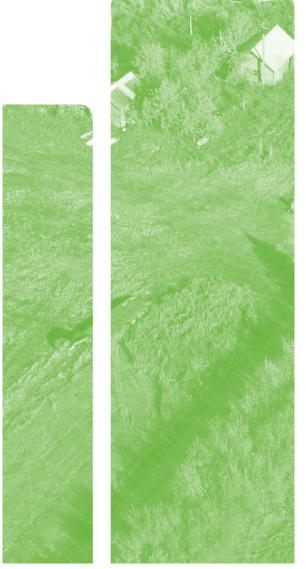


serving calgary and area REALTORS®

## **MONTHLY STATISTICS PACKAGE**

# **Calgary Region**

February 2017



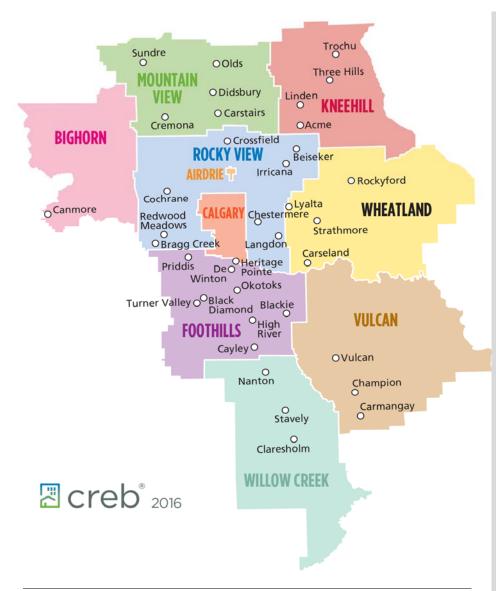




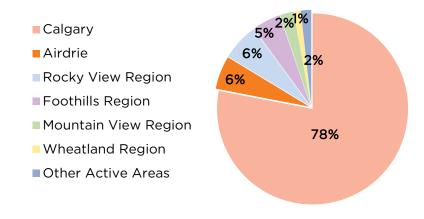


### **CREB®** Region Report

Feb. 17



### **SHARE OF SALES February 2017**



Source: CREB®

# REGIONAL HIGHLIGHTS March 1, 2016

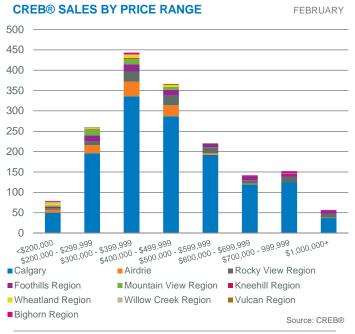
- Year-to-date new listings continued to fall in Airdrie this year, totalling 349 units and holding new listings 10 per cent below the same period in 2016. Reduced listings combined with stable sales activity helped prevent significant inventory gains and ease downward price pressure.
- In February, the unadjusted benchmark price for a detached home totalled \$385,100 in Airdrie, which is a 1.81 per cent decline from the same month in 2016. To date, detached home prices have eased by 3.6 per cent from the February 2015 high.
- While year-to-date sales activity eased in Okotoks, a contraction in new listings outpaced the decline in sales activity and caused inventories to ease over last year's levels preventing further price declines. The overall detached benchmark price in Okotoks totaled \$432,800 in February, one per cent higher than last month, but 2.5 per cent lower than last year's levels.
- Year-to-date sales activity in Cochrane remained comparable to last year. At the same time, new listings continue to ease, mostly due to pullback in the detached sector. This helped prevent any significant adjustmetns in year-to-date average detached prices. After the first two months of the year, detached benchmark prices averaged \$421,350 in Cochrane, similar to levels recorded last year.

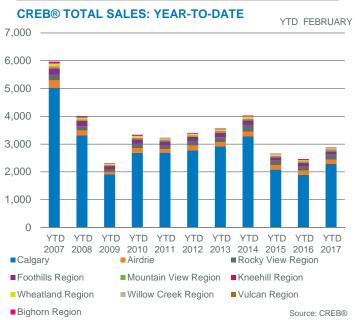
\*CREB®'s analysis only considers surrounding areas with enough activity to generate the MLS® Home Price Index

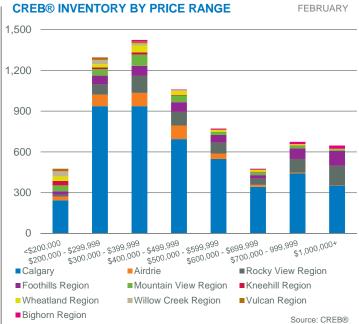


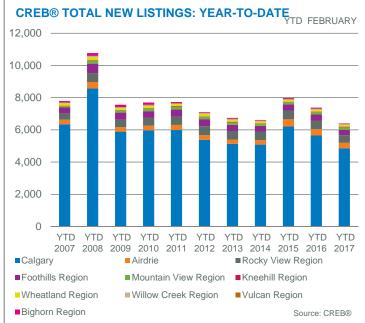


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February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,342	2,457	54.62%	4,493	3.35	438,100	479,648	427,250	78%
Airdrie	97	190	51.05%	376	3.88	356,700	374,380	373,500	6%
Rocky View Region	108	215	50.23%	688	6.37	539,900	579,864	454,250	6%
Foothills Region	83	190	43.68%	503	6.06	384,900	531,916	419,987	5%
Mountain View Region	40	80	50.00%	299	7.48	303,300	319,573	307,000	2%
Kneehill Region	3	22	13.64%	73	24.33	-	302,333	312,000	0%
Wheatland Region	20	46	43.48%	176	8.80	223,200	338,010	371,000	1%
Willow Creek Region	6	27	22.22%	95	15.83	-	222,667	197,000	0%
Vulcan Region	3	10	30.00%	54	18.00	-	271,633	225,000	0%
Bighorn Region	18	23	78.26%	66	3.67	-	715,569	668,250	1%
CREB* Economic Region	1,720	3,260	52.76%	6,823	3.97	434,400	478,057	420,000	100%





