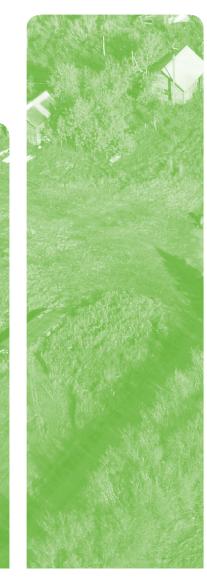


# MONTHLY STATISTICS PACKAGE Calgary Region

July 2017







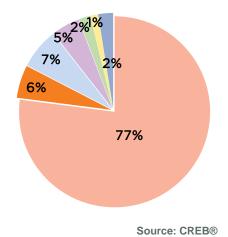






### **SHARE OF SALES July 2017**

- Calgary
- Airdrie
- Rocky View Region
- Foothills Region
- Mountain View Region
- Wheatland Region
- Other Active Areas



### MONTHLY STATISTICS PACKAGE CREB<sup>®</sup> Region Report

J<u>ul. 17</u>

### REGIONAL HIGHLIGHTS

#### August 1, 2017

#### Airdrie

- Despite some early signs of improvements, the overall market in Airdrie has not changed significantly compared to last year. Increased competition from the new home sector in Airdrie and Calgary are likely weighing on resale activity.
- Months-of-supply has averaged 3.8 over the first seven months. This is similar to last year, but higher than long term averages for the city. The slightly elevated levels have prevented any shifts in prices. Detached prices have remained relatively flat over the past several months. Year-to-date, they average \$377,243, which is 1.27 per cent lower than last year.

#### Cochrane

- Year-to-date sales activity increased by 10 per cent for a total of 408 units in Cochrane. Rising sales have been met with growth in new listings, keeping inventories at similar levels to the previous year.
- Higher sales paired with similar inventories have caused some improvements to the months-ofsupply. With levels still above 5 months, there is some downward pressure on prices, mostly in the attached sector of the market. The supply and demand balance improvement in the detached sector has helped support some price stability. Year-to-date detached prices have averaged \$422,500, similar to last years' levels.

#### Okotoks

- Despite recent gains, year-to-date new listings in Okotoks totalled 627. This is three per cent lower than levels recorded last year. Sales activity improved by two per cent over the same time frame and is helping to reduce some of the inventory in the market.
- Large reductions in supply throughout most of 2017 have limited the amounts of downward pressure on prices. The benchmark price for a detached home has averaged \$432,171 from January to July, which is only 0.34 per cent below the same period last year.

\*CREB<sup>#</sup>'s analysis only considers surrounding areas with enough activity to generate the MLS<sup>\*</sup> Home Price Index

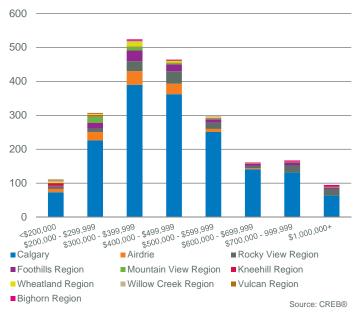
# 🗄 creb®

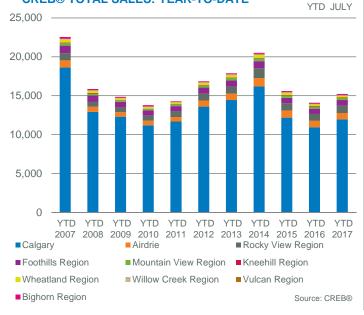
### **CREB®** Region Summary

									Jul. 17
July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,637	2,981	54.91%	6,675	4.08	443,600	478,621	425,000	77%
Airdrie	118	205	57.56%	528	4.47	350,400	358,496	360,000	6%
Rocky View Region	146	294	49.66%	1,002	6.86	543,900	616,380	482,500	7%
Foothills Region	101	202	50.00%	662	6.55	383,100	458,801	386,000	5%
Mountain View Region	42	66	63.64%	429	10.21	319,000	363,652	302,450	2%
Kneehill Region	14	21	66.67%	108	7.71	-	216,125	187,250	1%
Wheatland Region	27	68	39.71%	243	9.00	218,800	378,414	371,000	1%
Willow Creek Region	11	26	42.31%	113	10.27	-	251,764	242,500	1%
Vulcan Region	8	17	47.06%	88	11.00	-	219,688	211,750	0%
Bighorn Region	21	42	50.00%	107	5.10	-	800,650	664,000	1%
CREB <sup>*</sup> Economic Region	2,125	3,922	54.18%	9,955	4.68	437,600	476,232	419,000	100%

JULY

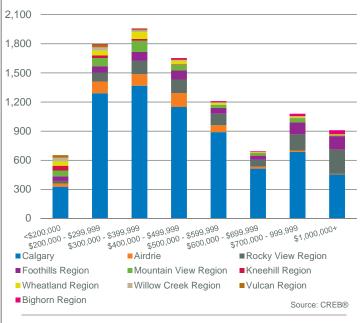
**CREB® SALES BY PRICE RANGE** 

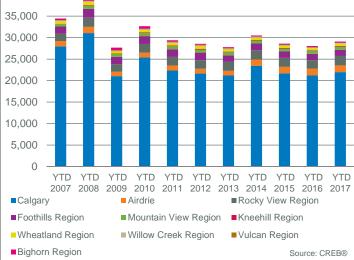




**CREB® INVENTORY BY PRICE RANGE** 

JULY



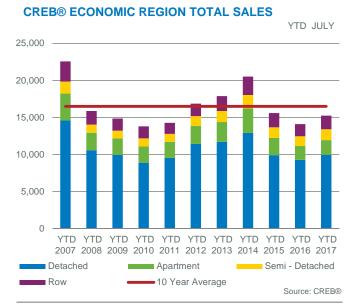


**CREB® TOTAL SALES: YEAR-TO-DATE** 



# 🗄 creb°

Jul. 17



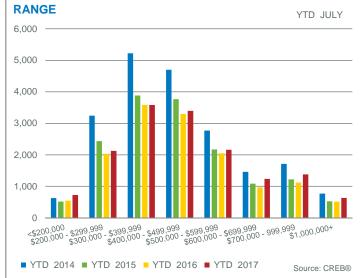
**CREB® ECONOMIC REGION INVENTORY AND SALES** 



