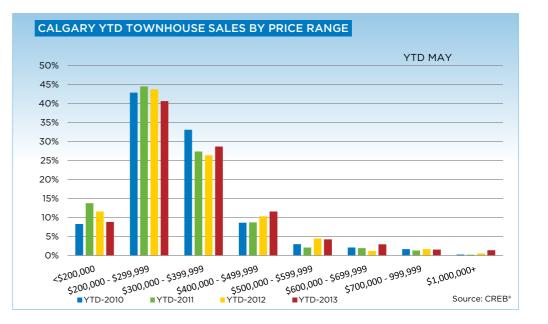




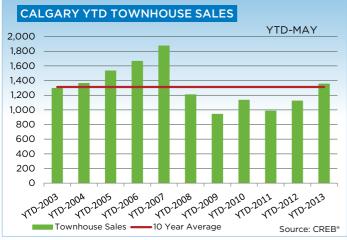
CITY OF CALGARY CONDOMINIUM TOWNHOUSE

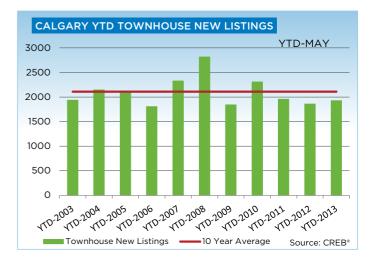
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	126	205	235	268	288	252	239	240	208	219	198	120	2,598
New Listings	312	375	358	360	454	395	304	309	297	280	189	117	3,750
Active Listings	520	612	606	612	675	693	623	584	548	505	426	310	
AverageDOM	61	51	49	49	38	45	45	50	51	50	50	51	48
Average Price	297,918	310,047	313,134	320,607	330,413	324,823	303,380	309,309	329,797	321,644	315,381	306,258	316,627
Benchmark Price	270,300	270,500	274,600	276,400	277,000	278,000	277,400	278,200	277,700	279,000	282,800	284,100	
Index	169	169	172	173	173	174	173	174	174	174	177	178	
2013													
Sales	147	220	282	341	365								1,355
New Listings	308	343	398	453	426								1,928
Active Listings	369	427	484	518	503								
AverageDOM	52	38	39	36	33								37
Average Price	320,590	337,071	355,757	337,119	340,889								340,212
Benchmark Price	283,400	283,000	286,800	288,900	292,100								
Index	177	177	179	181	183								

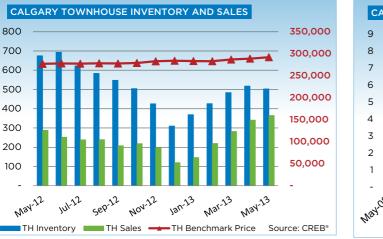
	May-12	May-13	YTD2012	YTD2013
Calgary Townhouse	<u> </u>			
>\$100,000	-	-	-	2
\$100,000 - \$199,999	27	33	130	118
\$200,000 - \$299,999	128	136	491	551
\$300,000 -\$ 349,999	52	66	197	234
\$350,000 - \$399,999	21	50	99	155
\$400,000 - \$449,999	20	19	70	97
\$450,000 - \$499,999	14	21	46	60
\$500,000 - \$549,999	11	10	32	34
\$550,000 - \$599,999	2	8	18	24
\$600,000 - \$649,999	4	9	9	30
\$650,000 - \$699,999	-	4	5	10
\$700,000 - \$799,999	2	5	9	10
\$800,000 - \$899,999	2	2	6	8
\$900,000 - \$999,999	1	-	4	3
\$1,000,000 - \$1,249,999	2	2	4	14
\$1,250,000 - \$1,499,999	2	-	2	3
\$1,500,000 - \$1,749,999	-	-	-	1
\$1,750,000 - \$1,999,999	-	-	-	1
\$2,000,000 - \$2,499,99	-	-	-	-
\$2,500,000 - \$2,999,999	-	-	-	-
\$3,000,000 - \$3,499,99	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	-
	288	365	1122	1355

