

MONTHLY STATISTICS PACKAGE

Calgary Region

December 2017







MONTHLY STATISTICS PACKAGE

CREB® Region Report

REGIONAL HIGHLIGHTS

Dec. 17

January 2, 2018 Airdrie

- For the second consecutive month, the large jump in sales activity was accompanied by a rise in new listings. Improvements in the salesto-new-listings ratio helped place some downward pressure on inventory levels and caused some recent improvements in the months-of-supply.
- On an annual basis, stable sales were paired with rising listings. This is causing further gains in inventory levels and general downward pressure on prices. There has also been a significant amount of competition coming from the new home sector, which is placing some limits on resale price growth.
- On an annual basis, detached benchmark prices in Airdrie totaled \$377,485. This is 0.6 per cent below last year's levels and four per cent below annual highs.

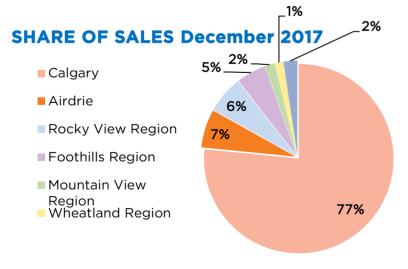
Cochrane

- Annual sales in Cochrane totaled 663 units, 12 per cent higher than last year. New listings rose by three per cent.
- Months of inventory remain elevated, which continues to place further downward pressure on prices. However, months-of-supply have been trending down over last year, which could support the transition to a more stable market.
- Annual detached benchmark prices have averaged \$420,583.
 This is 0.8 per cent below last year's levels, but remain five per cent below annual highs.

Okotoks

- Annual sales totaled 548 units, three per cent above last year's levels. The rise in sales was matched by higher new listings, preventing any significant adjustments in inventory levels.
- Despite some monthly variability, the months-of-supply have generally edged down this year. However, competition from the new home market, combined with the supply in the resale market, has been enough to weigh on prices.
- The average annual detached benchmark price totaled \$429,733.
 This is nearly one per cent lower than last year and four per cent lower than the annual high.



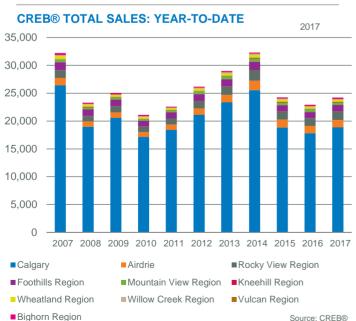


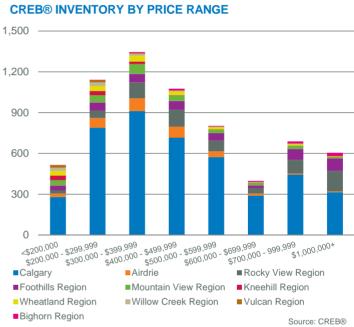


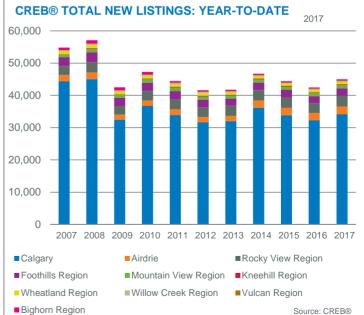


Dec. 17 New Sales to New Months of Benchmark Median **Share of Sales** Average Sales Inventory Listings **Listings Ratio** Supply **Price Price Price Activity** December 2017 City of Calgary 1,006 1,222 82.32% 4,314 4.29 433,200 451,587 410,000 77% Airdrie 86 85 101.18% 345 4.01 345.800 374.328 375.000 7% **Rocky View Region** 84 118 71.19% 688 520.100 558.087 451.500 8.19 6% **Foothills Region** 66 86 471 376.100 444.902 387,400 76.74% 7.14 5% **Mountain View Region** 22 44 50.00% 286 13.00 316,700 310,937 282,000 2% **Kneehill Region** 2 13 94 208.750 208.750 15.38% 47.00 0% 19 17 166 217,000 336,026 340,000 **Wheatland Region** 111.76% 8.74 1% Willow Creek Region 7 9 77 194,057 150,000 77.78% 11.00 1% **Vulcan Region** 2 3 56 177,500 177,500 66.67% 28.00 0% **Bighorn Region** 14 72 847,020 482,500 20 2% 142.86% 3.60 **CREB* Economic Region** 6,569 1,314 1,611 81.56% 5.00 427,400 452,837 405,000 100%