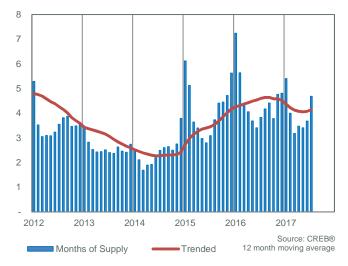








**CREB® ECONOMIC REGION MONTHS OF INVENTORY** 





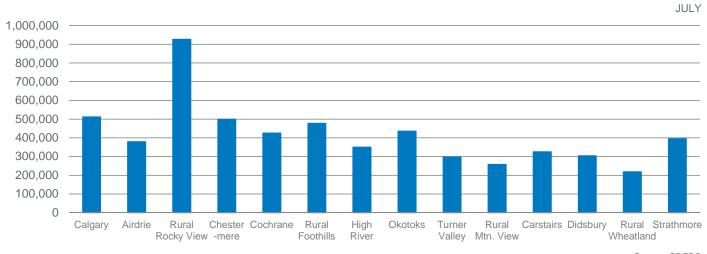
**CREB® ECONOMIC REGION PRICES** 



### **CREB®** Region

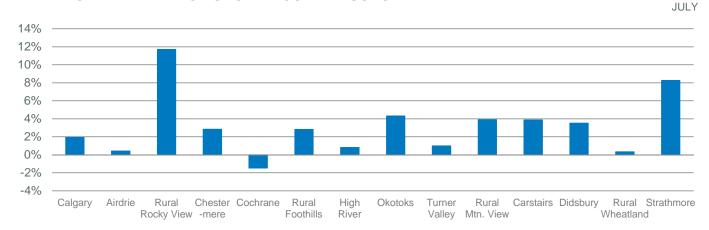
Jul. 17

**DETACHED BENCHMARK PRICE** 



Source: CREB®





Source: CREB®

### **TYPICAL HOME ATTRIBUTES - DETACHED HOMES**

	Gross Living Area	A	bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0



## **Calgary CMA**

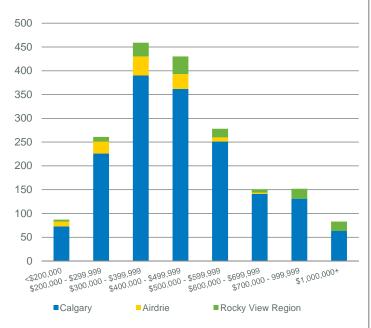
1.1 17

JULY

								Jul. 17
Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
1,637	2,981	54.91%	6,675	4.08	443,600	478,621	425,000	86%
118	205	57.56%	528	4.47	350,400	358,496	360,000	6%
146	294	49.66%	1,002	6.86	543,900	616,380	482,500	8%
1,901	3,480	54.63%	8,205	4.32	442,500	481,745	423,000	100%
	1,637 118 146	Sales         Listings           1,637         2,981           118         205           146         294	Sales         Listings         Listings Ratio           1,637         2,981         54.91%           118         205         57.56%           146         294         49.66%	Sales         Listings         Listings Ratio         Inventory           1,637         2,981         54.91%         6,675           118         205         57.56%         528           146         294         49.66%         1,002	Sales         Listings         Listings Ratio         Inventory         Supply           1,637         2,981         54.91%         6,675         4.08           118         205         57.56%         528         4.47           146         294         49.66%         1,002         6.86	Sales         Listings         Listings Ratio         Inventory         Supply         Price           1,637         2,981         54.91%         6,675         4.08         443,600           118         205         57.56%         528         4.47         350,400           146         294         49.66%         1,002         6.86         543,900	Sales         Listings         Listings Ratio         Inventory         Supply         Price         Price           1,637         2,981         54.91%         6,675         4.08         443,600         478,621           118         205         57.56%         528         4.47         350,400         358,496           146         294         49.66%         1,002         6.86         543,900         616,380	Sales         Listings         Listings Ratio         Inventory         Supply         Price         Price         Price           1,637         2,981         54.91%         6,675         4.08         443,600         478,621         425,000           118         205         57.56%         528         4.47         350,400         358,496         360,000           146         294         49.66%         1,002         6.86         543,900         616,380         482,500

