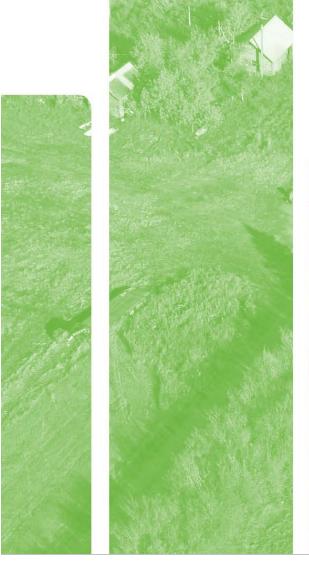


MONTHLY STATISTICS PACKAGE

Calgary Region

February 2020

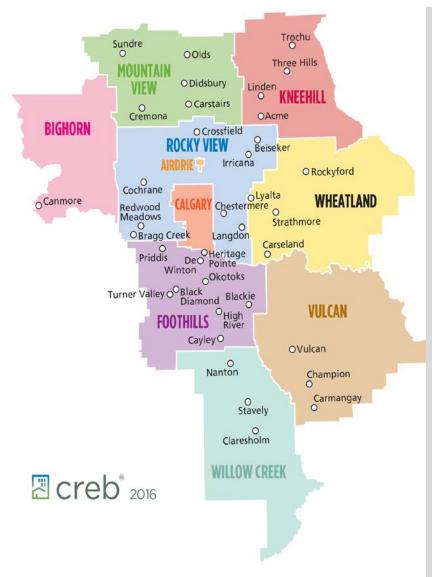




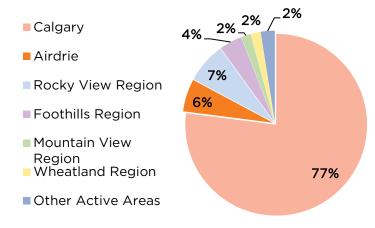








SHARE OF SALES February 2020



Source: CREB®

REGIONAL HIGHLIGHTS March 2, 2020

Airdrie

- After the first two months of the year rising sales were met with gains in new listings.
 However, the improvements in sales outpaced the new listings gain resulting in further inventory declines. Months of supply have still eased over last year's levels, but not enough to cause a significant change in price movements.
- After the first two months of the year, the benchmark price has remained relatively stable compared to last year.

Cochrane

- Trends in the town remain generally consistent with regional trends. Improving sales were met with some reductions in listings, inventory and the amount of oversupply in the market.
- The market is showing signs of improvement, but prices continue to remain over two per cent lower than last year.

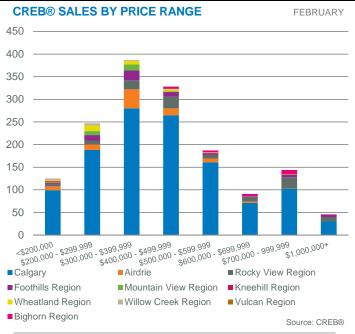
Okotoks

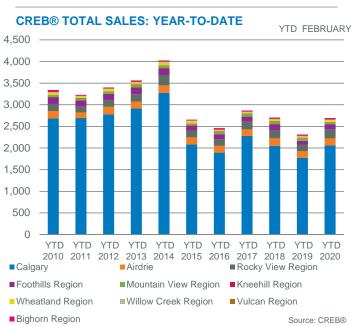
- Improving sales in the town were strong enough to offset recent gains in new listings, causing further reductions in inventories and the months of supply.
- The elevated levels of supply compared to sales continue to cause prices to trend down.
 However, at a benchmark price of \$409,150 so far this year, prices are just above levels recorded over the first two months of 2019.

