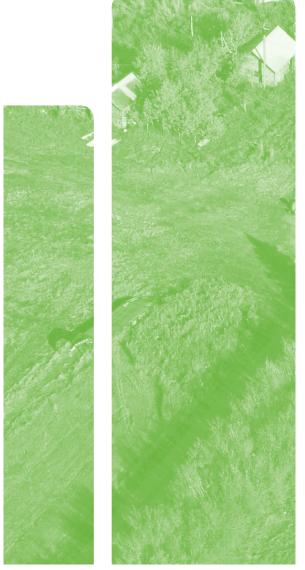


serving calgary and area REALTORS®

# **MONTHLY STATISTICS PACKAGE**

# **Calgary Region**

June 2017



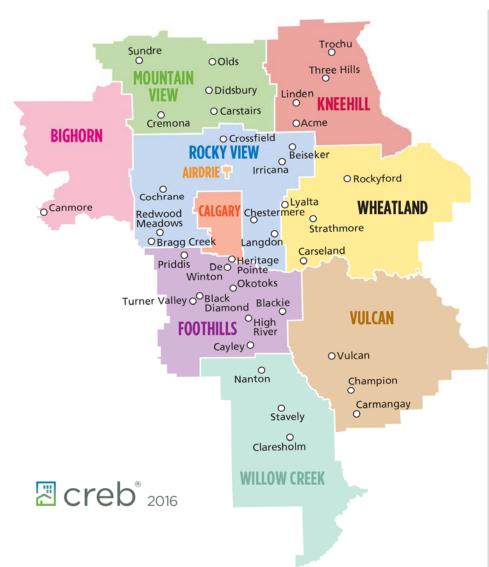




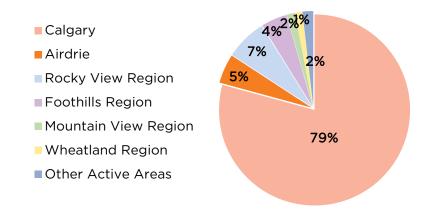
# MONTHLY STATISTICS PACKAGE

# **CREB®** Region Report

Jun. 17



# **SHARE OF SALES June 2017**



Source: CREB®

# **REGIONAL HIGHLIGHTS**

July 4, 2017

### Airdrie

- Airdrie residential sales totalled 703 units after the first half of the year. This is similar to levels recorded last year.
- Year-to-date new listings also remained at similar levels to last year, totalling 1,352 units. This is a one per cent yearover-year increase.
- Total inventories in Airdrie averaged 430 units for the first half of 2017, keeping months of supply comparable to last year. With some modest improvements in demand compared to supply levels, prices have been generally trending up this year, but it is not enough to compensate for previous declines.
- Detached benchmark prices have averaged \$376,833 since January. This is just 1.5 per cent lower than the same period in 2016.

## Cochrane

- Residential sales and listings in Cochrane increased during the first half of 2017 by 13.5 and 4.3 per cent, respectively, compared to the same period last year. Of the 353 residential units sold so far this year, 220 have been detached and 110 have been attached.
- Improving sales combined with slower listing growth has preventing significant gains in inventory and months of supply have eased compared to last year. Overall this has supported general price stabilization.
- Year-to-date detached benchmark prices averaged \$422,350. This is similar to levels recorded last year.

## Okotoks

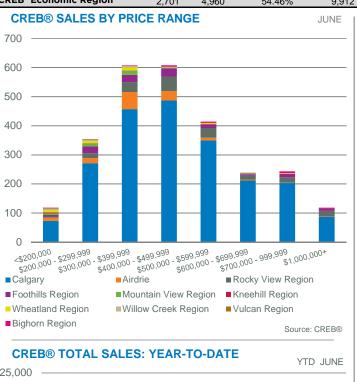
- Total residential sales in Okotoks totalled 306 units during the first six months of 2017. This is a three per cent year-over-year increase and is an improvement compared to activity over the past two years. However, activity still sits below long-term averages.
- Year-to-date new listings remained below 2016 levels by 7.3 per cent, totalling 546 units.
- Inventories averaged 21 per cent below 2016 levels for the first six months of the year, and now remain close to the ten-year average.
- As the market trends toward more balanced conditions, second quarter detached prices have increase by one per cent compared to the first quarter. Despite the gain the year-to-date price has averaged \$431,700, which is 1.2 per cent below last year.

\*CREB\*'s analysis only considers surrounding areas with enough activity to generate the MLS\* Home Price Index