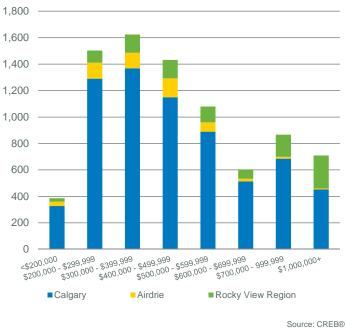
JULY

#### **CALGARY CMA SALES BY PRICE RANGE**

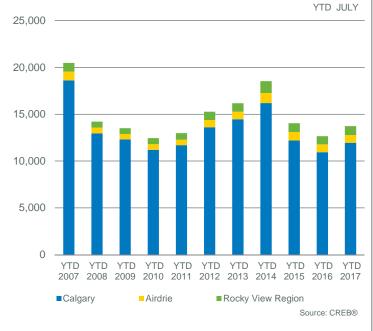


Source: CREB®

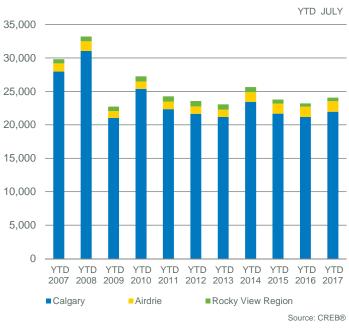
#### CALGARY CMA INVENTORY BY PRICE RANGE



#### CALGARY CMA SALES: YEAR-TO-DATE

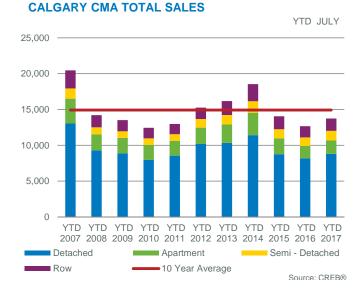


#### **CALGARY CMA NEW LISTINGS: YEAR-TO-DATE**



### **Calgary CMA**

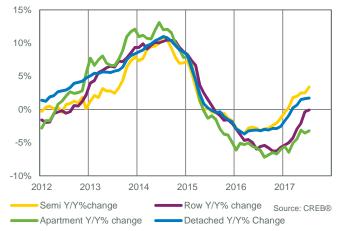
### Jul. 17

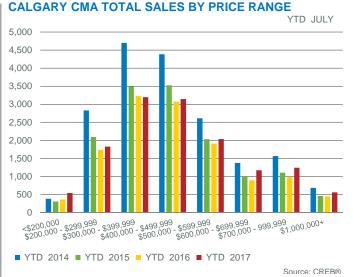


#### **CALGARY CMA INVENTORY AND SALES**

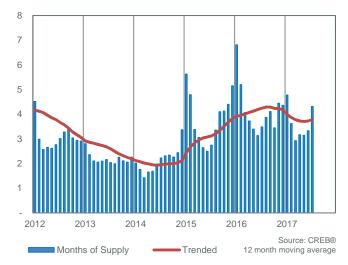








#### CALGARY CMA MONTHS OF INVENTORY





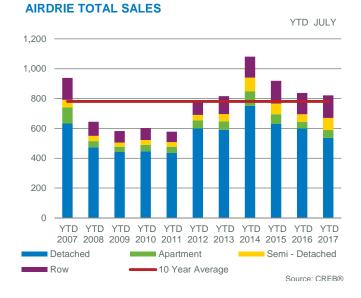
#### **CALGARY CMA PRICES**

#### **CREB®** Calgary Regional Housing Market Statistics

## **Airdrie**



#### Jul. 17

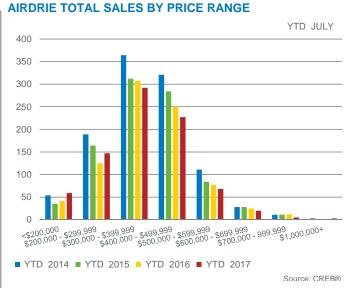


#### **AIRDRIE INVENTORY AND SALES**



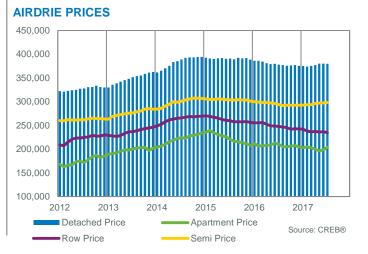
#### **AIRDRIE PRICE CHANGE**





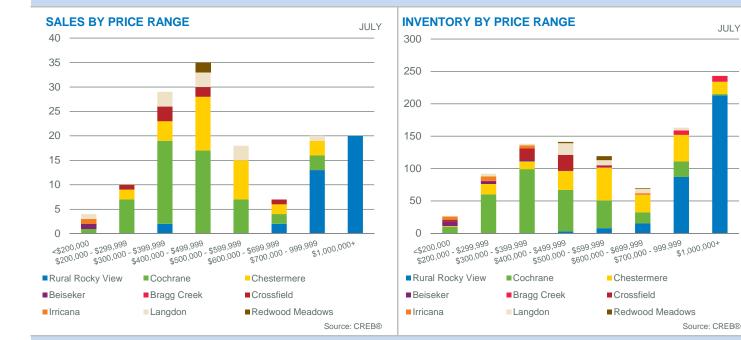
#### **AIRDRIE MONTHS OF INVENTORY**

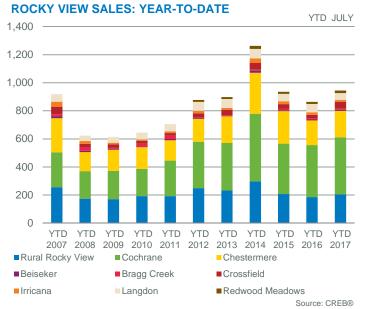




### **Rocky View Region**

July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	146	294	49.66%	1,002	6.86	543,900	616,380	482,500	99%
Rural Rocky View	37	75	49.33%	326	8.81	927,700	1,109,980	1,115,000	25%
Beiseker	1	3	33.33%	15	15.00	-	181,000	181,000	1%
Bragg Creek	0	4	0.00%	18	-	-	-	-	0%
Chestermere	30	63	47.62%	196	6.53	487,200	503,092	488,250	21%
Cochrane	54	106	50.94%	319	5.91	425,600	431,010	412,750	37%
Crossfield	7	13	53.85%	48	6.86	-	405,486	399,000	5%
rricana	1	5	20.00%	18	18.00	-	170,000	170,000	1%
_angdon	11	17	64.71%	45	4.09	-	437,636	435,000	8%
Redwood Meadows	2	4	50.00%	9	4.50	-	475,000	475,000	1%
Other	2	4	50.00%	9	4.50	-	590,750	590,750	1%

