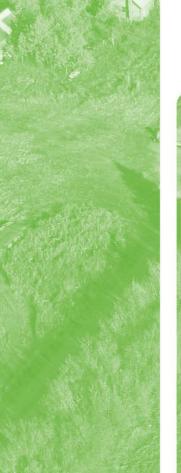


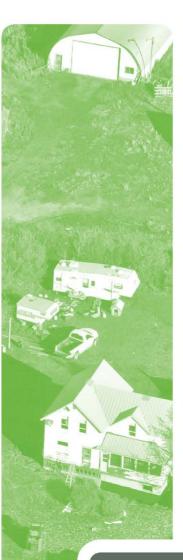
MONTHLY STATISTICS PACKAGE Calgary Region

January 2018



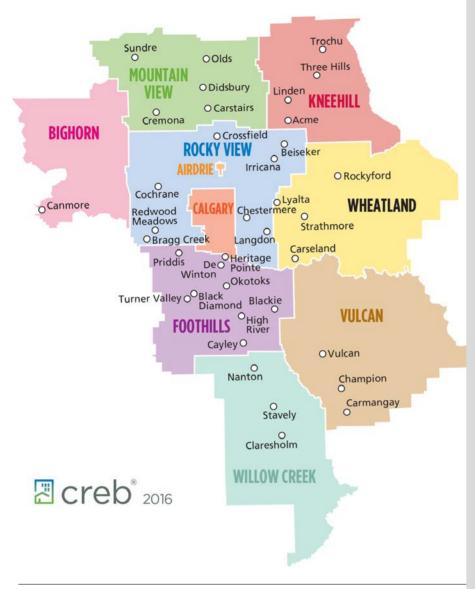












MONTHLY STATISTICS PACKAGE **CREB®** Region Report

REGIONAL HIGHLIGHTS

Jan. 18

February 1, 2018 Airdrie

- New listings in Airdrie rose over last year's levels relative to improvements in sales activity, causing minimal changes to the months of supply. However, persistently elevated levels of supply relative to demand continue to weigh on prices.
- Detached prices totalled \$371,800 in January, 0.27 per cent below last month's price and nearly one per cent lower than last January.

Cochrane

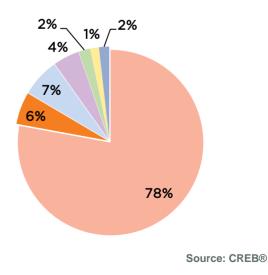
- Sales, new listings and inventory levels all remained comparable to activity last January. This also resulted in minimal changes in pricing compared to the end of last vear.
- As of January, the detached price totalled \$407,400, 0.54 per cent above last month, but 3.62 per cent below levels recorded in January 2017

Okotoks

- Sales activity in January improved over last year, but it was met with a similar gain in new listings, keeping inventory levels slightly higher than levels recorded last year.
- Overall, this one-month rise in months of supply was not enough to offset previous improvements, preventing any impact on prices. Detached home prices totalled \$430,100 in January, one per cent higher than last month and nearly one per cent higher than the same time last year.

SHARE OF SALES January 2018

- Calgary
- Airdrie
- Rocky View Region
- Foothills Region
- Mountain View Region
- Wheatland Region
- Other Active Areas

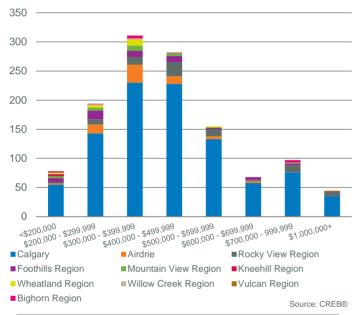


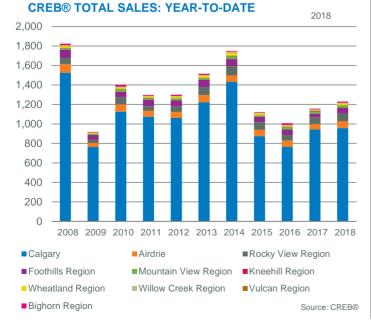
🛽 creb®

CREB® Region Summary

									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	958	2,458	38.97%	4,623	4.83	432,300	468,763	415,000	78%
Airdrie	69	214	32.24%	401	5.81	344,300	375,627	375,000	6%
Rocky View Region	82	268	30.60%	745	9.09	523,200	548,318	461,500	7%
Foothills Region	56	175	32.00%	512	9.14	379,200	408,634	345,000	5%
Mountain View Region	25	57	43.86%	285	11.40	303,200	352,756	351,000	2%
Kneehill Region	3	18	16.67%	100	33.33	-	153,000	173,000	0%
Wheatland Region	18	46	39.13%	170	9.44	219,100	373,750	337,000	1%
Willow Creek Region	6	12	50.00%	73	12.17	-	253,667	265,500	0%
Vulcan Region	1	8	12.50%	58	58.00	-	69,000	69,000	0%
Bighorn Region	12	23	52.17%	79	6.58	-	479,256	374,000	1%
CREB [*] Economic Region	1,230	3,279	37.51%	7,046	5.73	426,500	460,314	409,000	100%

