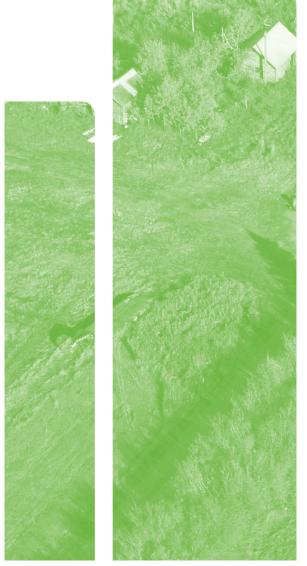


serving calgary and area REALTORS®

## **MONTHLY STATISTICS PACKAGE**

# **Calgary Region**

December 2016



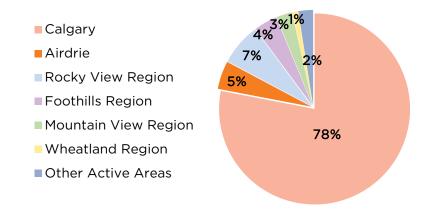








### **SHARE OF SALES December 2016**

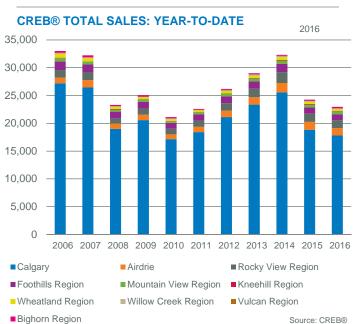


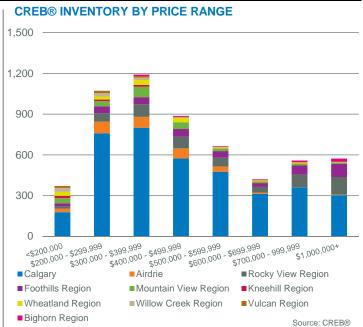


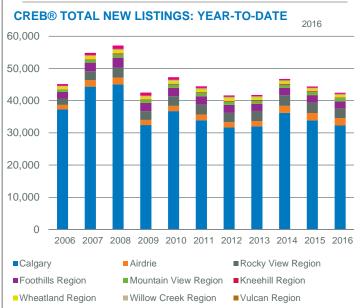


Dec. 16 New Sales to New Months of **Benchmark** Median **Share of Sales** Average Sales Inventory Listings **Listings Ratio** Supply **Price Price Price** Activity **December 2016 City of Calgary** 933 993 93.96% 3,765 4.04 435,400 494,504 425,000 78% **Airdrie** 57 62 91.94% 317 5.56 354,900 402,390 401,000 5% **Rocky View Region** 100 85 85.00% 593 6.98 540,400 639,226 489,000 7% **Foothills Region** 47 73 423 64.38% 9.00 376,600 687,595 445,000 4% **Mountain View Region** 32 26 254 305,500 384,827 299,375 3% 123.08% 7.94 **Kneehill Region** 3 48 266,500 190,000 166.67% 9.60 0% Wheatland Region 12 17 146 220,100 297,583 272,500 70.59% 1% 12.17 Willow Creek Region 6 3 81 197,250 212,000 13.50 1% 200.00% **Vulcan Region** 3 51 156,300 180,000 3 100.00% 17.00 0% **Bighorn Region** 16 16 60 624,608 478,914 100.00% 3.75 1% **CREB\* Economic Region** 92.28% 1,296 5,738 4.80 431,700 501,525 425,000 100% 1.196

### **CREB® SALES BY PRICE RANGE** 350 300 250 200 150 100 50 0 \$500,000 - \$599,999 \$200,000 - \$299,999 \$300,000 - \$399,999 \$400,000 - \$499,999 \$600,000 - \$699,999 ■ Rocky View Region ■ Calgary Airdrie ■ Foothills Region ■ Mountain View Region ■ Kneehill Region Wheatland Region ■ Willow Creek Region ■ Vulcan Region ■Bighorn Region Source: CREB® **CREB® TOTAL SALES: YEAR-TO-DATE**