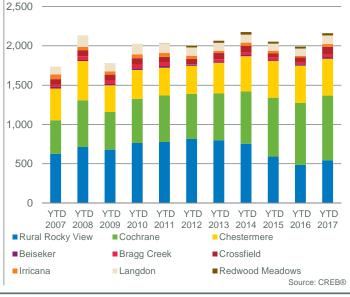






YTD JULY

JULY

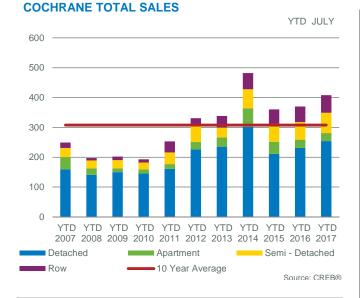


🗄 creb®

### Cochrane



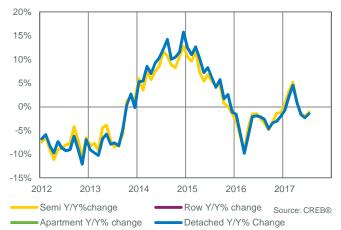
#### Jul. 17



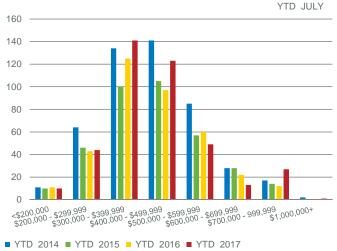
#### **COCHRANE INVENTORY AND SALES**



#### **COCHRANE PRICE CHANGE**







Source: CREB®







#### **COCHRANE PRICES**

### Chestermere

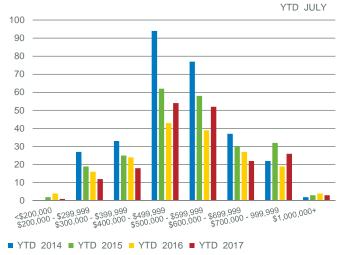


#### Jul. 17



## CHESTERMERE TOTAL SALES

### CHESTERMERE TOTAL SALES BY PRICE RANGE

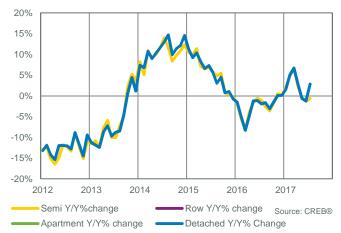


Source: CREB®

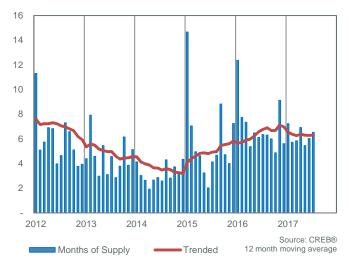
#### **CHESTERMERE INVENTORY AND SALES**

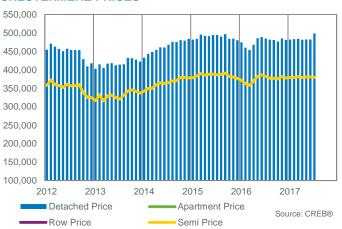






#### **CHESTERMERE MONTHS OF INVENTORY**





#### **CHESTERMERE PRICES**

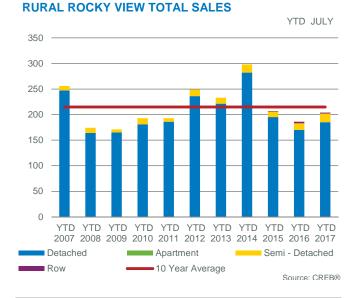
#### **CREB®** Calgary Regional Housing Market Statistics