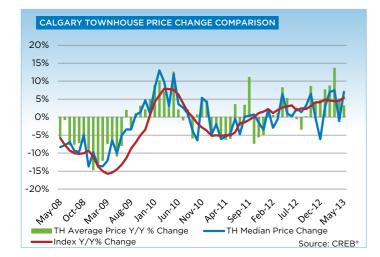


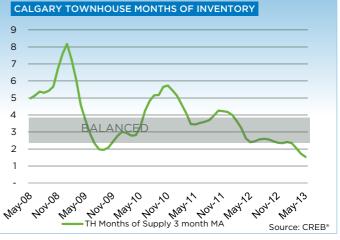
CITY OF CALGARY CONDOMINIUM TOWNHOUSE

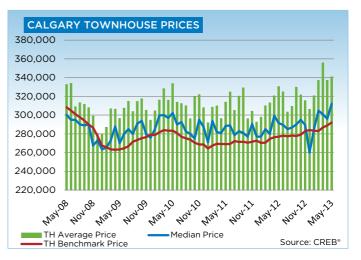








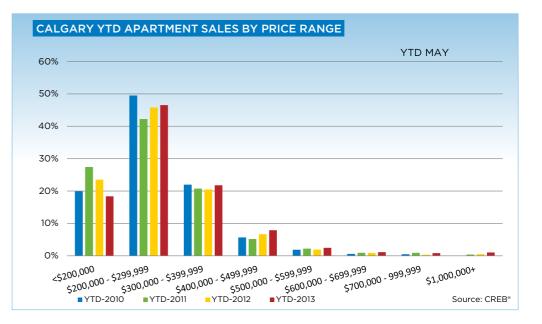




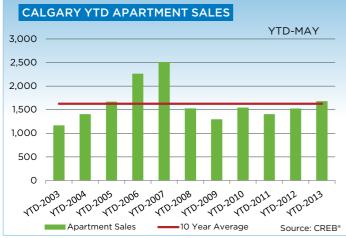
CITY OF CALGARY CONDOMINIUM APARTMENTS

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012		·			·			·		·			
Sales	179	246	356	351	386	339	311	315	276	271	253	218	3,501
New Listings	504	509	644	595	643	544	467	464	496	416	286	143	5,711
Active Listings	929	1,031	1,119	1,157	1,222	1,205	1,161	1,065	1,064	973	819	553	
AverageDOM	64	51	48	50	50	55	55	52	54	55	58	67	54
Average Price	247,837	288,991	271,724	267,931	280,030	302,258	286,231	281,941	286,217	289,820	310,496	304,349	284,793
Benchmark Price	233,800	238,700	243,000	243,400	245,400	246,300	247,600	248,700	249,300	247,000	248,000	248,700	
Index	163	167	170	170	171	172	173	174	174	173	173	174	
2013													
Sales	204	279	347	429	413								1,672
New Listings	451	453	561	615	632								2,712
Active Listings	640	704	796	871	929								
AverageDOM	62	45	40	41	35								42
Average Price	280,067	287,733	300,582	291,345	313,425								296,737
Benchmark Price	251,300	252,900	257,700	261,300	263,600								
Index	176	177	180	183	184								

	May-12	May-13	YTD2012	YTD2013
Calgary Apartment				
>\$100,000	1	-	11	8
\$100,000 - \$199,999	74	67	346	299
\$200,000 - \$299,999	179	190	695	778
\$300,000 -\$ 349,999	50	60	194	236
\$350,000 - \$399,999	35	25	117	128
\$400,000 - \$449,999	26	21	73	75
\$450,000 - \$499,999	4	24	28	57
\$500,000 - \$549,999	8	8	16	28
\$550,000 - \$599,999	2	5	13	13
\$600,000 - \$649,999	3	2	7	9
\$650,000 - \$699,999	2	4	6	10
\$700,000 - \$799,999	-	-	4	9
\$800,000 - \$899,999	-	-	-	1
\$900,000 - \$999,999	-	1	1	4
\$1,000,000 - \$1,249,999	2	3	4	8
\$1,250,000 - \$1,499,999	-	-	-	3
\$1,500,000 - \$1,749,999	-	-	1	1
\$1,750,000 - \$1,999,999	-	1	1	1
\$2,000,000 - \$2,499,99!	-	-	1	1
\$2,500,000 - \$2,999,999	-	2	-	3
\$3,000,000 - \$3,499,99	-	-	-	-
\$3,500,000 - \$3,999,99§	-	-	-	-
\$4,000,000 +	-	-	-	-
	386	413	1,518	1,672