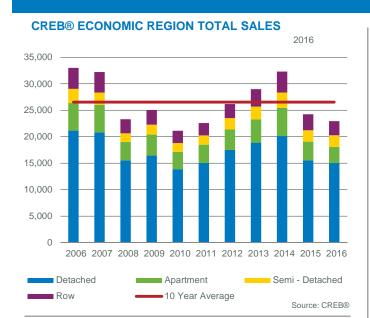


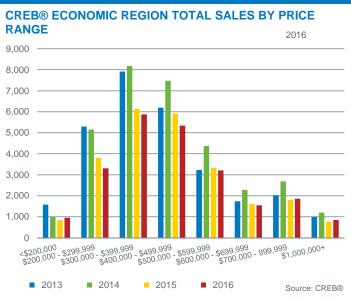




■Bighorn Region







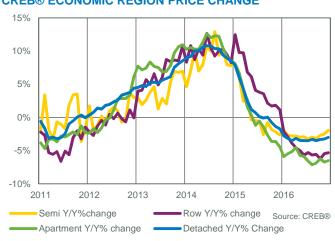




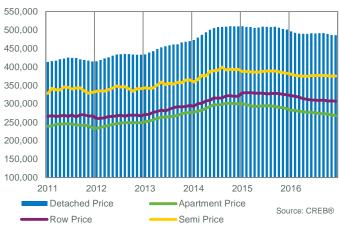




### **CREB® ECONOMIC REGION PRICE CHANGE**

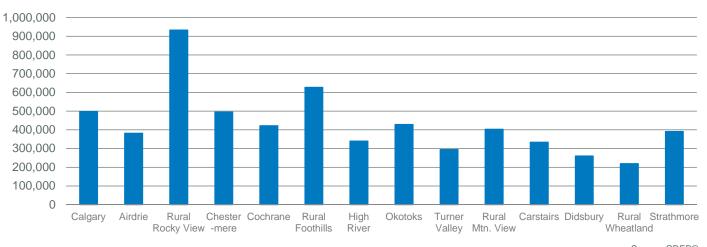


### **CREB® ECONOMIC REGION PRICES**



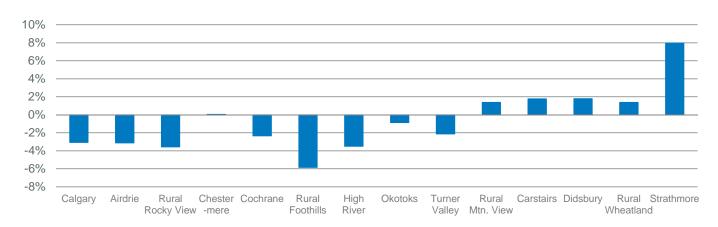


### **DETACHED BENCHMARK PRICE**



### Source: CREB®

### YEAR OVER YEAR PRICE GROWTH COMPARISONS

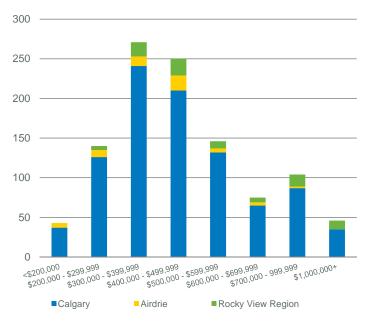


TYPICAL HOME ATTRIB	UTES - DETACHED H	OMES				
	Gross Living Area (Above Ground)	Lot Size	Above Ground Bedrooms	Year Built	Full Bathrooms	Half Bathrooms
City of Calgary	1,307	4,854	3	1984	2	1
Airdrie	1,463	4,651	3	1998	2	1
Rural Rocky View	2,130	87,120	3	1991	3	1
Cochrane	1,456	5,740	3	1996	2	1
Chestermere	1,884	5,593	3	2001	2	1
Rural Foothills	1,723	176,418	3	1987	2	0
High River	1,287	5,629	3	1985	2	0
Okotoks	1,454	5,038	3	1997	2	1
Turner Valley	1,215	6,335	3	1981	2	0
Rural Mountain View	1,256	7,393	3	1980	2	0
Carstairs	1,266	6,668	3	1987	2	0
Didsbury	1,189	6,384	3	1978	2	0
Rural Wheatland	1,206	11,335	3	1970	2	0
Strathmore	1,255	5,606	3	1996	2	0



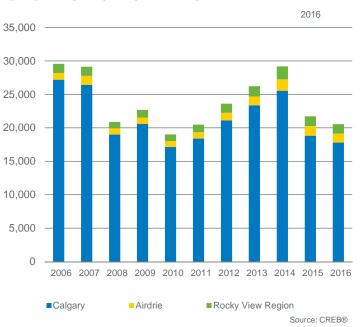
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December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	933	993	93.96%	3,765	4.04	435,400	494,504	425,000	87%
Airdrie	57	62	91.94%	317	5.56	354,900	402,390	401,000	5%
Rocky View Region	85	100	85.00%	593	6.98	540,400	639,226	489,000	8%
Calgary CMA	1.075	1 155	93.07%	4 675	4 35	435 400	501.063	429 000	100%

### **CALGARY CMA SALES BY PRICE RANGE**

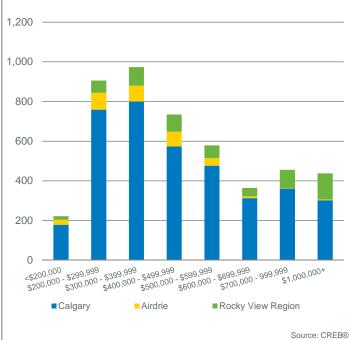


Source: CREB®

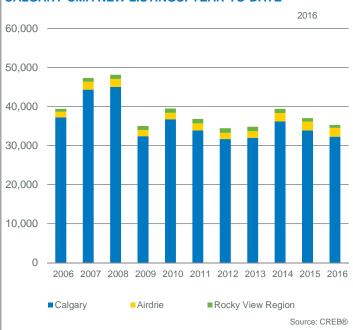
### **CALGARY CMA SALES: YEAR-TO-DATE**



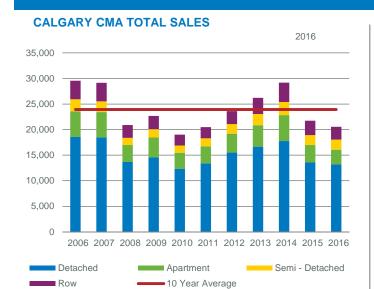
### **CALGARY CMA INVENTORY BY PRICE RANGE**