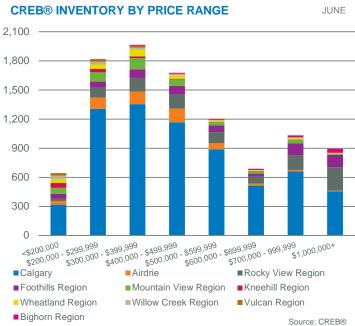


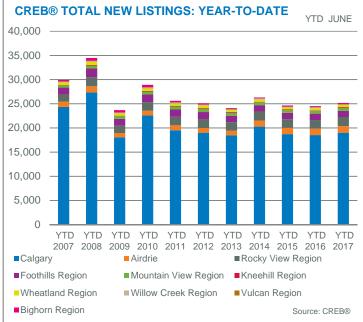


									Juli. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	2,140	3,755	56.99%	6,659	3.11	441,500	501,210	454,000	79%
Airdrie	134	272	49.26%	532	3.97	350,300	377,240	376,500	5%
Rocky View Region	188	371	50.67%	988	5.26	542,000	583,614	481,250	7%
Foothills Region	119	254	46.85%	639	5.37	385,900	503,115	416,000	4%
Mountain View Region	38	111	34.23%	452	11.89	315,500	341,866	332,500	1%
Kneehill Region	5	29	17.24%	114	22.80	-	224,600	183,000	0%
Wheatland Region	33	86	38.37%	233	7.06	217,100	341,421	317,000	1%
Willow Creek Region	17	24	70.83%	110	6.47	-	264,794	228,000	1%
Vulcan Region	5	19	26.32%	83	16.60	-	155,180	165,000	0%
Bighorn Region	22	39	56.41%	102	4.64	-	718,991	557,500	1%
CREB® Economic Region	2,701	4,960	54.46%	9,912	3.67	435,900	495,818	440,000	100%





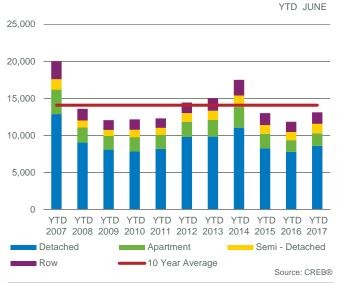






Source: CREB®

# **CREB® ECONOMIC REGION TOTAL SALES**



# **CREB® ECONOMIC REGION TOTAL SALES BY PRICE RANGE** YTD JUNE 5,000 4,500 4,000 3,500 3.000 2.500 2,000 1.500 1,000 500 $\begin{array}{c} <\$200,000 \\ \$299,999 \\ \$200,000 \\ \$300,000 \\ \end{array} \\ \begin{array}{c} \$399,999 \\ \$490,000 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$598,999 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$600,000 \\ \$600,000 \\ \end{array}$

# **CREB® ECONOMIC REGION INVENTORY AND SALES**

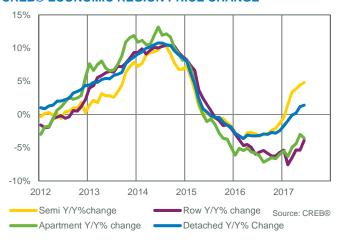


# **CREB® ECONOMIC REGION MONTHS OF INVENTORY**

■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017



# **CREB® ECONOMIC REGION PRICE CHANGE**



# **CREB® ECONOMIC REGION PRICES**





# **DETACHED BENCHMARK PRICE** JUNE 1,000,000 -900,000 -800,000 -700,000 — 600,000 — 500,000 -400,000 — 300,000 -200,000 -100,000 0 Calgary Airdrie Rural Chester Cochrane Rural High Okotoks Turner Rural Carstairs Didsbury Rural Strathmore Wheatland

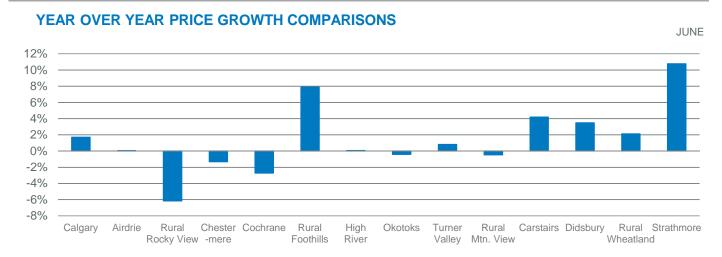
River

Valley Mtn. View

Foothills

Rocky View -mere

Source: CREB®



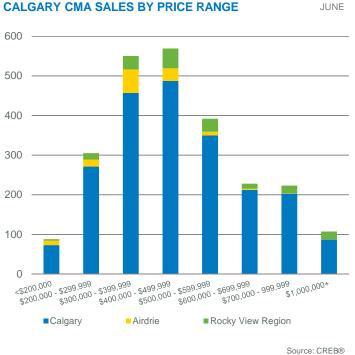
Source: CREB®

TYPICAL HOME ATTR						
	Gross Living Area (Above Ground)	Lot Size	Above Ground Bedrooms	Year Built	Full Bathrooms	Half Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0



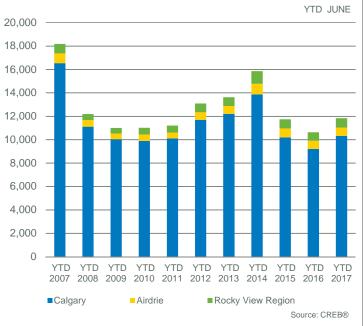


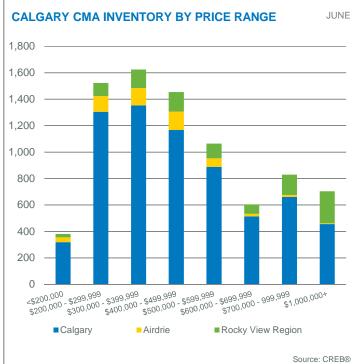
									Juli. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	2,140	3,755	56.99%	6,659	3.11	441,500	501,210	454,000	87%
Airdrie	134	272	49.26%	532	3.97	350,300	377,240	376,500	5%
Rocky View Region	188	371	50.67%	988	5.26	542,000	583,614	481,250	8%
Calgary CMA	2.462	4.398	55.98%	8.179	3.32	440.300	500.755	448.000	100%



