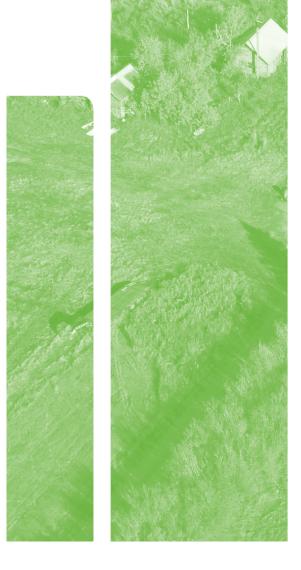


MONTHLY STATISTICS PACKAGE

Calgary Region

November 2016



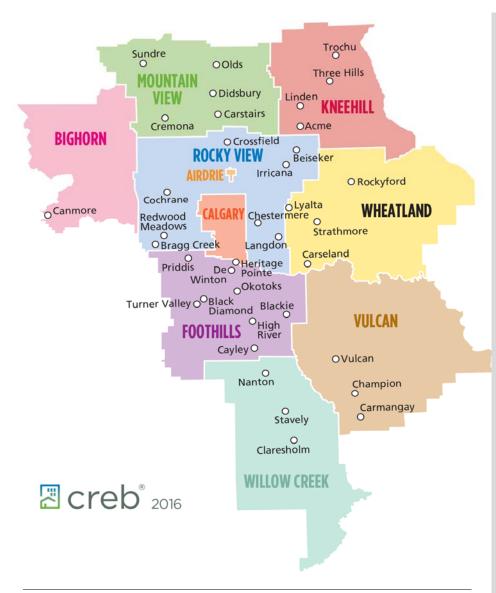




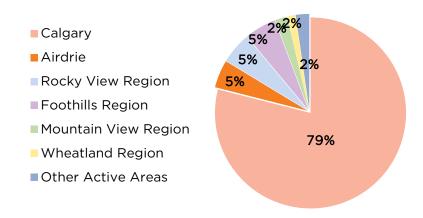


CREB® Region Report

Nov. 16



SHARE OF SALES November 2016



Source: CREB®

REGIONAL HIGHLIGHTS December 1, 2016

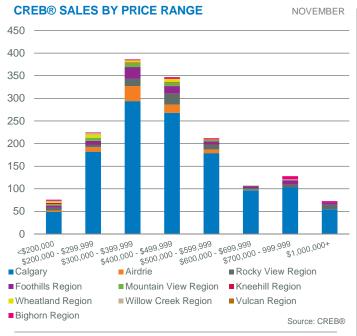
- Airdrie sales activity eased in November, pushing year-todate total sales to 1,277 units, 5.8 per cent below last year's levels. Weak sales and growing inventories caused the months of supply to trend upward. Overall detached benchmark prices have averaged \$385,973 so far in 2016, nearly three per cent below last year, but well above the seven and four per cent declines recorded in the apartment and attached sectors.
- Total detached benchmark prices in Cochrane have averaged \$424,264 this year, which is four per cent lower than last year. Rising inventory levels and slower sales activity are factors contributing to these price adjustments.
- Okotoks year-to-date sales and new listings activity has remained comparable to levels recorded last year, preventing any significant change in the amount of product in inventory. This has limited the amount of downward pressure on housing prices, especially in the detached sector where benchmark prices averaged \$441,436 so far in 2016, a 0.4 per cent decline over levels recorded last year.

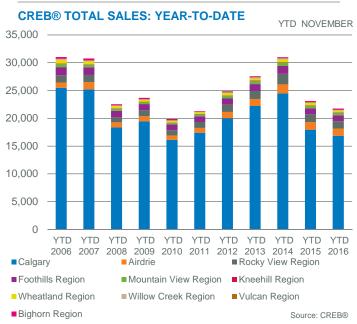
*CREB®'s analysis only considers surrounding areas with enough activity to generate the MLS® Home Price Index

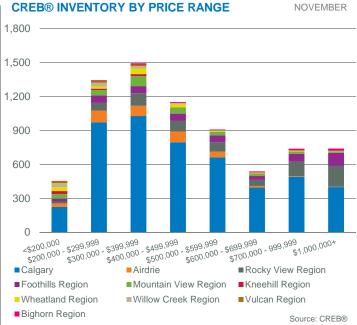


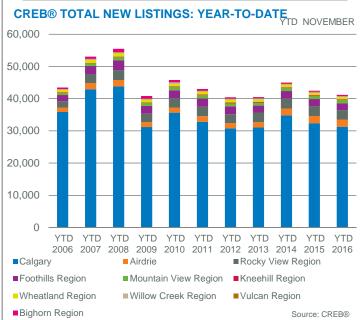


									1407.10
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,227	1,985	61.81%	4,975	4.05	436,200	485,395	427,000	79%
Airdrie	73	141	51.77%	392	5.37	355,900	384,718	380,000	5%
Rocky View Region	82	192	42.71%	744	9.07	543,500	606,443	453,700	5%
Foothills Region	83	112	74.11%	496	5.98	380,000	496,288	408,000	5%
Mountain View Region	32	63	50.79%	307	9.59	313,100	372,825	338,500	2%
Kneehill Region	5	8	62.50%	65	13.00	=	248,600	195,000	0%
Wheatland Region	22	39	56.41%	166	7.55	209,200	344,545	335,250	1%
Willow Creek Region	6	19	31.58%	100	16.67	-	306,833	225,000	0%
Vulcan Region	2	7	28.57%	62	31.00	-	143,500	143,500	0%
Bighorn Region	22	20	110.00%	70	3.18	-	649,984	583,100	1%
CREB* Economic Region	1,554	2,586	60.09%	7,378	4.75	432,600	483,762	420,000	100%