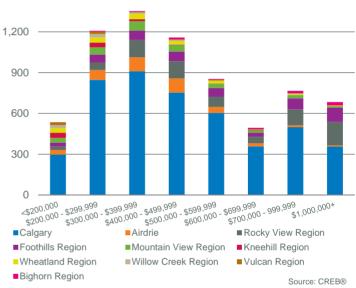
CREB® SALES BY PRICE RANGE

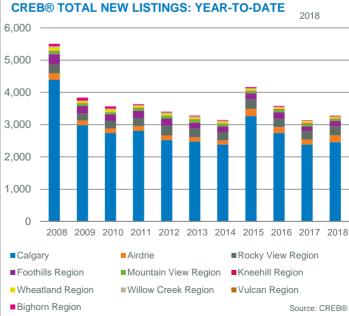




1,500 _____

CREB® INVENTORY BY PRICE RANGE



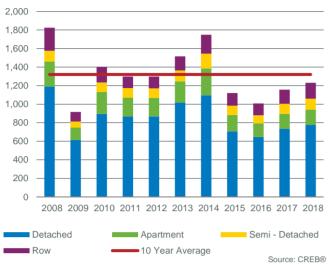




CREB® Region

Jan. 18





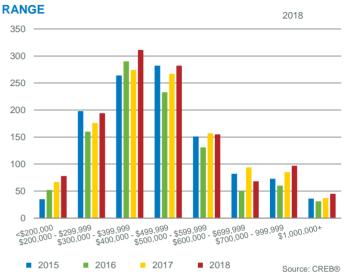
CREB® ECONOMIC REGION INVENTORY AND SALES



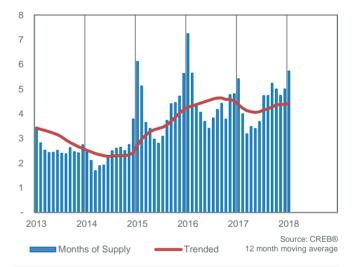




CREB® ECONOMIC REGION TOTAL SALES BY PRICE



CREB® ECONOMIC REGION MONTHS OF INVENTORY





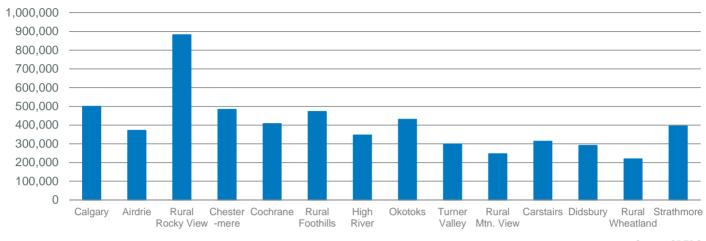




CREB® Region

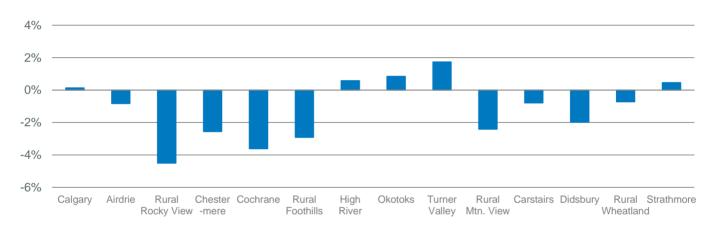
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DETACHED BENCHMARK PRICE



Source: CREB®





TYPICAL HOME ATTRIBUTES - DETACHED HOMES

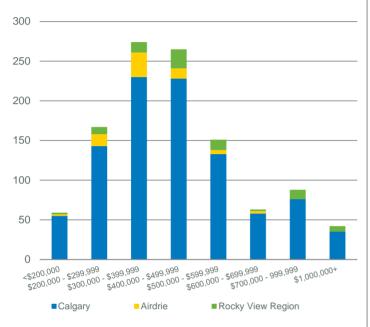
	Gross Living Area	A	bove Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1,341	4,908	3	1991	2	1
Airdrie	1,390	4,653	3	2002	2	1
Rural Rocky View	1,837	3,735	3	1997	2	1
Cochrane	1,494	5,520	3	1998	2	1
Chestermere	1,871	5,511	3	2003	2	1
Rural Foothills	1,723	Unavailable	3	1995	2	0
High River	1,312	5,646	3	1996	2	0
Okotoks	1,491	4,973	3	2002	2	1
Turner Valley	1,221	6,241	3	1993	2	0
Rural Mountain View	1,315	5,999	3	1989	2	0
Carstairs	1,298	6,583	3	2001	2	0
Didsbury	1,238	6,444	3	1981	2	0
Rural Wheatland	1,298	6,024	3	1979	2	0
Strathmore	1,265	5,562	3	2000	2	0