CITY OF CALGARY CONDOMINIUM APARTMENTS









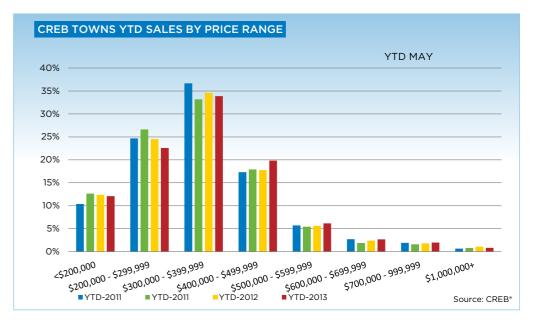




CREB® TOWNS

	Jan.	Feb.	Mar.	Apr.	May	Jun.	July.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012											·		
Sales	187	304	372	384	436	476	407	324	321	313	270	174	3,968
New Listings	632	602	785	738	751	678	587	571	498	459	359	219	6,879
Active Listings	2,129	1,761	1,954	2,061	2,116	2,001	1,922	1,817	1,637	1,479	1,340	1,134	
AverageDOM	97	78	69	73	75	71	75	74	70	73	69	88	78
Average Price	351,133	326,883	348,474	355,614	372,909	352,522	348,561	341,517	345,473	344,085	339,079	338,634	348,588
Benchmark Price	310,000	312,100	313,700	319,200	321,400	325,400	326,000	327,500	327,900	329,800	329,400	327,000	
Index	163	164	165	168	169	171	172	172	173	174	173	172	
2013													
Sales	245	256	364	431	490								1,786
New Listings	542	559	660	766	777								3,304
Active Listings	1,218	1,381	1,533	1,705	1,767								
AverageDOM	82	69	55	66	65								71
Average Price	349,213	338,531	364,728	365,877	367,349								359,841
Benchmark Price	329,200	332,500	336,100	339,900	343,900								
Index	173	175	177	179	181								

	May-12	May-13	YTD2012	YTD2013
CREB Towns				
>\$100,000	10	3	42	29
\$100,000 - \$199,999	33	58	166	187
\$200,000 - \$299,999	99	96	412	403
\$300,000 -\$ 349,999	74	70	322	296
\$350,000 - \$399,999	70	97	260	309
\$400,000 - \$449,999	59	58	194	206
\$450,000 - \$499,999	36	36	105	148
\$500,000 - \$549,999	14	27	59	71
\$550,000 - \$599,999	11	12	35	39
\$600,000 - \$649,999	9	14	22	33
\$650,000 - \$699,999	6	6	18	15
\$700,000 - \$799,999	4	5	11	18
\$800,000 - \$899,999	5	3	13	10
\$900,000 - \$999,999	1	1	6	7
\$1,000,000 - \$1,249,999	1	3	9	7
\$1,250,000 - \$1,499,999	2	1	6	4
\$1,500,000 - \$1,749,999	1	-	1	2
\$1,750,000 - \$1,999,999	1	-	2	2
\$2,000,000 - \$2,499,999	-	-	-	-
\$2,500,000 - \$2,999,99§	-	-	-	-
\$3,000,000 - \$3,499,99	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	-
	436	490	1,683	1,786

