

MONTHLY STATISTICS PACKAGE Calgary Region

November 2017



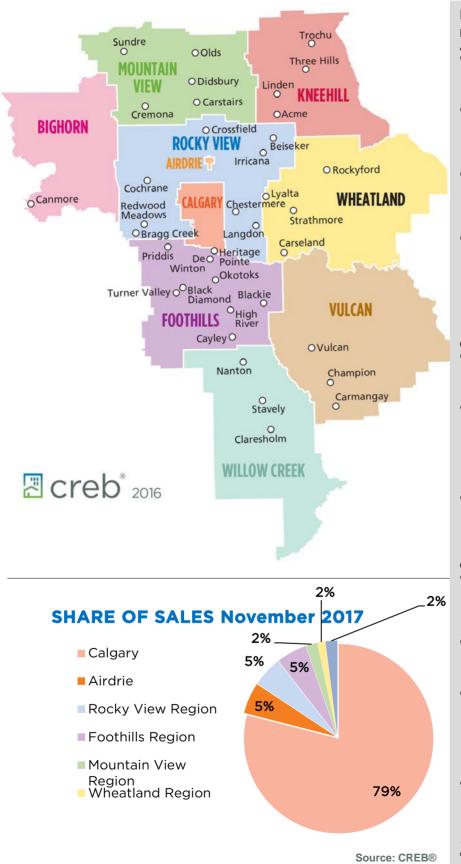












Nov. 17

REGIONAL HIGHLIGHTS

December 1, 2017

Airdrie

- Sales activity jumped up in November. However, there was a larger growth in new listings causing further inventory gains and easing prices.
- Overall year-to-date sales have totaled 1,243 units, three per cent lower than last year. New listings have totaled 2,360, six per cent higher than last year.
- While economic conditions continue to improve, the rise in supply relative to demand persists in this market, prolonging the period of price recovery.
- Several months of elevated months of supply started to weigh on monthly price adjustments. As of November, detached benchmark prices totaled \$375,300, a 1.55 per cent decline from last month and slightly lower than last years levels. This is nearly five per cent below monthly highs.

Cochrane

- Monthly sales activity improved in Cochrane. The rise was not enough to place any significant downward pressure on inventory levels.
- Months of inventory remain elevated and is continuing to place further downward pressure on prices. However, months-of-supply have generally been trending down over last year, which could support the transition to a more stable market.
- Year-to-date detached benchmark prices have averaged \$421,982. This is 0.54 per cent below last years levels, but remain nearly five per cent below recent highs.

Okotoks

- Unlike activity in Airdrie and Cochrane, Okotoks sales activity slowed over the previous year, bringing year-to-date sales to 514 units, unchanged over last year.
- Meanwhile new listings have remained just above the previous year preventing more significant declines in inventories.
- Despite some recent upward pressure on months of supply, the market continues to improve from the higher levels seen last year. However, oversupply is persisting in this market, causing downward pressure on monthly prices.
- Year-to-date, the average detached benchmark price totaled \$430,109, one per cent lower than last year and four per cent lower than the YTD highs.

CREB's analysis only considers surrounding areas with enough activity to generate the MLS* Home Price Index

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CREB® Region Summary

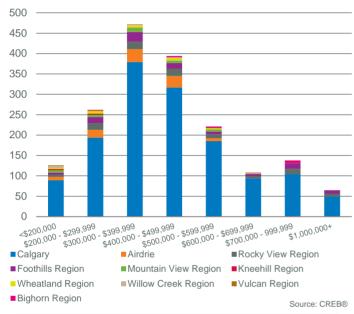
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November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,411	2,061	68.46%	5,665	4.01	436,700	461,970	412,000	79%
Airdrie	95	176	53.98%	476	5.01	347,500	356,250	371,000	5%
Rocky View Region	92	217	42.40%	869	9.45	532,500	538,639	440,250	5%
Foothills Region	93	142	65.49%	570	6.13	369,500	525,034	422,500	5%
Mountain View Region	35	65	53.85%	315	9.00	314,700	363,349	349,000	2%
Kneehill Region	8	10	80.00%	98	12.25	-	265,313	249,000	0%
Wheatland Region	24	52	46.15%	196	8.17	224,300	362,846	384,950	1%
Willow Creek Region	9	15	60.00%	91	10.11	-	249,389	168,500	1%
Vulcan Region	5	9	55.56%	70	14.00	-	320,000	272,000	0%
Bighorn Region	14	27	51.85%	95	6.79	-	609,786	611,750	1%
CREB [*] Economic Region	1,786	2,774	64.38%	8,446	4.73	430,700	459,124	408,000	100%