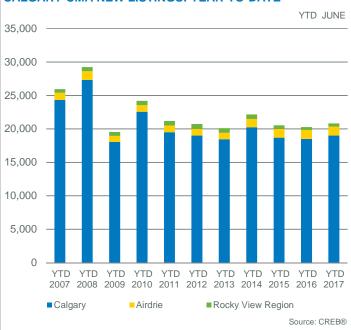


# **CALGARY CMA SALES: YEAR-TO-DATE**

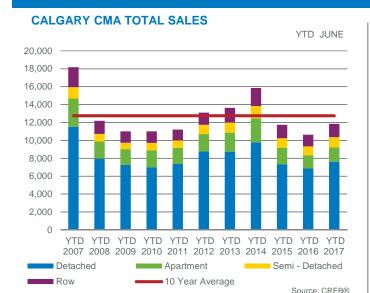




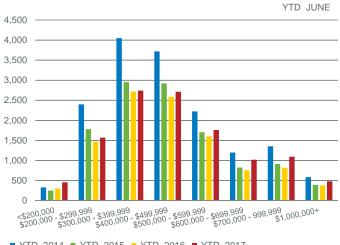








# **CALGARY CMA TOTAL SALES BY PRICE RANGE**



■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017

Source: CREB®

# **CALGARY CMA INVENTORY AND SALES**



# **CALGARY CMA MONTHS OF INVENTORY**



# **CALGARY CMA PRICE CHANGE**



# **CALGARY CMA PRICES**

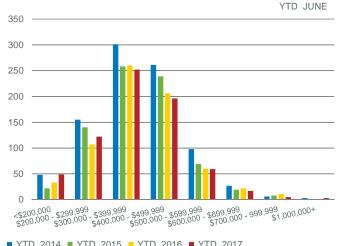




# **AIRDRIE TOTAL SALES**



# **AIRDRIE TOTAL SALES BY PRICE RANGE**



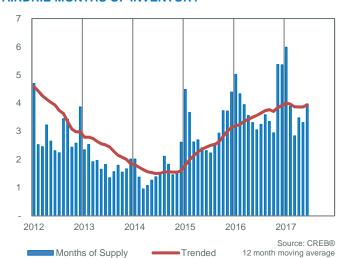
■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017

Source: CREB®

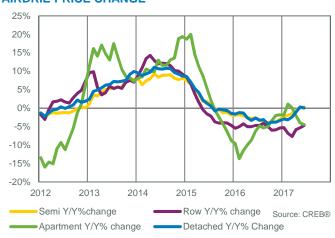
# **AIRDRIE INVENTORY AND SALES**



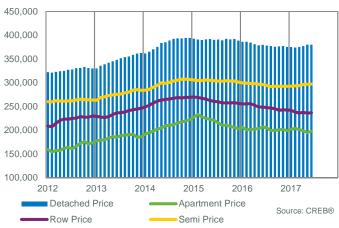
# AIRDRIE MONTHS OF INVENTORY



# **AIRDRIE PRICE CHANGE**



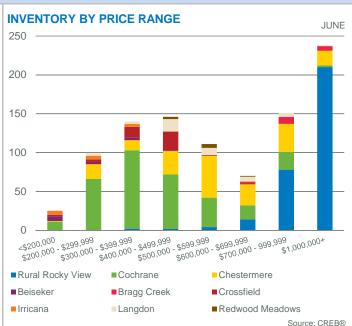
# **AIRDRIE PRICES**

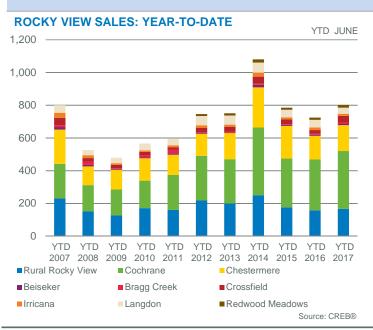


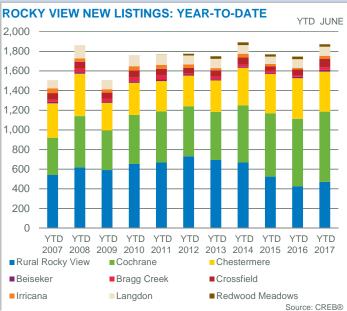


									Jun. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	188	371	50.67%	988	5.26	542,000	583,614	481,250	100%
Rural Rocky View	32	93	34.41%	310	9.69	924,100	1,154,047	1,038,000	17%
Beiseker	0	5	0.00%	13	-	-	-	-	0%
Bragg Creek	2	8	25.00%	16	8.00	-	847,100	847,100	1%
Chestermere	33	82	40.24%	199	6.03	485,200	585,788	545,000	18%
Cochrane	91	133	68.42%	329	3.62	424,200	426,571	430,000	48%
Crossfield	8	17	47.06%	46	5.75	-	307,750	300,000	4%
Irricana	5	5	100.00%	15	3.00	-	311,300	313,500	3%
Langdon	13	18	72.22%	43	3.31	-	487,246	490,000	7%
Redwood Meadows	3	3	100.00%	9	3.00	-	533,000	520,000	2%
Other	1	7	14.29%	8	8.00	-	995,000	995,000	1%