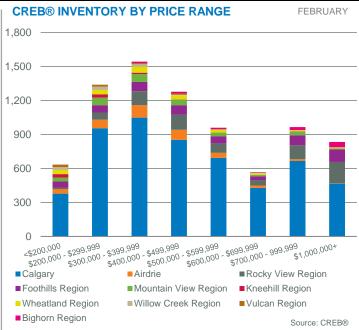


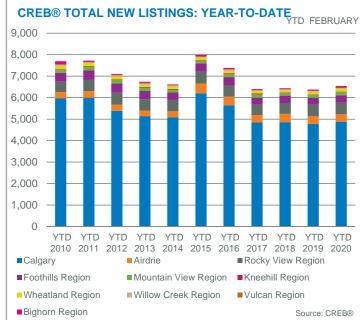


Feb. 20 Months of **Benchmark** Median **Share of Sales** New Sales to New Average Sales Inventory Listings **Listings Ratio** Supply **Price Price Price** Activity February 2020 **City of Calgary** 1,197 2,518 47.54% 5,494 4.59 416,900 449,142 412,500 77% Airdrie 90 196 45.92% 399 4.43 327,000 366,467 364,000 6% **Rocky View Region** 112 292 38.36% 777 6.94 510,000 633,267 491,250 7% **Foothills Region** 63 201 31.34% 580 9.21 363,100 471,188 353,500 4% **Mountain View Region** 26 69 297 285,100 305,765 318,250 2% 37.68% 11.42 **Kneehill Region** 18 169,000 280,000 175,000 16.67% 27.33 0% **Wheatland Region** 27 67 217 219,200 334,330 293,000 40.30% 8.04 2% Willow Creek Region 11 18 98 198,800 208,923 219,900 61.11% 8.91 1% **Vulcan Region** 11 63 235,900 315,000 315,000 9.09% 63.00 0% **Bighorn Region** 24 36 747,600 690,898 640,290 116 66.67% 4.83 2% CREB® Economic Region 3,426 45.36% 1,554 8,123 5.23 410,800 455,745 405,000 100%





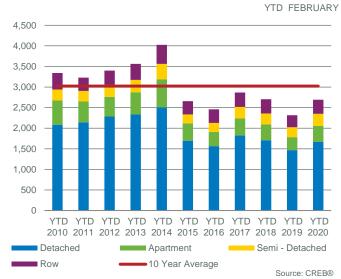






Source: CREB®

CREB® ECONOMIC REGION TOTAL SALES



RANGE 800 700 600 500 400 300 200 100 -\$\sigma_{200,000}^{\infty} \sigma_{2300,000}^{\infty} \sigma_{3400,000}^{\infty} \sigma_{500,000}^{\infty} \sigma_{500,000}^{\infty} \sigma_{500,000}^{\infty} \sigma_{999,999}^{\infty} \sigma_{1,000,000}^{\infty} \text{\$\frac{1}{3}\chookeau} \sigma_{1,000,000}^{\infty} \sigma_{1,000,000}^{\infty} \text{\$\frac{1}{3}\chookeau} \sigma_{1,000,000}