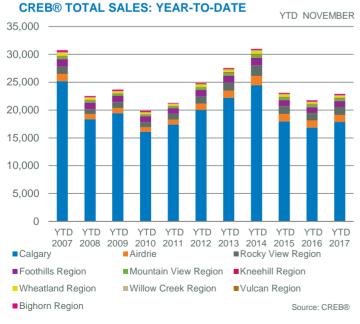
CREB® SALES BY PRICE RANGE

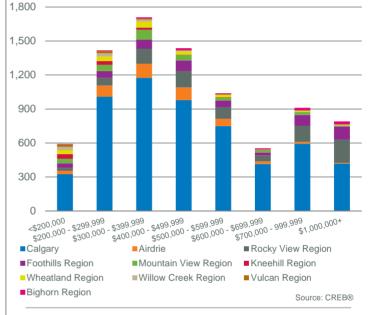


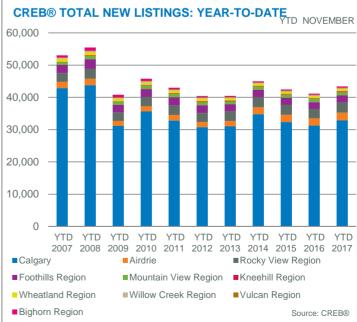
CREB® INVENTORY BY PRICE RANGE

NOVEMBER







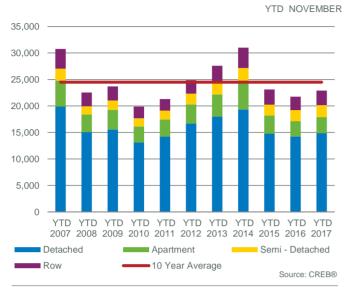






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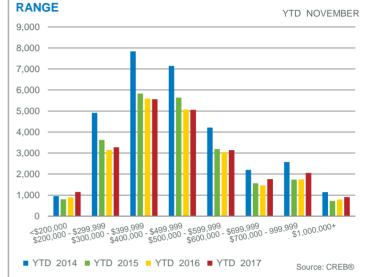
CREB® ECONOMIC REGION INVENTORY AND SALES



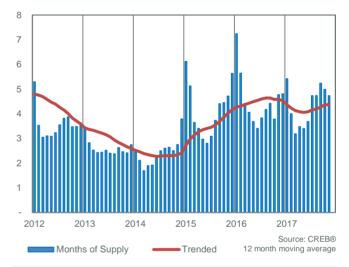








CREB® ECONOMIC REGION MONTHS OF INVENTORY





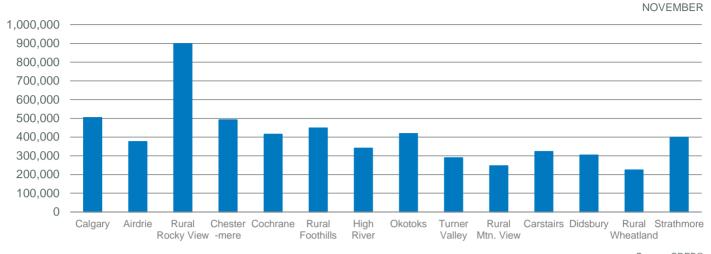
CREB® ECONOMIC REGION PRICES



CREB® Region

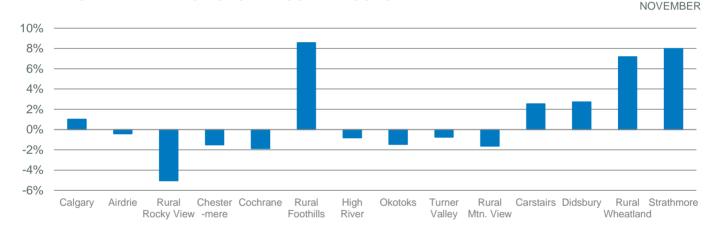
Nov. 17

DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS



Source: CREB®

TYPICAL HOME ATTRIBUTES - DETACHED HOMES

	Gross Living Area	4	bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0

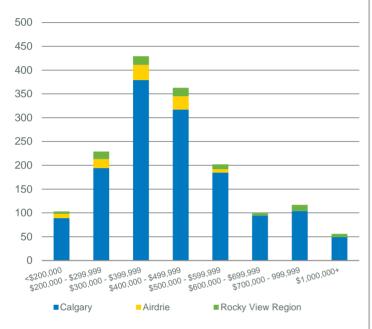


Calgary CMA

November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	NOV. 1/ Share of Sales Activity
City of Calgary	1,411	2,061	68.46%	5,665	4.01	436,700	461,970	412,000	88%
Airdrie	95	176	53.98%	476	5.01	347,500	356,250	371,000	6%
Rocky View Region	92	217	42.40%	869	9.45	532,500	538,639	440,250	6%
Calgary CMA	1,598	2,454	65.12%	7,010	4.39	435,300	460,099	410,000	100%