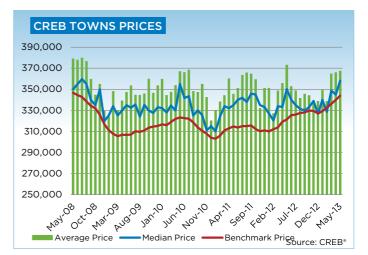


CREB® TOWNS

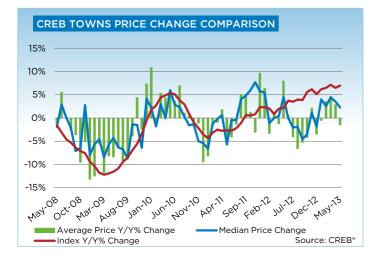




CREB TOWNS MONTHS OF INVENTORY 16 14 12 10 8 6 BALANCED 4 2 KN84-08 40^{1,08} 404,72 KN84.09 H01.09 r187.13 May 10 40^{1,10} 40^{1/1} 4N84-11 \mathcal{N} tray. Months of Supply 3 month MA Source: CREB®



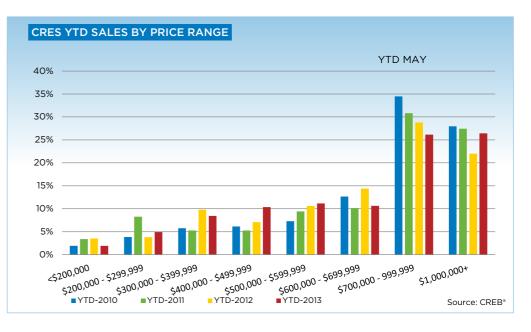




CREB® COUNTRY RESIDENTIAL

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012		·	·			<u>.</u>	<u> </u>				·		
Sales	39	66	76	90	97	96	85	86	69	80	53	36	873
New Listings	216	221	309	257	349	289	218	197	243	158	106	72	2,635
Active Listings	760	837	962	1,044	1,190	1,221	1,198	1,138	1,104	973	872	674	
AverageDOM	127	94	91	93	98	114	100	113	124	129	125	108	108
Average Price	696,615	835,637	821,303	806,827	824,182	766,068	729,587	835,283	854,791	702,698	881,333	714,994	793,056
2013													
Sales	34	72	72	84	105								367
New Listings	239	210	258	284	328								1,319
Active Listings	741	761	897	1,001	1,123								
AverageDOM	155	104	107	105	91								106
Average Price	901,203	831,221	774,036	830,942	773,447								809,892

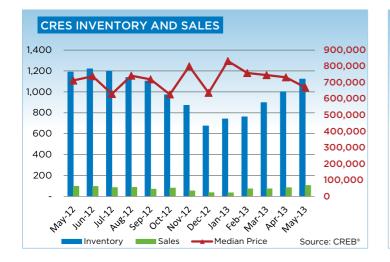
	May-12	May-13	YTD2012	YTD2013
CRES				
>\$100,000	1	1	3	3
\$100,000 - \$199,999	3	2	10	4
\$200,000 - \$299,999	2	10	14	18
\$300,000 -\$ 349,999	4	4	23	11
\$350,000 - \$399,999	3	6	13	20
\$400,000 - \$449,999	3	5	11	19
\$450,000 - \$499,999	5	4	15	19
\$500,000 - \$549,999	6	7	19	21
\$550,000 - \$599,999	5	8	20	20
\$600,000 - \$649,999	5	4	19	21
\$650,000 - \$699,999	9	9	34	18
\$700,000 - \$799,999	11	6	43	38
\$800,000 - \$899,999	8	5	36	26
\$900,000 - \$999,999	13	7	27	32
\$1,000,000 - \$1,249,999	7	13	34	49
\$1,250,000 - \$1,499,999	3	4	15	21
\$1,500,000 - \$1,749,999	3	4	11	11
\$1,750,000 - \$1,999,999	2	2	6	5
\$2,000,000 - \$2,499,999	3	4	10	9
\$2,500,000 - \$2,999,99§	-	-	3	1
\$3,000,000 - \$3,499,99!	1	-	1	-
\$3,500,000 - \$3,999,995	-	-	1	1
\$4,000,000 +	-	-	-	-
	97	105	368	367