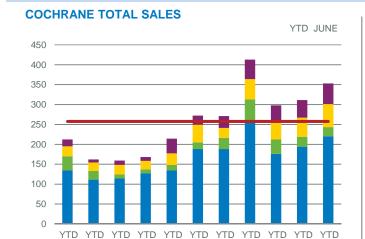




Detached

Row

Jun. 17



2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017

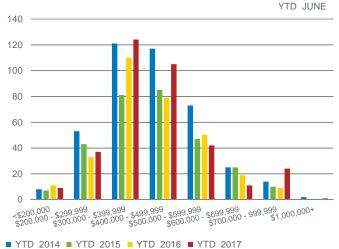
■10 Year Average

Semi - Detached

Source: CREB®

Apartment

# **COCHRANE TOTAL SALES BY PRICE RANGE**

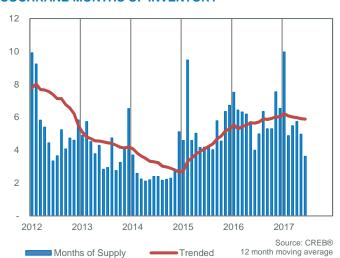


Source: CREB®





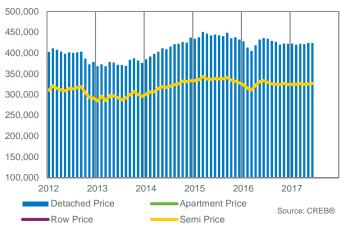
# **COCHRANE MONTHS OF INVENTORY**



# **COCHRANE PRICE CHANGE**

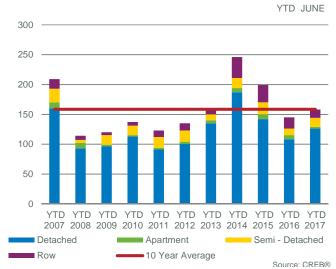


# **COCHRANE PRICES**





# **CHESTERMERE TOTAL SALES**

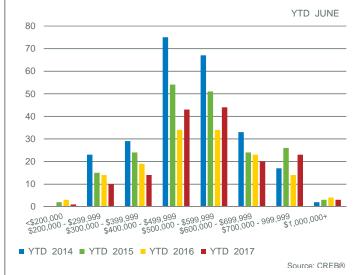




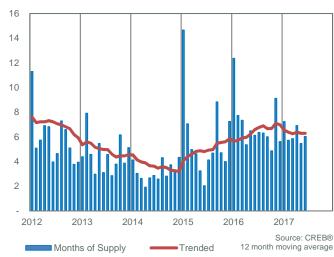
# CHESTERMERE PRICE CHANGE



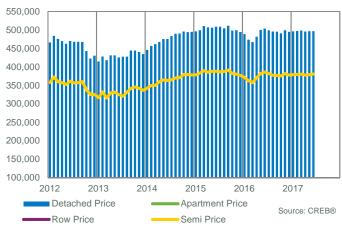
# **CHESTERMERE TOTAL SALES BY PRICE RANGE**