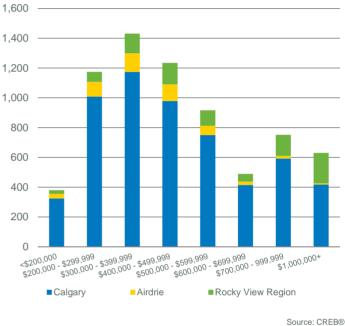
NOVEMBER

CALGARY CMA SALES BY PRICE RANGE

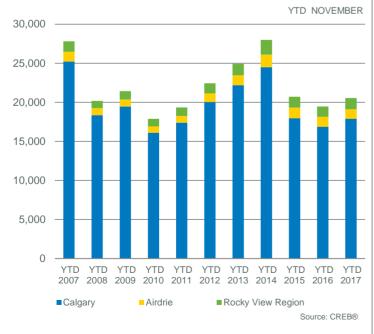


Source: CREB®

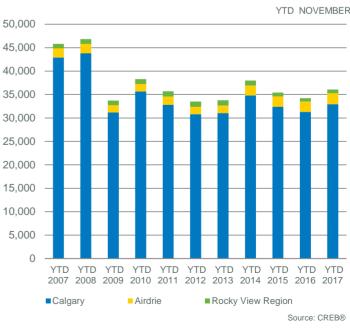
CALGARY CMA INVENTORY BY PRICE RANGE NOVEMBER



CALGARY CMA SALES: YEAR-TO-DATE



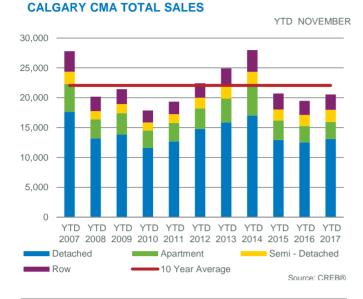
CALGARY CMA NEW LISTINGS: YEAR-TO-DATE



Calgary CMA



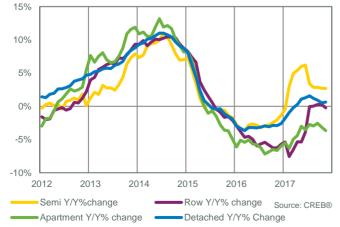
Nov. 17

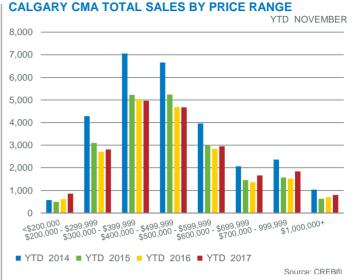


CALGARY CMA INVENTORY AND SALES

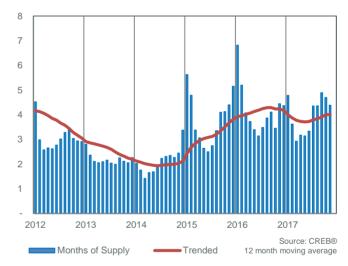








CALGARY CMA MONTHS OF INVENTORY



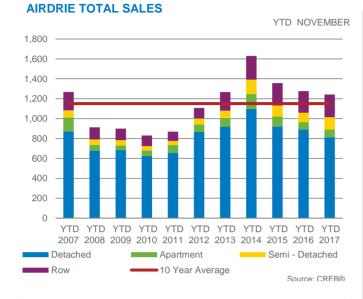


CALGARY CMA PRICES

Airdrie



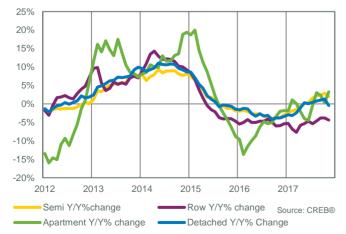
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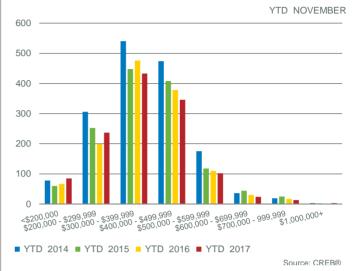
AIRDRIE INVENTORY AND SALES



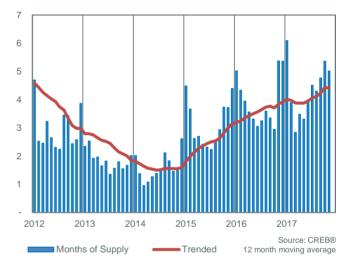
AIRDRIE PRICE CHANGE







AIRDRIE MONTHS OF INVENTORY





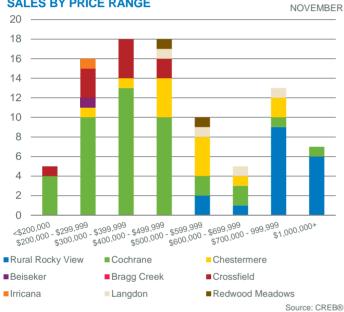
AIRDRIE PRICES

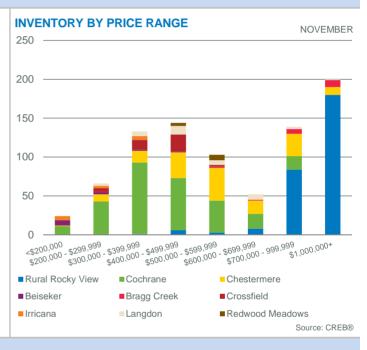
Rocky View Region

November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	92	217	42.40%	869	9.45	532,500	538,639	440,250	100%
Rural Rocky View	18	48	37.50%	282	15.67	902,100	1,086,833	910,000	20%
Beiseker	1	3	33.33%	12	12.00	-	203,000	203,000	1%
Bragg Creek	0	4	0.00%	18	-	-	-	-	0%
Chestermere	13	38	34.21%	156	12.00	481,000	515,249	500,590	14%
Cochrane	43	92	46.74%	290	6.74	416,600	382,432	350,000	47%
Crossfield	10	17	58.82%	42	4.20	-	315,370	329,650	11%
rricana	1	4	25.00%	13	13.00	-	200,000	200,000	1%
angdon	4	7	57.14%	37	9.25	-	584,188	575,375	4%
Redwood Meadows	2	3	66.67%	11	5.50	-	477,750	477,750	2%
Other	0	1	0.00%	8	-	-	-	-	0%