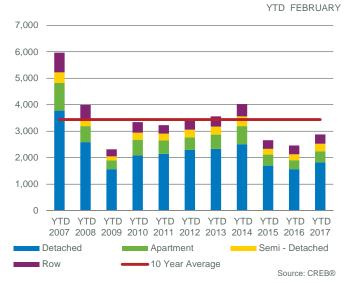






Source: CREB®

### **CREB® ECONOMIC REGION TOTAL SALES**



# RANGE 1,200 1,000 800 400 200 200 2200 2200 2200 3

**CREB® ECONOMIC REGION TOTAL SALES BY PRICE** 

### **CREB® ECONOMIC REGION INVENTORY AND SALES**

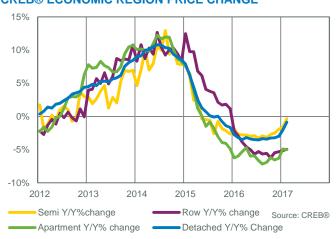




■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017



### **CREB® ECONOMIC REGION PRICE CHANGE**

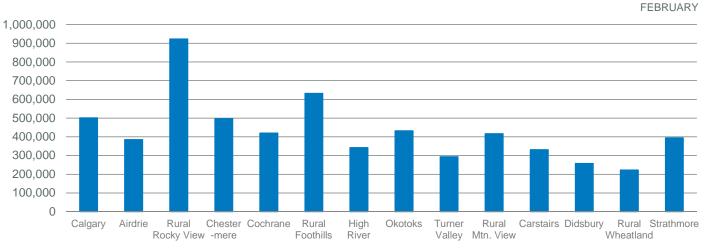


### **CREB® ECONOMIC REGION PRICES**





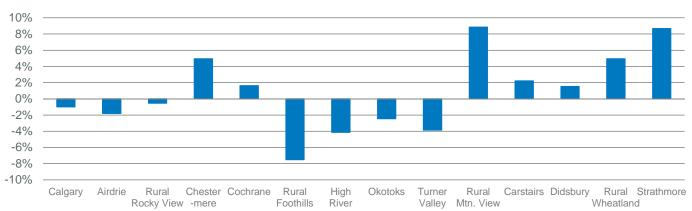
### **DETACHED BENCHMARK PRICE**



Source: CREB®

### YEAR OVER YEAR PRICE GROWTH COMPARISONS





Source: CREB®

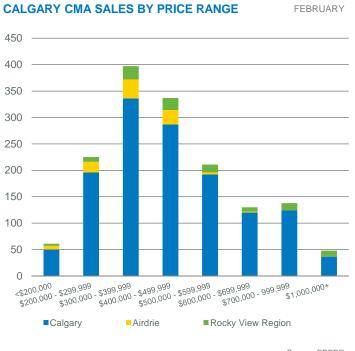
TYPICAL HOME ATTRIE	BUTES - DETACHED H	OMES				
	Gross Living Area (Above Ground)	Lot Size	Above Ground Bedrooms	Year Built	Full Bathrooms	Half Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0

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**FEBRUARY** 

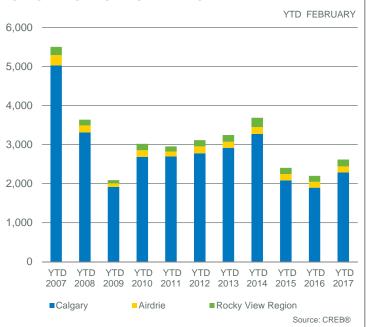


									1 eb. 17
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,342	2,457	54.62%	4,493	3.35	438,100	479,648	427,250	87%
Airdrie	97	190	51.05%	376	3.88	356,700	374,380	373,500	6%
Rocky View Region	108	215	50.23%	688	6.37	539,900	579,864	454,250	7%
Calgary CMA	1,547	2,862	54.05%	5,557	3.59	437,700	480,044	424,000	100%