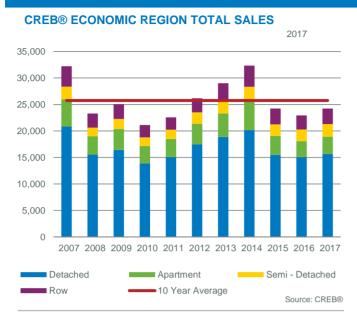
CREB® SALES BY PRICE RANGE 350 300 250 200 150 100 50 0 \$200,000 - \$299,999 \$300,000 - \$399,999 \$400,000 - \$499,999 \$500,000 - \$599,999 \$600,000 - \$699,999 <\$200,000 Airdrie ■ Rocky View Region Calgary ■ Foothills Region ■ Mountain View Region ■Kneehill Region ■Willow Creek Region ■Wheatland Region ■Vulcan Region ■Bighorn Region Source: CREB® **CREB® TOTAL SALES: YEAR-TO-DATE** 2017

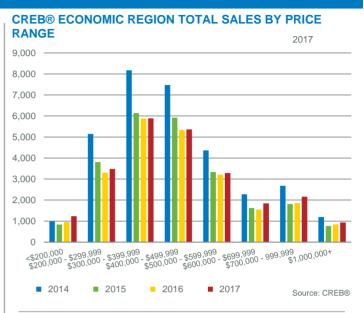












CREB® ECONOMIC REGION INVENTORY AND SALES







CREB® ECONOMIC REGION PRICE CHANGE

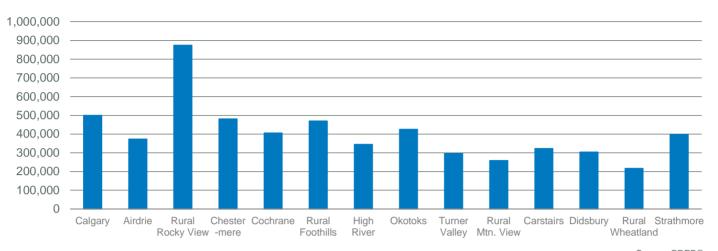


CREB® ECONOMIC REGION PRICES



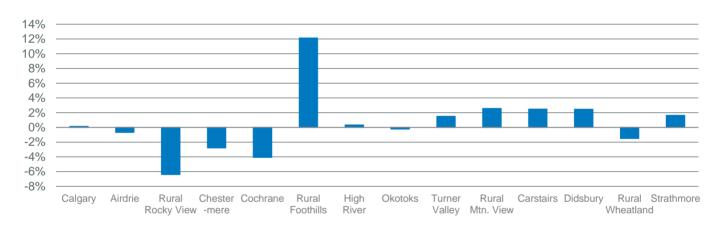


DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS



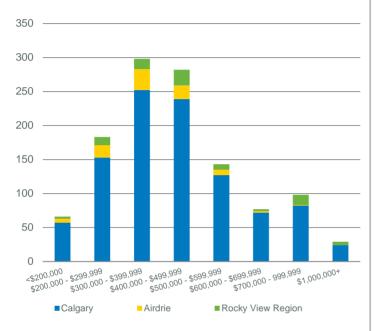
Source: CREB®

	Gross Living Area		bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0



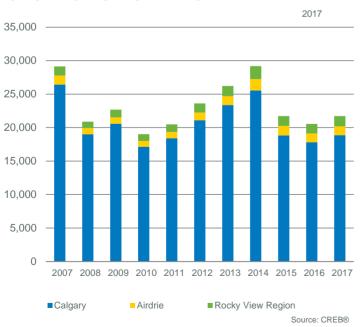
									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,006	1,222	82.32%	4,314	4.29	433,200	451,587	410,000	86%
Airdrie	86	85	101.18%	345	4.01	345,800	374,328	375,000	7%
Rocky View Region	84	118	71.19%	688	8.19	520,100	558,087	451,500	7%
Calgary CMA	1,176	1,425	82.53%	5,347	4.55	431,800	453,544	410,000	100%