CREB® ECONOMIC REGION TOTAL SALES BY PRICE

CREB® ECONOMIC REGION INVENTORY AND SALES

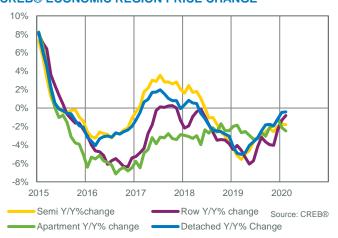




■ YTD 2017 ■ YTD 2018 ■ YTD 2019 ■ YTD 2020



CREB® ECONOMIC REGION PRICE CHANGE

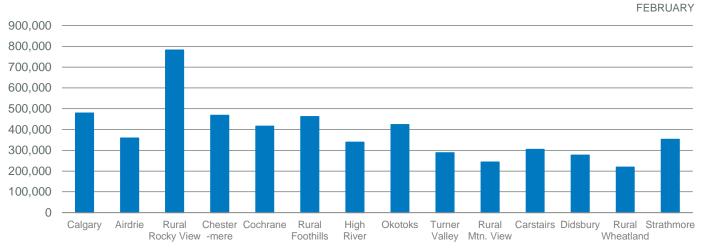


CREB® ECONOMIC REGION PRICES





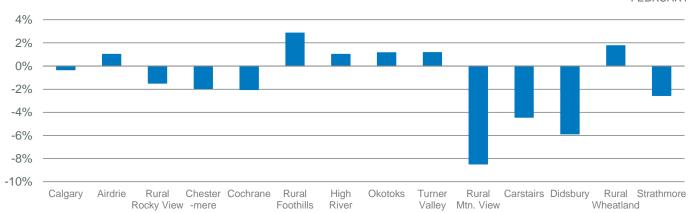
DETACHED BENCHMARK PRICE



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS



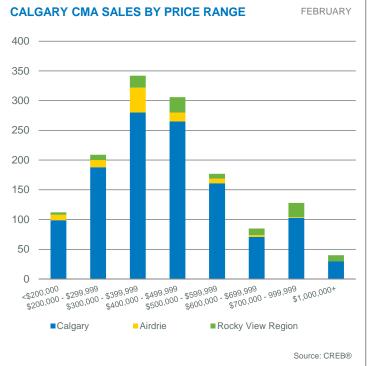


Source: CREB®

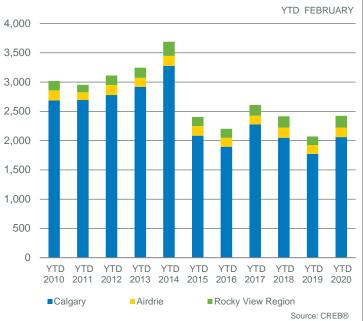
	Gross Living Area	A	Above Ground		Full	Half
	(Above Ground)	Lot Size	Bedrooms	Year Built	Bathrooms	Bathrooms
City of Calgary	1407	4897	3	1992	2	1
Airdrie	1435	4596	3	2003	2	1
Rural Rocky View	1863	3957	3	1997	2	1
Cochrane	1548	5476	3	1999	2	1
Chestermere	1909	5519	3	2003	2	1
Rural Foothills	1752	Unavailable	3	1995	2	0
High River	1341	5646	3	1997	2	0
Okotoks	1541	4972	3	2002	2	1
Turner Valley	1232	6200	3	1994	2	0
Rural Mountain View	1345	6027	3	1989	2	0
Carstairs	1335	6504	3	2001	2	0
Didsbury	1251	6473	3	1982	2	0
Rural Wheatland	1264	6135	3	1979	2	0
Strathmore	1302	5562	3	2000	2	0



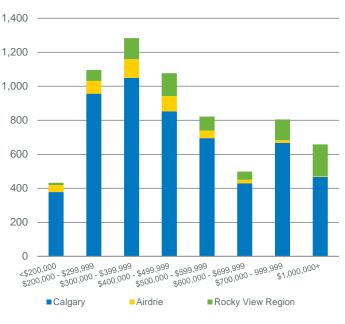
									1 00. 20	
	Sales	New	Sales to New	Inventory	Months of	Benchmark		Median	Share of Sales	
February 2020		Listings	Listings Ratio		Supply	Price	Price	Price	Activity	
City of Calgary	1,197	2,518	47.54%	5,494	4.59	416,900	449,142	412,500	86%	
Airdrie	90	196	45.92%	399	4.43	327,000	366,467	364,000	6%	
Rocky View Region	112	292	38.36%	777	6.94	510,000	633,267	491,250	8%	
Calgary CMA	1 200	2.006	4C E 40/	6.670	4 77	445 400	4E0 EC4	440.000	1000/	



CALGARY CMA SALES: YEAR-TO-DATE

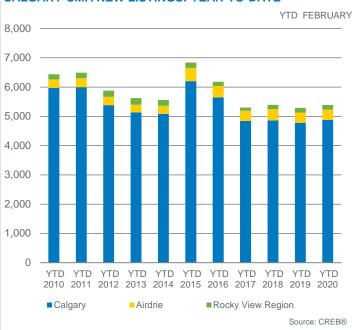






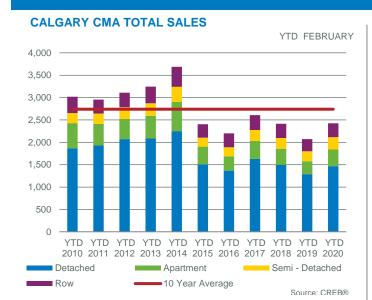
Source: CREB®

CALGARY CMA NEW LISTINGS: YEAR-TO-DATE









700 600 400 300 200 100 400 200 200 200 400 500,000 500,000 500,000 500,000 500,000 500,000 500,000 500,000 500,000 500,000 500,000 Source: CREB®

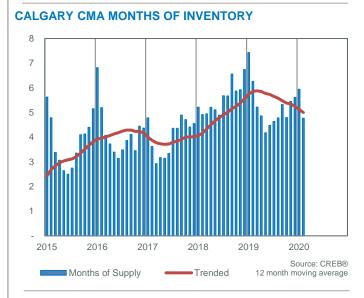
CALGARY CMA TOTAL SALES BY PRICE RANGE

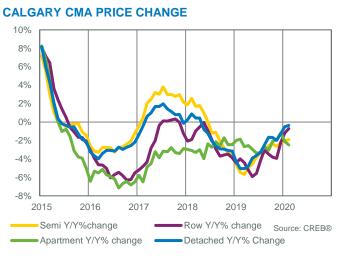
10,000 426,000 9,000 424,000 8,000 422,000 7 000 420,000 6,000 5,000 418,000 4,000 416,000 3,000 414,000 2.000 412,000 1,000 410,000 DecJanFebMarAprMayJun.Jul.AugSep.OctNovDecJanFeb.