SALES BY PRICE RANGE

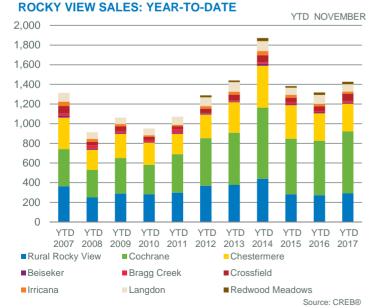
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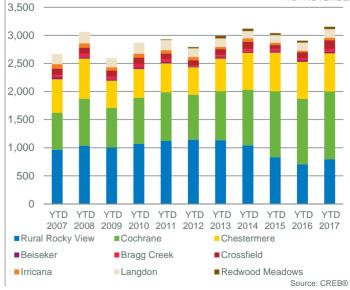




ROCKY VIEW NEW LISTINGS: YEAR-TO-DATE

YTD NOVEMBER

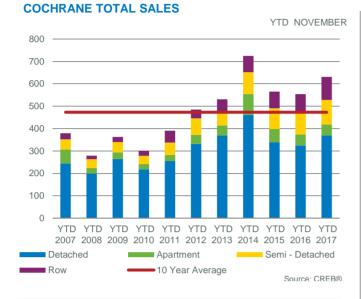




Cochrane



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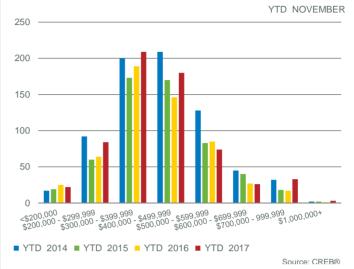


COCHRANE INVENTORY AND SALES



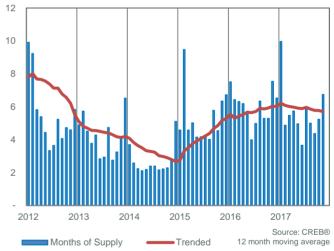
COCHRANE PRICE CHANGE

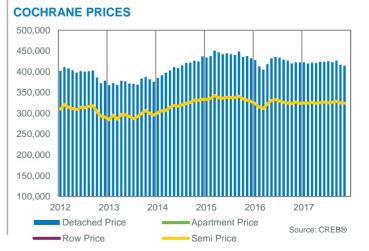




COCHRANE TOTAL SALES BY PRICE RANGE

COCHRANE MONTHS OF INVENTORY



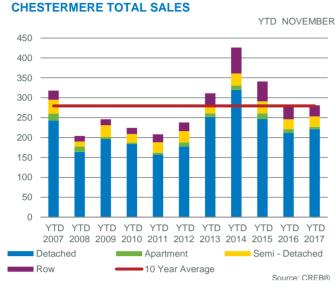


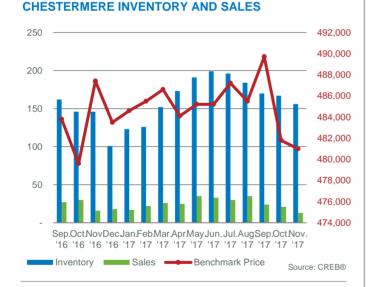
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Chestermere



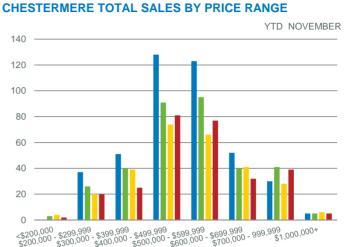
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CHESTERMERE PRICE CHANGE

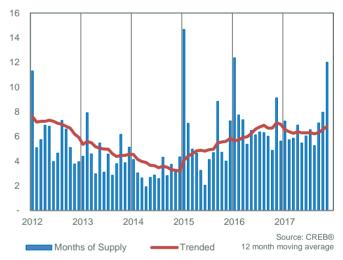




■ YTD 2014 ■ YTD 2015 ■ YTD 2016 ■ YTD 2017

Source: CREB®

CHESTERMERE MONTHS OF INVENTORY





CHESTERMERE PRICES

CREB[®] Calgary Regional Housing Market Statistics

Rural Rocky View

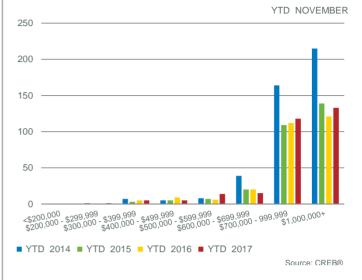


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RURAL ROCKY VIEW TOTAL SALES

RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



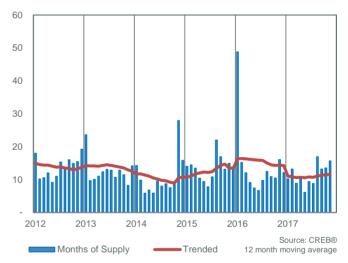
RURAL ROCKY VIEW INVENTORY AND SALES







RURAL ROCKY VIEW MONTHS OF INVENTORY





RURAL ROCKY VIEW PRICES

CREB® Calgary Regional Housing Market Statistics



Foothills Region

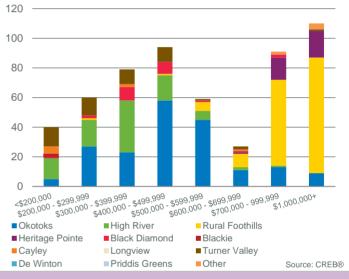
									Nov. 17
November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	93	142	65.49%	674	7.25	369,500	525,034	422,500	100%
Rural Foothills	19	23	82.61%	153	8.05	438,900	872,316	869,000	20%
Black Diamond	5	10	50.00%	24	4.80	-	270,500	240,000	5%
Blackie	0	0	-	2	-	-	-	-	0%
Cayley	2	1	200.00%	8	4.00	-	295,000	295,000	2%
De Winton	0	0	-	0	-	-	-	-	0%
Heritate Pointe	6	8	75.00%	34	5.67	-	1,116,417	1,141,750	6%
High River	23	23	100.00%	93	4.04	333,800	311,348	322,500	25%
Okotoks	33	64	51.56%	191	5.79	410,700	446,367	423,425	35%
Furner Valley	5	11	45.45%	49	9.80	285,900	344,400	345,000	5%
Priddis Greens	0	2	0.00%	10	-	-	-	-	0%
ongview	0	0	-	0	-	-	-	-	0%
Other	0	0	-	6	-	-	-	-	0%



INVENTORY BY PRICE RANGE

NOVEMBER

YTD NOVEMBER



YTD NOVEMBER 1.600 1,400 1,200 1,000 800 600 400 200 0 YTD 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 Okotoks High River Rural Foothills Heritage Pointe Black Diamond Blackie Cayley Longview Turner Valley Source: CREB® De Winton Priddis Greens

FOOTHILLS SALES: YEAR-TO-DATE

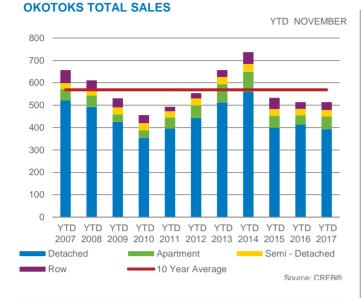
FOOTHILLS NEW LISTINGS: YEAR-TO-DATE

3.500 3,000 2,500 2,000 1,500 1,000 500 0 YTD 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 Okotoks High River Rural Foothills Heritage Pointe Black Diamond Blackie Cayley Turner Valley Longview De Winton Source: CREB® Priddis Greens

Okotoks



Nov. 17



OKOTOKS INVENTORY AND SALES



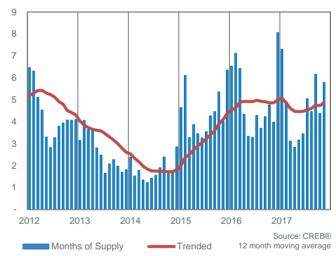
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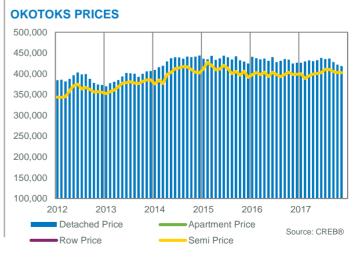