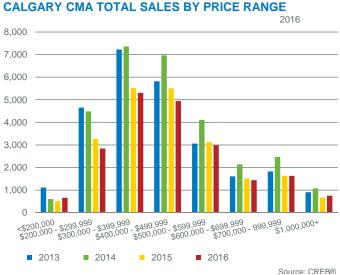


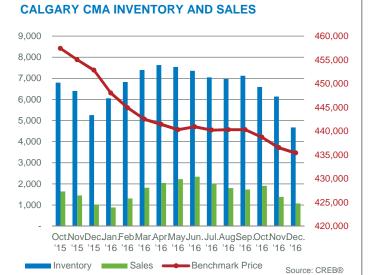
### **CALGARY CMA NEW LISTINGS: YEAR-TO-DATE**

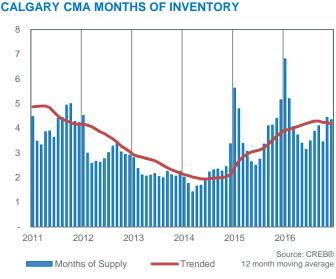


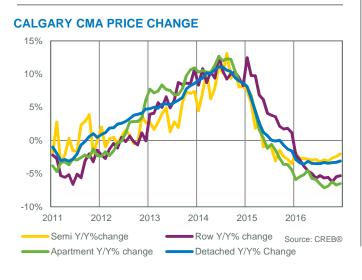


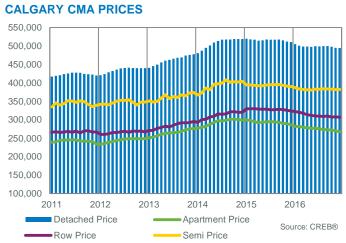






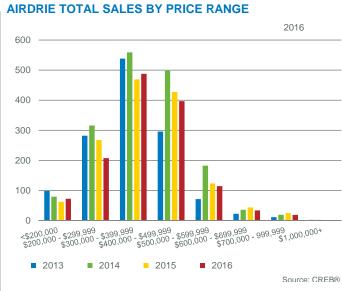


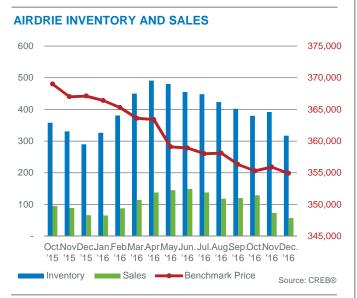


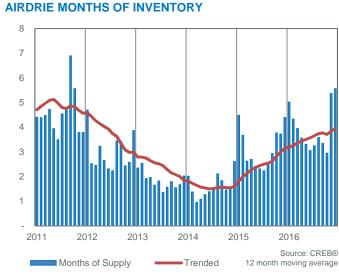


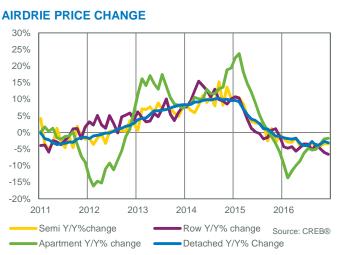


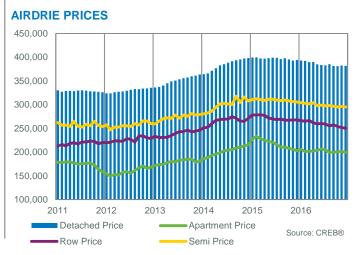






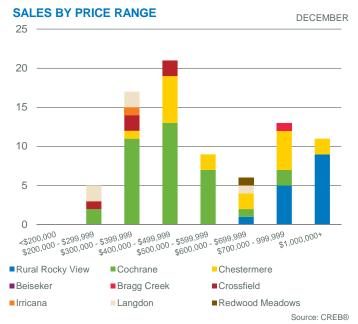




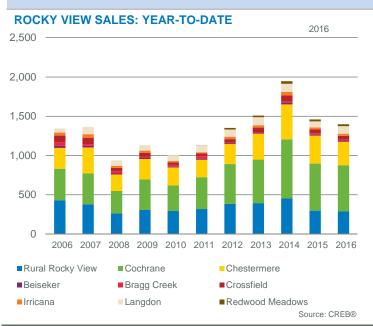


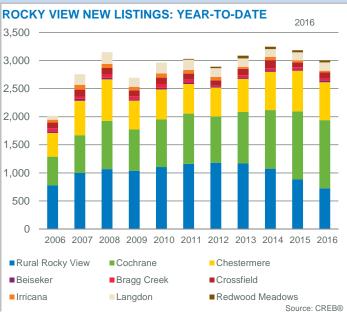


									Dec. 10
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	85	100	85.00%	593	6.98	540,400	639,226	489,000	100%
Rural Rocky View	15	22	68.18%	178	11.87	934,900	1,252,840	1,225,500	18%
Beiseker	0	0	-	10	-	-	-	-	0%
Bragg Creek	1	2	50.00%	9	9.00	-	757,500	757,500	1%
Chestermere	18	17	105.88%	102	5.67	483,500	652,522	585,000	21%
Cochrane	36	49	73.47%	235	6.53	423,200	441,872	434,450	42%
Crossfield	5	3	166.67%	26	5.20	-	390,736	358,390	6%
Irricana	1	1	100.00%	4	4.00	-	325,000	325,000	1%
Langdon	5	4	125.00%	18	3.60	-	398,551	389,900	6%
Redwood Meadows	1	2	50.00%	6	6.00	-	605,000	605,000	1%
Other	3	0	-	5	1.67	-	751,633	875,000	4%