CALGARY CMA SALES BY PRICE RANGE

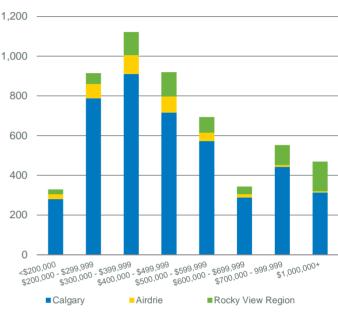


Source: CREB®

CALGARY CMA SALES: YEAR-TO-DATE

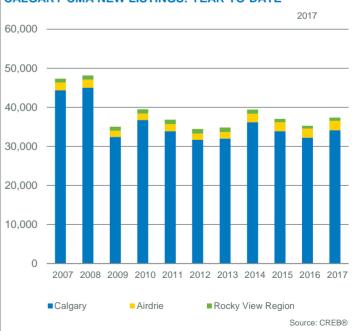


CALGARY CMA INVENTORY BY PRICE RANGE

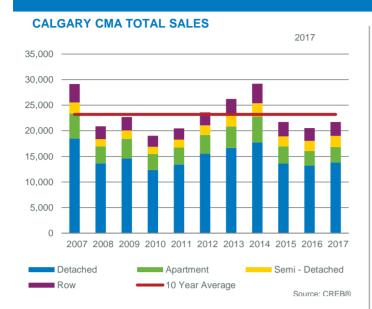


Source: CREB®

CALGARY CMA NEW LISTINGS: YEAR-TO-DATE

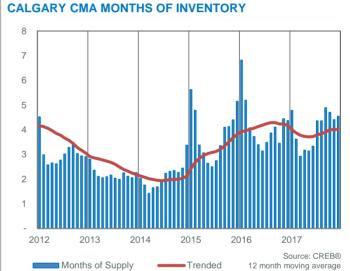




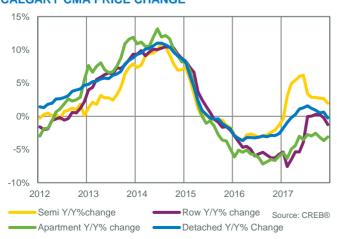


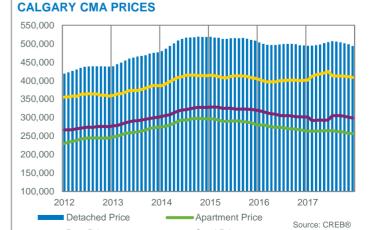
CALGARY CMA INVENTORY AND SALES





CALGARY CMA PRICE CHANGE





-Row Price

Semi Price

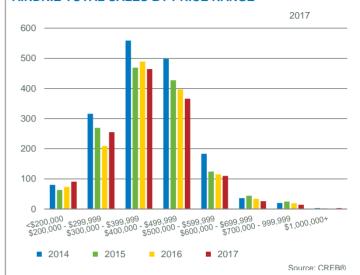








AIRDRIE TOTAL SALES BY PRICE RANGE



AIRDRIE INVENTORY AND SALES



AIRDRIE MONTHS OF INVENTORY



AIRDRIE PRICE CHANGE



AIRDRIE PRICES

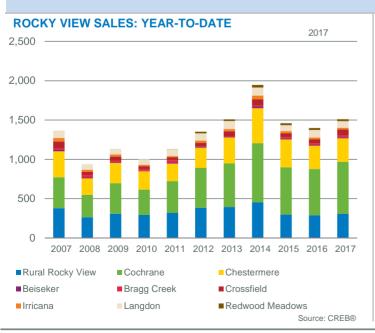


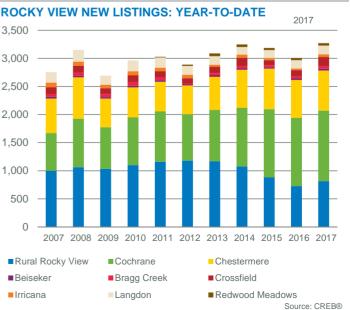


									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	84	118	71.19%	688	8.19	520,100	558,087	451,500	100%
Rural Rocky View	15	22	68.18%	205	13.67	876,600	1,161,102	945,000	18%
Beiseker	2	1	200.00%	10	5.00	-	244,250	244,250	2%
Bragg Creek	2	1	200.00%	16	8.00	-	802,500	802,500	2%
Chestermere	19	33	57.58%	121	6.37	470,400	499,968	490,000	23%
Cochrane	32	49	65.31%	252	7.88	407,500	381,873	374,575	38%
Crossfield	5	8	62.50%	41	8.20	-	381,680	419,900	6%
Irricana	0	0	-	9	-	-	-	-	0%
Langdon	9	3	300.00%	19	2.11	-	415,722	386,500	11%
Redwood Meadows	0	0	-	10	-	-	-	-	0%
Other	0	1	0.00%	5	-	-	-	-	0%