# **CHESTERMERE MONTHS OF INVENTORY**



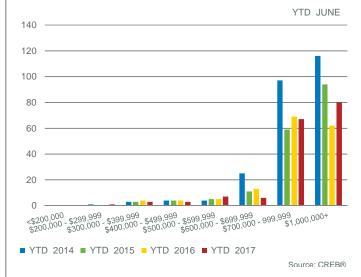
# **CHESTERMERE PRICES**



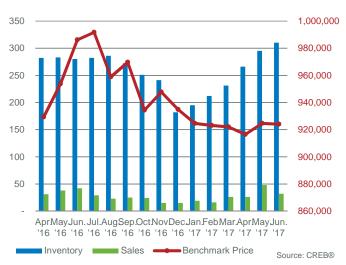
# RURAL ROCKY VIEW TOTAL SALES



# **RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE**



## **RURAL ROCKY VIEW INVENTORY AND SALES**



# **RURAL ROCKY VIEW MONTHS OF INVENTORY**



# **RURAL ROCKY VIEW PRICE CHANGE**

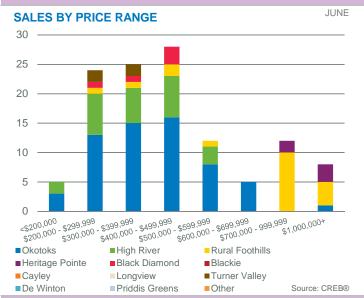


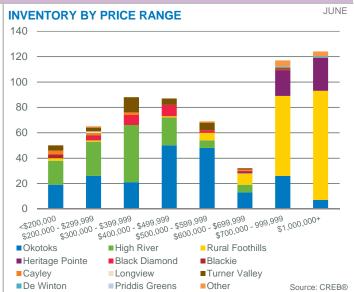
# **RURAL ROCKY VIEW PRICES**

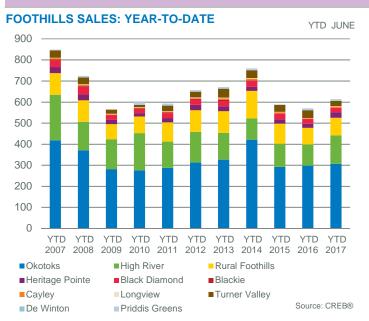




									Jun. I/
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	119	254	46.85%	674	5.66	385,900	503,115	416,000	100%
Rural Foothills	19	49	38.78%	168	8.84	469,200	895,053	820,000	16%
Black Diamond	5	12	41.67%	24	4.80	-	377,200	405,000	4%
Blackie	0	1	0.00%	4	-	-	-	-	0%
Cayley	0	4	0.00%	8	-	-	-	-	0%
De Winton	0	0	-	2	-	-	-	-	0%
Heritate Pointe	5	14	35.71%	47	9.40	-	1,123,300	1,014,000	4%
High River	25	47	53.19%	125	5.00	346,300	359,512	360,000	21%
Okotoks	61	106	57.55%	210	3.44	430,100	412,251	397,000	51%
Turner Valley	4	15	26.67%	32	8.00	296,000	306,750	312,000	3%
Priddis Greens	0	2	0.00%	8	-	-	-	-	0%
Longview	0	0	-	1	-	-	-	-	0%
Other	0	4	0.00%	11	-	-	-	-	0%



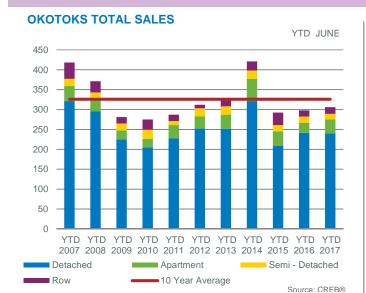






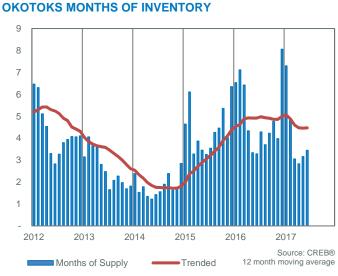


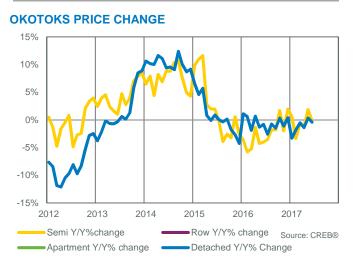
Source: CREB®

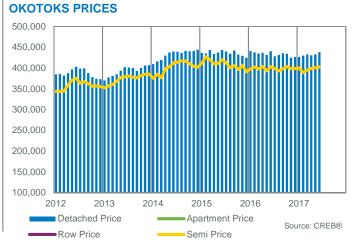


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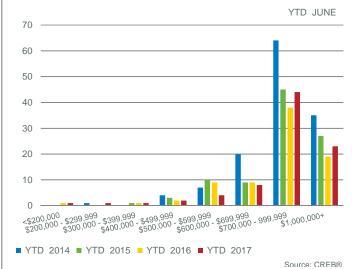




# **RURAL FOOTHILLS TOTAL SALES**

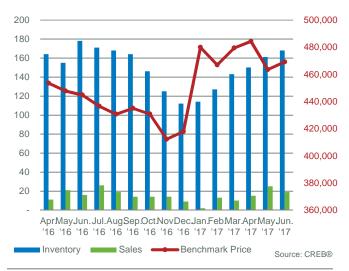


# **RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE**

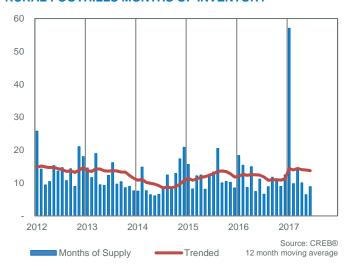


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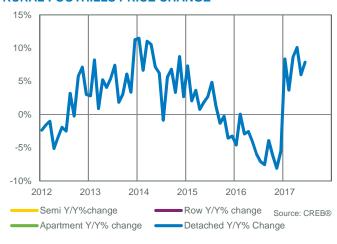