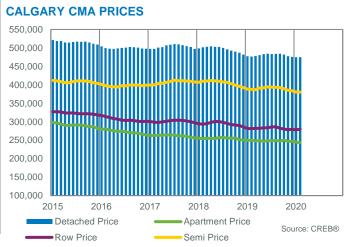
Source: CREB®

Inventory Sales ——Benchmark Price

CALGARY CMA INVENTORY AND SALES

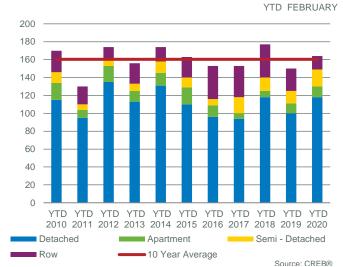




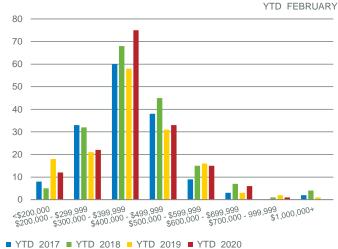




AIRDRIE TOTAL SALES

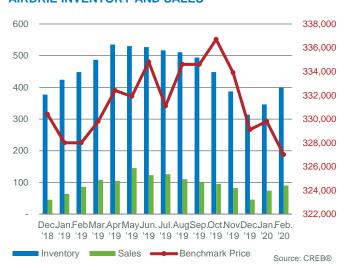


AIRDRIE TOTAL SALES BY PRICE RANGE



Source: CREB®

AIRDRIE INVENTORY AND SALES



AIRDRIE MONTHS OF INVENTORY



AIRDRIE PRICE CHANGE

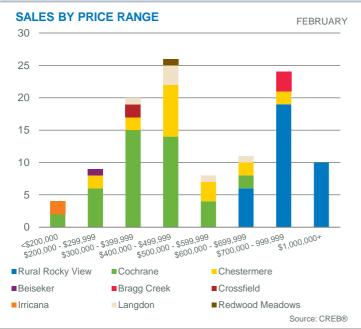


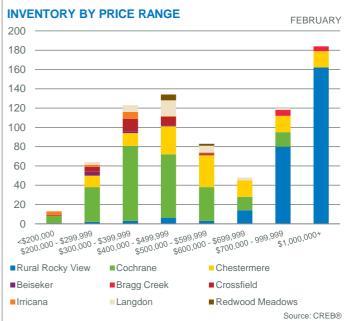
AIRDRIE PRICES

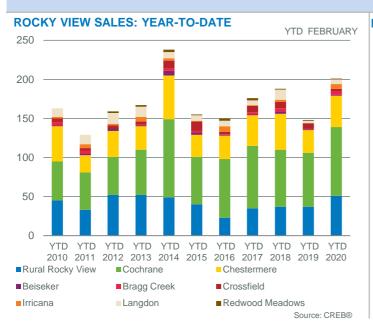


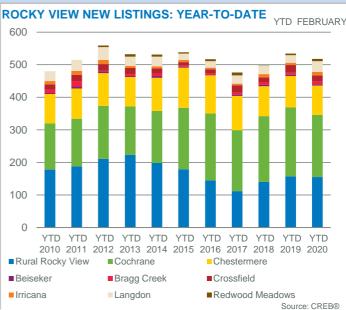


									Feb. 20	
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity	
Total Rocky View Region	112	292	38.36%	777	6.94	510,000	633,267	491,250	100%	
Rural Rocky View	35	84	41.67%	270	7.71	771,700	1,090,271	860,000	31%	
Beiseker	1	2	50.00%	8	8.00	-	247,000	247,000	1%	
Bragg Creek	3	3	100.00%	11	3.67	-	873,667	882,500	3%	
Chestermere	19	51	37.25%	138	7.26	447,100	472,889	465,000	17%	
Cochrane	43	116	37.07%	252	5.86	394,400	386,560	395,000	38%	
Crossfield	2	8	25.00%	29	14.50	-	354,000	354,000	2%	
Irricana	2	4	50.00%	15	7.50	-	140,450	140,450	2%	
Langdon	6	19	31.58%	38	6.33	-	470,417	462,500	5%	
Redwood Meadows	1	2	50.00%	8	8.00	-	480,000	480,000	1%	
Other	0	3	0.00%	8	-	-	NA	NA	0%	