Calgary CMA

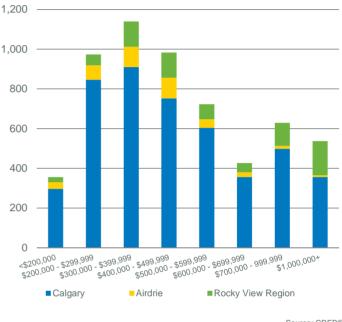
									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	958	2,458	38.97%	4,623	4.83	432,300	468,763	415,000	86%
Airdrie	69	214	32.24%	401	5.81	344,300	375,627	375,000	6%
Rocky View Region	82	268	30.60%	745	9.09	523,200	548,318	461,500	7%
Calgary CMA	1,109	2,940	37.72%	5,769	5.20	430,900	468,850	415,000	100%

CALGARY CMA SALES BY PRICE RANGE

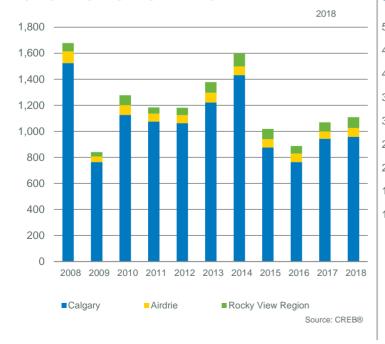


Source: CREB®

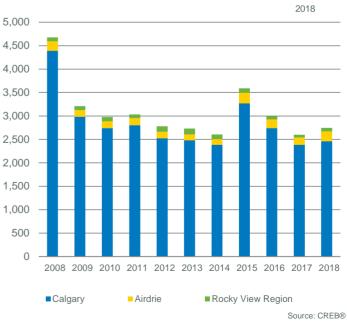
CALGARY CMA INVENTORY BY PRICE RANGE



Source: CREB®

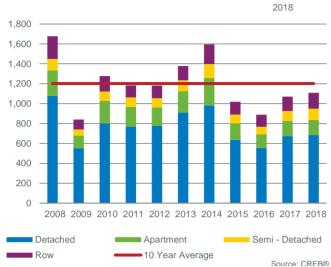


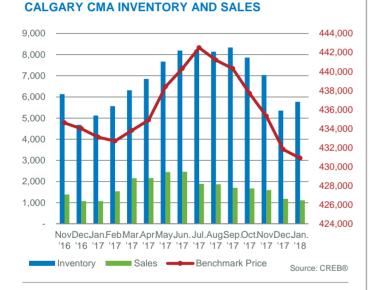
CALGARY CMA SALES: YEAR-TO-DATE CALGARY CMA NEW LISTINGS: YEAR-TO-DATE





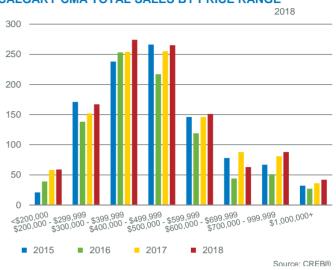




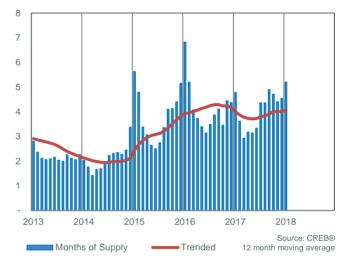


CALGARY CMA PRICE CHANGE





CALGARY CMA MONTHS OF INVENTORY





CALGARY CMA PRICES

CALGARY CMA TOTAL SALES

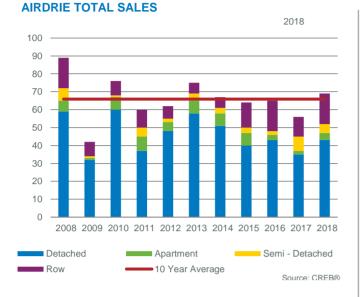
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CALGARY CMA TOTAL SALES BY PRICE RANGE

Airdrie



Jan. 18



AIRDRIE INVENTORY AND SALES



AIRDRIE PRICE CHANGE

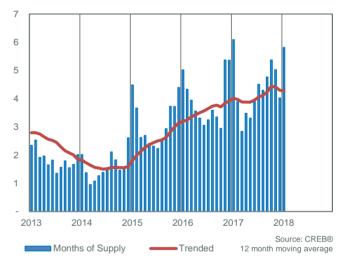






Source: CREB®

AIRDRIE MONTHS OF INVENTORY





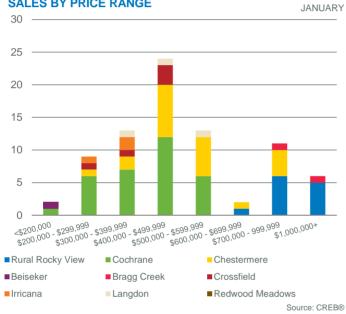
AIRDRIE PRICES

Rocky View Region

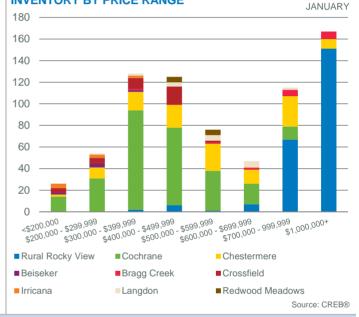
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	82	268	30.60%	745	9.09	523,200	548,318	461,500	100%
Rural Rocky View	12	74	16.22%	234	19.50	884,200	1,024,917	913,500	15%
Beiseker	1	2	50.00%	8	8.00	-	88,900	88,900	1%
Bragg Creek	2	5	40.00%	17	8.50	-	962,000	962,000	2%
Chestermere	22	53	41.51%	125	5.68	472,900	526,423	503,750	27%
Cochrane	32	109	29.36%	277	8.66	409,700	405,850	404,500	39%
Crossfield	5	6	83.33%	38	7.60	-	388,880	441,000	6%
rricana	3	5	60.00%	9	3.00	-	289,433	321,800	4%
angdon	3	10	30.00%	20	6.67	-	439,667	413,000	4%
Redwood Meadows	0	0	-	10	-	-	-	-	0%
Other	2	4	50.00%	7	3.50	-	975,001	975,001	2%