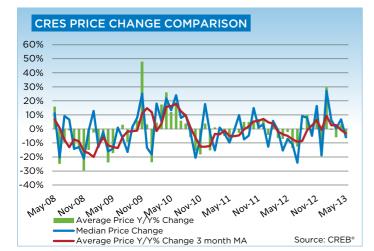
CREB® COUNTRY RESIDENTIAL

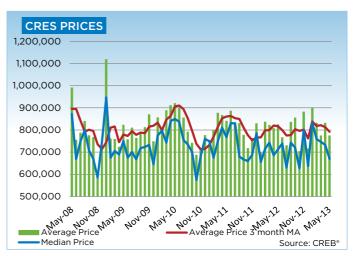








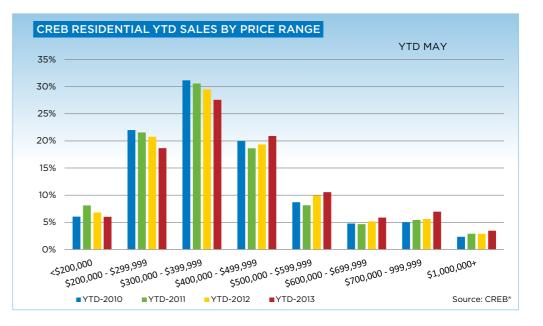




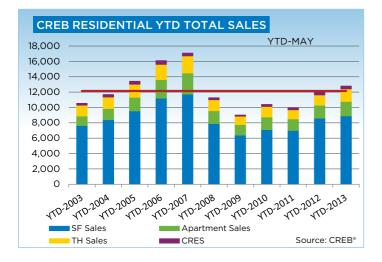
CREB® TOTAL RESIDENTIAL

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012					·		·				<u>.</u>		
Sales	1,326	2,154	2,698	2,787	3,041	2,903	2,556	2,261	2,096	2,151	1,866	1,368	27,207
New Listings	3,478	3,902	4,746	4,562	5,230	4,565	3,731	3,558	3,620	3,133	2,250	1,299	44,074
Active Listings	7,256	7,858	8,650	9,115	9,864	9,802	9,433	8,975	8,650	7,798	6,758	5,167	
AverageDOM	69	56	48	49	48	49	52	54	54	54	57	64	53
Average Price	393,778	421,465	422,416	429,419	444,281	434,909	421,747	418,745	419,971	431,596	429,197	429,876	426,449
Benchmark Price	356,700	360,500	365,600	373,000	376,800	379,600	381,100	381,700	381,900	381,900	382,600	383,400	
Index	168	170	172	176	178	179	180	180	180	180	180	181	
2013													
Sales	1,588	2,129	2,676	3,052	3,316								12,761
New Listings	3,462	3,636	4,427	4,882	5,189								21,596
Active Listings	5,713	6,366	7,169	7,854	8,485								
AverageDOM	59	47	42	42	41								43
Average Price	431,889	453,401	451,555	442,468	454,071								447,896
Benchmark Price	385,300	389,300	393,800	398,900	402,700								
Index	182	184	186	188	190								

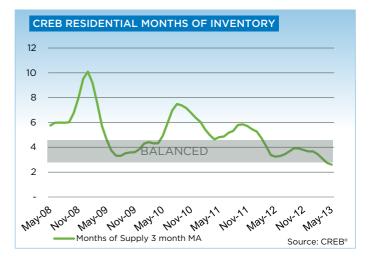
Г	May-12	May-13	YTD2012	YTD2013
CREB Total	· · · ·			
>\$100,000	15	13	73	80
\$100,000 - \$199,999	161	182	745	688
\$200,000 - \$299,999	606	580	2,491	2,381
\$300,000 -\$ 349,999	438	422	1,841	1,714
\$350,000 - \$399,999	402	494	1,700	1,805
\$400,000 - \$449,999	370	379	1,389	1,517
\$450,000 - \$499,999	260	322	932	1,149
\$500,000 - \$549,999	183	222	705	802
\$550,000 - \$599,999	133	154	488	545
\$600,000 - \$649,999	95	112	360	440
\$650,000 - \$699,999	65	91	261	311
\$700,000 - \$799,999	108	116	350	464
\$800,000 - \$899,999	55	71	194	269
\$900,000 - \$999,999	41	40	130	154
\$1,000,000 - \$1,249,999	46	57	162	217
\$1,250,000 - \$1,499,999	29	20	80	93
\$1,500,000 - \$1,749,999	14	13	42	50
\$1,750,000 - \$1,999,999	9	9	22	31
\$2,000,000 - \$2,499,99	7	15	25	33
\$2,500,000 - \$2,999,995	3	4	12	13
\$3,000,000 - \$3,499,99	1	-	2	1
\$3,500,000 - \$3,999,99§	-	-	1	3
\$4,000,000 +	-	-	1	1
—	3,041	3,316	12,006	12,761

