

MONTHLY STATISTICS PACKAGE

Calgary Region

August 2016





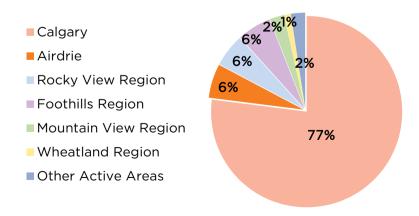








SHARE OF SALES August 2016



Source: CREB®

REGIONAL HIGHLIGHTS

September 1, 2016

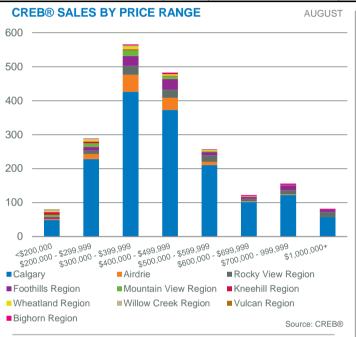
- The detached housing market in Airdrie has remained fairly resilient as the vear-to-date decline in new listings outpaced the decline in sales activity, preventing gains in overall inventory levels. While there has been some downward pressure on pricing the detached benchmark home price for this year has averaged \$387,550, 2.7 per cent below last year's levels.
- Detached home sales continue to improve in Okotoks while new listings retracted, causing August inventory levels to also retract. While detached months of supply have averaged over 4 months so far this year, levels have eased from a high of 7 months in January to 3.5 months in August. Year-todate the detached benchmark price in Okotoks averaged \$422,863, similar to level recorded last year.
- Inventory levels in Cochrane remain somewhat elevated compared to historical levels. While sales activity has remained aligned with historical norms, additional inventory continues to place downward pressure on pricing. Year-to-date detached benchmark prices in Cochrane averaged \$410,975 this year, a 4 per cent decline compared to last year.

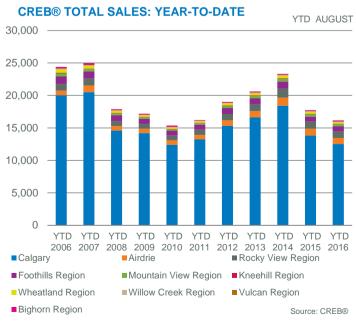
*CREB®'s analysis only considers surrounding areas with enough activity to

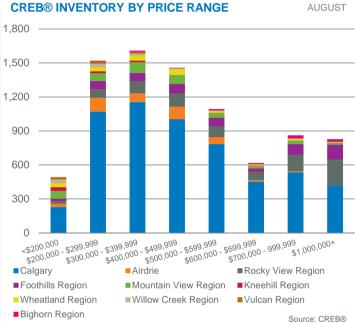


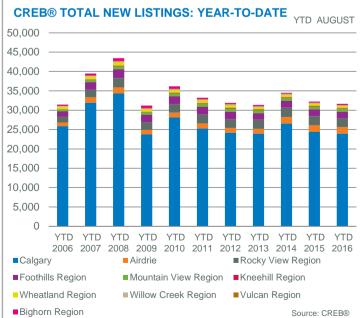


									Aug. 10
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,567	2,759	56.80%	5,656	3.61	440,200	474,605	419,000	77%
Airdrie	117	173	67.63%	417	3.56	358,100	394,188	380,000	6%
Rocky View Region	113	248	45.56%	860	7.61	546,600	603,316	485,000	6%
Foothills Region	117	185	63.24%	596	5.09	394,200	526,738	424,000	6%
Mountain View Region	49	105	46.67%	407	8.31	305,200	339,773	339,000	2%
Kneehill Region	16	15	106.67%	80	5.00	-	229,891	199,250	1%
Wheatland Region	23	46	50.00%	202	8.78	206,800	371,170	370,000	1%
Willow Creek Region	11	22	50.00%	99	9.00	=	234,500	217,500	1%
Vulcan Region	2	17	11.76%	64	32.00	-	259,500	259,500	0%
Bighorn Region	20	19	105.26%	96	4.80	-	605,193	561,500	1%
CREB® Economic Region	2,035	3,589	56.70%	8,477	4.17	436,500	473,561	413,000	100%



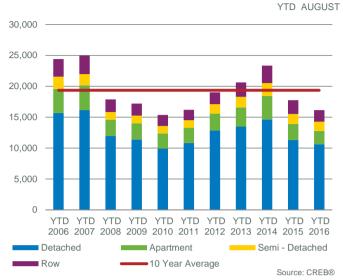








CREB® ECONOMIC REGION TOTAL SALES



RANGE YTD AUGUST 7,000 6.000 5,000 4,000 3.000 2,000 1,000

CREB® ECONOMIC REGION TOTAL SALES BY PRICE

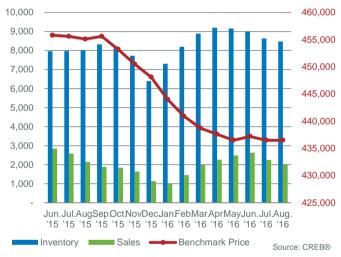
Source: CREB®

 $\begin{array}{c} <\$200,000 \\ \$299,999 \\ \$200,000 \\ \$300,000 \\ \end{array} \\ \begin{array}{c} \$399,999 \\ \$490,000 \\ \$500,000 \\ \end{array} \\ \begin{array}{c} \$499,999 \\ \$500,000 \\ \end{array} \\ \begin{array}{c} \$600,000 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$700,000 \\ \end{array}$