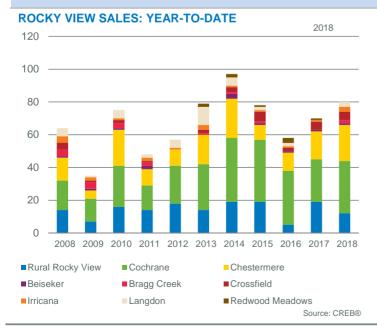


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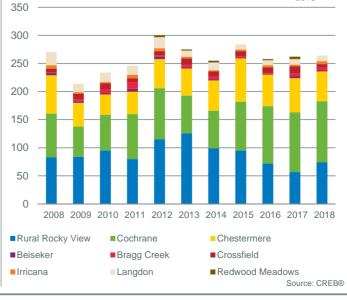
INVENTORY BY PRICE RANGE







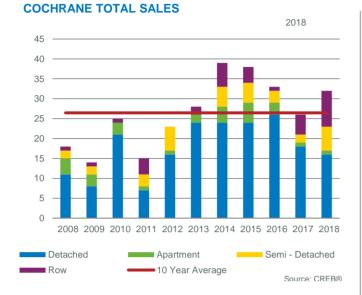
2018



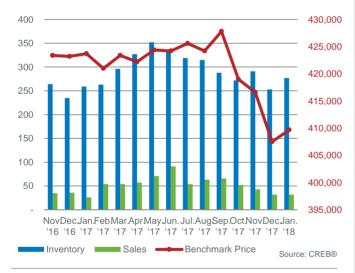
Cochrane



Jan. 18



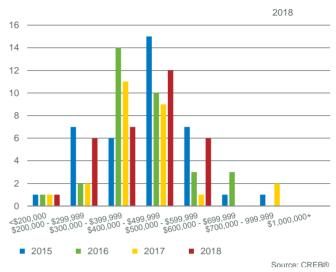
COCHRANE INVENTORY AND SALES



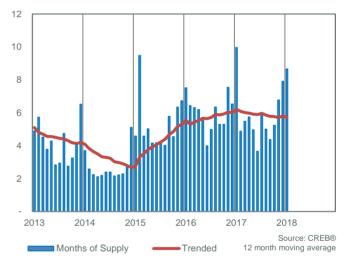
COCHRANE PRICE CHANGE



COCHRANE TOTAL SALES BY PRICE RANGE



COCHRANE MONTHS OF INVENTORY



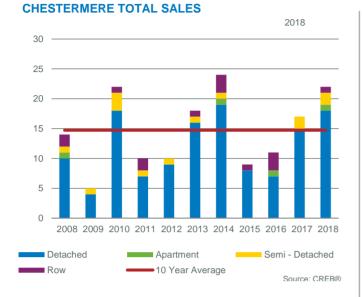


COCHRANE PRICES

Chestermere



Jan. 18

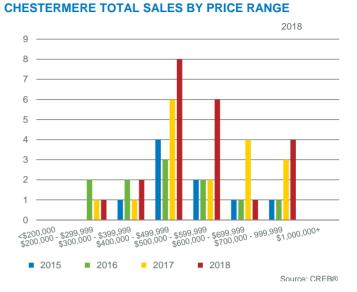


CHESTERMERE INVENTORY AND SALES

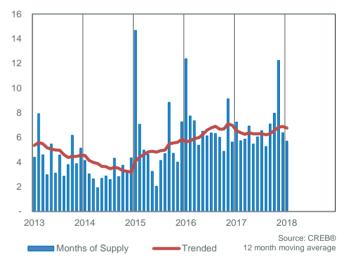


CHESTERMERE PRICE CHANGE





CHESTERMERE MONTHS OF INVENTORY



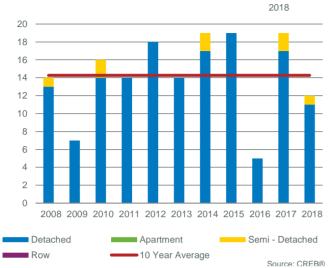


CHESTERMERE PRICES

Rural Rocky View

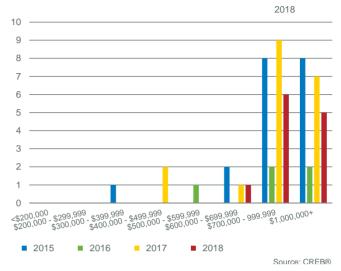


Jan. 18



RURAL ROCKY VIEW TOTAL SALES

RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



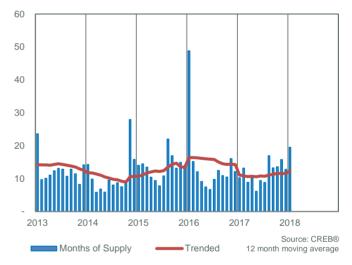
RURAL ROCKY VIEW INVENTORY AND SALES



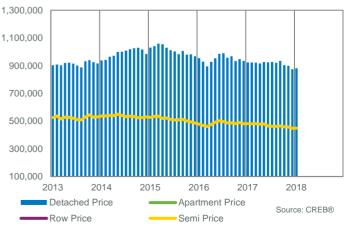
RURAL ROCKY VIEW PRICE CHANGE



RURAL ROCKY VIEW MONTHS OF INVENTORY



RURAL ROCKY VIEW PRICES





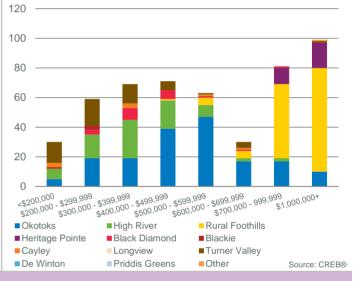
Foothills Region

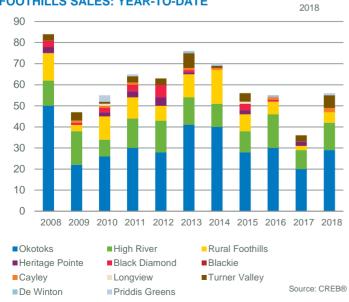
									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share o Sales Activity