### **Rural Rocky View**



### Jul. 17

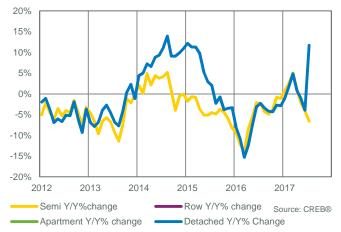


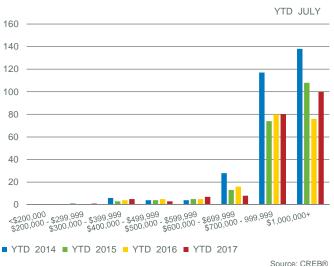


#### RURAL ROCKY VIEW INVENTORY AND SALES

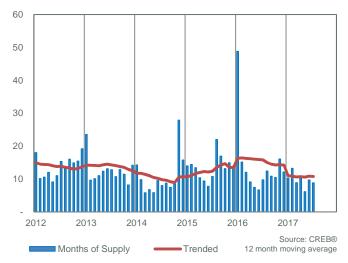








RURAL ROCKY VIEW MONTHS OF INVENTORY



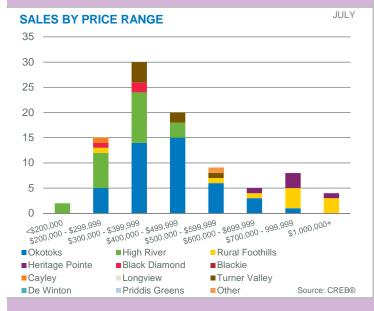


**RURAL ROCKY VIEW PRICES** 



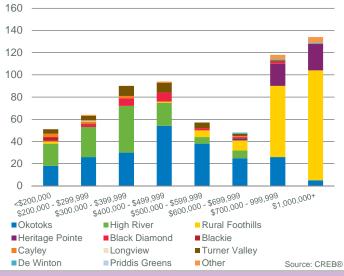
lul 17

									Jul. 17
July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	101	202	50.00%	674	6.67	383,100	458,801	386,000	100%
Rural Foothills	10	39	25.64%	181	18.10	467,500	849,550	840,000	11%
Black Diamond	3	6	50.00%	23	7.67	-	298,167	312,000	3%
Blackie	0	0	-	4	-	-	-	-	0%
Cayley	1	0	-	8	8.00	-	277,000	277,000	1%
De Winton	0	1	0.00%	3	-	-	-	-	0%
Heritate Pointe	5	9	55.56%	46	9.20	-	816,000	770,000	5%
High River	22	35	62.86%	123	5.59	343,100	323,223	342,500	23%
Okotoks	44	82	53.66%	222	5.05	427,200	429,584	415,000	47%
Furner Valley	7	16	43.75%	34	4.86	294,600	408,857	382,500	7%
Priddis Greens	1	1	100.00%	9	9.00	-	519,000	519,000	1%
ongview	0	0	-	1	-	-	-	-	0%
Dther	1	2	50.00%	11	11.00	-	545,000	545,000	1%



### **INVENTORY BY PRICE RANGE**

JULY



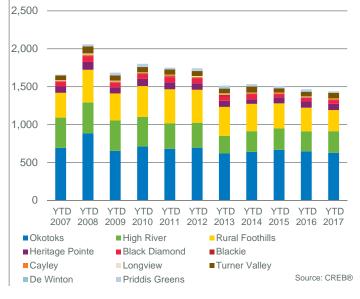


#### FOOTHILLS SALES: YEAR-TO-DATE

🗄 creb



YTD JULY



### Okotoks



#### Jul. 17

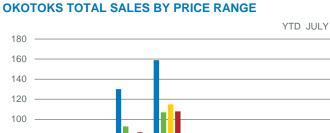


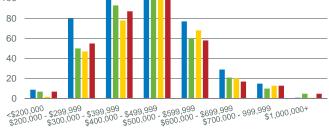
#### **OKOTOKS INVENTORY AND SALES**



#### **OKOTOKS PRICE CHANGE**



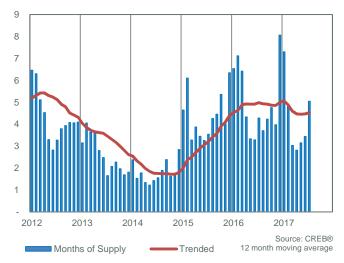




■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017



#### **OKOTOKS MONTHS OF INVENTORY**



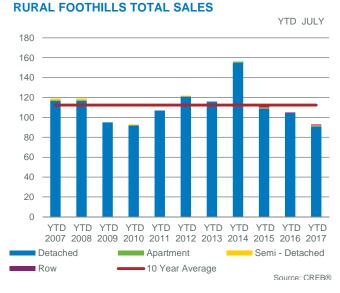


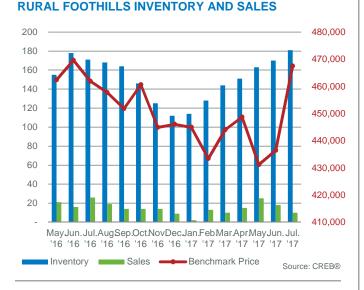
#### **OKOTOKS PRICES**

### **Rural Foothills**



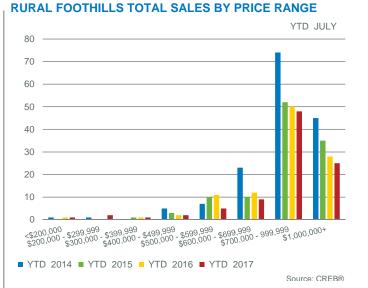
Jul. 17



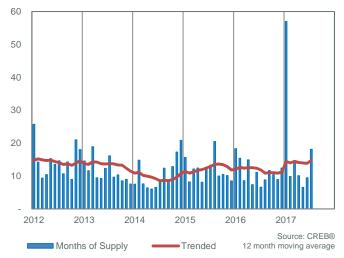


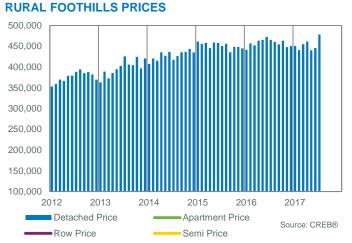
#### **RURAL FOOTHILLS PRICE CHANGE**





#### **RURAL FOOTHILLS MONTHS OF INVENTORY**



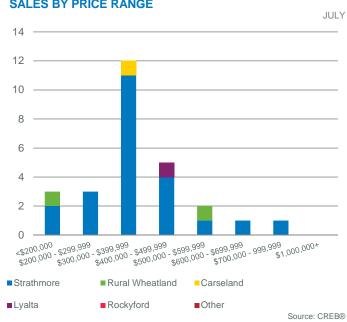


## **Wheatland Region**

lul 17

July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	27	68	39.71%	243	9.00	218,800	378,414	371,000	100%
Rural Wheatland*	2	6	33.33%	40	20.00	218,800	377,500	377,500	7%
Carseland*	1	2	50.00%	6	6.00	-	370,000	370,000	4%
_yalta*	1	5	20.00%	9	9.00	-	437,500	437,500	4%
Rockyford*	0	0	-	4	-	-	-	-	0%
Strathmore	23	45	51.11%	158	6.87	393,600	376,291	371,000	85%
Gleichen	0	0	-	-	-	-	-	-	0%
Other*	0	4	0.00%	21	-	-	-	-	0%