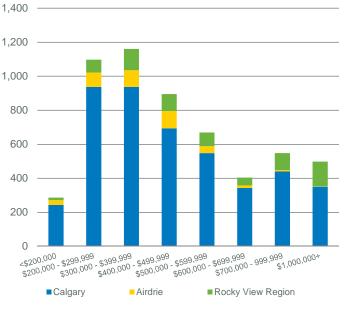


Source: CREB®

### **CALGARY CMA SALES: YEAR-TO-DATE**

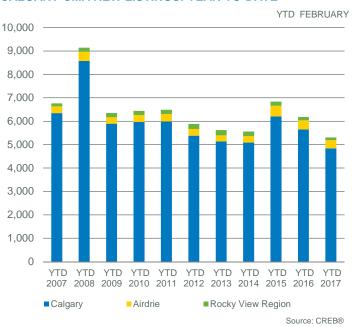






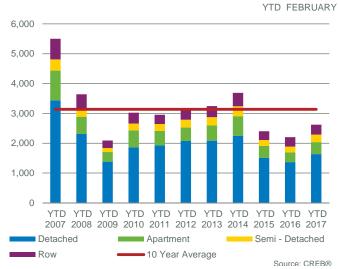
Source: CREB®

### **CALGARY CMA NEW LISTINGS: YEAR-TO-DATE**

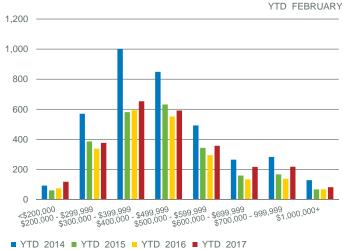




# **CALGARY CMA TOTAL SALES**



### **CALGARY CMA TOTAL SALES BY PRICE RANGE**

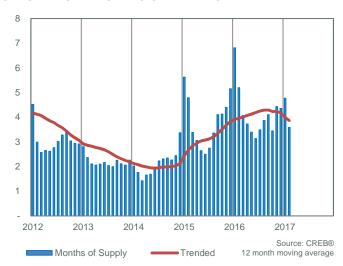


Source: CREB®

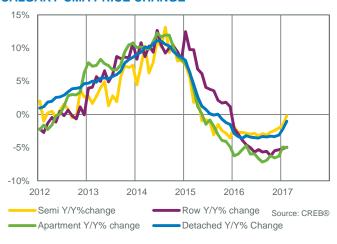
### **CALGARY CMA INVENTORY AND SALES**



### **CALGARY CMA MONTHS OF INVENTORY**



### **CALGARY CMA PRICE CHANGE**

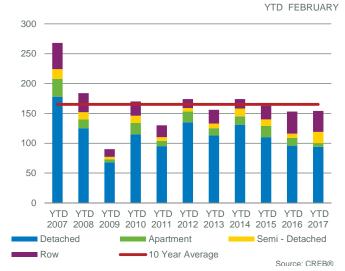


### **CALGARY CMA PRICES**





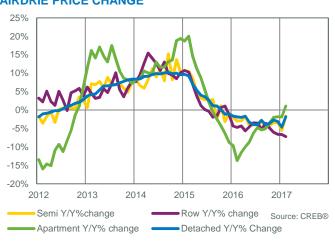
### **AIRDRIE TOTAL SALES**



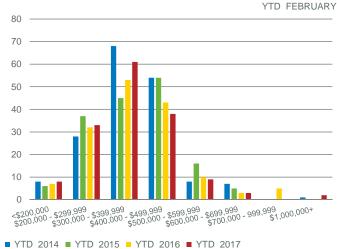
### **AIRDRIE INVENTORY AND SALES**



### **AIRDRIE PRICE CHANGE**

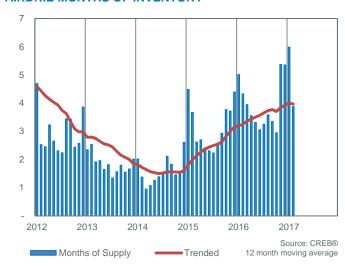


### **AIRDRIE TOTAL SALES BY PRICE RANGE**



Source: CREB®

### AIRDRIE MONTHS OF INVENTORY



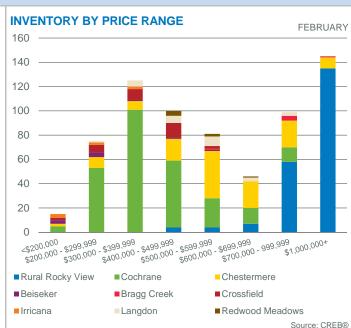
### **AIRDRIE PRICES**

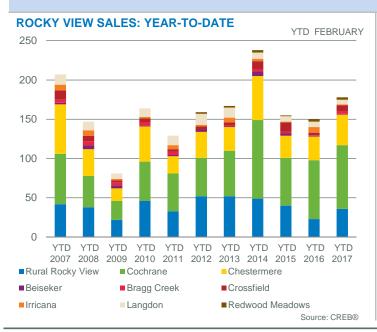


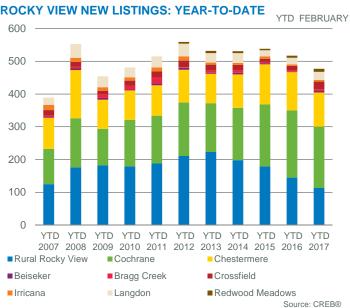


Sales New Sales to New Inventory Supply Price Price Price	Sales
February 2017	
Total Rocky View Region 108 215 50.23% 688 6.37 539,900 579,864 454,2	250 100%
Rural Rocky View 17 55 30.91% 208 12.24 923,100 1,173,688 942,5	16%
Beiseker 0 1 0.00% 10	0%
Bragg Creek 3 1 300.00% 6 2.00 - 597,333 588,0	000 3%
Chestermere         22         44         50.00%         128         5.82         485,500         556,311         485,0	000 20%
Cochrane         55         81         67.90%         263         4.78         421,000         416,107         390,0	000 51%
Crossfield 3 10 30.00% 31 10.33 - 364,633 319,0	000 3%
Irricana 0 2 0.00% 7	0%
Langdon 6 15 40.00% 26 4.33 - 538,667 537,5	600 6%
Redwood Meadows 1 5 20.00% 7 7.00 - 545,000 545,0	000 1%
Other 1 1 100.00% 2 2.00 - 885,000 885,0	000 1%