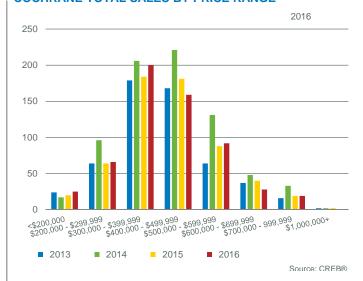




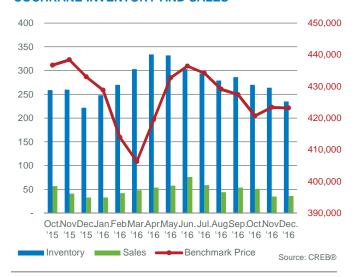




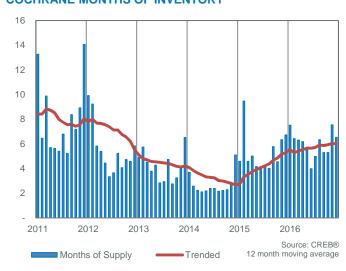
### **COCHRANE TOTAL SALES BY PRICE RANGE**



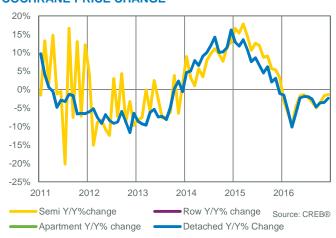
### **COCHRANE INVENTORY AND SALES**



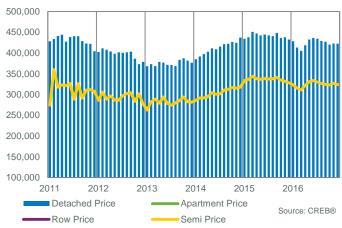
### **COCHRANE MONTHS OF INVENTORY**



### **COCHRANE PRICE CHANGE**

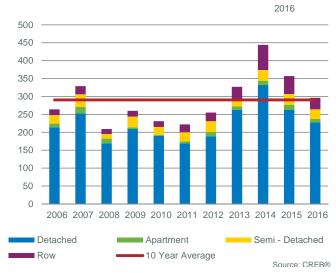


### **COCHRANE PRICES**

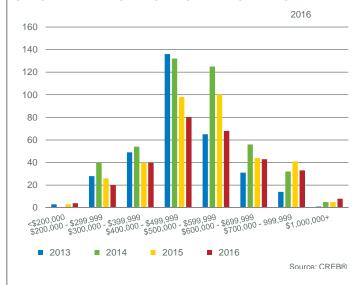




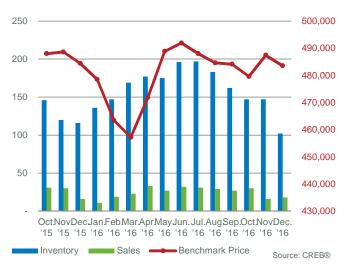
### **CHESTERMERE TOTAL SALES**



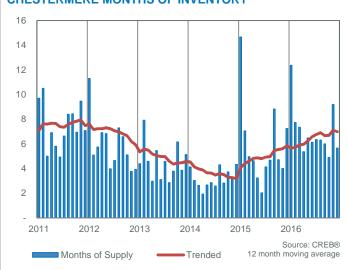
### **CHESTERMERE TOTAL SALES BY PRICE RANGE**



### **CHESTERMERE INVENTORY AND SALES**



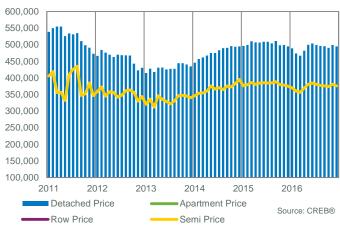
### CHESTERMERE MONTHS OF INVENTORY



### **CHESTERMERE PRICE CHANGE**



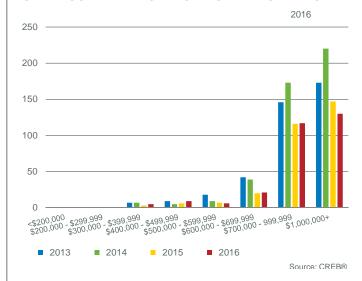
### **CHESTERMERE PRICES**



### **RURAL ROCKY VIEW TOTAL SALES**



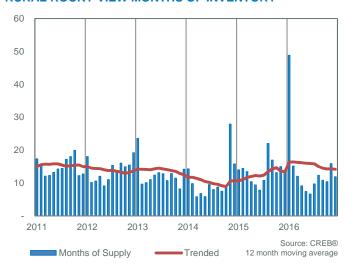
### **RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE**