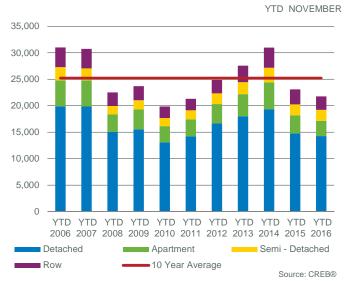


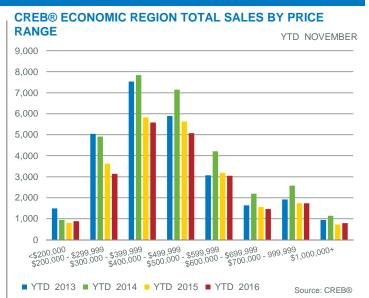






CREB® ECONOMIC REGION TOTAL SALES





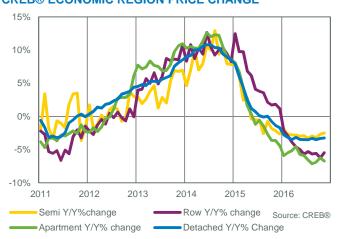
CREB® ECONOMIC REGION INVENTORY AND SALES



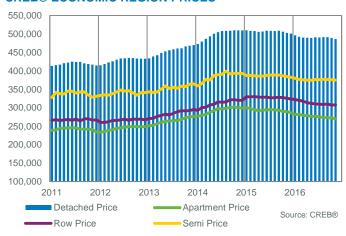




CREB® ECONOMIC REGION PRICE CHANGE

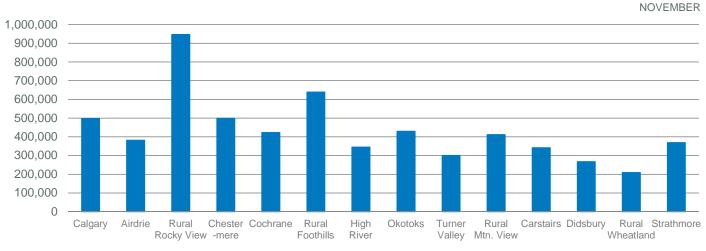


CREB® ECONOMIC REGION PRICES





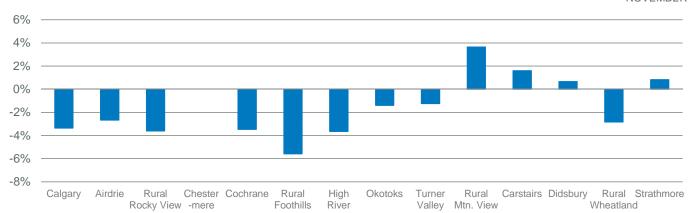
DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS

NOVEMBER

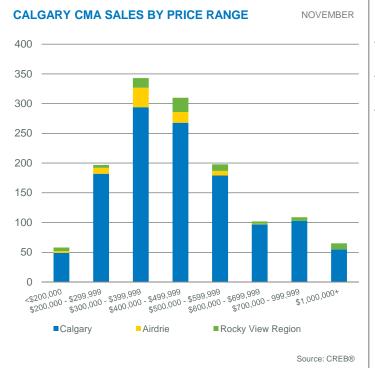


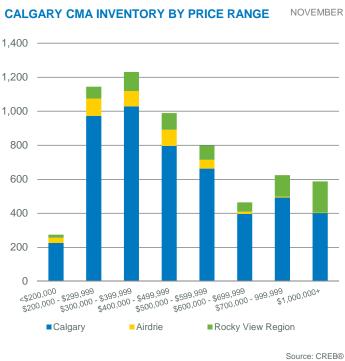
Source: CREB®

	Gross Living Area	A	bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,307	4,854	3	1984	2	1
Airdrie	1,463	4,651	3	1998	2	1
Rural Rocky View	2,130	87,120	3	1991	3	1
Cochrane	1,456	5,740	3	1996	2	1
Chestermere	1,884	5,593	3	2001	2	1
Rural Foothills	1,723	176,418	3	1987	2	0
High River	1,287	5,629	3	1985	2	0
Okotoks	1,454	5,038	3	1997	2	1
Turner Valley	1,215	6,335	3	1981	2	0
Rural Mountain View	1,256	7,393	3	1980	2	0
Carstairs	1,266	6,668	3	1987	2	0
Didsbury	1,189	6,384	3	1978	2	0
Rural Wheatland	1,206	11,335	3	1970	2	0
Strathmore	1,255	5,606	3	1996	2	0

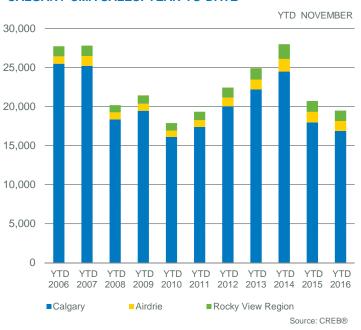


									1107.10
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,227	1,985	61.81%	4,975	4.05	436,200	485,395	427,000	89%
Airdrie	73	141	51.77%	392	5.37	355,900	384,718	380,000	5%
Rocky View Region	82	192	42.71%	744	9.07	543,500	606,443	453,700	6%
Calgary CMA	1,382	2,318	59.62%	6,111	4.42	436,500	487,260	425,000	100%