Total Foothills Region	56	175	32.00%	674	12.04	379,200	408,634	345,000	100%
Rural Foothills	5	30	16.67%	131	26.20	462,100	798,200	715,000	9%
Black Diamond	0	5	0.00%	20	-	-	-	-	0%
Blackie	0	4	0.00%	4	-	-	-	-	0%
Cayley	2	3	66.67%	8	4.00	-	139,000	139,000	4%
De Winton	0	0	-	0	-	-	-	-	0%
leritate Pointe	0	9	0.00%	28	-	-	-	-	0%
ligh River	13	24	54.17%	80	6.15	338,500	315,838	314,000	23%
Dkotoks	29	81	35.80%	173	5.97	421,800	390,900	394,000	52%
urner Valley	6	16	37.50%	57	9.50	295,500	287,083	261,500	11%
Priddis Greens	1	3	33.33%	10	10.00	-	1,450,000	1,450,000	2%
ongview	0	0	-	0	-	-	-	-	0%
Other	0	0	-	1	-	-	-	-	0%



INVENTORY BY PRICE RANGE

JANUARY





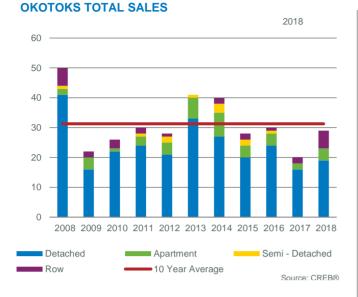
FOOTHILLS SALES: YEAR-TO-DATE

FOOTHILLS NEW LISTINGS: YEAR-TO-DATE 2018 350 300 250 200 150 100 50 0 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 Okotoks High River Rural Foothills Heritage Pointe Black Diamond Blackie Cayley Longview Turner Valley De Winton Priddis Greens Source: CREB®

Okotoks



Jan. 18



OKOTOKS INVENTORY AND SALES



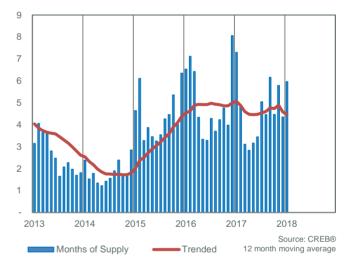
OKOTOKS PRICE CHANGE

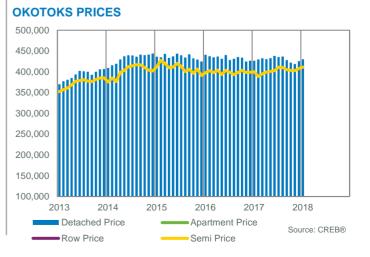




0 <\$200,000 \$299,999 \$399,999 \$499,999 \$599,999 \$699,999 \$699,999 \$1,000,000+ \$200,000 \$300,000 \$500,000 \$500,000 \$500,000 \$5700,000 \$999,999 \$1,000,000+ \$2015 ■ 2016 ■ 2017 ■ 2018 Source: CREB®