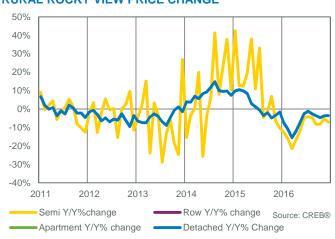
### **RURAL ROCKY VIEW INVENTORY AND SALES**



### **RURAL ROCKY VIEW MONTHS OF INVENTORY**



### **RURAL ROCKY VIEW PRICE CHANGE**

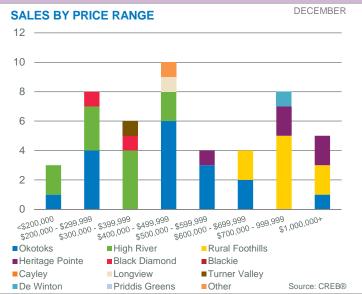


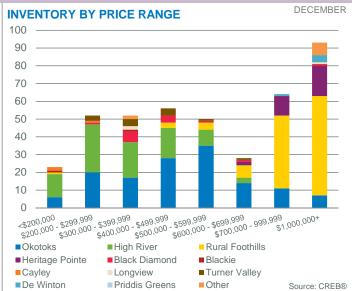
### **RURAL ROCKY VIEW PRICES**

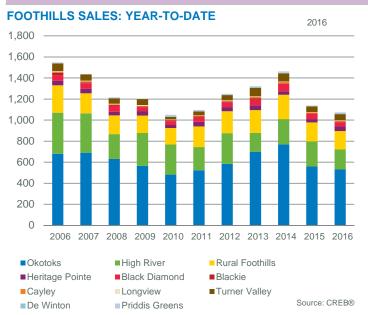


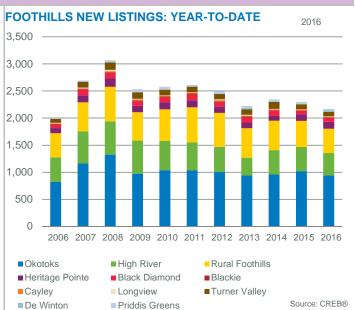


									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	47	73	64.38%	674	14.34	376,600	687,595	445,000	100%
Rural Foothills	9	22	40.91%	112	12.44	629,600	1,621,111	890,000	19%
Black Diamond	2	1	200.00%	14	7.00	-	343,000	343,000	4%
Blackie	0	0	-	2	-	-	-	-	0%
Cayley	0	0	-	3	-	-	-	-	0%
De Winton	1	0	-	5	5.00	-	770,000	770,000	2%
Heritate Pointe	5	2	250.00%	30	6.00	-	869,980	730,000	10%
High River	11	13	84.62%	89	8.09	323,000	293,036	313,000	23%
Okotoks	17	28	60.71%	138	8.12	422,000	468,097	445,000	35%
Turner Valley	1	5	20.00%	13	13.00	284,000	340,000	340,000	2%
Priddis Greens	0	2	0.00%	8	-	-	-	-	0%
Longview	1	0	-	3	3.00	-	400,000	400,000	2%
Other	1	0	-	9	9.00	-	400,000	400,000	2%



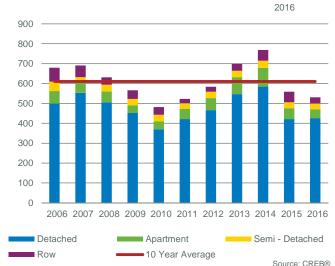




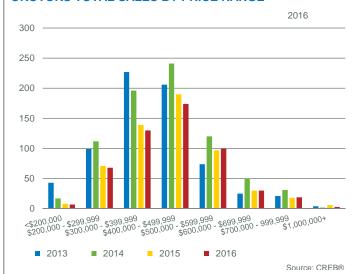




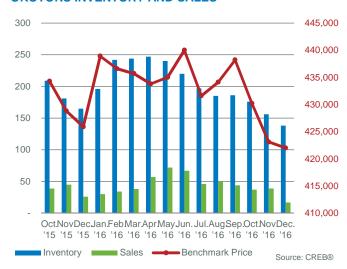
### **OKOTOKS TOTAL SALES**



### **OKOTOKS TOTAL SALES BY PRICE RANGE**



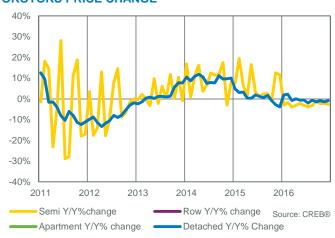
### **OKOTOKS INVENTORY AND SALES**



### **OKOTOKS MONTHS OF INVENTORY**



### **OKOTOKS PRICE CHANGE**

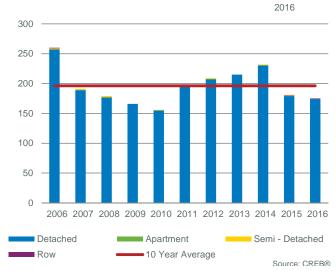


### **OKOTOKS PRICES**

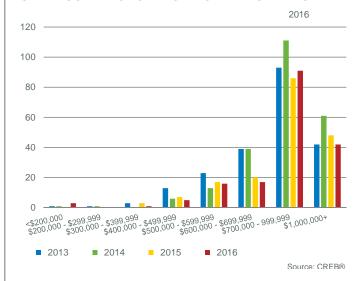




### **RURAL FOOTHILLS TOTAL SALES**



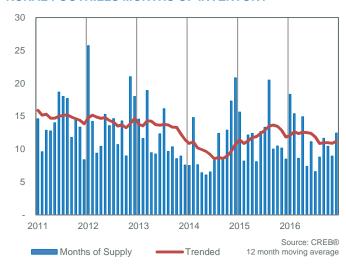
### **RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE**