Row

Dec. 17

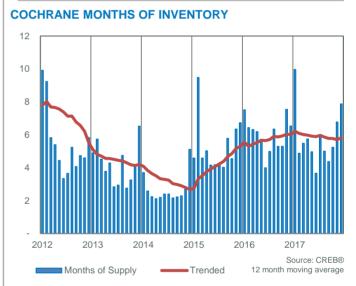


■10 Year Average

Source: CREB®

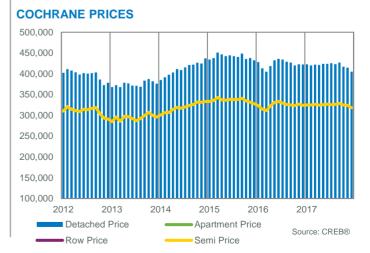






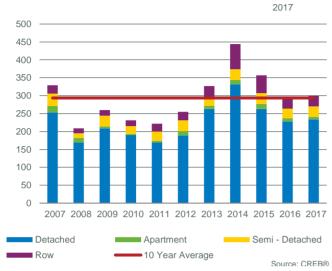
COCHRANE PRICE CHANGE



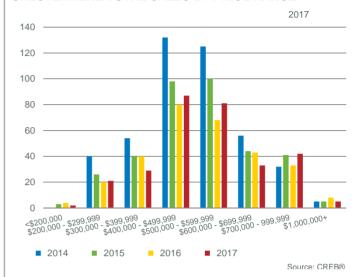




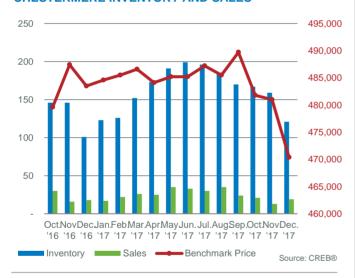
CHESTERMERE TOTAL SALES



CHESTERMERE TOTAL SALES BY PRICE RANGE



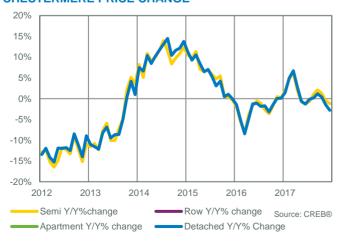
CHESTERMERE INVENTORY AND SALES



CHESTERMERE MONTHS OF INVENTORY



CHESTERMERE PRICE CHANGE

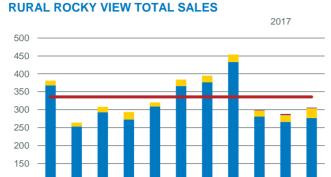


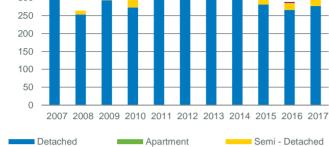
CHESTERMERE PRICES



Row

Dec. 17





■10 Year Average

Source: CREB®

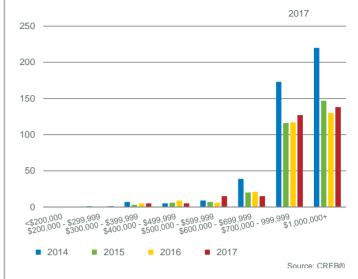
RURAL ROCKY VIEW INVENTORY AND SALES



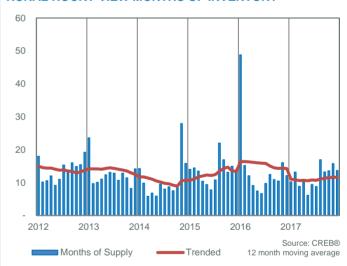
RURAL ROCKY VIEW PRICE CHANGE



RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



RURAL ROCKY VIEW MONTHS OF INVENTORY



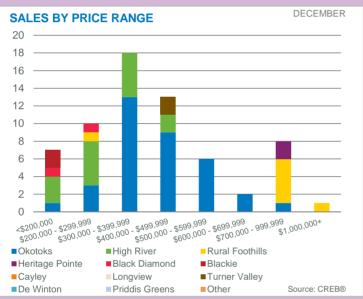
RURAL ROCKY VIEW PRICES

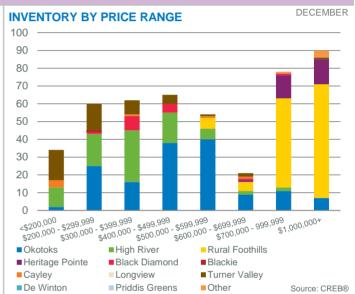


Dec 17



									DCC. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	66	86	76.74%	674	10.21	376,100	444,902	387,400	100%
Rural Foothills	7	18	38.89%	125	17.86	458,200	770,357	782,500	11%
Black Diamond	2	1	200.00%	16	8.00	-	209,250	209,250	3%
Blackie	2	1	200.00%	1	0.50	-	144,250	144,250	3%
Cayley	0	2	0.00%	7	-	-	-	-	0%
De Winton	0	0	-	0	-	-	-	-	0%