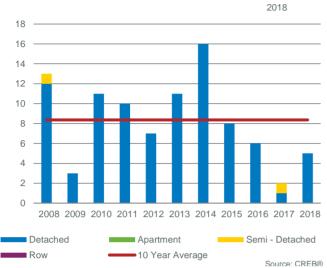




Rural Foothills

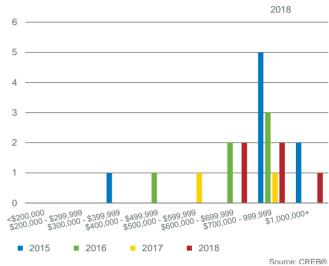


Jan. 18



RURAL FOOTHILLS TOTAL SALES

RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE



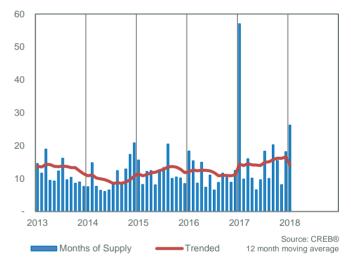
RURAL FOOTHILLS INVENTORY AND SALES



RURAL FOOTHILLS PRICE CHANGE



RURAL FOOTHILLS MONTHS OF INVENTORY



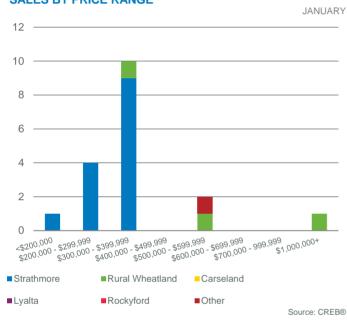


RURAL FOOTHILLS PRICES

Wheatland Region

									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	18	46	39.13%	170	9.44	219,100	373,750	337,000	94%
Rural Wheatland*	3	6	50.00%	28	9.33	219,100	643,333	550,000	17%
Carseland*	0	3	0.00%	7	-	-	-	-	0%
Lyalta*	0	2	0.00%	10	-	-	-	-	0%
Rockyford*	0	2	0.00%	6	-	-	-	-	0%
Strathmore	14	32	43.75%	103	7.36	392,500	301,607	322,500	78%
Gleichen	0	1	0.00%	5	-	-	-	-	0%
Other*	1	1	100.00%	16	16.00	-	575,000	575,000	6%
				*Data with	in these area	s many not acc	urately reflect	total resale a	ctivity and trends

Data within these areas many not accurately reflect total resale activity and trends

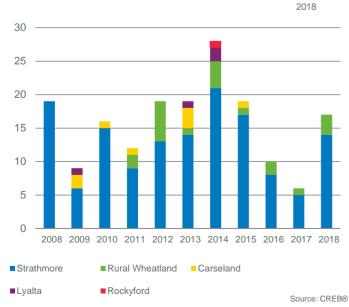


SALES BY PRICE RANGE

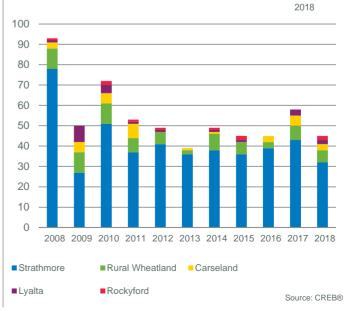
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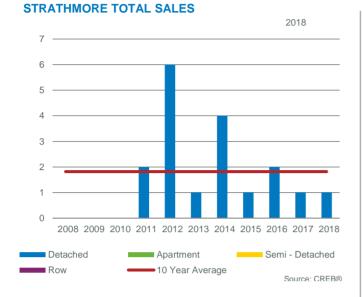
WHEATLAND NEW LISTINGS: YEAR-TO-DATE



Strathmore



Jan. 18



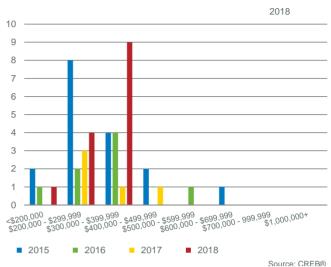
STRATHMORE INVENTORY AND SALES



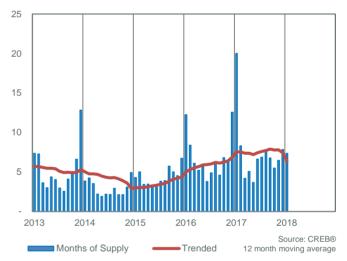
STRATHMORE PRICE CHANGE



STRATHMORE TOTAL SALES BY PRICE RANGE



STRATHMORE MONTHS OF INVENTORY



450,000 400,000 350,000 300,000 250,000 200,000 150,000 100,000 2013 2015 2018 2014 2016 2017 Detached Price Apartment Price Source: CREB® -Row Price - Semi Price

STRATHMORE PRICES

Mountain View Region

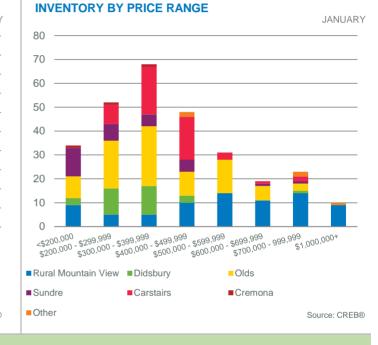
									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	25	57	43.86%	285	11.40	303,200	352,756	351,000	100%
Rural Mountain View*	6	13	46.15%	77	12.83	246,600	529,233	451,000	24%
Carstairs	2	18	11.11%	52	26.00	314,700	351,250	351,250	8%
Cremona	0	1	0.00%	3	-	-	-	-	0%
Didsbury	6	4	150.00%	30	5.00	292,100	259,333	260,500	24%
Olds*	6	12	50.00%	87	14.50	335,500	312,333	356,000	24%
Sundre*	5	9	55.56%	31	6.20	266,200	302,200	230,000	20%
Other*	0	0	-	5	-	-	-	-	0%
				*Data with	in these area	s many not acc	urately reflect	total resale a	ctivity and tren

bata within these areas many not accurately reflect total resale activity and trends