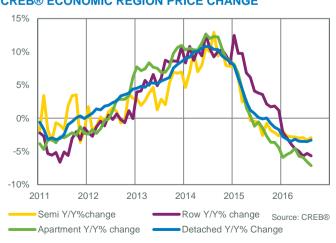
■ YTD 2013 ■ YTD 2014 ■ YTD 2015 ■ YTD 2016



CREB® ECONOMIC REGION INVENTORY AND SALES



CREB® ECONOMIC REGION PRICE CHANGE

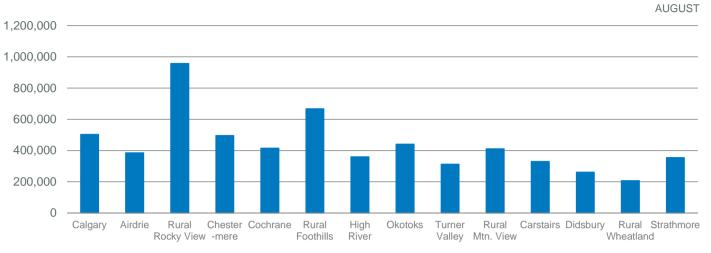


CREB® ECONOMIC REGION PRICES





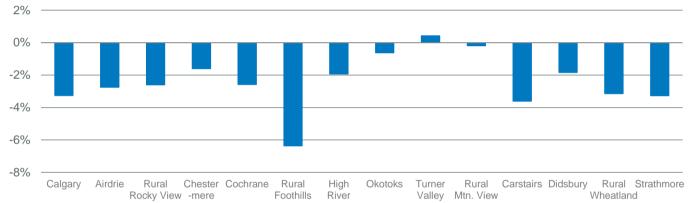
DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS



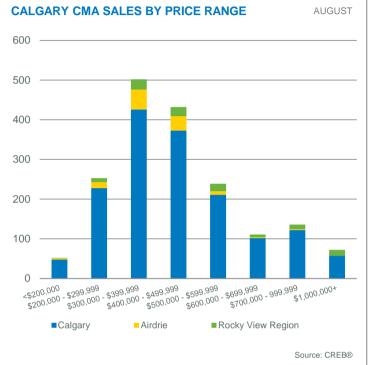


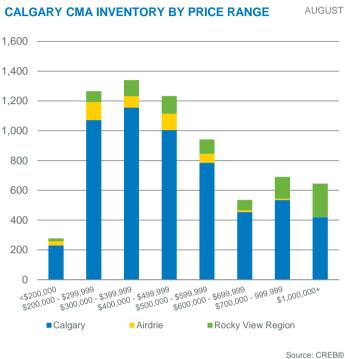
Source: CREB®

	Gross Living Area		bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,307	4,854	3	1984	2	1
Airdrie	1,463	4,651	3	1998	2	1
Rural Rocky View	2,130	87,120	3	1991	3	1
Cochrane	1,456	5,740	3	1996	2	1
Chestermere	1,884	5,593	3	2001	2	1
Rural Foothills	1,723	176,418	3	1987	2	0
High River	1,287	5,629	3	1985	2	0
Okotoks	1,454	5,038	3	1997	2	1
Turner Valley	1,215	6,335	3	1981	2	0
Rural Mountain View	1,256	7,393	3	1980	2	0
Carstairs	1,266	6,668	3	1987	2	0
Didsbury	1,189	6,384	3	1978	2	0
Rural Wheatland	1,206	11,335	3	1970	2	0
Strathmore	1,255	5,606	3	1996	2	0

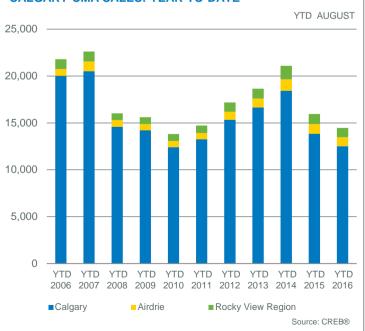


									Aug. 10
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,567	2,759	56.80%	5,656	3.61	440,200	474,605	419,000	87%
Airdrie	117	173	67.63%	417	3.56	358,100	394,188	380,000	7%
Rocky View Region	113	248	45.56%	860	7.61	546,600	603,316	485,000	6%
Calgary CMA	1,797	3,180	56.51%	6,933	3.86	440,300	477,463	417,000	100%