Heritate Pointe	2	1	200.00%	28	14.00	-	907,500	907,500	3%
High River	15	16	93.75%	85	5.67	337,800	290,507	283,000	23%
Okotoks	35	37	94.59%	148	4.23	417,400	435,358	400,000	53%
Turner Valley	2	10	20.00%	49	24.50	292,600	416,950	416,950	3%
Priddis Greens	1	0	-	7	7.00	-	1,020,000	1,020,000	2%
Longview	0	0	-	0	-	-	-	-	0%
Other	0	0	-	5	-	-	-	-	0%

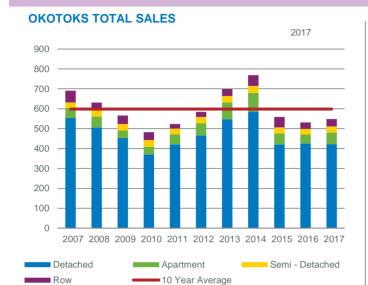




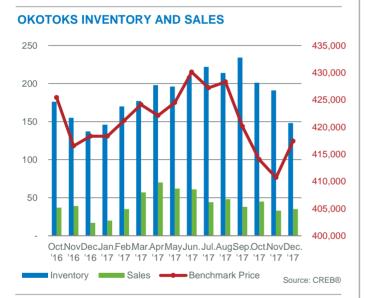








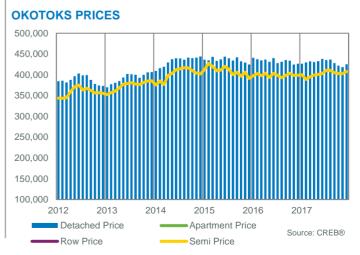
2017 300 250 200 150 100 50 2017 2017 2017 2017 2018 2019 2017



Source: CREB®

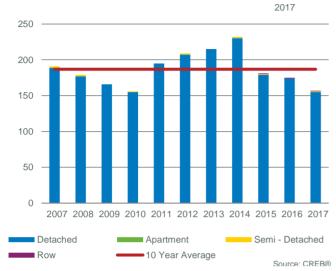








RURAL FOOTHILLS TOTAL SALES



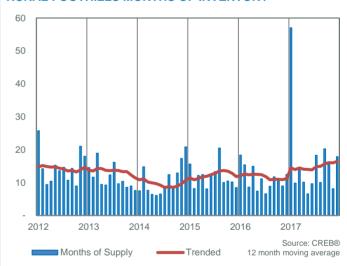
RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE



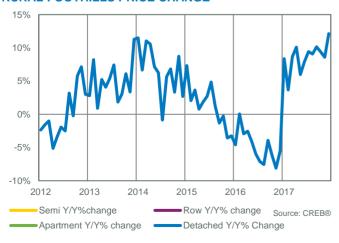
RURAL FOOTHILLS INVENTORY AND SALES



RURAL FOOTHILLS MONTHS OF INVENTORY



RURAL FOOTHILLS PRICE CHANGE



RURAL FOOTHILLS PRICES

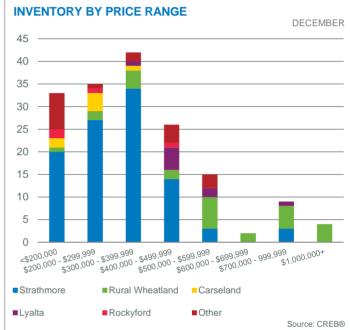




									Dec. I/
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	19	17	111.76%	166	8.74	217,000	336,026	340,000	95%
Rural Wheatland*	3	3	100.00%	27	9.00	217,000	497,500	537,500	16%
Carseland*	0	1	0.00%	7	-	-	-	-	0%
Lyalta*	0	1	0.00%	9	-	-	-	-	0%
Rockyford*	2	0	-	4	2.00	-	156,500	156,500	11%
Strathmore	13	11	118.18%	101	7.77	395,600	334,731	340,000	68%
Gleichen	0	0	-	-	-	-	-	-	0%
Other*	1	1	100.00%	18	18.00	-	227,500	227,500	5%