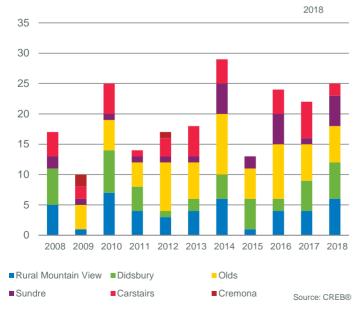


SALES BY PRICE RANGE

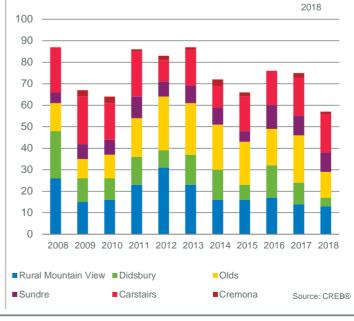
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MOUNTAIN VIEW SALES: YEAR-TO-DATE



MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE



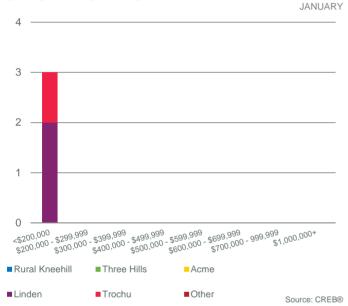


Kneehill Region

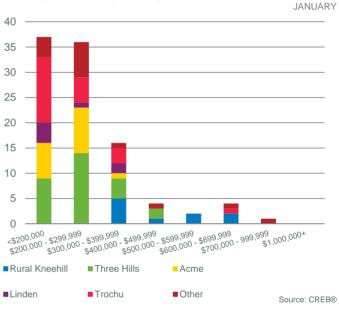
	Sales	New	Sales to New	Inventory		Benchmark		Median	Jan. 18 Share of Sales
lanuary 2018		Listings	Listings Ratio		Supply	Price	Price	Price	Activity
otal Kneehill Region*	3	18	16.67%	100	33.33	-	153,000	173,000	100%
Rural Kneehill*	0	1	0.00%	10	-	-	-	-	0%
\cme*	0	5	0.00%	17	-	-	-	-	0%
inden*	2	0	-	7	3.50	-	179,750	179,750	67%
hree Hills*	0	3	0.00%	29	-	-	-	-	0%
orrington*	0	0	-	3	-	-	-	-	0%
rochu*	1	5	20.00%	22	22.00	-	99,500	99,500	33%
ther*	0	4	0.00%	15	-	-	-	-	0%

*Data within these areas many not accurately reflect total resale activity and trends

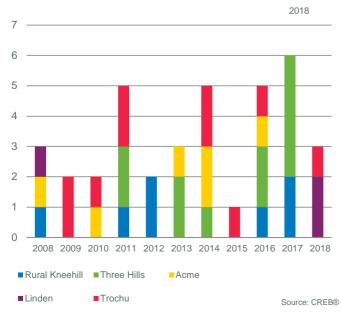
SALES BY PRICE RANGE



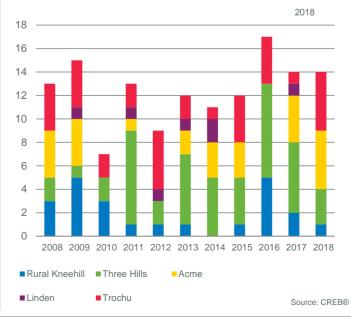
INVENTORY BY PRICE RANGE







KNEEHILL NEW LISTINGS: YEAR-TO-DATE

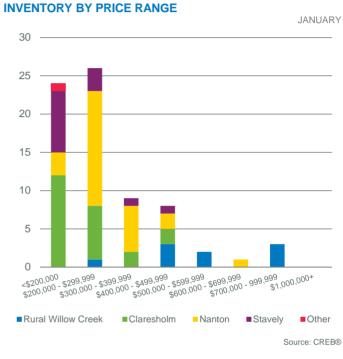


Willow Creek Region

									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	6	12	50.00%	73	12.17	-	253,667	265,500	100%
Rural Willow Creek*	0	1	0.00%	9	-	-	-	-	0%
Claresholm*	2	2	100.00%	23	11.50	-	248,000	248,000	33%
Nanton*	4	6	66.67%	27	6.75	-	256,500	265,500	67%
Stavely*	0	2	0.00%	13	-	-	-	-	0%
Other*	0	1	0.00%	1	-	-	-	-	0%
				*Data with	in these area		wataly raflact	total receips a	ativity and trans