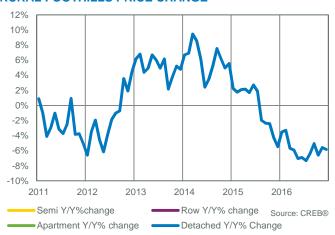
### **RURAL FOOTHILLS INVENTORY AND SALES**



### **RURAL FOOTHILLS MONTHS OF INVENTORY**



### **RURAL FOOTHILLS PRICE CHANGE**

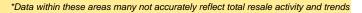


### **RURAL FOOTHILLS PRICES**

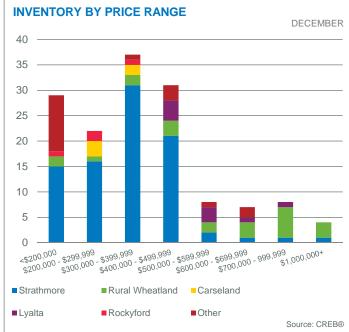




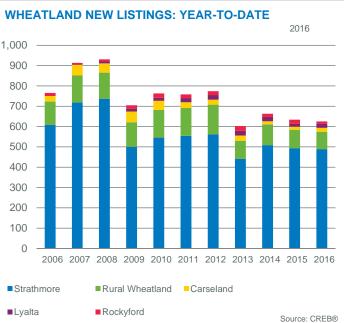
									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	12	17	70.59%	146	12.17	220,100	297,583	272,500	92%
Rural Wheatland*	1	2	50.00%	22	22.00	220,000	700,000	700,000	8%
Carseland*	2	3	66.67%	5	2.50	-	225,000	225,000	17%
Lyalta*	1	0	-	9	9.00	-	489,000	489,000	8%
Rockyford*	0	0	-	4	-	-	-	-	0%
Strathmore	7	12	58.33%	88	12.57	389,600	273,214	260,000	58%
Gleichen	0	0	-	4	-	-	-	-	0%
Other*	1	0	-	18	18.00	-	19,500	19,500	8%





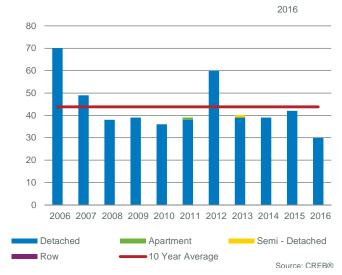




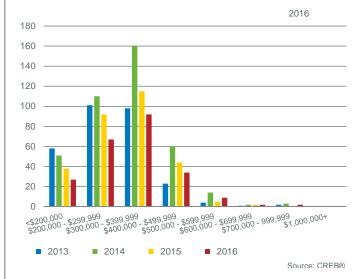




### **STRATHMORE TOTAL SALES**



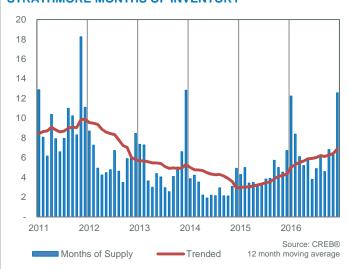
### STRATHMORE TOTAL SALES BY PRICE RANGE