Data within these areas many not accurately reflect total resale activity and trends

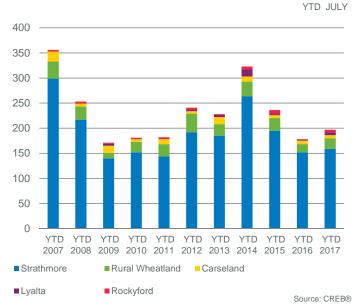


#### SALES BY PRICE RANGE

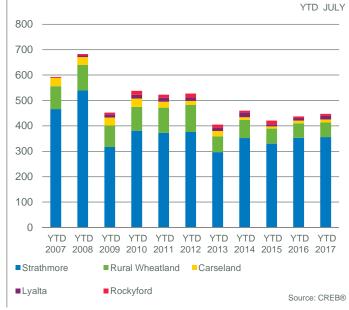
🗄 creb



#### WHEATLAND SALES: YEAR-TO-DATE



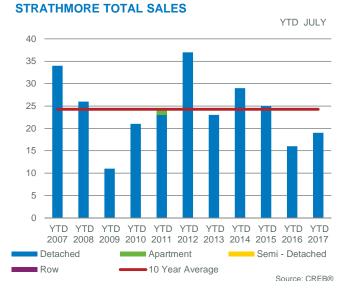
#### WHEATLAND NEW LISTINGS: YEAR-TO-DATE

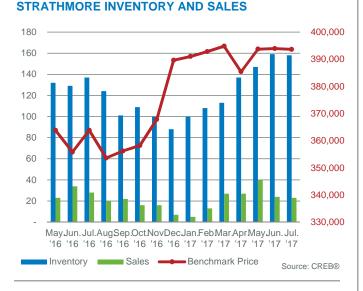


### Strathmore



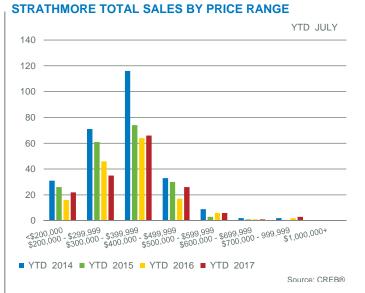
#### Jul. 17



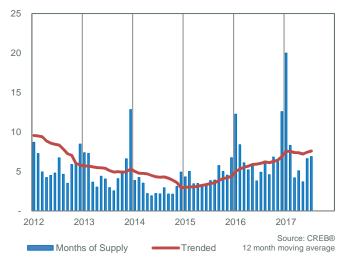


#### STRATHMORE PRICE CHANGE





#### STRATHMORE MONTHS OF INVENTORY



### 450,000 400,000 350,000 300,000 250,000 200,000



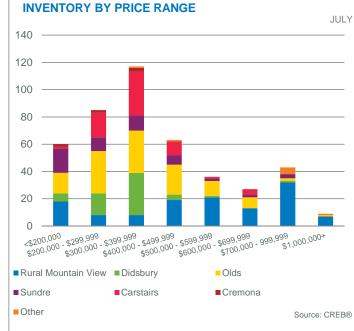


### **Mountain View Region**

July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	42	66	63.64%	429	10.21	319,000	363,652	302,450	79%
Rural Mountain View*	7	18	38.89%	126	18.00	257,700	640,714	520,000	17%
Carstairs	9	7	128.57%	66	7.33	327,500	376,611	346,000	21%
Cremona	0	0	-	7	-	-	-	-	0%
Didsbury	7	8	87.50%	59	8.43	304,900	268,143	245,000	17%
Olds*	6	12	50.00%	121	20.17	353,800	286,375	269,675	14%
Sundre*	4	6	66.67%	53	13.25	275,300	257,475	234,951	10%
Dther*	0	2	0.00%	8	-	-	-	-	0%

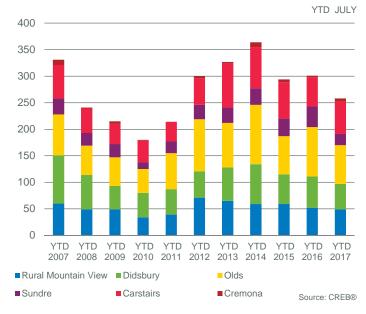
Data within these areas many not accurately reflect total resale activity and trend



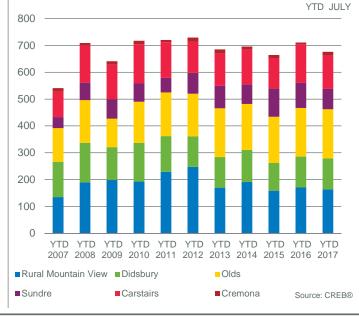


#### **MOUNTAIN VIEW SALES: YEAR-TO-DATE**

🗄 creb°



#### **MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE**





Jul 17

July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	14	21	66.67%	108	7.71	-	216,125	187,250	79%
Rural Kneehill*	3	2	150.00%	8	2.67	-	403,333	465,000	21%
Acme*	1	2	50.00%	14	14.00	-	75,000	75,000	7%
_inden*	2	1	200.00%	6	3.00	-	147,500	147,500	14%
Three Hills*	4	9	44.44%	41	10.25	-	234,063	232,125	29%
Forrington*	0	0	-	-	-	-	-	-	0%
Frochu*	1	7	14.29%	28	28.00	-	65,000	65,000	7%
Other*	2	0	-	20	10.00	-	122,500	122,500	14%