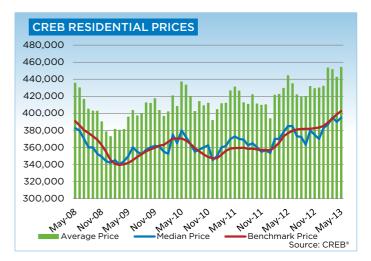


CREB® TOTAL RESIDENTIAL

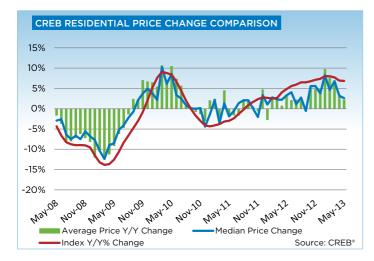












DEFINITIONS

SF - Single Family
TH - Condominium Townhouse
Months of Supply - Active Listings (Inventory) / sales
Composite - includes single family, apartment and townhouse activity
Average DOM - Average Days on Market for Sold properties
SP - Sales Price

LP - List Price Sales \$ / List \$ - sales price to list price ratio CRES - Country residential properties YTD - Year to Date 3 month MA - 3 month Moving Average

Benchmark Price - Price of the typical home, based on the value consumers assign to various attributes MLS® Home Price Index - changes in home prices by comparing price levels at a point in time with price levels in a base (reference) period.

HOW THESE STATISTICS ARE CALCULATED

In order to align our data with the MLS* Home Price Index (HPI), we made several changes to the data that we report, as well as the monthly statistics.

The new package provides more information and data exclusions to provide a better residential picture. All the data provided through the monthly statistics package as of March 2012, reflect these adjustments. Please note, historical PDF packages do not include the changes.

MONTHLY STATISTICS PACKAGE

- We now provide monthly statistics for: CREB* Total Residential, CREB* Towns, CREB* Country Residential (CRES), City of Calgary, City of Calgary Single Family, City of Calgary Apartment, City of Calgary Townhouse.
- Median prices have been removed and replaced with the benchmark price and the index.
- MLS® HPI Summary was added.
- · Several trending graphs and summary stats were added for each category

All categories exclude: vacant lots, time shares, parking stalls and mobile homes on leased land.

CITY OF CALGARY

- Includes sales in Zones A, B, C, D only.
- Condominium Apartment includes all 'Condominium' title properties that are classified by type as either a low-rise or high-rise apartment.
- · Condominium Townhouse includes all 'Condominium' titled properties that are not classified as an 'Apartment.'
- Historical inventories have been adjusted to reflect the adjustments made to the data.

TOTAL MLS®

- Changed to CREB® Total Residential
- Excludes: Rural Land, Country Recreational (CREC),
- The exclusions applied to the data results in roughly 400 500 less sales per year.
- Historical inventories have been revised to best reflect the adjustments made to the data, while Mobile Homes, Rural Land and CREC were removed for inventories, we could not exclude vacant lots, time shares and parking stalls from historical inventories.

CREB® Towns

- Includes only areas outside of Calgary in which CREB® represents the majority of membership
- Areas included: Airdrie, Foothills, Kneehill, Mountain View, Rocky View, Wheatland and Willow Creek.
- All historical data has been revised

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For Calgary Metro, CREB* statistics include only Zone A, B, C and D for properties located in Calgary. Furthermore, all historical data has been adjusted to the most current information.

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