*Data within these areas many not accurately reflect total resale activity and trends



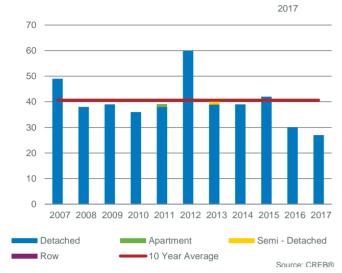




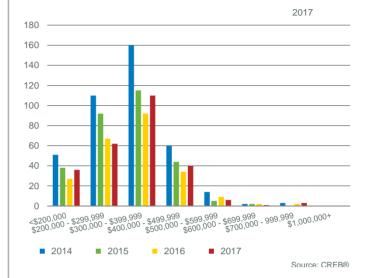




STRATHMORE TOTAL SALES



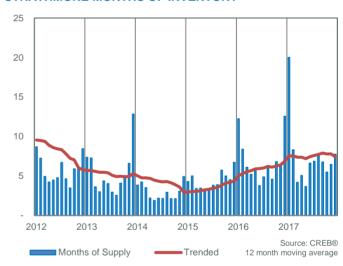
STRATHMORE TOTAL SALES BY PRICE RANGE



STRATHMORE INVENTORY AND SALES



STRATHMORE MONTHS OF INVENTORY



STRATHMORE PRICE CHANGE



STRATHMORE PRICES

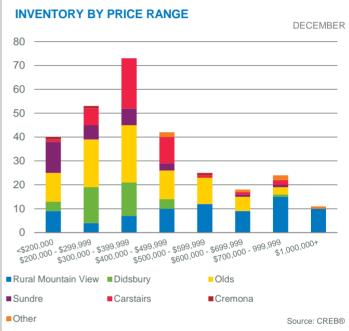


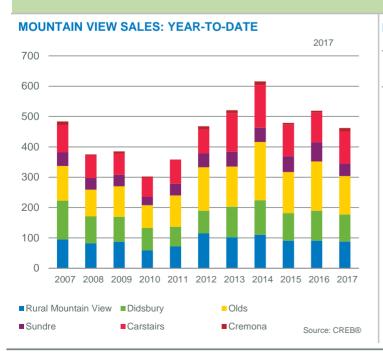
Mountain View Region

									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	22	44	50.00%	286	13.00	316,700	310,937	282,000	100%
Rural Mountain View*	2	6	33.33%	76	38.00	258,900	617,500	617,500	9%
Carstairs	8	12	66.67%	44	5.50	324,400	286,713	256,200	36%
Cremona	1	0	-	3	3.00	-	85,000	85,000	5%
Didsbury	2	3	66.67%	38	19.00	305,100	305,000	305,000	9%
Olds*	6	19	31.58%	88	14.67	351,900	304,500	302,000	27%
Sundre*	3	3	100.00%	31	10.33	273,100	263,300	240,000	14%
Other*	0	1	0.00%	6	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends







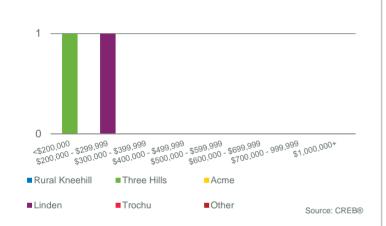




									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	2	13	15.38%	94	47.00	-	208,750	208,750	100%
Rural Kneehill*	0	4	0.00%	9	-	-	-	-	0%
Acme*	0	3	0.00%	16	-	-	-	-	0%
Linden*	1	1	100.00%	9	9.00	-	265,000	265,000	50%
Three Hills*	1	3	33.33%	27	27.00	-	152,500	152,500	50%
Torrington*	0	0	-	-	-	-	-	-	0%
Trochu*	0	0	-	19	-	-	-	-	0%
Other*	0	2	0.00%	14	-	-	-	-	0%