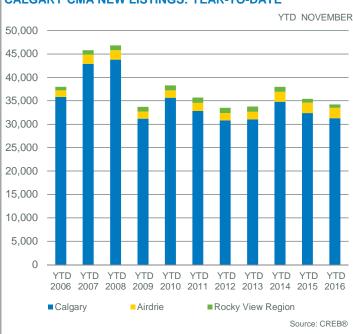




CALGARY CMA SALES: YEAR-TO-DATE

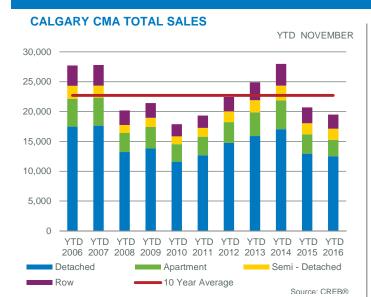


CALGARY CMA NEW LISTINGS: YEAR-TO-DATE





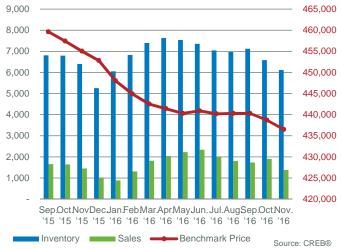
Source: CREB®

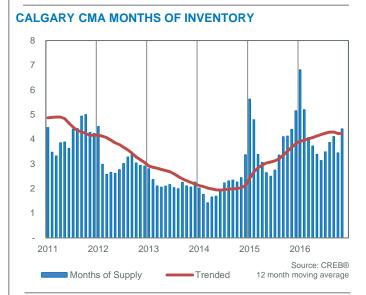


CALGARY CMA TOTAL SALES BY PRICE RANGE YTD NOVEMBER 7,000 6,000 4,000 3,000 1,000 1,000 4,000 5,200,000

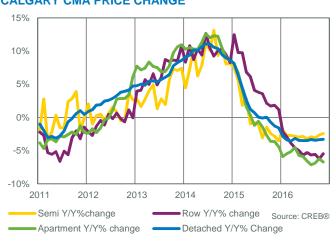
■ YTD 2013 ■ YTD 2014 ■ YTD 2015 ■ YTD 2016

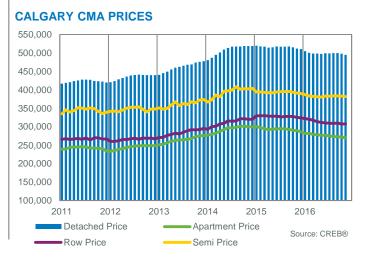






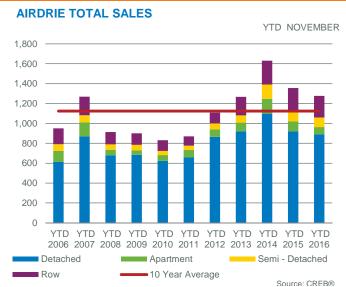
CALGARY CMA PRICE CHANGE





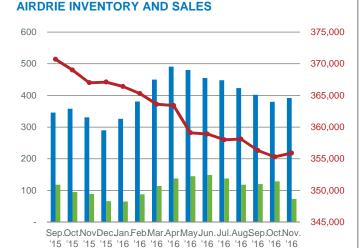


Source: CREB®



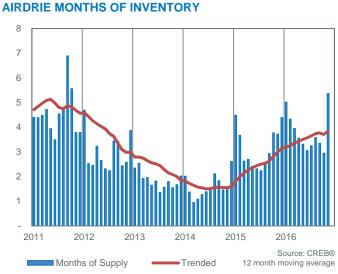
YTD NOVEMBER 600 500 400 300 200 100 $\begin{array}{c} <\$200,000 \\ \$200,000 \\ \$200,000 \\ \$300,000 \\ \end{array} \\ \begin{array}{c} \$499,999 \\ \$499,999 \\ \$500,000 \\ \$600,000 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$600,000 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$1,000,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$1,000,000 \\ \end{array}$ ■ YTD 2013 ■ YTD 2014 ■ YTD 2015 ■ YTD 2016