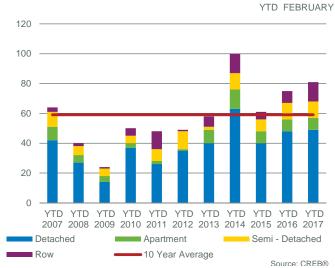






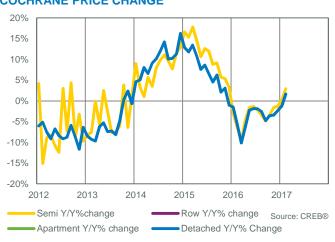


### **COCHRANE TOTAL SALES**

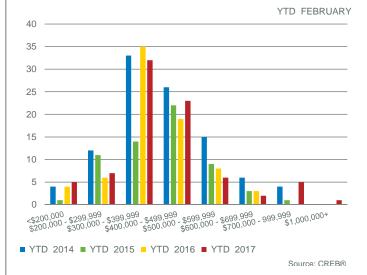




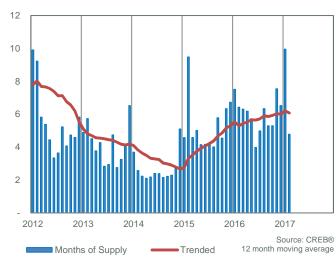
### **COCHRANE PRICE CHANGE**



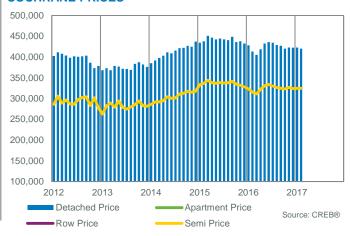
### **COCHRANE TOTAL SALES BY PRICE RANGE**



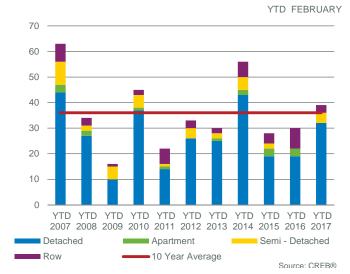
### **COCHRANE MONTHS OF INVENTORY**



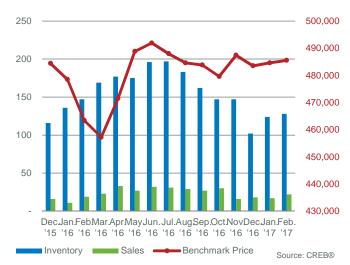
### **COCHRANE PRICES**



### **CHESTERMERE TOTAL SALES**



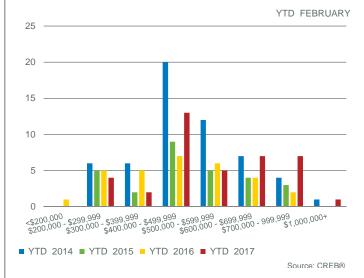
### **CHESTERMERE INVENTORY AND SALES**



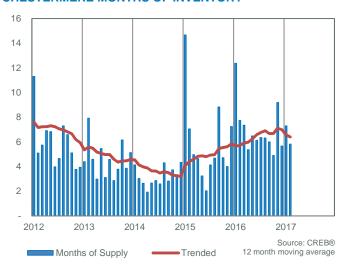
### CHESTERMERE PRICE CHANGE



### **CHESTERMERE TOTAL SALES BY PRICE RANGE**



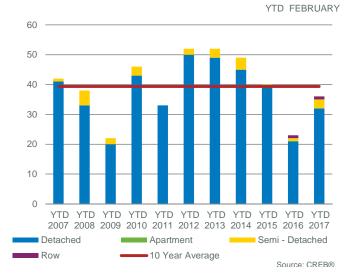
### **CHESTERMERE MONTHS OF INVENTORY**



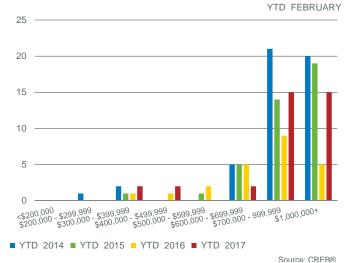
### **CHESTERMERE PRICES**



### **RURAL ROCKY VIEW TOTAL SALES**



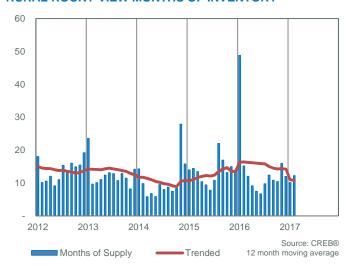
### RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



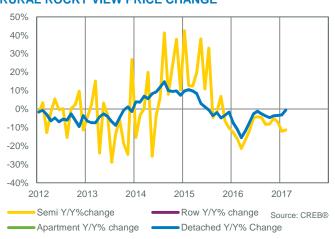
### **RURAL ROCKY VIEW INVENTORY AND SALES**