# **RURAL FOOTHILLS MONTHS OF INVENTORY**



# **RURAL FOOTHILLS PRICE CHANGE**



# **RURAL FOOTHILLS PRICES**

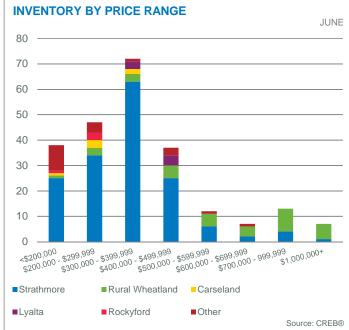


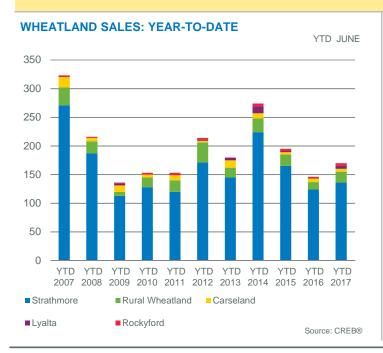


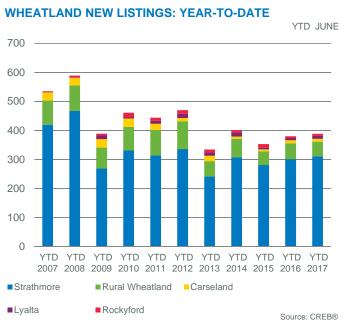
									Jun. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	33	86	38.37%	233	7.06	217,100	341,421	317,000	97%
Rural Wheatland*	5	12	41.67%	36	7.20	217,100	579,400	597,500	15%
Carseland*	0	4	0.00%	6	-	-	-	-	0%
Lyalta*	1	0	-	7	7.00	-	565,000	565,000	3%
Rockyford*	2	1	200.00%	4	2.00	-	255,750	255,750	6%
Strathmore	24	64	37.50%	160	6.67	393,900	299,871	307,500	73%
Gleichen	0	0	-	-	-	-	-	-	0%
Other*	1	5	20.00%	20	20.00	-	96,500	96,500	3%





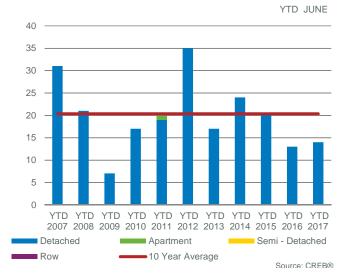




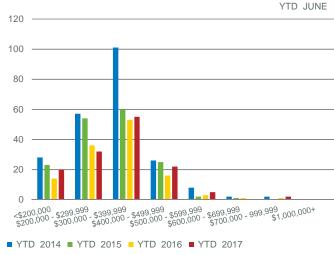




# STRATHMORE TOTAL SALES



# STRATHMORE TOTAL SALES BY PRICE RANGE

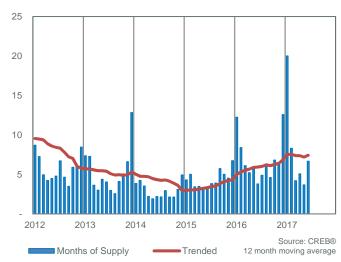


Source: CREB®

# STRATHMORE INVENTORY AND SALES



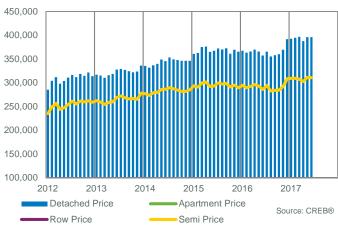
# STRATHMORE MONTHS OF INVENTORY



# STRATHMORE PRICE CHANGE



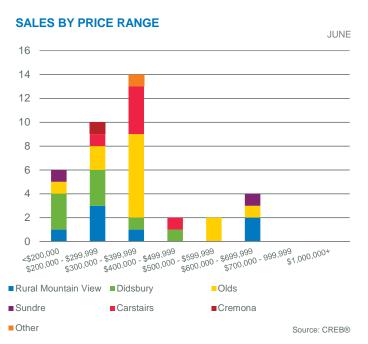
# **STRATHMORE PRICES**

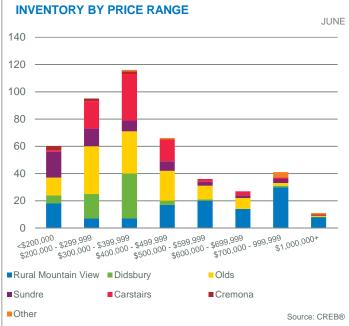


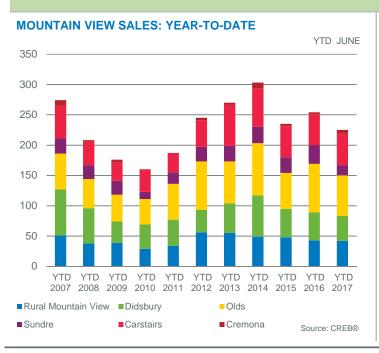


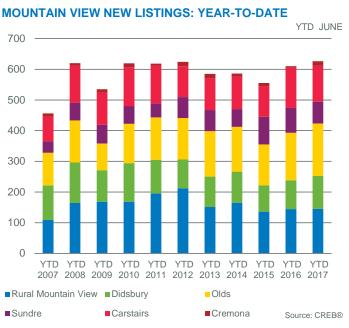
									Jun. I/
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	38	111	34.23%	452	11.89	315,500	341,866	332,500	100%
Rural Mountain View*	7	27	25.93%	121	17.29	250,600	367,929	265,000	18%
Carstairs	6	18	33.33%	77	12.83	325,500	357,250	364,750	16%
Cremona	1	3	33.33%	8	8.00	-	212,000	212,000	3%
Didsbury	8	10	80.00%	62	7.75	302,100	262,750	252,500	21%
Olds*	13	42	30.95%	122	9.38	349,400	368,300	335,000	34%
Sundre*	2	10	20.00%	55	27.50	274,000	397,500	397,500	5%
Other*	1	1	100.00%	7	7.00	-	375,000	375,000	3%

\*Data within these areas many not accurately reflect total resale activity and trends