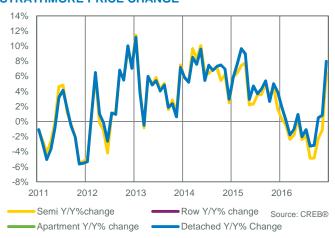
### STRATHMORE INVENTORY AND SALES



### STRATHMORE MONTHS OF INVENTORY



### STRATHMORE PRICE CHANGE

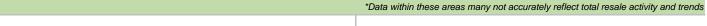


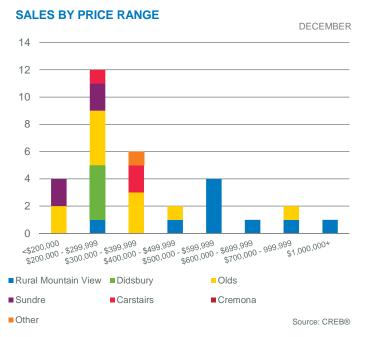
### **STRATHMORE PRICES**

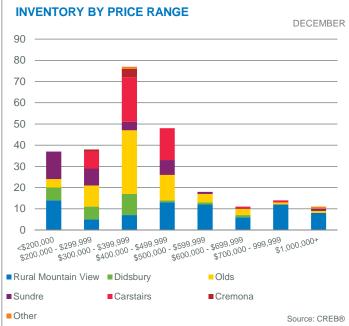


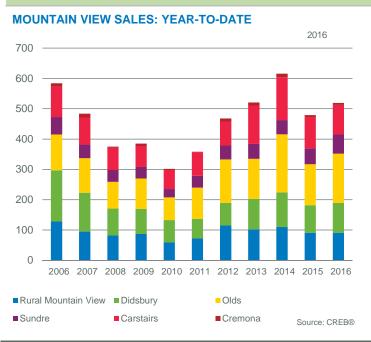


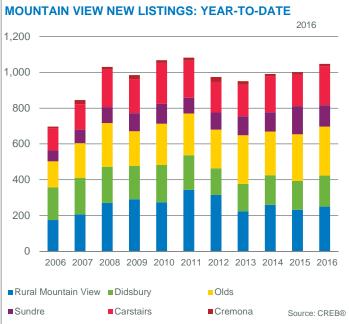
									DCC. 10
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	32	26	123.08%	254	7.94	305,500	384,827	299,375	100%
Rural Mountain View*	9	5	180.00%	77	8.56	405,500	620,500	545,000	28%
Carstairs	3	7	42.86%	46	15.33	333,600	362,750	392,500	9%
Cremona	0	1	0.00%	5	-	-	-	-	0%
Didsbury	4	3	133.33%	25	6.25	259,500	239,375	240,000	13%
Olds*	11	8	137.50%	65	5.91	303,900	314,564	295,000	34%
Sundre*	4	2	200.00%	34	8.50	284,200	214,750	222,000	13%
Other*	1	0	-	2	2.00	-	365,000	365,000	3%









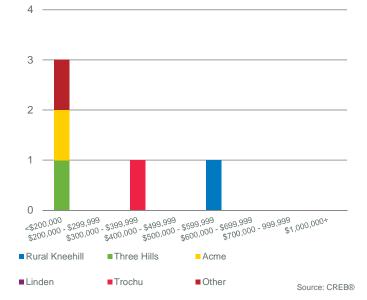


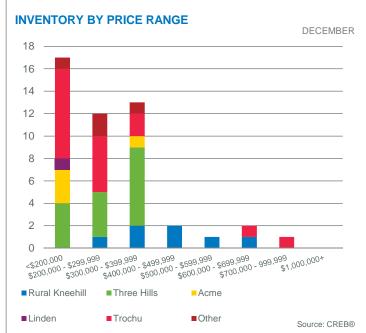


									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	5	3	166.67%	48	9.60	-	266,500	190,000	80%
Rural Kneehill*	1	0	-	7	7.00	-	572,500	572,500	20%
Acme*	1	0	-	4	4.00	-	133,000	133,000	20%
Linden*	0	0	-	1	-	-	-	-	0%
Three Hills*	1	1	100.00%	15	15.00	-	137,000	137,000	20%
Torrington*	0	0	-	1	-	-	-	-	0%
Trochu*	1	1	100.00%	17	17.00	-	300,000	300,000	20%
Other*	1	1	100.00%	4	4.00	-	190,000	190,000	20%



DECEMBER

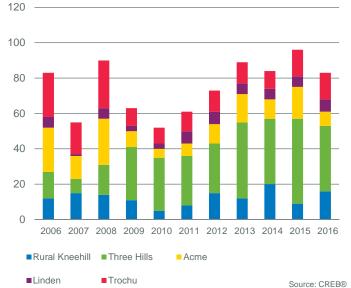




\*Data within these areas many not accurately reflect total resale activity and trends

### **KNEEHILL SALES: YEAR-TO-DATE**

2016







Rural Willow Creek

									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	6	3	200.00%	81	13.50	-	197,250	212,000	100%
Rural Willow Creek*	0	0	-	6	-	-	-	-	0%
Claresholm*	3	2	150.00%	45	15.00	-	194,500	219,000	50%
Nanton*	3	0	-	17	5.67	-	200,000	205,000	50%
Stavely*	0	1	0.00%	9	-	-	-	-	0%
Other*	0	0	-	4	-	-	-	-	0%

\*Data within these areas many not accurately reflect total resale activity and trends