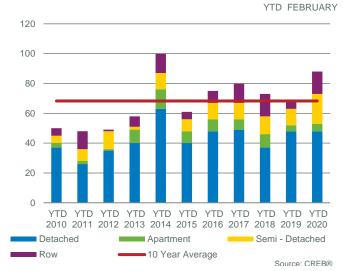




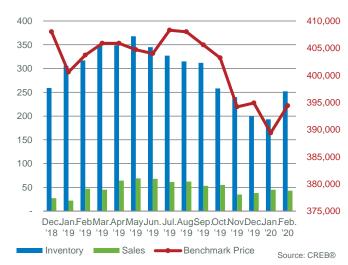




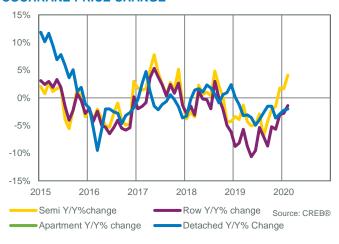
COCHRANE TOTAL SALES



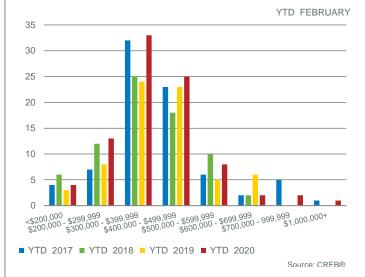
COCHRANE INVENTORY AND SALES



COCHRANE PRICE CHANGE



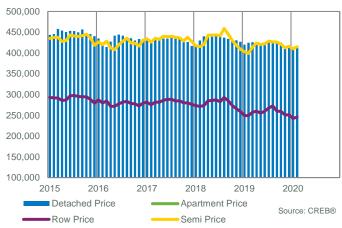
COCHRANE TOTAL SALES BY PRICE RANGE



COCHRANE MONTHS OF INVENTORY



COCHRANE PRICES

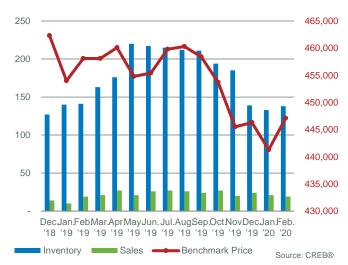




CHESTERMERE TOTAL SALES



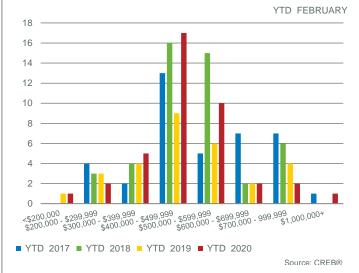
CHESTERMERE INVENTORY AND SALES



CHESTERMERE PRICE CHANGE



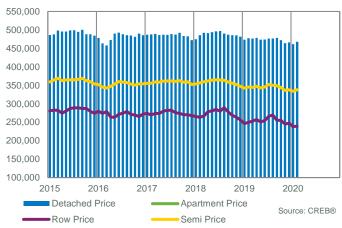
CHESTERMERE TOTAL SALES BY PRICE RANGE



CHESTERMERE MONTHS OF INVENTORY



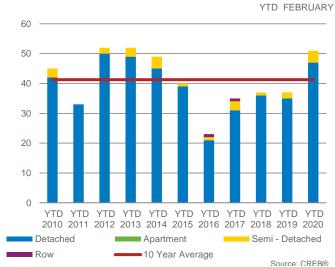
CHESTERMERE PRICES



YTD FEBRUARY









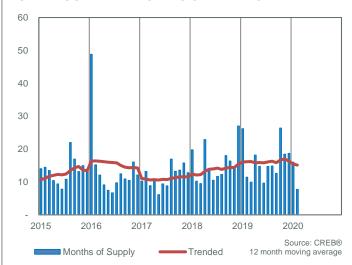
Source: CREB®

RURAL ROCKY VIEW INVENTORY AND SALES



RURAL ROCKY VIEW MONTHS OF INVENTORY

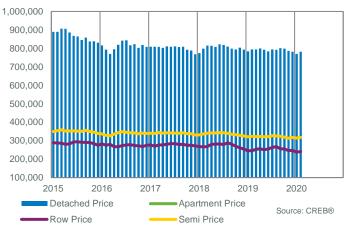
RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



RURAL ROCKY VIEW PRICE CHANGE

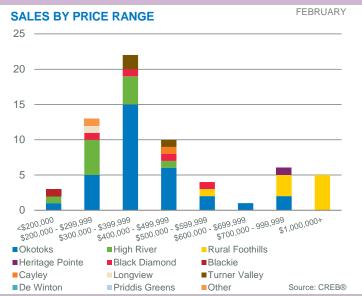


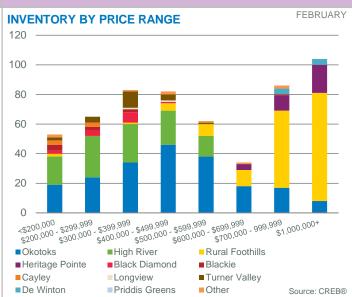
RURAL ROCKY VIEW PRICES





Feb. 20 Share of Sales to New Months of Benchmark Average Median Sales Inventory Sales Listings **Listings Ratio** Supply Price Price Price February 2020 Activity Total Foothills Region 63 31.34% 353,500 201 674 10.70 363,100 471,188 100% 9 42 21.43% 152 16.89 447,900 1,045,611 1,018,000 14% **Black Diamond** 4 4 100.00% 14 3.50 391,000 377,500 6% Blackie 1 25.00% 9.00 4 9 113,750 113,750 2% 1 100.00% 6.00 465,000 465,000 Cayley 1 6 2% De Winton 0 0.00% 8 NA NA 0% 1 Heritate Pointe 8 12.50% 33 33.00 833,000 833,000 2% High River 11 43 25.58% 110 10.00 305,600 293,545 280,000 Okotoks 32 90 35.56% 204 6.38 408.000 397,815 352,500 50% Turner Valley 3 7 42.86% 22 7.33 287,000 373,167 319,500 5% Priddis Greens 0 0 13 NA NA 0% 1 100.00% 2 2.00 220,000 220,000 2% Longview Other 1 100.00% 9 9.00 220,000 220,000