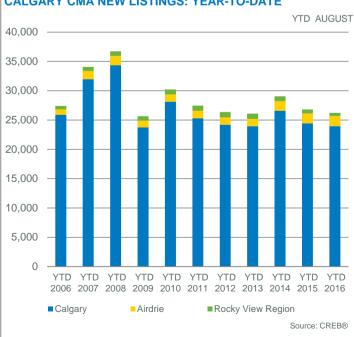




CALGARY CMA SALES: YEAR-TO-DATE



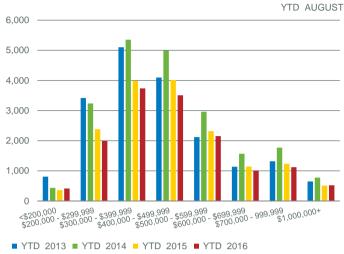
CALGARY CMA NEW LISTINGS: YEAR-TO-DATE



CALGARY CMA TOTAL SALES



CALGARY CMA TOTAL SALES BY PRICE RANGE

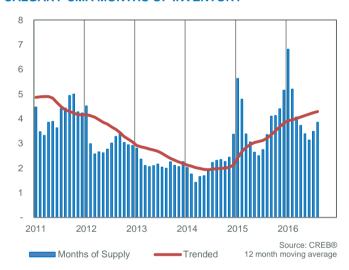


Source: CREB®

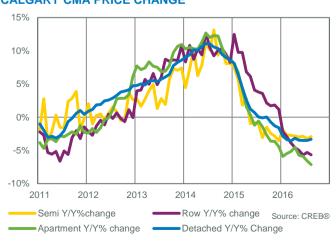
CALGARY CMA INVENTORY AND SALES



CALGARY CMA MONTHS OF INVENTORY



CALGARY CMA PRICE CHANGE



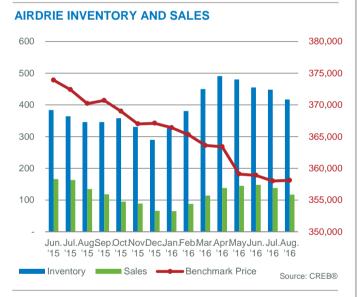
CALGARY CMA PRICES



AIRDRIE TOTAL SALES YTD AUGUST 1,400 1.200 1,000 800 600 400 200 YTD YTD YTD YTD YTD YTD YTD YTD YTD 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 Detached Apartment Semi - Detached Row ■10 Year Average

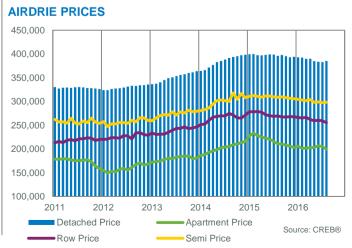
AIRDRIE TOTAL SALES BY PRICE RANGE Source: CREB®