### **RURAL ROCKY VIEW MONTHS OF INVENTORY**



### **RURAL ROCKY VIEW PRICE CHANGE**

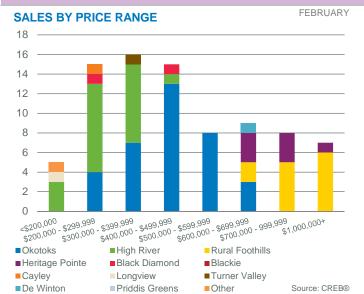


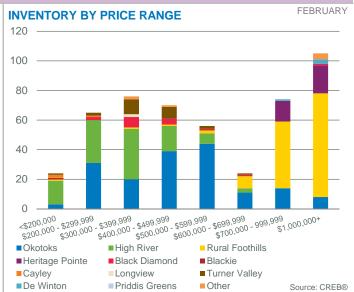
### **RURAL ROCKY VIEW PRICES**

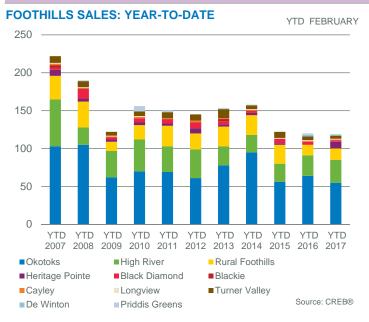




								Feb. I/
Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
83	190	43.68%	674	8.12	384,900	531,916	419,987	100%
13	35	37.14%	128	9.85	637,700	1,118,808	999,999	15%
2	6	33.33%	16	8.00	-	337,494	337,494	2%
0	0	-	1	-	-	-	-	0%
1	1	100.00%	3	3.00	-	270,000	270,000	1%
1	0	-	4	4.00	-	685,000	685,000	1%
7	13	53.85%	33	4.71	-	813,286	725,000	8%
21	44	47.73%	106	5.05	323,800	279,524	285,000	25%
35	79	44.30%	170	4.86	425,600	442,901	428,500	42%
1	10	10.00%	24	24.00	282,300	340,000	340,000	1%
1	2	50.00%	11	11.00	-	380,000	380,000	1%
1	0	-	2	2.00	-	190,000	190,000	1%
1	0	-	7	7.00	-	190,000	190,000	1%
	83 13 2 0 1 1 7 21	Sales         Listings           83         190           13         35           2         6           0         0           1         1           1         0           7         13           21         44           35         79           1         10           1         2           1         0	Sales         Listings         Listings Ratio           83         190         43.68%           13         35         37.14%           2         6         33.33%           0         0         -           1         1         100.00%           1         0         -           7         13         53.85%           21         44         47.73%           35         79         44.30%           1         10         10.00%           1         2         50.00%           1         0         -	Sales         Listings         Listings Ratio         Inventory           83         190         43.68%         674           13         35         37.14%         128           2         6         33.33%         16           0         0         -         1           1         1         100.00%         3           1         0         -         4           7         13         53.85%         33           21         44         47.73%         106           35         79         44.30%         170           1         10         10.00%         24           1         2         50.00%         11           1         0         -         2	Sales         Listings         Listings Ratio         Inventory         Supply           83         190         43.68%         674         8.12           13         35         37.14%         128         9.85           2         6         33.33%         16         8.00           0         0         -         1         -           1         1         100.00%         3         3.00           1         0         -         4         4.00           7         13         53.85%         33         4.71           21         44         47.73%         106         5.05           35         79         44.30%         170         4.86           1         10         10.00%         24         24.00           1         2         50.00%         11         11.00           1         0         -         2         2.00	Sales         Listings         Listings Ratio         Inventory         Supply         Price           83         190         43.68%         674         8.12         384,900           13         35         37.14%         128         9.85         637,700           2         6         33.33%         16         8.00         -           0         0         -         1         -         -           1         1         100.00%         3         3.00         -           1         0         -         4         4.00         -           7         13         53.85%         33         4.71         -           21         44         47.73%         106         5.05         323,800           35         79         44.30%         170         4.86         425,600           1         10         10.00%         24         24.00         282,300           1         2         50.00%         11         11.00         -           1         0         -         2         2.00         -	Sales         Listings         Listings Ratio         Inventory         Supply         Price         Price           83         190         43.68%         674         8.12         384,900         531,916           13         35         37.14%         128         9.85         637,700         1,118,808           2         6         33.33%         16         8.00         -         337,494           0         0         -         1         -         -         -           1         1         100.00%         3         3.00         -         270,000           1         0         -         4         4.00         -         685,000           7         13         53.85%         33         4.71         -         813,286           21         44         47.73%         106         5.05         323,800         279,524           35         79         44.30%         170         4.86         425,600         442,901           1         10         10.00%         24         24.00         282,300         340,000           1         2         50.00%         11         11.00         -         380,0	Sales         Listings         Listings Ratio         Inventory         Supply         Price         Price         Price           83         190         43.68%         674         8.12         384,900         531,916         419,987           13         35         37.14%         128         9.85         637,700         1,118,808         999,999           2         6         33.33%         16         8.00         -         337,494         337,494           0         0         -         1         -         -         -         -           1         1         100.00%         3         3.00         -         270,000         270,000           1         0         -         4         4.00         -         685,000         685,000           7         13         53.85%         33         4.71         -         813,286         725,000           21         44         47.73%         106         5.05         323,800         279,524         285,000           35         79         44.30%         170         4.86         425,600         442,901         428,500           1         10         10.00% <td< td=""></td<>

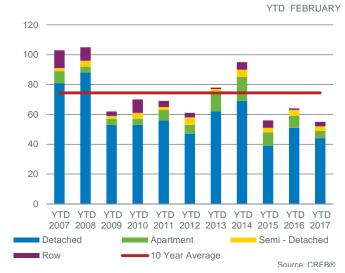








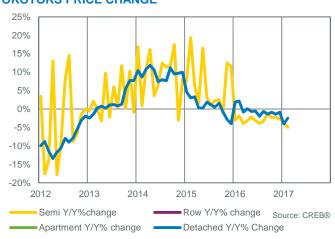
### **OKOTOKS TOTAL SALES**



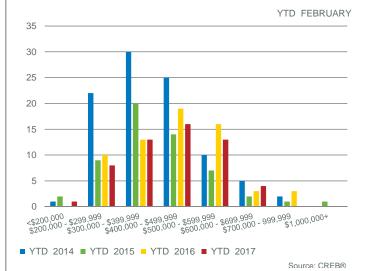
### OKOTOKO INIVENTORY AND CALEO



### **OKOTOKS PRICE CHANGE**



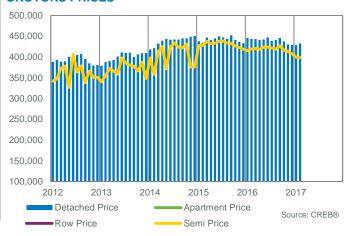
### **OKOTOKS TOTAL SALES BY PRICE RANGE**