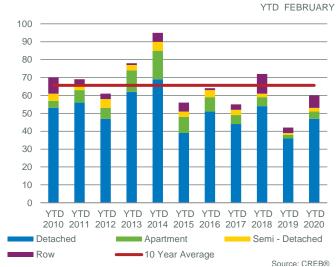






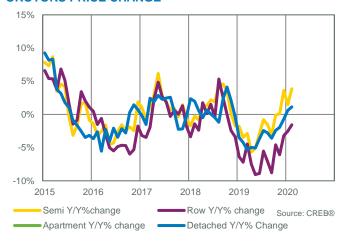


OKOTOKS TOTAL SALES

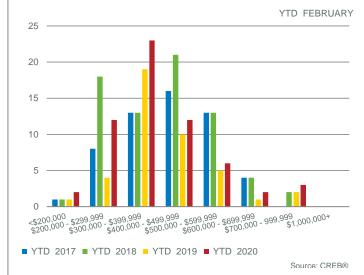




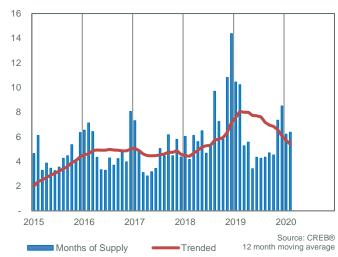
OKOTOKS PRICE CHANGE



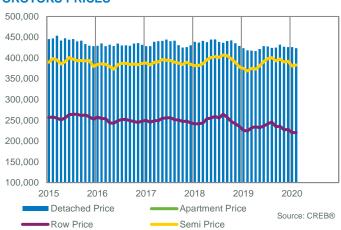
OKOTOKS TOTAL SALES BY PRICE RANGE



OKOTOKS MONTHS OF INVENTORY

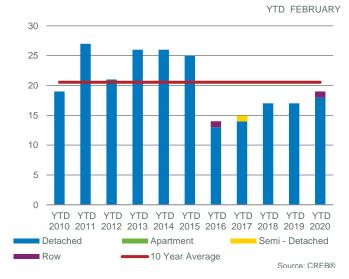


OKOTOKS PRICES

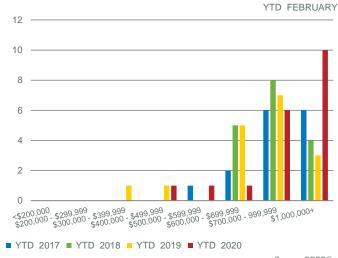




RURAL FOOTHILLS TOTAL SALES

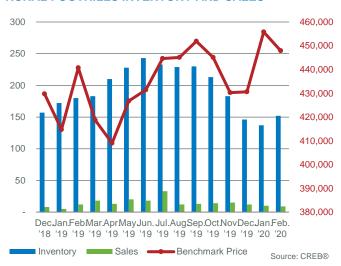


RURAL FOOTHILLS TOTAL SALES BY PRICE RANGE

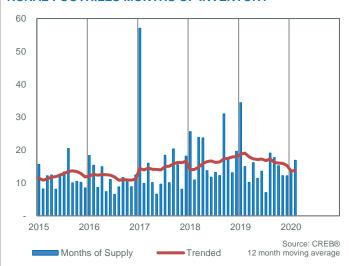


Source: CREB®

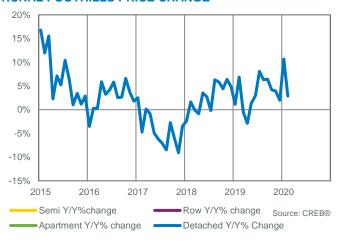
RURAL FOOTHILLS INVENTORY AND SALES



RURAL FOOTHILLS MONTHS OF INVENTORY



RURAL FOOTHILLS PRICE CHANGE

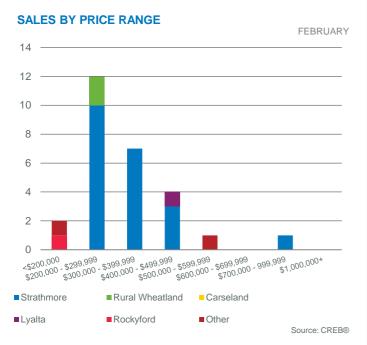


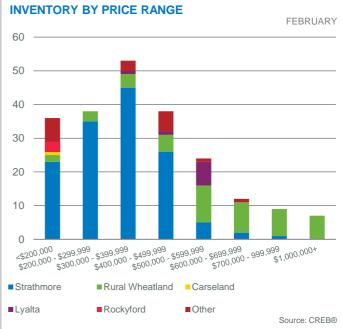
RURAL FOOTHILLS PRICES



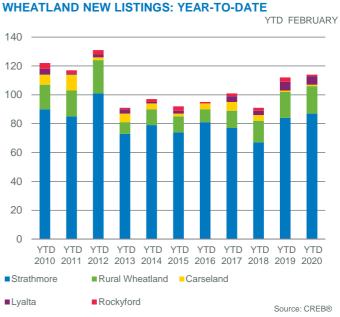


									Feb. 20
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	27	67	40.30%	217	8.04	219,200	334,330	293,000	93%
Rural Wheatland*	2	11	18.18%	49	24.50	219,200	265,000	265,000	7%
Carseland*	0	0	-	1	-	-	NA	NA	0%