YTD AUGUST 450 400 350 300 250 200 150 100 ■ YTD 2013 ■ YTD 2014 ■ YTD 2015 ■ YTD 2016 Source: CREB®



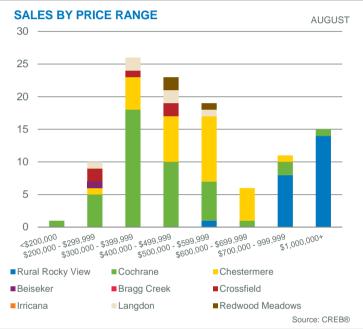


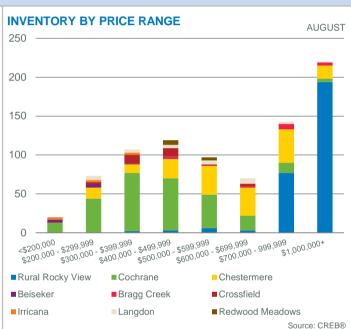


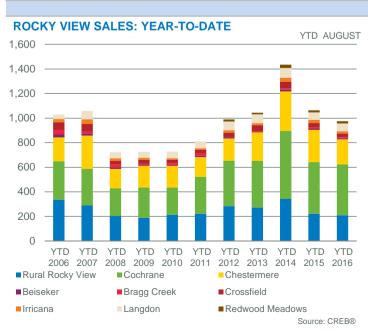


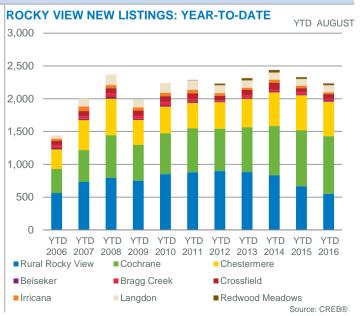


									Aug. 10
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	113	248	45.56%	860	7.61	546,600	603,316	485,000	100%
Rural Rocky View	23	66	34.85%	285	12.39	958,400	1,190,435	1,100,000	20%
Beiseker	1	2	50.00%	11	11.00	-	274,000	274,000	1%
Bragg Creek	0	6	0.00%	15	-	-	-	-	0%
Chestermere	29	50	58.00%	183	6.31	484,600	508,542	513,500	26%
Cochrane	44	92	47.83%	278	6.32	429,100	422,147	385,500	39%
Crossfield	5	5	100.00%	29	5.80	-	371,800	380,000	4%
Irricana	0	4	0.00%	9	-	-	-	-	0%
Langdon	6	16	37.50%	29	4.83	-	399,500	400,000	5%
Redwood Meadows	3	3	100.00%	10	3.33	-	460,833	457,500	3%
Other	2	4	50.00%	11	5.50	-	780,000	780,000	2%



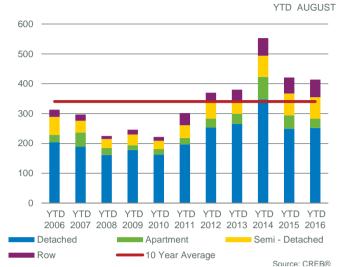




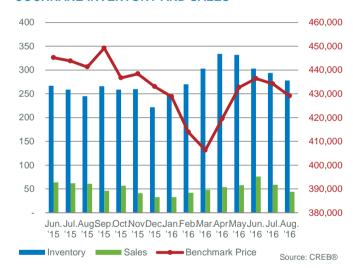




COCHRANE TOTAL SALES



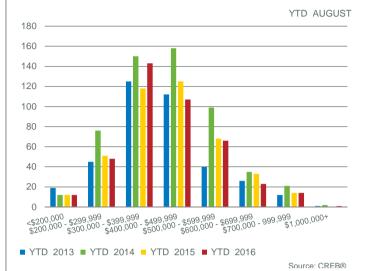
COCHRANE INVENTORY AND SALES



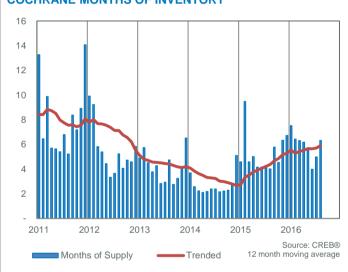
COCHRANE PRICE CHANGE



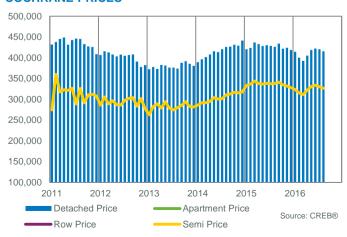
COCHRANE TOTAL SALES BY PRICE RANGE



COCHRANE MONTHS OF INVENTORY

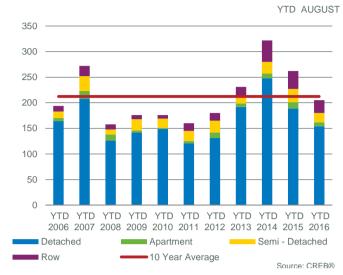


COCHRANE PRICES





CHESTERMERE TOTAL SALES



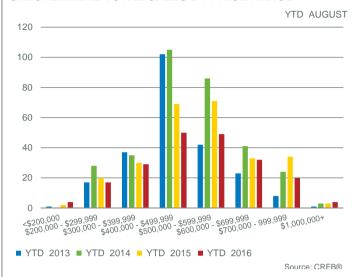
CHESTERMERE INVENTORY AND SALES



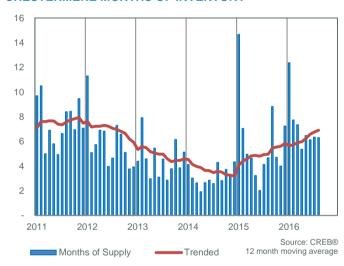
CHESTERMERE PRICE CHANGE



CHESTERMERE TOTAL SALES BY PRICE RANGE



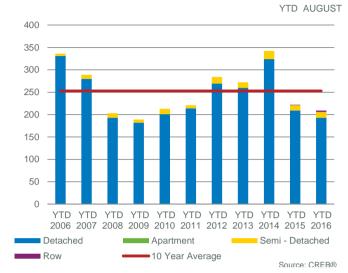
CHESTERMERE MONTHS OF INVENTORY



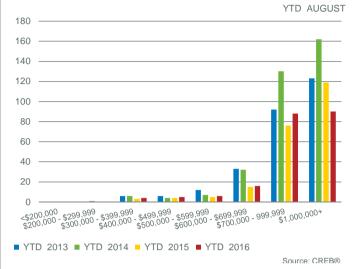
CHESTERMERE PRICES



RURAL ROCKY VIEW TOTAL SALES



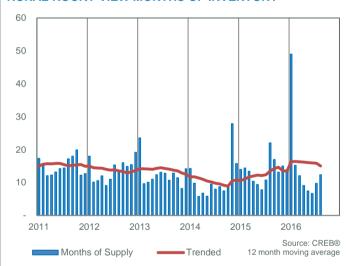
RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