SALES BY PRICE RANGE

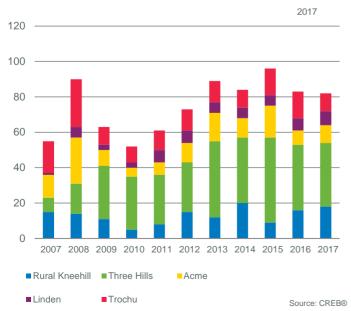
DECEMBER 2



INVENTORY BY PRICE RANGE DECEMBER 35 30 25 20 15 10 5 $\begin{array}{c} -\$200,000 \\ \$299,999 \\ \$200,000 \\ -\$300,000 \\ \end{array} \\ \begin{array}{c} \$399,999 \\ \$400,000 \\ -\$500,000 \\ \end{array} \\ \begin{array}{c} \$599,999 \\ \$690,000 \\ \end{array} \\ \begin{array}{c} \$699,999 \\ \$700,000 \\ \end{array} \\ \begin{array}{c} 999,999 \\ \$1,000,000 \\ \end{array}$ Rural Kneehill ■Three Hills Acme Linden ■ Trochu Other Source: CREB®

*Data within these areas many not accurately reflect total resale activity and trends

KNEEHILL SALES: YEAR-TO-DATE



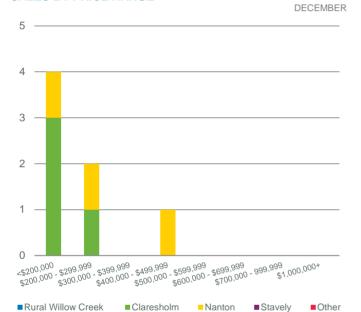


Willow Creek Region

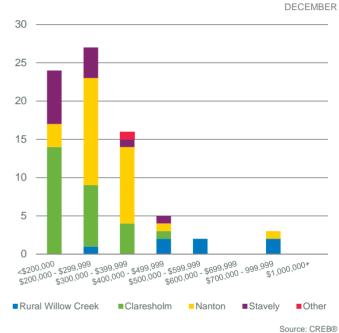
									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	7	9	77.78%	77	11.00	-	194,057	150,000	100%
Rural Willow Creek*	0	1	0.00%	7	-	-	-	-	0%
Claresholm*	4	2	200.00%	27	6.75	-	145,375	125,750	57%
Nanton*	3	2	150.00%	29	9.67	-	258,967	220,000	43%
Stavely*	0	4	0.00%	13	-	-	-	-	0%
Other*	0	0	-	1	-	-	-	-	0%

Source: CREB®

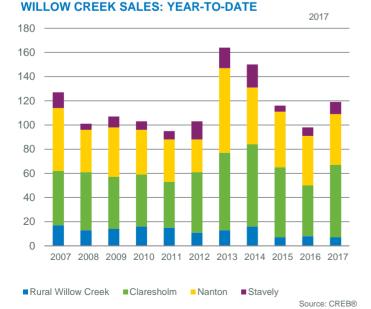




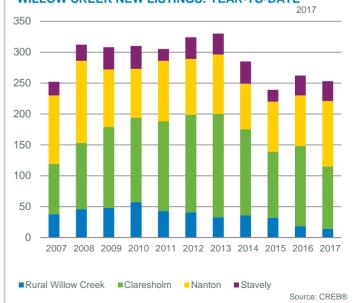
INVENTORY BY PRICE RANGE



*Data within these areas many not accurately reflect total resale activity and trends



WILLOW CREEK NEW LISTINGS: YEAR-TO-DATE

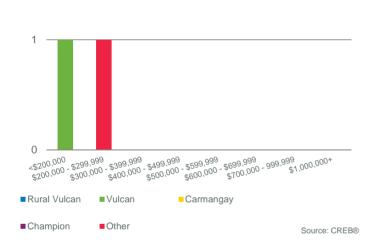




									Dec. 17
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	2	3	66.67%	56	28.00	-	177,500	177,500	100%
Rural Vulcan*	0	0	-	21	-	-	-	-	0%
Vulcan*	1	3	33.33%	20	20.00	-	145,000	145,000	50%
Carmangay*	0	0	-	2	-	-	-	-	0%
Champion*	0	0	-	5	-	-	-	-	0%
Other*	1	0	-	8	8.00	-	210,000	210,000	50%
				*Data with	in these areas	s many not acc	urately reflect	total resale a	ctivity and trends