AIRDRIE TOTAL SALES BY PRICE RANGE

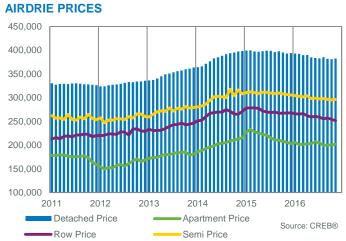


Benchmark Price

Source: CREB®



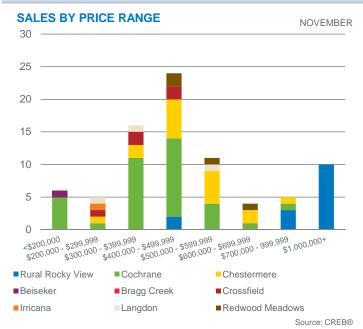




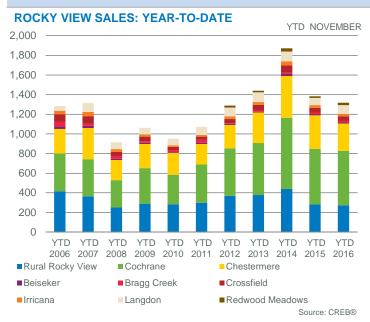
Inventory Sales —

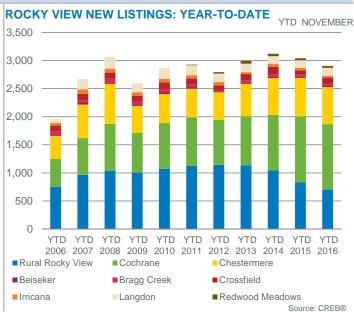


									1107.10
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	82	192	42.71%	744	9.07	543,500	606,443	453,700	100%
Rural Rocky View	15	41	36.59%	236	15.73	947,700	1,423,626	1,250,000	18%
Beiseker	1	3	33.33%	12	12.00	-	160,000	160,000	1%
Bragg Creek	0	2	0.00%	8	-	-	-	-	0%
Chestermere	17	43	39.53%	146	8.59	487,400	494,794	480,000	21%
Cochrane	35	81	43.21%	261	7.46	423,400	385,160	405,000	43%
Crossfield	5	8	62.50%	33	6.60	-	374,760	399,900	6%
Irricana	1	0	-	5	5.00	-	294,000	294,000	1%
Langdon	3	10	30.00%	26	8.67	-	400,000	399,000	4%
Redwood Meadows	4	1	400.00%	7	1.75	-	528,500	512,000	5%
Other	1	3	33.33%	10	10.00	-	840,000	840,000	1%





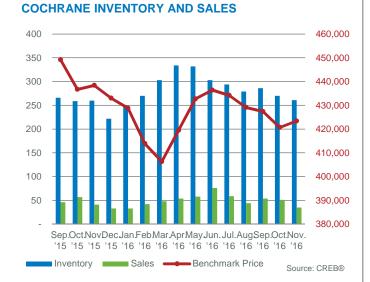




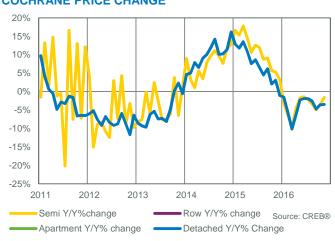


COCHRANE TOTAL SALES

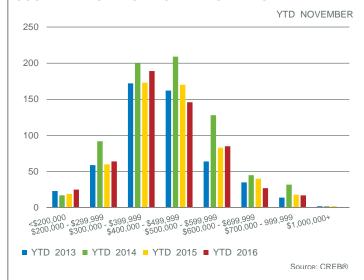




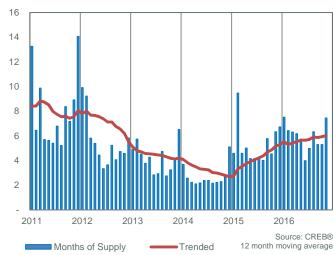
COCHRANE PRICE CHANGE



COCHRANE TOTAL SALES BY PRICE RANGE



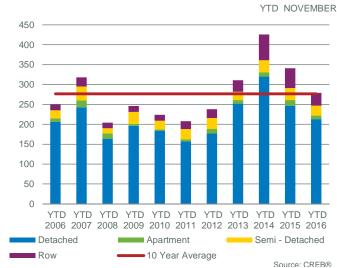
COCHRANE MONTHS OF INVENTORY



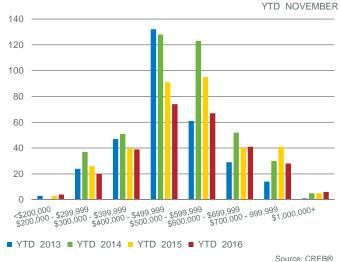
COCHRANE PRICES

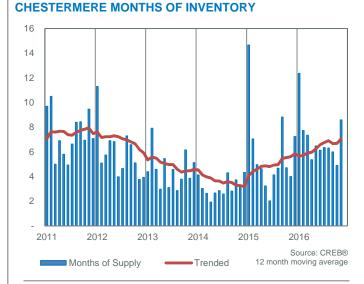


CHESTERMERE TOTAL SALES



CHESTERMERE TOTAL SALES BY PRICE RANGE

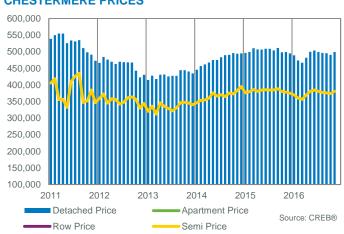




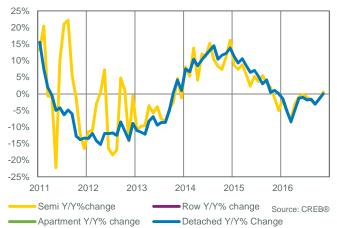
CHESTERMERE INVENTORY AND SALES



CHESTERMERE PRICES



CHESTERMERE PRICE CHANGE

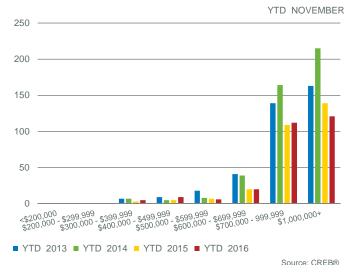




RURAL ROCKY VIEW TOTAL SALES



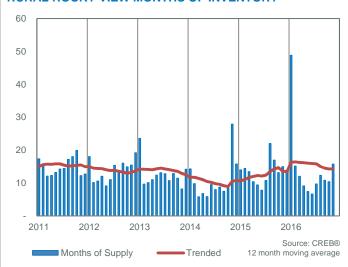
RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