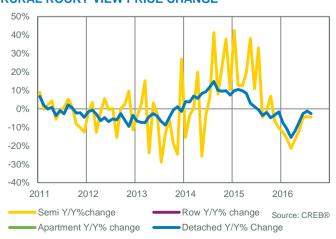
RURAL ROCKY VIEW INVENTORY AND SALES



RURAL ROCKY VIEW MONTHS OF INVENTORY



RURAL ROCKY VIEW PRICE CHANGE

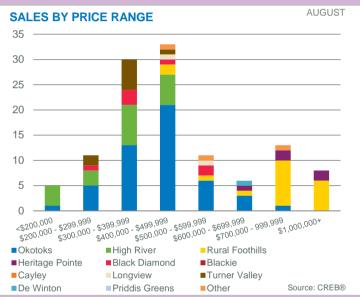


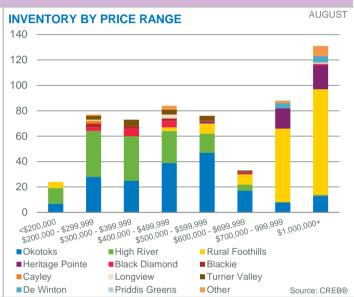
RURAL ROCKY VIEW PRICES





									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	117	185	63.24%	674	5.76	394,200	526,738	424,000	100%
Rural Foothills	19	32	59.38%	165	8.68	670,300	1,000,797	825,000	16%
Black Diamond	7	8	87.50%	17	2.43	-	407,143	387,500	6%
Blackie	0	1	0.00%	7	-	-	-	-	0%
Cayley	0	0	-	2	-	-	-	-	0%
De Winton	1	3	33.33%	9	9.00	-	660,000	660,000	1%
Heritate Pointe	5	5	100.00%	37	7.40	-	952,800	825,000	4%
High River	21	45	46.67%	129	6.14	342,600	316,067	320,000	18%
Okotoks	50	79	63.29%	184	3.68	434,100	425,546	418,250	42%
Turner Valley	9	6	150.00%	17	1.89	301,200	332,332	329,900	8%
Priddis Greens	2	1	200.00%	15	7.50	-	827,500	827,500	2%
Longview	2	2	100.00%	5	2.50	-	500,500	500,500	2%
Other	3	5	60.00%	14	4.67	-	592,833	572,500	3%

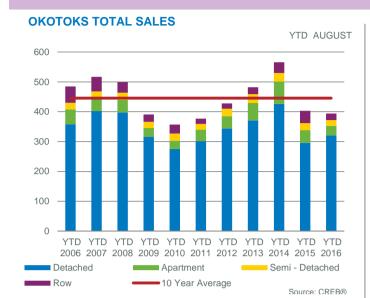




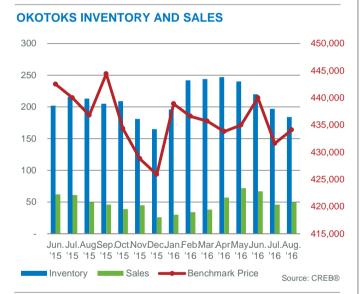


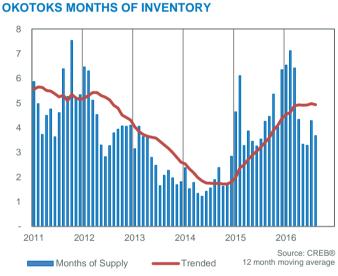


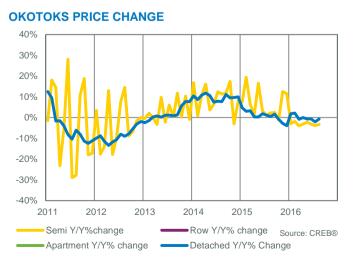
Source: CREB®

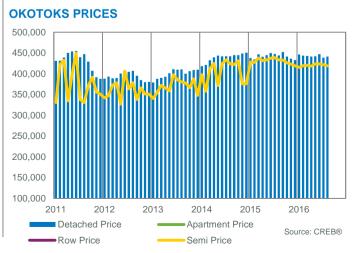


OKOTOKS TOTAL SALES BY PRICE RANGE 200 180 160 140 120 100 80 60 40 20 4200,000 \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$1,000,000+ \$200,000 \$300,000 \$300,000 \$500,000 \$600,000 \$700,000 \$999,999 \$1,000,000+