### **OKOTOKS MONTHS OF INVENTORY**

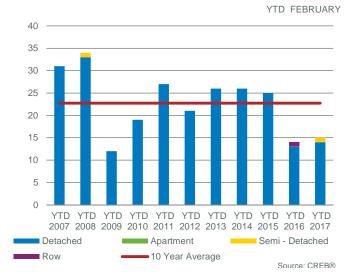


### **OKOTOKS PRICES**

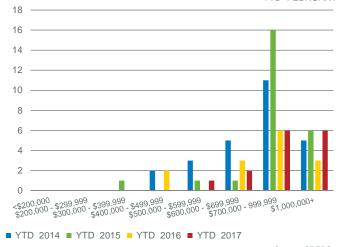




### **RURAL FOOTHILLS TOTAL SALES**



# RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE YTD FEBRUARY

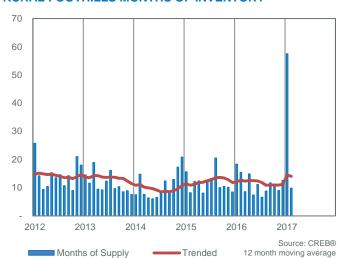


Source: CREB®

### **RURAL FOOTHILLS INVENTORY AND SALES**



### **RURAL FOOTHILLS MONTHS OF INVENTORY**



### **RURAL FOOTHILLS PRICE CHANGE**



### **RURAL FOOTHILLS PRICES**

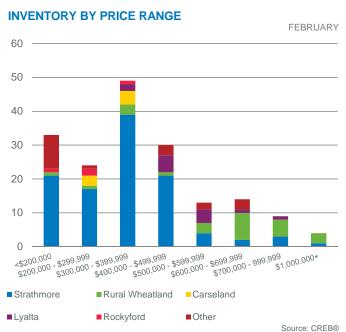


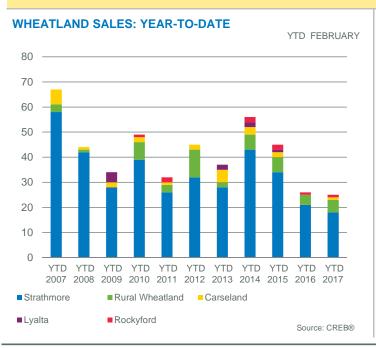


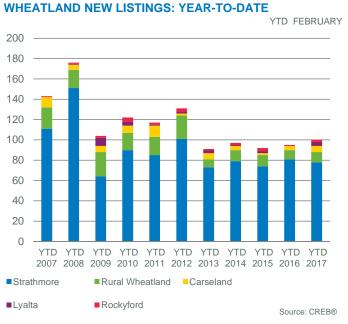
									Feb. 17
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	20	46	43.48%	176	8.80	223,200	338,010	371,000	95%
Rural Wheatland*	4	4	100.00%	25	6.25	223,200	456,500	460,000	20%
Carseland*	1	1	100.00%	7	7.00	-	147,500	147,500	5%
Lyalta*	0	1	0.00%	13	-	-	-	-	0%
Rockyford*	1	2	50.00%	4	4.00	-	108,000	108,000	5%
Strathmore	13	35	37.14%	108	8.31	392,800	335,477	377,000	65%
Gleichen	0	0	-	-	-	-	-	-	0%
Other*	1	3	33.33%	19	19.00	-	317,500	317,500	5%

\*Data within these areas many not accurately reflect total resale activity and trends