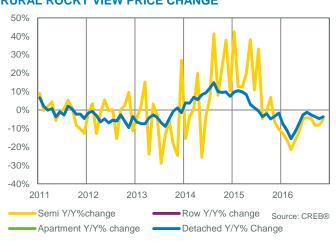
RURAL ROCKY VIEW INVENTORY AND SALES



RURAL ROCKY VIEW MONTHS OF INVENTORY



RURAL ROCKY VIEW PRICE CHANGE



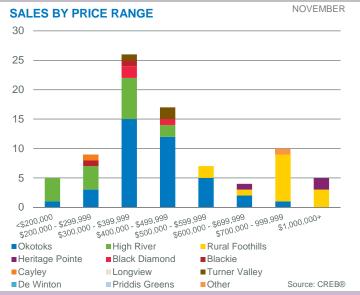
RURAL ROCKY VIEW PRICES

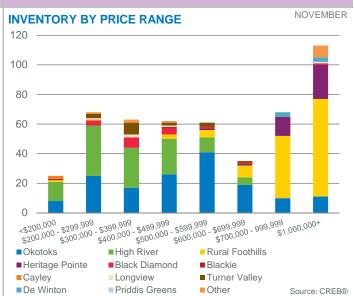


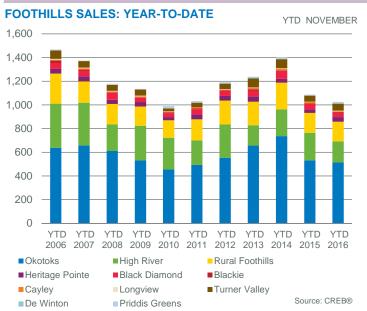
Nov 16



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November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	83	112	74.11%	674	8.12	380,000	496,288	408,000	100%
Rural Foothills	14	18	77.78%	125	8.93	640,900	888,669	914,000	17%
Black Diamond	3	4	75.00%	17	5.67	-	402,833	390,000	4%
Blackie	2	0	-	2	1.00	-	317,500	317,500	2%
Cayley	1	2	50.00%	3	3.00	-	268,000	268,000	1%
De Winton	0	3	0.00%	6	-	-	-	-	0%
Heritate Pointe	3	8	37.50%	38	12.67	-	976,667	1,070,000	4%
High River	17	24	70.83%	113	6.65	327,200	302,706	316,000	20%
Okotoks	39	48	81.25%	157	4.03	423,100	424,910	400,000	47%
Turner Valley	3	2	150.00%	17	5.67	289,300	415,500	409,000	4%
Priddis Greens	0	1	0.00%	6	-	-	-	-	0%
Longview	0	1	0.00%	5	-	-	-	-	0%
Other	1	2	50.00%	12	12.00	-	745,000	745,000	1%



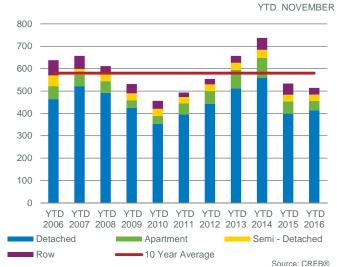




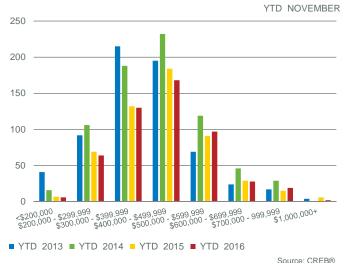




OKOTOKS TOTAL SALES



OKOTOKS TOTAL SALES BY PRICE RANGE



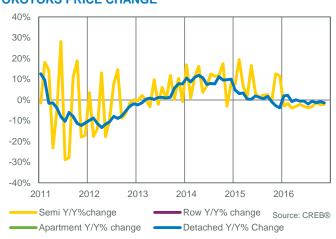
OKOTOKS INVENTORY AND SALES



OKOTOKS MONTHS OF INVENTORY



OKOTOKS PRICE CHANGE

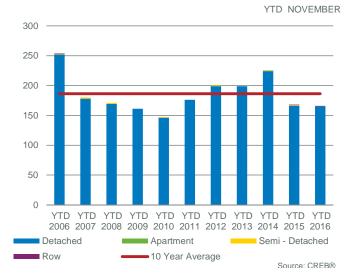


OKOTOKS PRICES

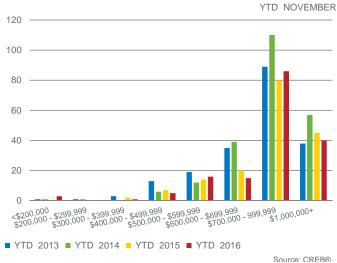




RURAL FOOTHILLS TOTAL SALES



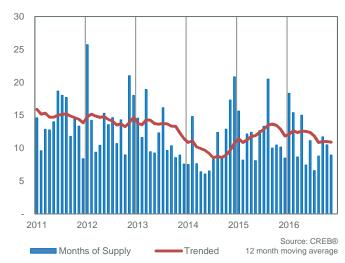
RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE



RURAL FOOTHILLS INVENTORY AND SALES



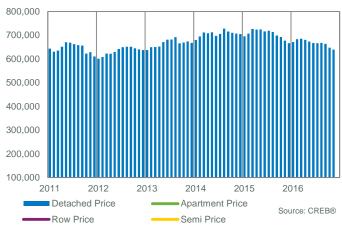
RURAL FOOTHILLS MONTHS OF INVENTORY



RURAL FOOTHILLS PRICE CHANGE



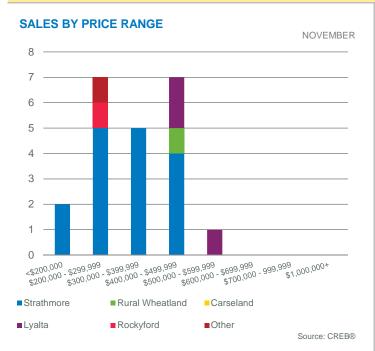
RURAL FOOTHILLS PRICES

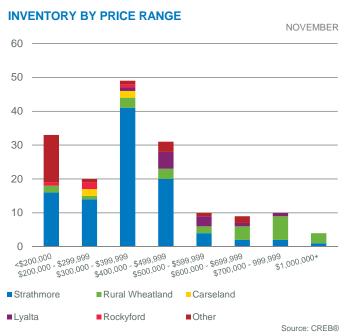


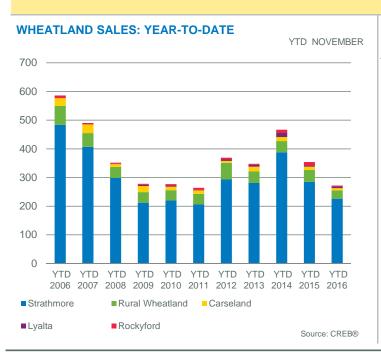


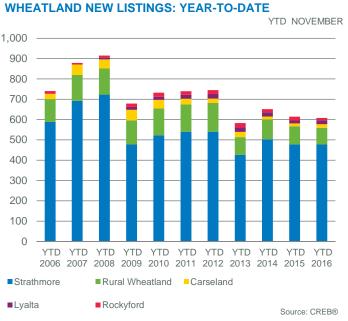
									NOV. 16
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	22	39	56.41%	166	7.55	209,200	344,545	335,250	95%
Rural Wheatland*	1	5	20.00%	25	25.00	209,100	480,000	480,000	5%
Carseland*	0	2	0.00%	4	-	-	-	-	0%
Lyalta*	3	3	100.00%	11	3.67	-	492,667	480,000	14%
Rockyford*	1	2	50.00%	4	4.00	-	220,000	220,000	5%
Strathmore	16	20	80.00%	100	6.25	367,800	322,750	321,000	73%
Gleichen	0	1	0.00%	6	-	-	-	-	0%
Other*	1	7	14.29%	22	22.00	-	238,000	238,000	5%

*Data within these areas many not accurately reflect total resale activity and trends