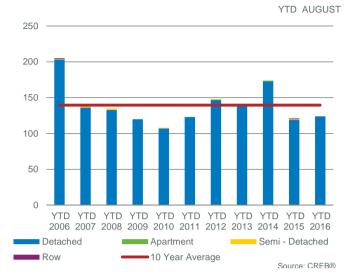




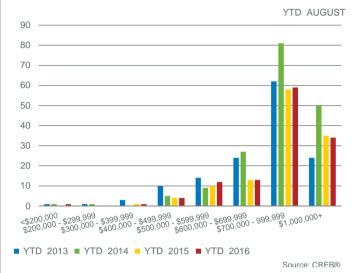




RURAL FOOTHILLS TOTAL SALES



RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE



RURAL FOOTHILLS INVENTORY AND SALES



RURAL FOOTHILLS MONTHS OF INVENTORY



RURAL FOOTHILLS PRICE CHANGE



RURAL FOOTHILLS PRICES

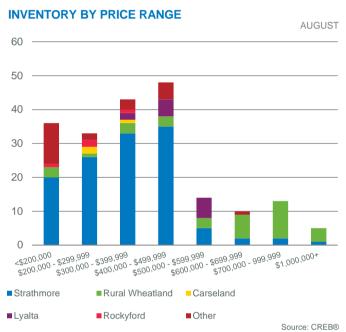


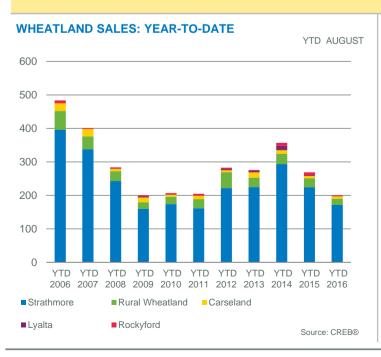


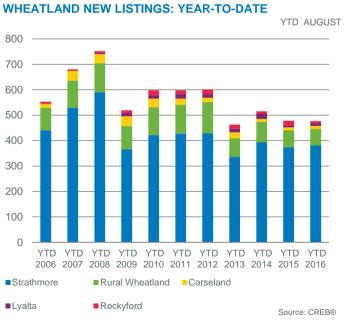
									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	23	46	50.00%	202	8.78	206,800	371,170	370,000	100%
Rural Wheatland*	2	7	28.57%	35	17.50	206,700	512,500	512,500	9%
Carseland*	0	1	0.00%	3	-	-	-	-	0%
Lyalta*	0	1	0.00%	13	-	-	-	-	0%
Rockyford*	0	2	0.00%	4	-	-	-	-	0%
Strathmore	20	28	71.43%	124	6.20	353,600	368,970	361,250	87%
Gleichen	1	2	50.00%	5	5.00	-	132,500	132,500	4%
Other*	1	7	14.29%	23	23.00	-	132,500	132,500	4%

*Data within these areas many not accurately reflect total resale activity and trends