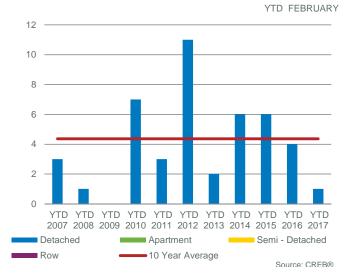




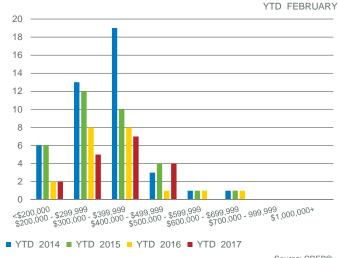




### **STRATHMORE TOTAL SALES**



# STRATHMORE TOTAL SALES BY PRICE RANGE

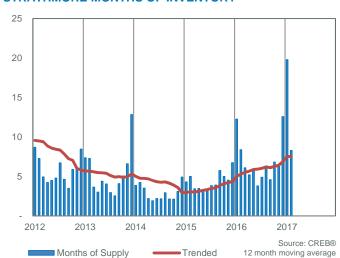


Source: CREB®

### STRATHMORE INVENTORY AND SALES



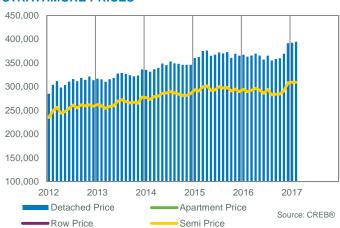
### STRATHMORE MONTHS OF INVENTORY



### STRATHMORE PRICE CHANGE



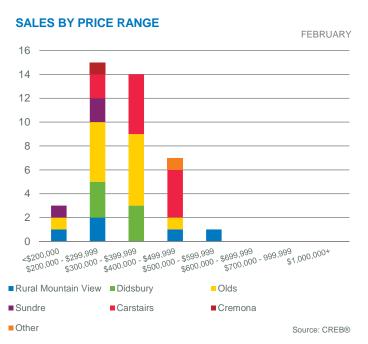
### STRATHMORE PRICES

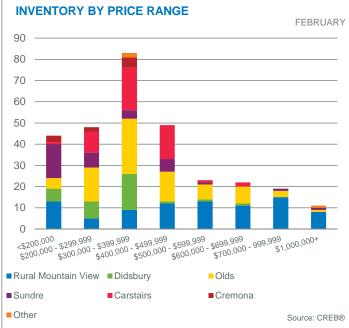




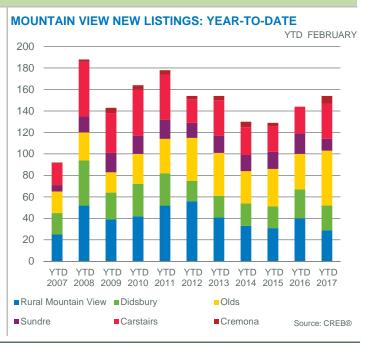
									Feb. 17
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	40	80	50.00%	299	7.48	303,300	319,573	307,000	100%
Rural Mountain View*	5	15	33.33%	86	17.20	419,100	295,200	264,000	13%
Carstairs	11	15	73.33%	50	4.55	331,400	370,355	385,000	28%
Cremona	1	5	20.00%	10	10.00	-	268,000	268,000	3%
Didsbury	6	13	46.15%	34	5.67	257,100	302,417	313,000	15%
Olds*	13	29	44.83%	80	6.15	305,300	308,596	305,000	33%
Sundre*	3	2	150.00%	36	12.00	283,700	224,583	260,000	8%
Other*	1	1	100.00%	3	3.00	-	465,000	465,000	3%

\*Data within these areas many not accurately reflect total resale activity and trends





### **MOUNTAIN VIEW SALES: YEAR-TO-DATE** YTD FEBRUARY 70 60 50 40 30 20 10 0 YTD 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 ■ Rural Mountain View ■ Didsbury Olds ■ Sundre Carstairs ■ Cremona Source: CREB®

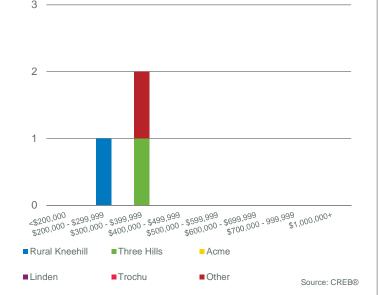


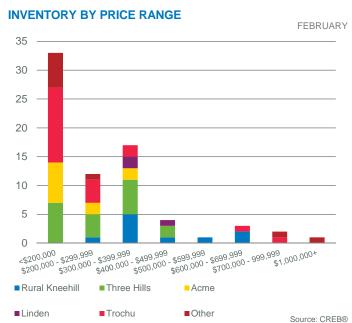


									Feb. I/
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	3	22	13.64%	73	24.33	-	302,333	312,000	67%
Rural Kneehill*	1	4	25.00%	10	10.00	-	235,000	235,000	33%
Acme*	0	4	0.00%	11	-	-	-	-	0%
Linden*	0	2	0.00%	3	-	-	-	-	0%
Three Hills*	1	4	25.00%	19	19.00	-	312,000	312,000	33%
Torrington*	0	0	-	-	-	-	-	-	0%
Trochu*	0	4	0.00%	21	-	-	-	-	0%
Other*	1	3	33.33%	9	9.00	-	360,000	360,000	33%



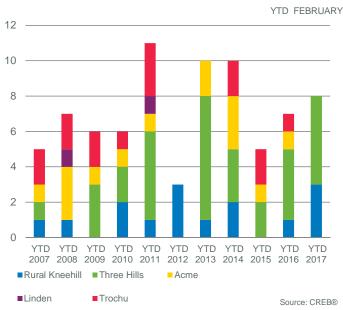
FEBRUARY





\*Data within these areas many not accurately reflect total resale activity and trends

### **KNEEHILL SALES: YEAR-TO-DATE**



### **KNEEHILL NEW LISTINGS: YEAR-TO-DATE**

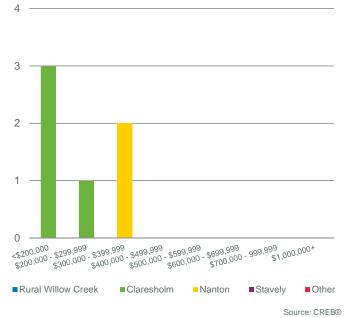




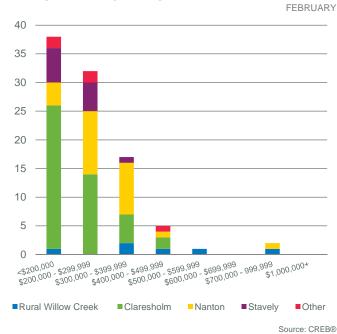
									Feb. 1/
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	6	27	22.22%	95	15.83	-	222,667	197,000	100%
Rural Willow Creek*	0	1	0.00%	6	-	-	-	-	0%
Claresholm*	4	9	44.44%	46	11.50	-	157,750	164,000	67%
Nanton*	2	13	15.38%	26	13.00	-	352,500	352,500	33%
Stavely*	0	4	0.00%	12	-	-	-	-	0%
Other*	0	0	-	5	-	-	-	-	0%