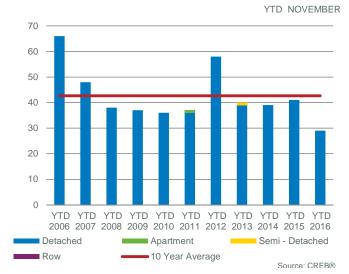








STRATHMORE TOTAL SALES



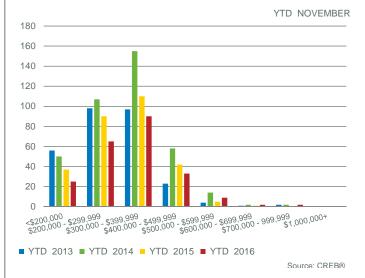
STRATHMORE INVENTORY AND SALES



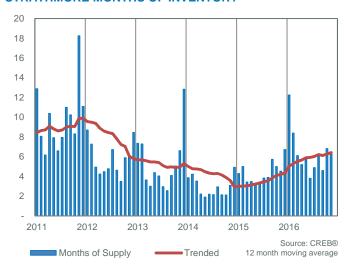
STRATHMORE PRICE CHANGE



STRATHMORE TOTAL SALES BY PRICE RANGE



STRATHMORE MONTHS OF INVENTORY



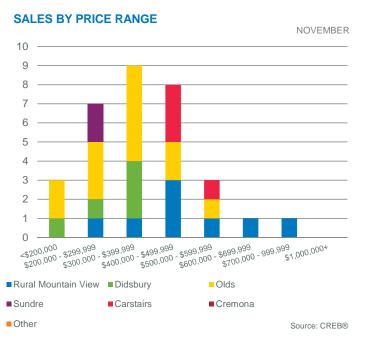
STRATHMORE PRICES

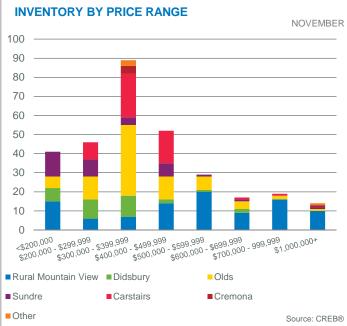




									140 7. 10
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	32	63	50.79%	307	9.59	313,100	372,825	338,500	100%
Rural Mountain View*	8	9	88.89%	97	12.13	413,900	508,625	447,500	25%
Carstairs	4	13	30.77%	51	12.75	341,400	446,625	416,000	13%
Cremona	0	0	-	5	-	-	-	-	0%
Didsbury	5	11	45.45%	33	6.60	266,600	281,980	309,000	16%
Olds*	13	21	61.90%	81	6.23	312,200	325,038	326,000	41%
Sundre*	2	8	25.00%	36	18.00	290,500	219,750	219,750	6%
Other*	0	1	0.00%	4	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

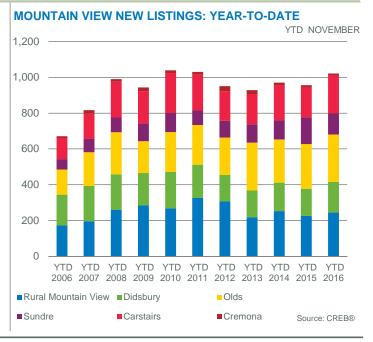




YTD NOVEMBER 700 600 500 400 300 200 100 0 YTD 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 ■ Rural Mountain View ■ Didsbury Olds

■ Cremona

Source: CREB®



Carstairs

■ Sundre

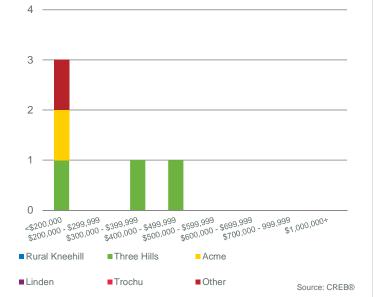
MOUNTAIN VIEW SALES: YEAR-TO-DATE

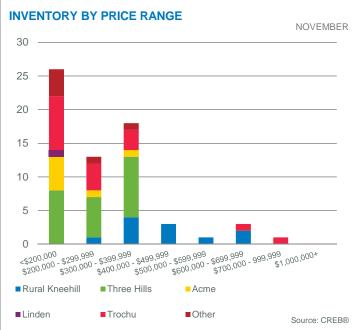


									Nov. 16
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	5	8	62.50%	65	13.00		248,600	195,000	80%
Rural Kneehill*	0	2	0.00%	11	-	-	-	-	0%
Acme*	1	0	-	7	7.00	-	195,000	195,000	20%
Linden*	0	1	0.00%	1	-	-	-	-	0%
Three Hills*	3	2	150.00%	23	7.67	-	308,167	325,000	60%
Torrington*	0	0	-	2	-	-	-	-	0%
Trochu*	0	2	0.00%	17	-	-	-	-	0%
Other*	1	1	100.00%	6	6.00	-	123,500	123,500	20%



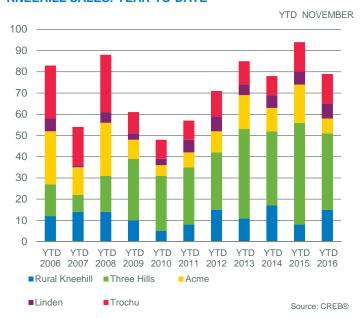
NOVEMBER



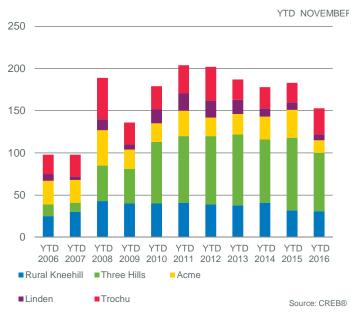


*Data within these areas many not accurately reflect total resale activity and trends

KNEEHILL SALES: YEAR-TO-DATE







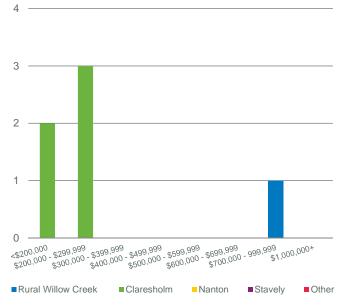


									NOV. 16
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	6	19	31.58%	100	16.67	-	306,833	225,000	100%
Rural Willow Creek*	1	0	-	7	7.00	-	825,000	825,000	17%
Claresholm*	5	8	62.50%	54	10.80	-	203,200	205,000	83%
Nanton*	0	7	0.00%	24	-	-	-	-	0%
Stavely*	0	2	0.00%	11	-	-	-	-	0%
Other*	0	2	0.00%	4	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