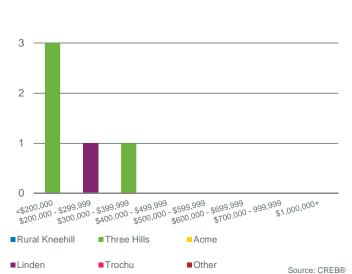


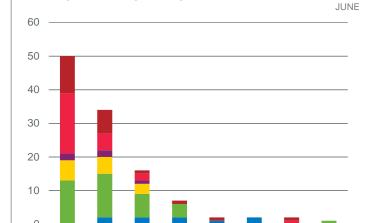


									Jun. 1/
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	5	29	17.24%	114	22.80		224,600	183,000	100%
Rural Kneehill*	0	5	0.00%	9	-	-	-	-	0%
Acme*	0	2	0.00%	14	-	-	-	-	0%
Linden*	1	2	50.00%	5	5.00	-	288,000	288,000	20%
Three Hills*	4	8	50.00%	38	9.50	-	208,750	179,000	80%
Torrington*	0	0	-	-	-	-	-	-	0%
Trochu*	0	5	0.00%	26	-	-	-	-	0%
Other*	0	5	0.00%	22	-	-	-	-	0%



JUNE





 $\begin{array}{c} <\$200,000 \\ \$200,000 \\ \$300,000 \\ \$400,000 \\ \end{array} \\ \begin{array}{c} \$499,999 \\ \$500,000 \\ \$600,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$699,990 \\ \$700,000 \\ \end{array} \\ \begin{array}{c} 999,999 \\ \$1,000,000 \\ \end{array}$ 

Acme

Other

■Three Hills

**KNEEHILL NEW LISTINGS: YEAR-TO-DATE** 

Trochu

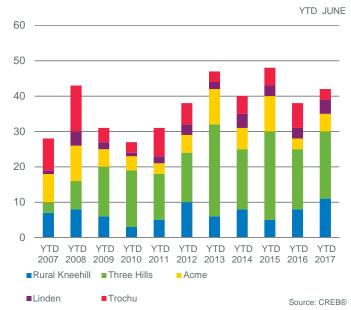
\*Data within these areas many not accurately reflect total resale activity and trends

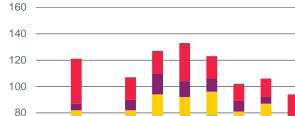
**INVENTORY BY PRICE RANGE** 

Rural Kneehill

Linden

# **KNEEHILL SALES: YEAR-TO-DATE**







Source: CREB®

YTD JUNE

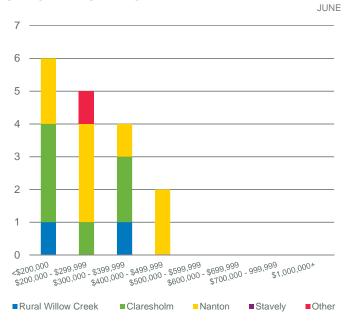


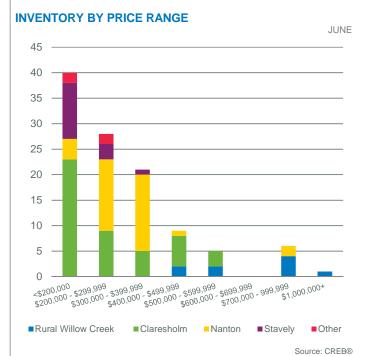
									Jun. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	17	24	70.83%	110	6.47	•	264,794	228,000	100%
Rural Willow Creek*	2	1	200.00%	9	4.50	-	265,000	265,000	12%
Claresholm*	6	13	46.15%	46	7.67	-	232,833	209,000	35%
Nanton*	8	6	133.33%	36	4.50	-	293,063	250,250	47%
Stavely*	0	4	0.00%	15	-	-	-	-	0%
Other*	1	0	-	4	4.00	-	230,000	230,000	6%

Source: CREB®

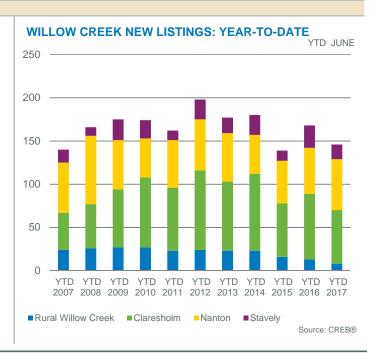
\*Data within these areas many not accurately reflect total resale activity and trends

# **SALES BY PRICE RANGE**





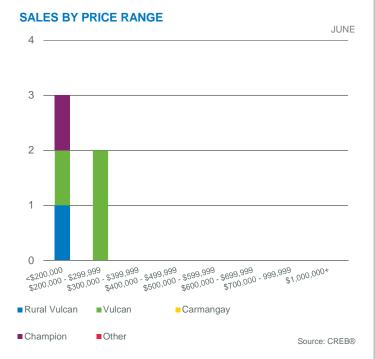
**WILLOW CREEK SALES: YEAR-TO-DATE** YTD JUNE 100 90 80 70 60 50 40 30 20 10 0 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 ■Rural Willow Creek ■Claresholm Nanton Source: CREB®