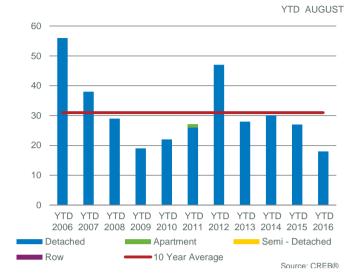




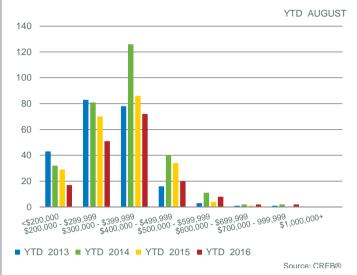




STRATHMORE TOTAL SALES



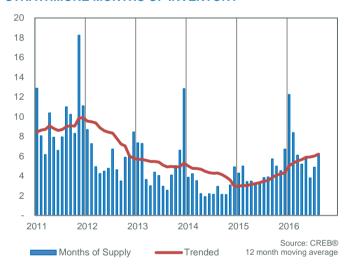
STRATHMORE TOTAL SALES BY PRICE RANGE



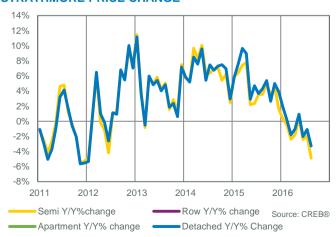
STRATHMORE INVENTORY AND SALES



STRATHMORE MONTHS OF INVENTORY



STRATHMORE PRICE CHANGE

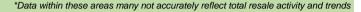


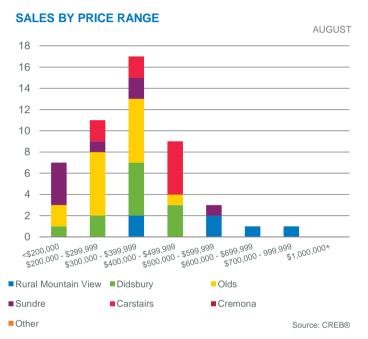
STRATHMORE PRICES

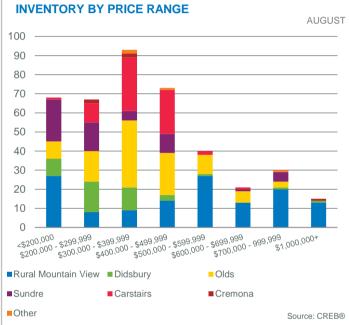




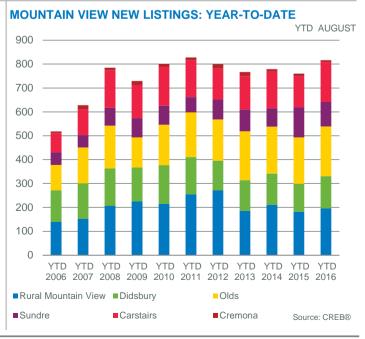
Aug. 16 Share of Sales to New Months of Benchmark Average Median Sales Inventory Sales Listings **Listings Ratio** Supply Price Price Price August 2016 Activity 3<u>39,</u>773 Total Mountain View Region 105 407 Rural Mountain View* 6 23 26.09% 131 21.83 413,500 534,567 554,000 12% 9 Carstairs 23 39.13% 65 7.22 329,600 369,333 415,000 18% 0 0.00% 5 0% Cremona 1 Didsbury 11 20 55.00% 43 3.91 260,200 341,727 355,000 22% Olds* 15 26 57 69% 101 6 73 301,900 296.733 296,000 31% Sundre³ 8 10 80.00% 58 7.25 280,700 238,438 177,500 16% 2 Other' 0 0.00% 4 0%







MOUNTAIN VIEW SALES: YEAR-TO-DATE YTD AUGUST 500 450 400 350 300 250 200 150 100 50 0 YTD YTD YTD YTD YTD YTD YTD 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 ■ Rural Mountain View ■ Didsbury Olds ■ Sundre Carstairs ■ Cremona Source: CREB®

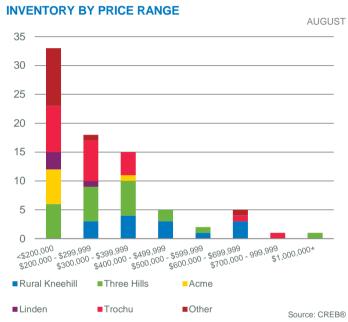




									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	16	15	106.67%	80	5.00	-	229,891	199,250	100%
Rural Kneehill*	3	0	-	14	4.67	-	333,333	360,000	19%
Acme*	2	1	200.00%	7	3.50	-	156,000	156,000	13%
Linden*	0	1	0.00%	4	-	-	-	-	0%
Three Hills*	8	8	100.00%	22	2.75	-	222,656	199,250	50%
Torrington*	0	1	0.00%	3	-	-	-	-	0%
Trochu*	3	4	75.00%	21	7.00	-	195,000	185,000	19%
Other*	0	0	-	12	-	-	-	-	0%







KNEEHILL SALES: YEAR-TO-DATE YTD AUGUST 80 70 60 50 40 30 20 10 0 YTD YTD YTD YTD 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 ■Rural Kneehill ■Three Hills Acme Linden ■Trochu Source: CREB®





Rural Willow Creek

									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	11	22	50.00%	99	9.00	-	234,500	217,500	100%
Rural Willow Creek*	0	2	0.00%	11	-	-	-	-	0%
Claresholm*	5	8	62.50%	39	7.80	-	213,600	168,000	45%
Nanton*	5	10	50.00%	29	5.80	-	273,700	265,000	45%
Stavely*	1	2	50.00%	13	13.00	-	143,000	143,000	9%
Other*	0	0	-	7	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

■ Claresholm

Nanton

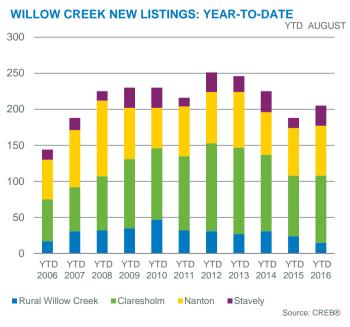
■ Stavely

Other

Source: CREB®







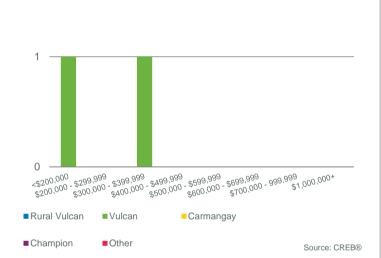


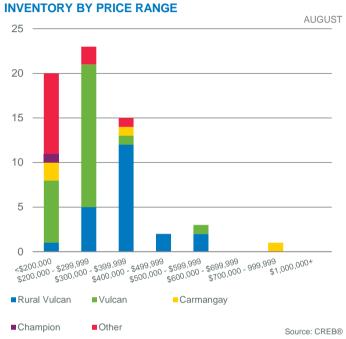
									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	2	17	11.76%	64	32.00	-	259,500	259,500	100%
Rural Vulcan*	0	9	0.00%	22	-	-	-	-	0%
Vulcan*	2	5	40.00%	25	12.50	-	259,500	259,500	100%
Carmangay*	0	0	-	4	-	-	-	-	0%
Champion*	0	0	-	1	-	-	-	-	0%
Other*	0	3	0.00%	12	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