OKOTOKS TOTAL SALES BY PRICE RANGE



OKOTOKS MONTHS OF INVENTORY

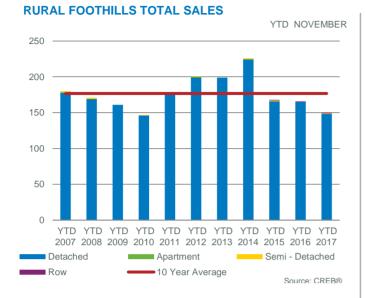




Rural Foothills



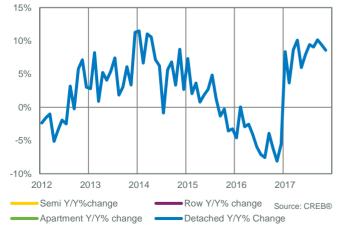
Nov. 17

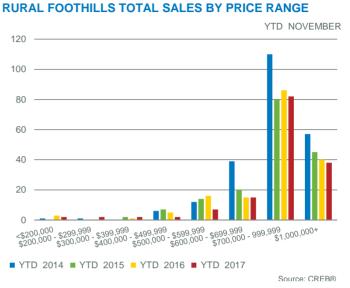


RURAL FOOTHILLS INVENTORY AND SALES

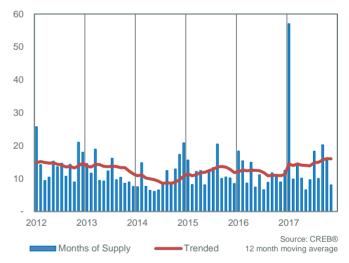








RURAL FOOTHILLS MONTHS OF INVENTORY

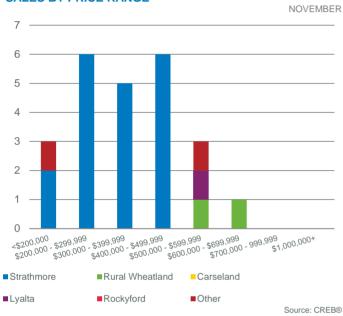




RURAL FOOTHILLS PRICES

Wheatland Region

November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	24	52	46.15%	196	8.17	224,300	362,846	384,950	92%
Rural Wheatland*	2	3	66.67%	32	16.00	224,300	610,000	610,000	8%
Carseland*	0	1	0.00%	7	-	-	-	-	0%
_yalta*	1	2	50.00%	7	7.00	-	520,000	520,000	4%
Rockyford*	0	2	0.00%	6	-	-	-	-	0%
Strathmore	19	39	48.72%	124	6.53	396,600	336,200	310,000	79%
Gleichen	0	0	-	-	-	-	-	-	0%
Other*	2	5	40.00%	20	10.00	-	290,250	290,250	8%

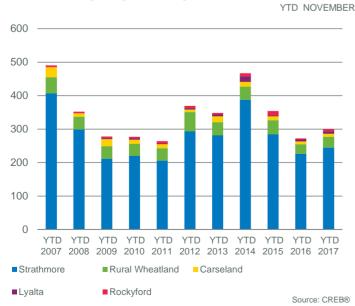


SALES BY PRICE RANGE

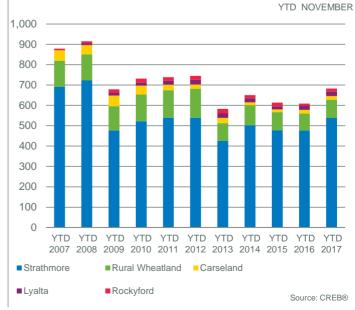
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WHEATLAND SALES: YEAR-TO-DATE



WHEATLAND NEW LISTINGS: YEAR-TO-DATE



Strathmore



Nov. 17

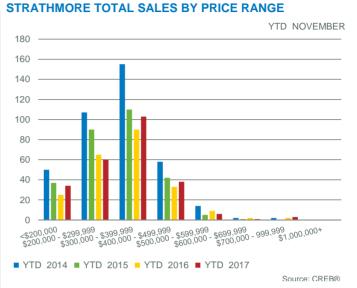


STRATHMORE INVENTORY AND SALES

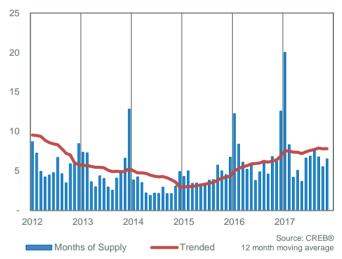


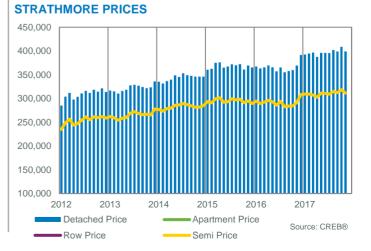
STRATHMORE PRICE CHANGE





STRATHMORE MONTHS OF INVENTORY





Mountain View Region

NOVEMBER

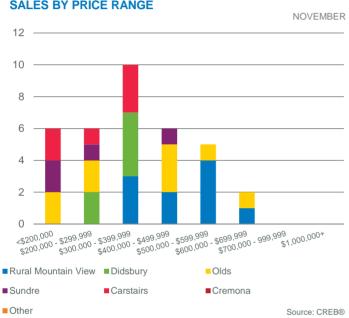
Source: CREB®

									Nov. I/
November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	35	65	53.85%	315	9.00	314,700	363,349	349,000	100%
Rural Mountain View*	10	17	58.82%	83	8.30	246,700	476,125	497,500	29%
Carstairs	6	15	40.00%	54	9.00	324,800	282,412	293,000	17%
Cremona	0	1	0.00%	6	-	-	-	-	0%
Didsbury	6	9	66.67%	44	7.33	305,200	303,583	318,000	17%
Dlds*	9	13	69.23%	87	9.67	349,700	379,111	442,500	26%
Sundre*	4	8	50.00%	34	8.50	275,100	257,000	235,000	11%
Dther*	0	2	0.00%	7	-	-	-	-	0%
				*Data with	in these area	s many not acci	urately reflect	total resale a	ctivity and tre

Other

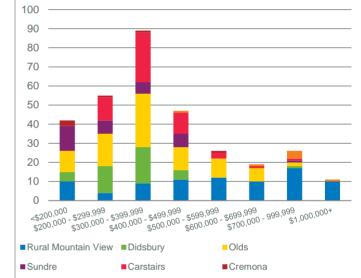
ta within these areas many not accurately reflect total resale activity and trends