Lyalta*	1	3	33.33%	9	9.00	-	440,000	440,000	4%
Rockyford*	1	0	-	3	3.00	-	125,000	125,000	4%
Strathmore	21	44	47.73%	137	6.52	327,300	345,686	303,500	78%
Gleichen	0	0	-	1	-	-	NA	NA	0%
Other*	2	9	22.22%	18	9.00	-	336,250	336,250	7%

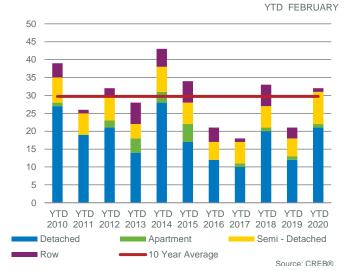








STRATHMORE TOTAL SALES



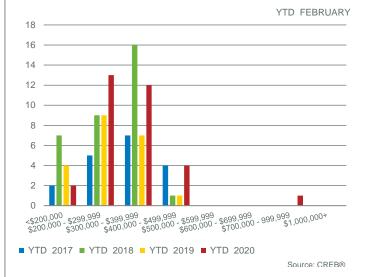
STRATHMORE INVENTORY AND SALES



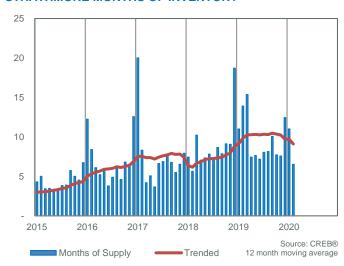
STRATHMORE PRICE CHANGE



STRATHMORE TOTAL SALES BY PRICE RANGE



STRATHMORE MONTHS OF INVENTORY

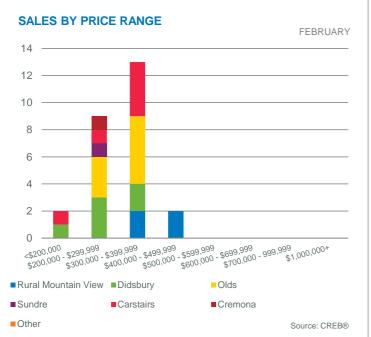


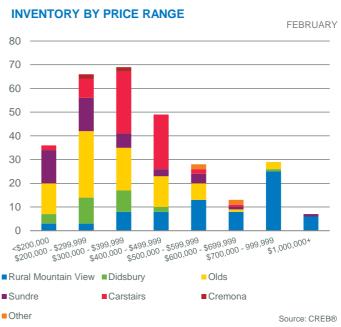
STRATHMORE PRICES



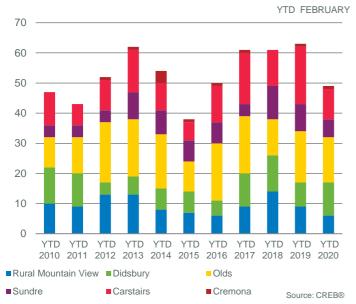


									Feb. 20
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	26	69	37.68%	297	11.42	285,100	305,765	318,250	100%
Rural Mountain View*	4	10	40.00%	74	18.50	242,900	425,000	424,500	15%
Carstairs	6	22	27.27%	62	10.33	304,400	294,083	315,750	23%
Cremona	1	3	33.33%	4	4.00	-	240,000	240,000	4%
Didsbury	6	10	60.00%	27	4.50	277,600	261,167	247,000	23%
Olds*	8	14	57.14%	83	10.38	315,100	309,563	331,250	31%
Sundre*	1	8	12.50%	43	43.00	250,400	201,900	201,900	4%
Other*	0	2	0.00%	4	-	-	NA	NA	0%