JULY

Source: CREB®



SALES BY PRICE RANGE

4

3

2

1 0

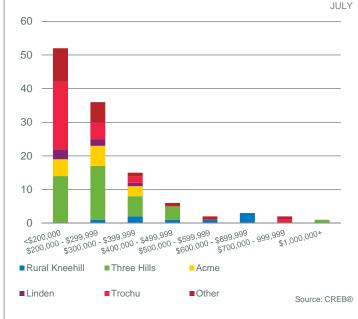
Rural Kneehill

Linden

\_

🗄 creb

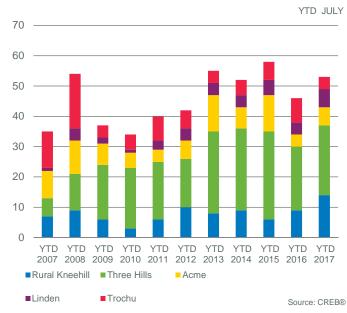
#### **INVENTORY BY PRICE RANGE**



#### KNEEHILL SALES: YEAR-TO-DATE

Three Hills

Trochu



 $\begin{array}{l} < & 2200,000 \\ < & & 2299,999 \\ & & & & \\ \$200,000 \\ & & & \\ \$300,000 \\ & & & \\ \$400,000 \\ & & \\ \$600,000 \\ & & \\ \$600,000 \\ & & \\ \$600,000 \\ & & \\ \$600,000 \\ & & \\ \$600,000 \\ & \\ \\ \$600,000 \\ & \\ \\ \\ \$700,000 \\ & \\ \\ \end{array}$ 

Acme

Other

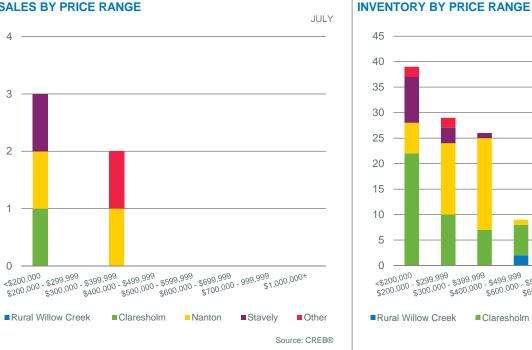
#### **KNEEHILL NEW LISTINGS: YEAR-TO-DATE**



## **Willow Creek Region**

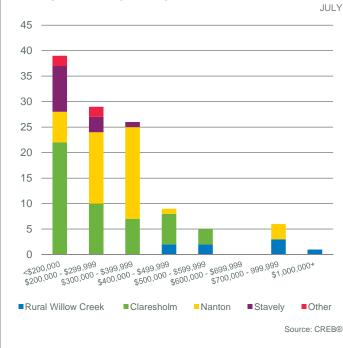
									JUI. I/
July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	11	26	42.31%	113	10.27	-	251,764	242,500	45%
Rural Willow Creek*	0	1	0.00%	8	-	-	-	-	0%
Claresholm*	1	7	14.29%	48	48.00	-	140,000	140,000	9%
Nanton*	2	12	16.67%	42	21.00	-	248,000	248,000	18%
Stavely*	1	1	100.00%	13	13.00	-	150,000	150,000	9%
Other*	1	1	100.00%	4	4.00	-	349,900	349,900	9%
				*Data with	in these area		urataly raflaat	total readle a	ativity and tran

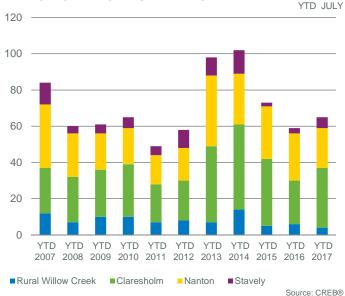
\*Data within these areas many not accurately reflect total resale activity and trends