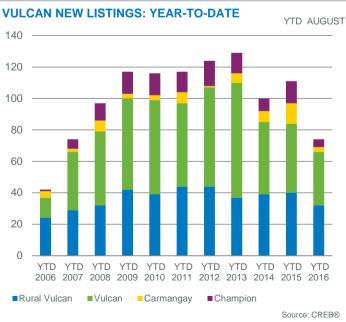


AUGUST







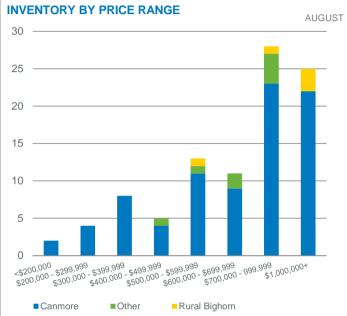




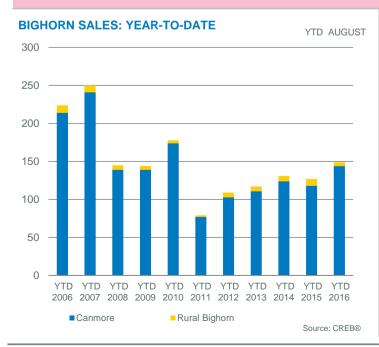
									Aug. 16
August 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	20	19	105.26%	96	4.80	-	605,193	561,500	100%
Rural Bighorn*	0	1	0.00%	5	-	-	-	-	0%
Canmore*	19	18	105.56%	83	4.37	-	599,414	535,000	95%
Other*	1	0	-	8	8.00	-	715,000	715,000	5%

*Data within these areas many not accurately reflect total resale activity and trends





Source: CREB®







BIGHORN*

Rural Bighorn M.D. Benchlands** Canmore* Exshaw** Ghost Lake**

Harvie Heights** Lac des Arcs** Seebe**

FOOTHILLS

Waiparous**

Rural Foothills M.D.
Aldersyde**
Black Diamond
Blackie
Cayley
De Winton
Heritage Pointe
High River
Longview**
Millarville**
Okotoks
Priddis**
Priddis Greens
Turner Valley

KNEEHILL*

Rural Kneehill County

Acme Carbon** Huxley**

Linden
Swalwell**
Three Hills
Torrington**
Trochu
Wimborne**

MOUNTAIN VIEW*

Rural Mountain View County

Bearberry** Bergen**

Carstairs Cremona

Didsbury

Eagle Hill** Elkton**

Olds* Sundre*

Water Valley** Westward Ho**

ROCKY VIEW

Rural Rocky View County

Balzac** Beiseker

Bottrel**
Bragg Creek

Chestermere

Cochrane

Cochrane Lake** Conrich**

Crossfield

Dalemead**

Dalroy** Delacour**

Indus**

Irricana

Janet**

Kathyrn** Keoma**

Langdon

Madden**

Redwood Meadows

VULCAN*

Rural Vulcan County*

Arrowwood**

Brand**

Carmangay*
Champion*

Ensign**

Herronton**

Kirkcaldy**
Lomond**

Milo**

Mossleigh**

Queenstown**
Shouldice**

Travers**

WHEATLAND*

Rural Wheatland County*

Ardenode*

Carseland*

Chancellow**

Cheadle** Cluny**

Dalum**

Gleichen**

Hussar**

Lyalta*

Namaka*

Rockyford*

Rosebud** Standard**

WILLOW CREEK*

Rural Willow Creek County*

Claresholm*

Fort Macleod**

Nanton*

Parkland**

CREB® REPORTING REGIONS

- * Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- ** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. **Absorption Rate** - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

AROUT CDER

CREB* is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB* is dedicated to enhancing the value, integrity and expertise of its REALTOR* members. Our REALTORS* are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice. Any use or reference to CREB* data and statistics must acknowledge CREB* as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS* active listings for Calgary and area may be found on the board's website at ww.creb.com. CREB* is a registered trademark of the Calgary Real Estate Board Cooperative. The trademarks MLS* and Multiple Listing Service* are owned by the Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA. The trademarks REALTOR* and REALTORS* are controlled by CREA and identify real estate professionals who are members of CREA, and subsequently the Alberta Real Estate Association and CREB*, used under licence.