SALES BY PRICE RANGE





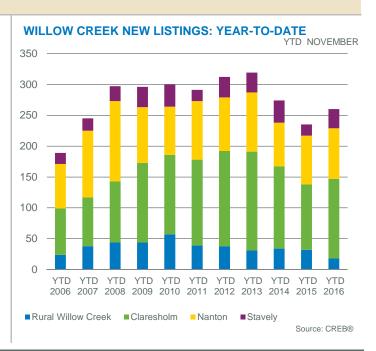


Source: CREB®

Source: CREB®

2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016

Nanton



■Rural Willow Creek ■Claresholm

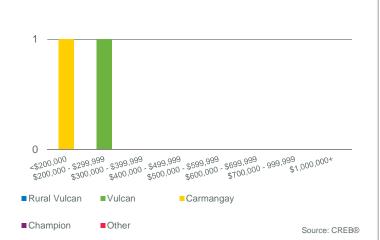


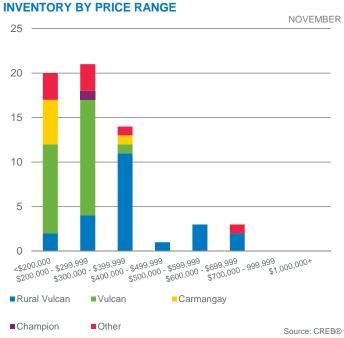
									Nov. 16
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	2	7	28.57%	62	31.00		143,500	143,500	100%
Rural Vulcan*	0	0	-	23	-	-	-	-	0%
Vulcan*	1	3	33.33%	24	24.00	-	252,000	252,000	50%
Carmangay*	1	3	33.33%	6	6.00	-	35,000	35,000	50%
Champion*	0	0	-	1	-	-	-	-	0%
Other*	0	1	0.00%	8	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

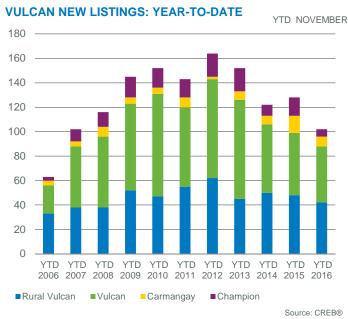
SALES BY PRICE RANGE

NOVEMBER ...



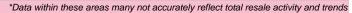




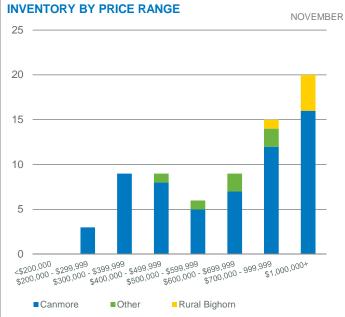


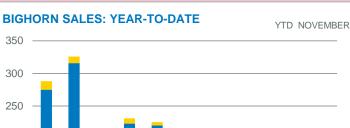


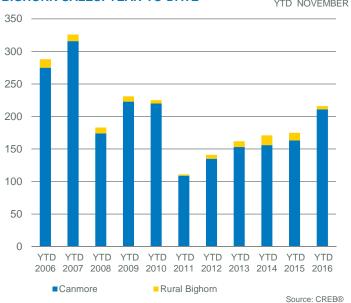
									Nov. 16
November 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	22	20	110.00%	70	3.18	-	649,984	583,100	100%
Rural Bighorn*	0	0	-	5	-	-	-	-	0%
Canmore*	21	18	116.67%	60	2.86	-	673,602	595,000	95%
Other*	1	2	50.00%	6	6.00	-	154,000	154,000	5%

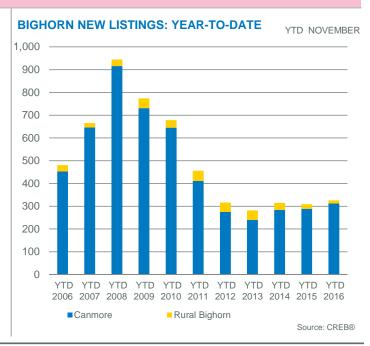












Source: CREB®



BIGHORN*

Rural Bighorn M.D. Benchlands*1 Canmore* Exshaw** Ghost Lake**

Harvie Heights** Lac des Arcs** Seebe** Waiparous**

FOOTHILLS

Rural Foothills M.D. Aldersvde** Black Diamond Cavley De Winton **Heritage Pointe High River** Longview*3 Millarville** Okotoks Priddis** **Priddis Greens Turner Valley**

KNEEHILL*

Rural Kneehill County

Acme Carbon** Huxley**

Linden Swalwell**

Three Hills Torrington** Trochu

Wimborne**

MOUNTAIN VIEW*

Rural Mountain View County

Bearberry*

Bergen** Carstairs

Cremona **Didsbury**

Eagle Hill** Elkton**

Olds* Sundre*

Water Valley** Westward Ho**

ROCKY VIEW

Rural Rocky View County

Balzac^{*} Beiseker

Bottrel*

Bragg Creek

Chestermere

Cochrane

Cochrane Lake** Conrich**

Crossfield

Dalemead**

Dalroy*

Delacour**

Indus**

Irricana

Janet*

Kathyrn** Keoma**

Langdon

Madden*

Redwood Meadows

VULCAN* Rural Vulcan County* Arrowwood**

Brand**

Carmangay* Champion'

Ensign*

Herronton**

Kirkcaldy**

Lomond** Milo**

Mossleigh**

Queenstown** Shouldice*

Travers**

WHEATLAND*

Rural Wheatland County*

Ardenode*

Carseland*

Chancellow** Cheadle**

Cluny*

Dalum**

Gleichen**

Hussar**

Lyalta*

Namaka** Rockyford*

Rosebud**

Standard**

WILLOW CREEK*

Rural Willow Creek County* Claresholm*

Fort Macleod**

Granum*

Nanton*

Parkland**

CREB® REPORTING REGIONS

- * Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- ** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the

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