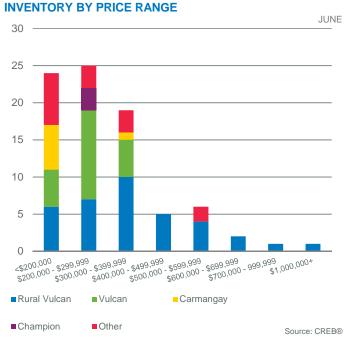


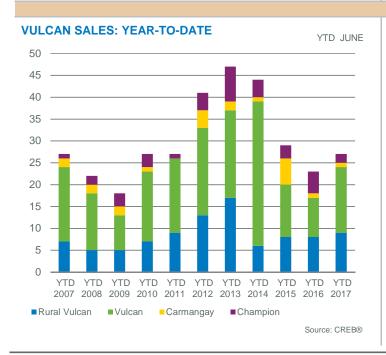


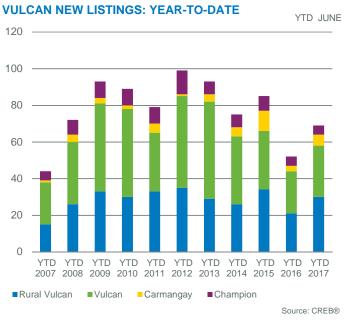
									Jun. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	5	19	26.32%	83	16.60	-	155,180	165,000	100%
Rural Vulcan*	1	6	16.67%	36	36.00	-	128,000	128,000	20%
Vulcan*	3	7	42.86%	22	7.33	-	205,967	223,000	60%
Carmangay*	0	2	0.00%	7	-	-	-	-	0%
Champion*	1	0	-	3	3.00	-	30,000	30,000	20%
Other*	0	4	0.00%	15	-	-	-	-	0%













									Jun. 17
June 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	22	39	56.41%	102	4.64	-	718,991	557,500	100%
Rural Bighorn*	0	1	0.00%	11	-	-	-	-	0%
Canmore*	17	34	50.00%	81	4.76	-	787,988	639,000	77%
Other*	5	4	125.00%	10	2.00	-	484,400	445,000	23%





\*Data within these areas many not accurately reflect total resale activity and trends

Source: CREB®





Source: CREB®



### **BIGHORN\***

Rural Bighorn M.D. Benchlands\*\* Canmore\* Exshaw\*\* Ghost Lake\*\*

Harvie Heights\*\* Lac des Arcs\*\* Seebe\*\* Waiparous\*\*

# **FOOTHILLS**

Rural Foothills M.D.
Aldersyde\*\*
Black Diamond
Blackie
Cayley
De Winton
Heritage Pointe
High River
Longview\*\*
Millarville\*\*
Okotoks
Priddis\*\*
Priddis Greens
Turner Valley

# KNEEHILL\* Rural Kneehill County

Wimborne\*\*

Acme
Carbon\*\*
Huxley\*\*
Linden
Swalwell\*\*
Three Hills
Torrington\*\*
Trochu

### **MOUNTAIN VIEW\***

**Rural Mountain View County** 

Bearberry\* Bergen\*\* Carstairs

Cremona Didsbury Eagle Hill\*\*

Elkton\*\*
Olds\*
Sundre\*

Water Valley\*\* Westward Ho\*\*

## **ROCKY VIEW**

**Rural Rocky View County** 

Balzac\*\*
Beiseker

Bottrel\*\*
Bragg Creek

Chestermere Cochrane

Cochrane Lake\*\*

Conrich\*\* Crossfield

Dalemead\*\*

Dalroy\*\* Delacour\*\*

Indus\*\*

Janet\*\*

Kathyrn\*\* Keoma\*\*

Langdon

Madden\*\*

Redwood Meadows

# **VULCAN\***

Rural Vulcan County\*

Arrowwood\*\*

Brand\*\*

Carmangay\* Champion\*

Ensign\*\*

Herronton\*\*

Kirkcaldy\*\*

Lomond\*\* Milo\*\*

Mossleigh\*\*

Queenstown\*\*

Shouldice\*\*

Travers\*\*

# WHEATLAND\*

**Rural Wheatland County\*** 

Ardenode\*

Carseland\*

Chancellow\*\*

Cheadle\*\* Cluny\*\*

Dalum\*\*

Gleichen\*\*

Hussar\*\*

Lyalta\*

Namaka\*\*

Rockyford\*

Rosebud\*\* Standard\*\*

# WILLOW CREEK\*

Rural Willow Creek County\*

Claresholm\*

Fort Macleod\*\* Granum\*\*

Nanton\*

Parkland\*\*

# **CREB® REPORTING REGIONS**

- \* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- \*\* Resale activity in these areas does not meet the minimum reporting standard.

# **DEFINITIONS**

**Benchmark Price** - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS\* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

**Months of Supply** - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

**Detached** - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

**Row** - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

**Exclusions** – Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties

**Rural** - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

## **ABOUT CREB**

CREB\* is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB\* is dedicated to enhancing the value, integrity and expertise of its REALTOR\* members. Our REALTORS\* are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice. Any use or reference to CREB\* data and statistics must acknowledge CREB\* as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS\* active listings for Calgary and area may be found on the board's website at ww.creb.com. CREB\* is a registered trademark of the Calgary Real Estate Board Cooperative. The trademarks MLS\* and Multiple Listing Service\* are owned by the Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA. The trademarks REALTOR\* and REALTORS\* are controlled by CREA and identify real estate professionals who are members of CREA, and subsequently the Alberta Real Estate Association and CREB\*, used under licence.