FEBRUARY



INVENTORY BY PRICE RANGE



\*Data within these areas many not accurately reflect total resale activity and trends



### 

2013 2014 2015

2007 2008 2009 2010 2011 2012

■Rural Willow Creek ■Claresholm ■Nanton ■Stavely

**WILLOW CREEK NEW LISTINGS: YEAR-TO-DATE** 

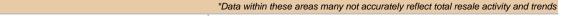
YTD FEBRUARY

2016 2017

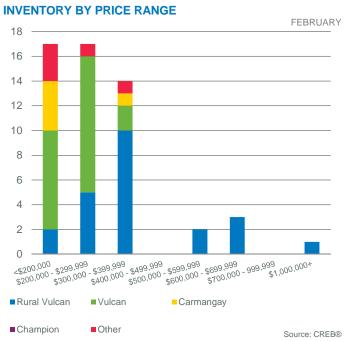
Source: CREB®

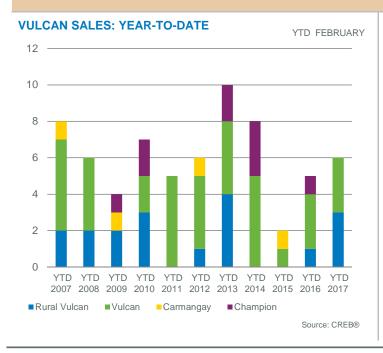


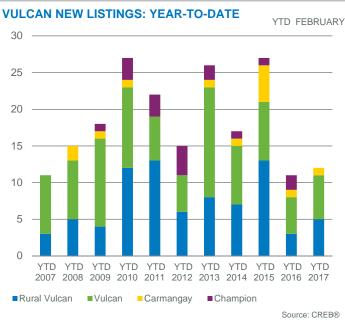
									Feb. I/
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	3	10	30.00%	54	18.00		271,633	225,000	100%
Rural Vulcan*	1	5	20.00%	23	23.00	-	459,900	459,900	33%
Vulcan*	2	3	66.67%	21	10.50	-	177,500	177,500	67%
Carmangay*	0	0	-	5	-	-	-	-	0%
Champion*	0	0	-	0	-	-	-	-	0%
Other*	0	2	0.00%	5	-	-	-	-	0%













									Feb. I/
February 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	18	23	78.26%	66	3.67	-	715,569	668,250	100%
Rural Bighorn*	1	1	100.00%	4	4.00	-	849,400	849,400	6%
Canmore*	15	20	75.00%	56	3.73	-	776,773	674,000	83%
Other*	2	2	100.00%	6	3.00	-	189,625	189,625	11%

Source: CREB®





\*Data within these areas many not accurately reflect total resale activity and trends



Source: CREB®



### **BIGHORN\***

Rural Bighorn M.D. Benchlands\* Canmore\* Exshaw\*\* Ghost Lake\*\*

Harvie Heights\*\* Lac des Arcs\*\* Seebe\*\*

Waiparous\*\*

### **FOOTHILLS**

Rural Foothills M.D. Aldersvde\*\* Black Diamond Cavley De Winton **Heritage Pointe High River** Longview\*3 Millarville\*\* Okotoks Priddis\*\* **Priddis Greens Turner Valley** 

### KNEEHILL\*

Rural Kneehill County

Acme Carbon\*\*

Huxley\*\* Linden

Swalwell\*\* **Three Hills** Torrington\*\* Trochu

Wimborne\*\*

### **MOUNTAIN VIEW\***

**Rural Mountain View County** 

Bearberry\* Bergen\*\*

Carstairs

Cremona **Didsbury** 

Eagle Hill\*\*

Elkton\*\* Olds\*

Sundre\* Water Valley\*\*

Westward Ho\*\*

### **ROCKY VIEW**

**Rural Rocky View County** 

Balzac<sup>\*</sup> Beiseker

Bottrel\*

**Bragg Creek** 

Chestermere

Cochrane

Cochrane Lake\*\*

Conrich\*\* Crossfield

Dalemead\*\*

Dalroy\*

Delacour\*\*

Indus\*\*

Irricana Janet\*

Kathyrn\*\*

Keoma\*\* Langdon

Madden\*

**Redwood Meadows** 

### **VULCAN\***

Rural Vulcan County\*

Arrowwood\*\*

Brand\*\*

Carmangay\* Champion'

Ensign\*

Herronton\*\*

Kirkcaldy\*\* Lomond\*\*

Milo\*\*

Mossleigh\*\*

Queenstown\*\*

Shouldice\*

Travers\*\*

### WHEATLAND\*

Rural Wheatland County\*

Ardenode\*

Carseland\*

Chancellow\*\*

Cheadle\*\*

Cluny\*

Dalum\*\*

Gleichen\*\*

Hussar\*\* Lyalta\*

Namaka\*\*

Rockyford\*

Rosebud\*\*

Standard\*\*

### WILLOW CREEK\*

Rural Willow Creek County\*

Claresholm\*

Fort Macleod\*\*

Granum\* Nanton\*

Parkland\*\*

### **CREB® REPORTING REGIONS**

- \* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- \*\* Resale activity in these areas does not meet the minimum reporting standard.

### **DEFINITIONS**

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS\* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

**Row** - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the

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