#### SALES BY PRICE RANGE

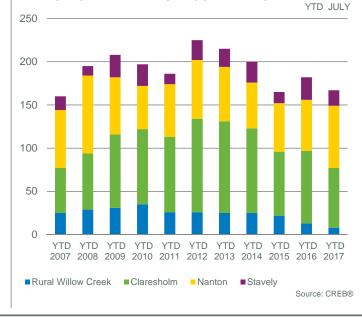
🗄 creb°









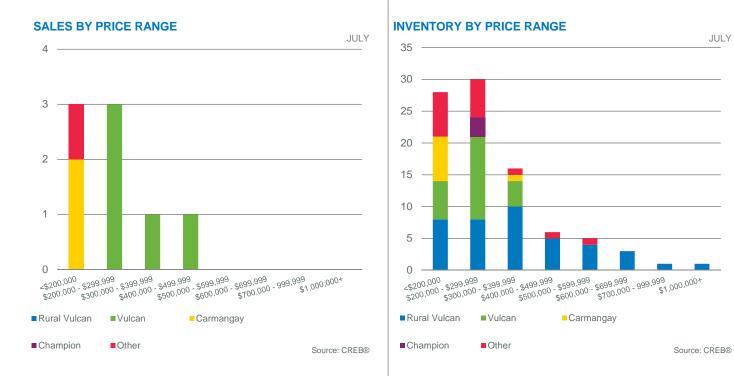


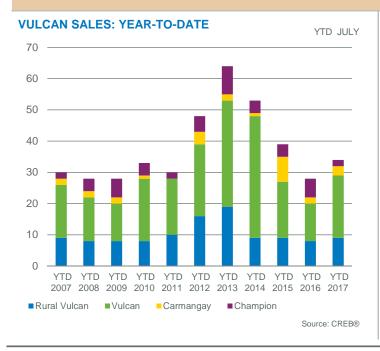


## **Vulcan Region**

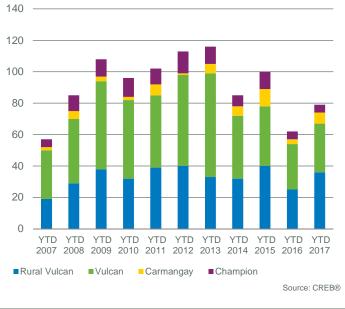
luly 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	8	17	47.06%	88	11.00	-	219,688	211,750	100%
Rural Vulcan*	0	6	0.00%	40	-	-	-	-	0%
/ulcan*	5	3	166.67%	23	4.60	-	287,100	272,000	63%
Carmangay*	2	1	200.00%	8	4.00	-	100,500	100,500	25%
Champion*	0	0	-	3	-	-	-	-	0%
Other*	1	5	20.00%	16	16.00	-	121,000	121,000	13%

\*Data within these areas many not accurately reflect total resale activity and trends









YTD JULY



## **Bighorn Region**

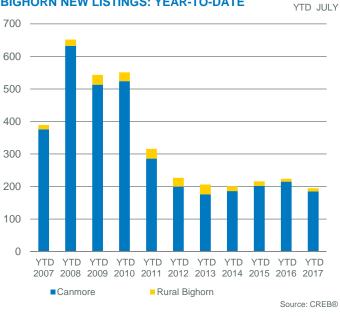
									Jul. 17
July 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	21	42	50.00%	107	5.10	•	800,650	664,000	71%
Rural Bighorn*	0	0	-	10	-	-	-	-	0%
Canmore*	14	25	56.00%	85	6.07	-	808,546	641,000	67%
Other*	1	9	11.11%	14	14.00	-	348,000	348,000	5%
				*Data with	nin these area	s many not acc	urately reflect	total resale a	ctivity and trend



### JULY 45 -40 -35 -30 25 -20 -15 -10 -5 0 -<\$200,000 \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$699,999 \$699,999 \$699,999 \$1,000,000+ \$200,000 \$300,000 \$400,000 \$500,000 \$600,000 \$50 Canmore Other Rural Bighorn Source: CREB®







#### **INVENTORY BY PRICE RANGE**

# 🗄 creb®

### **CREB®** Definitions

BIGHORN*	MOUNTAIN VIEW*	VULCAN*
Rural Bighorn M.D.	Rural Mountain View County	Rural Vulcan County*
Benchlands**	Bearberry**	Arrowwood**
Canmore*	Bergen**	Brand**
Exshaw**	Carstairs	Carmangay*
Ghost Lake**	Cremona	Champion*
Harvie Heights**	Didsbury	Ensign**
Lac des Arcs**	Eagle Hill**	Herronton**
Seebe**	Elkton**	Kirkcaldy**
Waiparous**	Olds*	Lomond**
	Sundre*	Milo**
	Water Valley**	Mossleigh**
	Westward Ho**	Queenstown**
FOOTHILLS	in contraine into	Shouldice**
Rural Foothills M.D.		Travers**
Aldersyde**		
Black Diamond		
Blackie	ROCKY VIEW	WHEATLAND*
Cayley	Rural Rocky View County	Rural Wheatland County*
De Winton	Balzac**	Ardenode**
Heritage Pointe	Beiseker	Carseland*
High River	Bottrel**	Chancellow**
_ongview**	Bragg Creek	Cheadle**
Millarville**	Chestermere	Cluny**
Okotoks	Cochrane	Dalum**
Priddis**	Cochrane Lake**	Gleichen**
Priddis Greens	Conrich**	Hussar**
Turner Valley	Crossfield	Lyalta*
	Dalemead**	Namaka**
	Dalroy**	Rockyford*
	Delacour**	Rosebud**
KNEEHILL*	Indus**	Standard**
Rural Kneehill County	Irricana	
Acme	Janet**	
Carbon**	Kathyrn**	WILLOW CREEK*
luxley**	Keoma**	Rural Willow Creek County*
inden	Langdon	Claresholm*
Swalwell**	Madden**	Fort Macleod**
Three Hills	Redwood Meadows	Granum**
forrington**		Nanton*
ſrochu		Parkland**
Vimborne**		Faikialiu

\* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.

\*\* Resale activity in these areas does not meet the minimum reporting standard.

#### DEFINITIONS

**Benchmark Price** - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

**MLS**<sup>\*</sup> **Home Price Index** – changes in home prices by comparing current price levels relative to January 2005 price level. **Absorption Rate** – refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

**Months of Supply** – refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

**Detached** - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

**Row** - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

**Exclusions** - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

**Rural** - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

#### **ABOUT CREB**<sup>®</sup>

CREB\* is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB\* is dedicated to enhancing the value, integrity and expertise of its REALTOR\* members. Our REALTORS\* are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice. Any use or reference to CREB\* data and statistics must acknowledge CREB\* as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS\* active listings for Calgary and area may be found on the board's website at ww.creb.com. CREB\* is a registered trademark of the Calgary Real Estate Board Cooperative. The trademarks MLS\* and Multiple Listing Service\* are owned by the Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA. The trademarks REALTORS\* are controlled by CREA and identify real estate professionals who are members of CREA, and subsequently the Alberta Real Estate Association and CREB\*, used under licence.