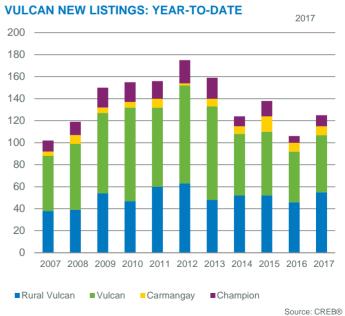
SALES BY PRICE RANGE

DECEMBER 2





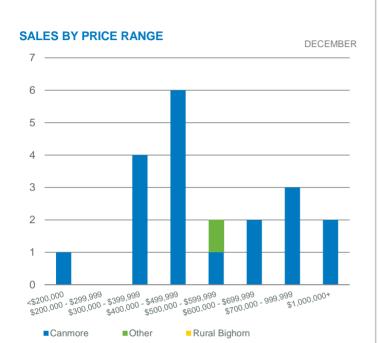


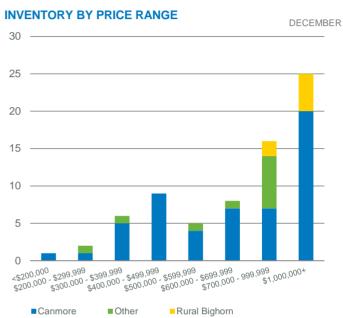




									Dec. 1/
December 2017	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	20	14	142.86%	72	3.60	-	847,020	482,500	100%
Rural Bighorn*	0	0	-	7	-	-	-	-	0%
Canmore*	19	12	158.33%	54	2.84	-	861,758	475,000	95%
Other*	1	2	50.00%	11	11.00	-	567,000	567,000	5%

Source: CREB®





*Data within these areas many not accurately reflect total resale activity and trends

BIGHORN SALES: YEAR-TO-DATE

400

350

250

200

150

0

2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017

Canmore

Rural Bighorn

Source: CREB®



Source: CREB®



BIGHORN*

Rural Bighorn M.D. Benchlands** Canmore* Exshaw** Ghost Lake**

Harvie Heights** Lac des Arcs** Seebe** Waiparous**

FOOTHILLS

Rural Foothills M.D.
Aldersyde**
Black Diamond
Blackie
Cayley
De Winton
Heritage Pointe
High River
Longview**
Millarville**
Okotoks
Priddis**
Priddis Greens
Turner Valley

KNEEHILL*

Wimborne**

Rural Kneehill County
Acme
Carbon**
Huxley**
Linden
Swalwell**
Three Hills
Torrington**
Trochu

MOUNTAIN VIEW*

Rural Mountain View County

Bearberry* Bergen** Carstairs

Cremona Didsbury

Eagle Hill**

Olds*

Sundre* Water Valley** Westward Ho**

ROCKY VIEW

Rural Rocky View County

Balzac** Beiseker

Bottrel** Bragg Creek

Chestermere Cochrane

Cochrane Lake**

Conrich** Crossfield

Dalemead** Dalroy** Delacour**

Indus**

Irricana Janet**

Kathyrn** Keoma**

Langdon Madden**

Redwood Meadows

VULCAN*

Rural Vulcan County*

Arrowwood**

Brand**

Carmangay* Champion*

Ensign**

Herronton**

Kirkcaldy*

Lomond** Milo**

Mossleigh**

Queenstown**

Shouldice**

Travers**

WHEATLAND*

Rural Wheatland County*

Ardenode*

Carseland*

Chancellow**
Cheadle**

Cluny**

Dalum**

Gleichen**

Hussar**

Lyalta*

Namaka**
Rockyford*

Rosebud** Standard**

WILLOW CREEK*

Rural Willow Creek County*

Claresholm*

Fort Macleod**

Nanton*

Parkland**

CREB® REPORTING REGIONS

- * Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.
- ** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions – Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

ABOUT CREB

CREB* is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB* is dedicated to enhancing the value, integrity and expertise of its REALTOR* members. Our REALTORS* are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice. Any use or reference to CREB* data and statistics must acknowledge CREB* as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS* active listings for Calgary and area may be found on the board's website at ww.creb.com. CREB* is a registered trademark of the Calgary Real Estate Board Cooperative. The trademarks MLS* and Multiple Listing Service* are owned by the Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA. The trademarks REALTORS* are controlled by CREA and identify real estate professionals who are members of CREA, and subsequently the Alberta Real Estate Association and CREB*, used under licence.