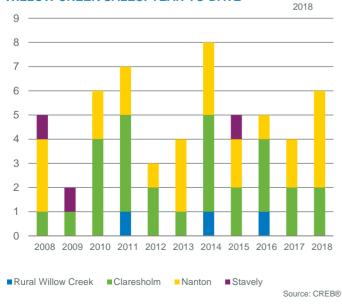
*Data within these areas many not accurately reflect total resale activity and trends





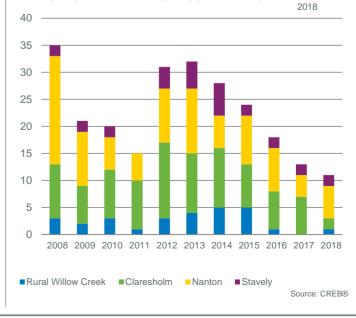


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Vulcan Region

									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	1	8	12.50%	58	58.00	-	69,000	69,000	100%
Rural Vulcan*	0	1	0.00%	20	-	-	-	-	0%
Vulcan*	0	3	0.00%	21	-	-	-	-	0%
Carmangay*	0	2	0.00%	4	-	-	-	-	0%
Champion*	0	0	-	5	-	-	-	-	0%
Other*	1	2	50.00%	8	8.00	-	69,000	69,000	100%
				*Data with	in those area	s many not acc	urately reflect	total rasala	otivity and tro

*Data within these areas many not accurately reflect total resale activity and trends









Bighorn Region

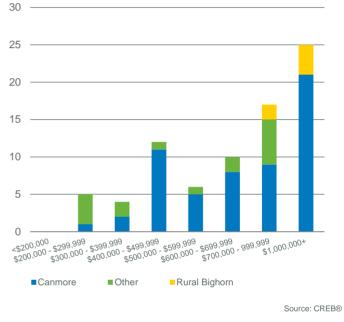
JANUARY

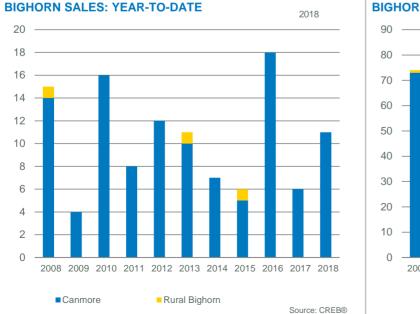
									Jan. 18
January 2018	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	12	23	52.17%	79	6.58	-	479,256	374,000	100%
Rural Bighorn*	0	0	-	6	-	-	-	-	0%
Canmore*	11	16	68.75%	57	5.18	-	495,098	378,000	92%
Other*	1	7	14.29%	16	16.00	-	305,000	305,000	8%
				*Data with	in these area	s many not acc	urately reflect	total resale a	ctivity and trar

*Data within these areas many not accurately reflect total resale activity and trends



INVENTORY BY PRICE RANGE







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CREB [®]	Definitions
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BIGHORN*	MOUNTAIN VIEW*	VULCAN*
Rural Bighorn M.D.	Rural Mountain View County	Rural Vulcan County*
Benchlands**	Bearberry**	Arrowwood**
Canmore*	Bergen**	Brand**
Exshaw**	Carstairs	Carmangay*
Ghost Lake**	Cremona	Champion*
Harvie Heights**	Didsbury	Ensign**
Lac des Arcs**	Eagle Hill**	Herronton**
Seebe**	Elkton**	Kirkcaldy**
Waiparous**	Olds*	Lomond**
	Sundre*	Milo**
	Water Valley**	Mossleigh**
	Westward Ho**	Queenstown**
FOOTHILLS		Shouldice**
Rural Foothills M.D.		Travers**
Aldersyde**		
Black Diamond		
Blackie	ROCKY VIEW	WHEATLAND*
Cayley	Rural Rocky View County	Rural Wheatland County*
De Winton	Balzac**	Ardenode**
Heritage Pointe	Beiseker	Carseland*
High River	Bottrel**	Chancellow**
Longview**	Bragg Creek	Cheadle**
Millarville**	Chestermere	Cluny**
Okotoks	Cochrane	Dalum**
Priddis**	Cochrane Lake**	Gleichen**
Priddis Greens	Conrich**	Hussar**
Turner Valley	Crossfield	Lyalta*
	Dalemead**	Namaka**
	Dalroy**	Rockyford*
	Delacour**	Rosebud**
KNEEHILL*	Indus**	Standard**
Rural Kneehill County	Irricana	
Acme	Janet**	
Carbon**	Kathyrn**	WILLOW CREEK*
Huxley**	Keoma**	Rural Willow Creek County*
Linden	Langdon	Claresholm*
Swalwell**	Madden**	Fort Macleod**
Three Hills	Redwood Meadows	Granum**
Torrington**		Nanton*
Trochu		Parkland**
Wimborne**		

* Data within these areas may not accurately reflect total resale activity and trends. CREB* resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors* in the area are a member of the CREB* board.

** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.

MLS* **Home Price Index** – changes in home prices by comparing current price levels relative to January 2005 price level. **Absorption Rate** – refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.

Months of Supply – refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

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