INVENTORY BY PRICE RANGE

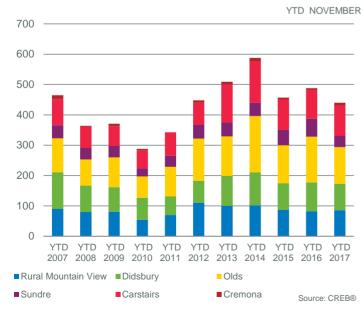


SALES BY PRICE RANGE

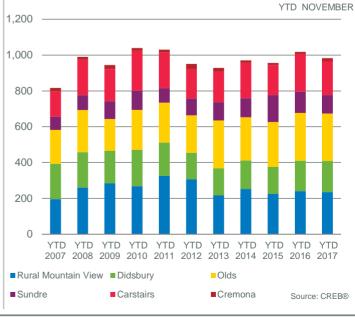
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MOUNTAIN VIEW SALES: YEAR-TO-DATE



MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE





Kneehill Region

			Nov. 1/
Benchmark Price	k Average Price	Median Price	Share of Sales Activity
-	265,313	249,000	88%
-	495,000	495,000	25%
-	-	-	0%
-	-	-	0%
-	162,667	175,000	38%
-	-	-	0%
-	293,000	293,000	25%
-	-	-	0%
9.5			many not accurately reflect total resale

45 40 35

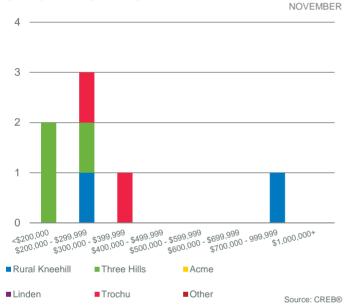
20 15

10 5

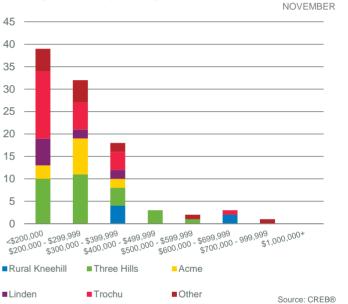
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within these areas many not accurately reflect total resale activity and trends

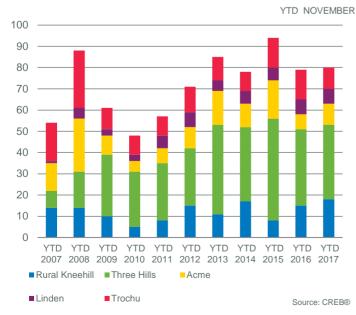
SALES BY PRICE RANGE



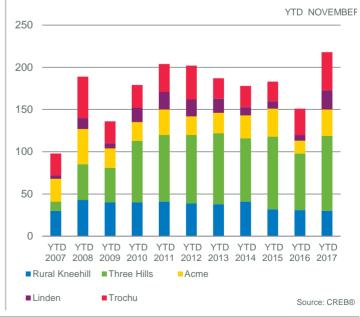
INVENTORY BY PRICE RANGE



KNEEHILL SALES: YEAR-TO-DATE



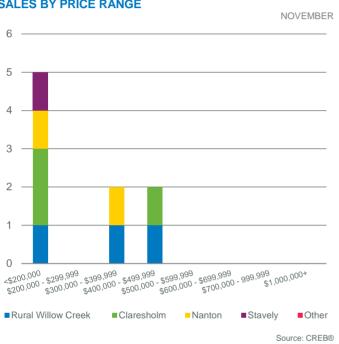
KNEEHILL NEW LISTINGS: YEAR-TO-DATE



Willow Creek Region

									NOV. 17
November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	9	15	60.00%	91	10.11	-	249,389	168,500	100%
Rural Willow Creek*	3	0	-	7	2.33	-	310,667	380,000	33%
Claresholm*	3	7	42.86%	32	10.67	-	263,667	168,500	33%
Nanton*	2	7	28.57%	37	18.50	-	216,750	216,750	22%
Stavely*	1	1	100.00%	11	11.00	-	88,000	88,000	11%
Other*	0	0	-	4	-	-	-	-	0%
				*D-1	in these area			total readle a	- the state of a second data as

*Data within these areas many not accurately reflect total resale activity and trends



SALES BY PRICE RANGE

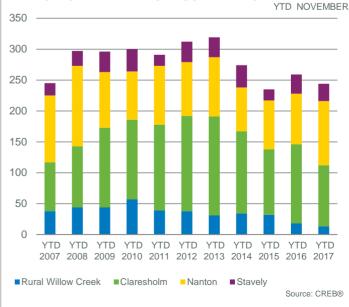
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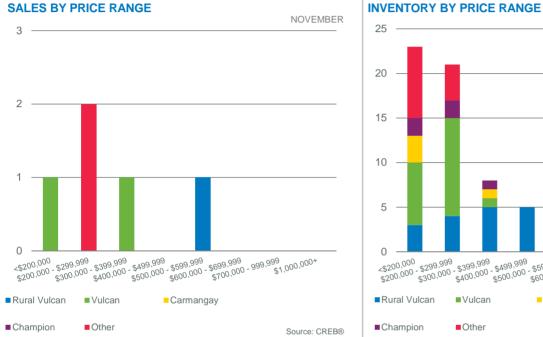