# 5 4 3 2 1 2 2 2 2 2 3 2 3 2 3 4 5 5 5 699,999 599,999 500,000

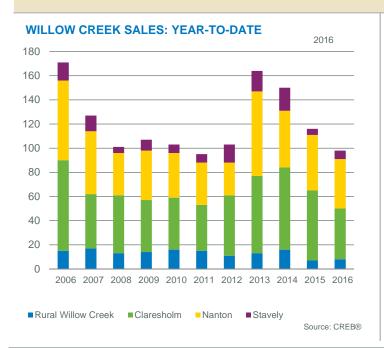
■ Claresholm

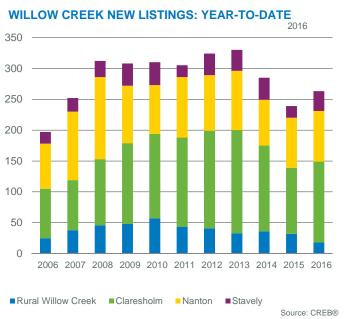
Nanton

■ Stavely

Other

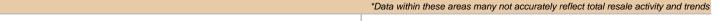


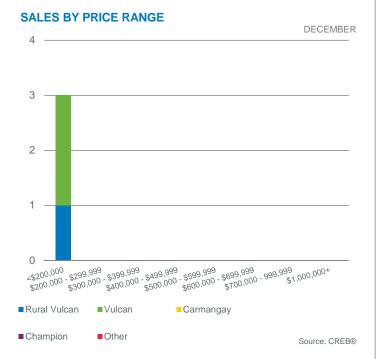


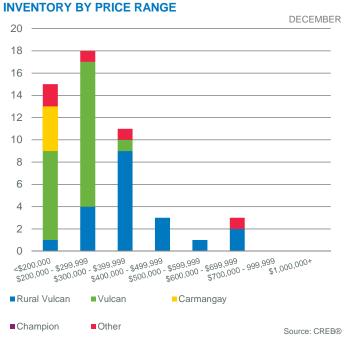




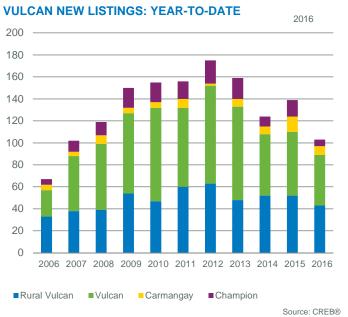
									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	3	3	100.00%	51	17.00		156,300	180,000	100%
Rural Vulcan*	1	1	100.00%	20	20.00	-	199,900	199,900	33%
Vulcan*	2	0	-	22	11.00	-	134,500	134,500	67%
Carmangay*	0	0	-	4	-	-	-	-	0%
Champion*	0	0	-	0	-	-	-	-	0%
Other*	0	2	0.00%	5	-	-	-	-	0%









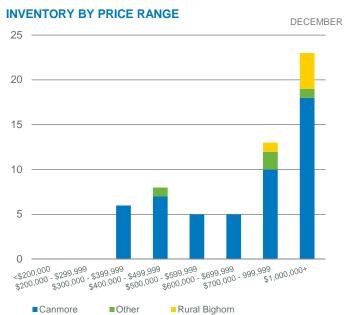




									Dec. 16
December 2016	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	16	16	100.00%	60	3.75	-	624,608	478,914	100%
Rural Bighorn*	1	0	-	5	5.00	-	482,828	482,828	6%
Canmore*	15	15	100.00%	51	3.40	-	634,060	475,000	94%
Other*	0	1	0.00%	4	-	-	-	-	0%

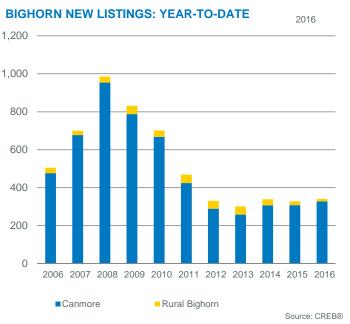
Source: CREB®





\*Data within these areas many not accurately reflect total resale activity and trends







### **BIGHORN\***

Rural Bighorn M.D. Benchlands\*1 Canmore\* Exshaw\*\* Ghost Lake\*\*

Harvie Heights\*\* Lac des Arcs\*\* Seebe\*\* Waiparous\*\*

### **FOOTHILLS**

Rural Foothills M.D. Aldersvde\*\* Black Diamond Cavley De Winton **Heritage Pointe High River** Longview\*3 Millarville\*\* Okotoks Priddis\*\* **Priddis Greens Turner Valley** 

### KNEEHILL\*

Rural Kneehill County

Acme Carbon\*\* Huxley\*\*

Linden Swalwell\*\*

**Three Hills** Torrington\*\* Trochu

Wimborne\*\*

### **MOUNTAIN VIEW\***

**Rural Mountain View County** 

Bearberry\*

Bergen\*\* Carstairs

Cremona

**Didsbury** Eagle Hill\*\*

Elkton\*\*

Olds\* Sundre\*

Water Valley\*\* Westward Ho\*\*

### **ROCKY VIEW**

**Rural Rocky View County** 

Balzac<sup>\*</sup> Beiseker

Bottrel\*

**Bragg Creek** Chestermere

Cochrane

Cochrane Lake\*\*

Conrich\*\*

Crossfield

Dalemead\*\*

Dalroy\* Delacour\*\*

Indus\*\*

Irricana

Janet\* Kathyrn\*\*

Keoma\*\*

Langdon

Madden\*

**Redwood Meadows** 

### **VULCAN\***

Rural Vulcan County\*

Arrowwood\*\*

Brand\*\*

Carmangay\* Champion'

Ensign\*

Herronton\*\*

Kirkcaldy\*\*

Lomond\*\*

Milo\*\* Mossleigh\*\*

Queenstown\*\*

Shouldice\*

Travers\*\*

### WHEATLAND\*

Rural Wheatland County\*

Ardenode\*

Carseland\*

Chancellow\*\* Cheadle\*\*

Cluny\*

Dalum\*\*

Gleichen\*\*

Hussar\*\* Lyalta\*

Namaka\*\*

Rockyford\*

Rosebud\*\*

Standard\*\*

### WILLOW CREEK\*

Rural Willow Creek County\*

Claresholm\* Fort Macleod\*\*

Granum\*

Nanton\*

Parkland\*\*

### **CREB® REPORTING REGIONS**

- \* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- \*\* Resale activity in these areas does not meet the minimum reporting standard.

### **DEFINITIONS**

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS\* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

**Row** - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the

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