Vulcan Region

									Nov. 17
November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	5	9	55.56%	70	14.00	-	320,000	272,000	100%
Rural Vulcan*	1	6	16.67%	29	29.00	-	595,000	595,000	20%
Vulcan*	2	2	100.00%	19	9.50	-	250,000	250,000	40%
Carmangay*	0	0	-	4	-	-	-	-	0%
Champion*	0	0	-	5	-	-	-	-	0%
Other*	2	1	200.00%	13	6.50	-	252,500	252,500	40%
				*Data with	in those area	e many not acc	urately reflect	total resale a	ctivity and tran

Data within these areas many not accurately reflect total resale activity and trends



SALES BY PRICE RANGE



VULCAN SALES: YEAR-TO-DATE





YTD NOVEMBER





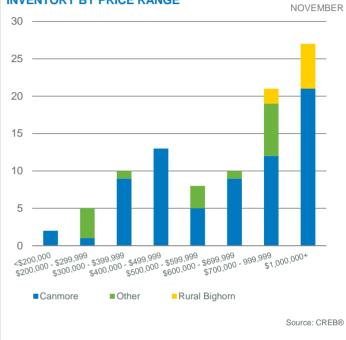
Bighorn Region

									Nov. 17
November 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	14	27	51.85%	95	6.79	-	609,786	611,750	100%
Rural Bighorn*	0	2	0.00%	8	-	-	-	-	0%
Canmore*	13	22	59.09%	72	5.54	-	638,423	639,500	93%
Other*	1	3	33.33%	16	16.00	-	237,500	237,500	7%
				*Data with	in these area	s many not acc	urately reflect	total resale a	ctivity and trend

ata within these areas many not accurately reflect total resale activity and trends



INVENTORY BY PRICE RANGE

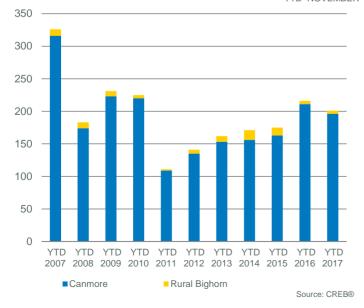


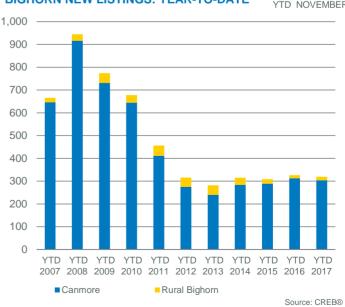
BIGHORN SALES: YEAR-TO-DATE











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	Definitions
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BIGHORN*	MOUNTAIN VIEW*	VULCAN*
Rural Bighorn M.D.	Rural Mountain View County	Rural Vulcan County*
Benchlands**	Bearberry**	Arrowwood**
Canmore*	Bergen**	Brand**
Exshaw**	Carstairs	Carmangay*
Ghost Lake**	Cremona	Champion*
Harvie Heights**	Didsbury	Ensign**
Lac des Arcs**	Eagle Hill**	Herronton**
Seebe**	Elkton**	Kirkcaldy**
Waiparous**	Olds*	Lomond**
waipa ous	Sundre*	Milo**
	Water Valley**	Mossleigh**
	Westward Ho**	Queenstown**
FOOTHILLS	Westward Ho	Shouldice**
Rural Foothills M.D.		Travers**
Aldersyde**		Travers
Black Diamond		
Blackie	ROCKY VIEW	WHEATLAND*
Cayley	Rural Rocky View County	
De Winton	Balzac**	Rural Wheatland County*
Heritage Pointe	Beiseker	Ardenode**
High River	Bottrel**	Carseland*
Longview**	Bragg Creek	Chancellow**
Millarville**	Chestermere	Cheadle**
Okotoks	Cochrane	Cluny**
Priddis**	Cochrane Lake**	Dalum**
Priddis Greens		Gleichen**
Turner Valley	Conrich** Crossfield	Hussar**
		Lyalta*
	Dalemead**	Namaka**
	Dalroy**	Rockyford*
	Delacour**	Rosebud**
KNEEHILL*	Indus**	Standard**
Rural Kneehill County	Irricana	
Acme	Janet**	
Carbon**	Kathyrn**	WILLOW CREEK*
Huxley**	Keoma**	Rural Willow Creek County*
-inden	Langdon	Claresholm*
Swalwell**	Madden**	Fort Macleod**
Three Hills	Redwood Meadows	Granum**
Forrington**		Nanton*
Frochu		Parkland**
Wimborne**		. and and

* Data within these areas may not accurately reflect total resale activity and trends. CREB* resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors* in the area are a member of the CREB* board.

** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS* **Home Price Index** – changes in home prices by comparing current price levels relative to January 2005 price level. **Absorption Rate** – refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply – refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions – Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

ABOUT CREB®

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