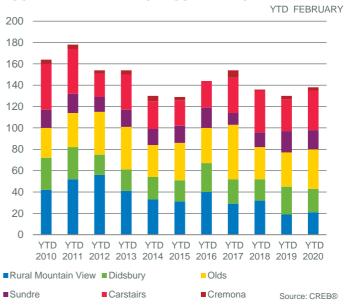




MOUNTAIN VIEW SALES: YEAR-TO-DATE



MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE





									Feb. 20
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	3	18	16.67%	82	27.33	169,000	280,000	175,000	100%
Rural Kneehill*	1	3	33.33%	11	11.00	169,000	545,000	545,000	33%
Acme*	0	1	0.00%	2	-	-	NA	NA	0%
Linden*	0	0	-	8	-	-	NA	NA	0%
Three Hills*	2	12	16.67%	27	13.50	-	147,500	147,500	67%
Torrington*	0	0	-	1	-	-	NA	NA	0%
Trochu*	0	2	0.00%	22	-	-	NA	NA	0%
Other*	0	0	-	12	-	-	NA	NA	0%

SALES BY PRICE RANGE

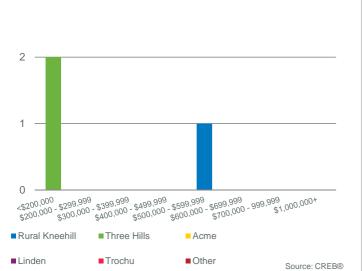
3 -

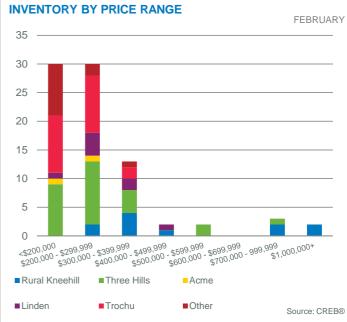
12

FEBRUARY

YTD FEBRUARY

Source: CREB®

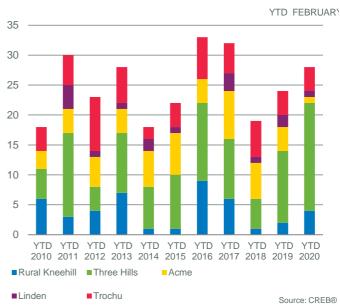




KNEEHILL SALES: YEAR-TO-DATE

Acme

KNEEHILL NEW LISTINGS: YEAR-TO-DATE



■Trochu

■Rural Kneehill ■Three Hills

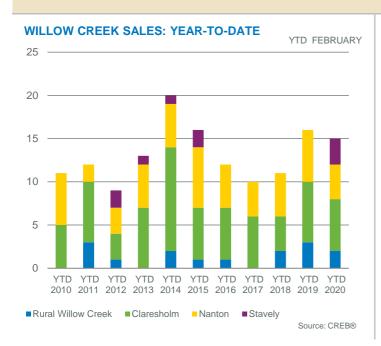
Linden

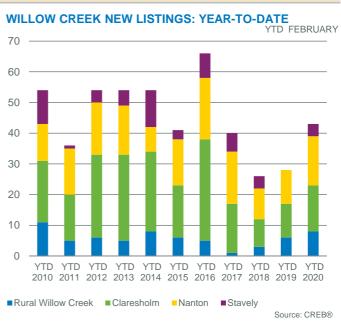


									Feb. 20	
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity	
Total Willow Creek Region*	11	18	61.11%	98	8.91	198,800	208,923	219,900	100%	
Rural Willow Creek*	1	3	33.33%	24	24.00	197,300	400,000	400,000	9%	
Claresholm*	3	6	50.00%	33	11.00	-	166,667	130,000	27%	
Nanton*	4	9	44.44%	32	8.00	-	227,000	261,000	36%	
Stavely*	3	0	-	8	2.67	-	163,383	208,000	27%	
Other*	0	0	-	1	-	-	NA	NA	0%	







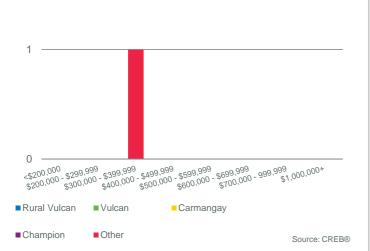


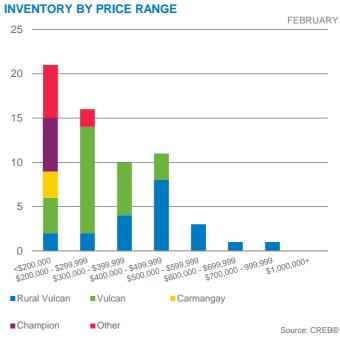


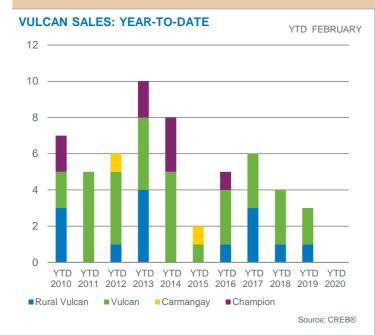
									Feb. 20	
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity	
Total Vulcan Region*	1	11	9.09%	63	63.00	235,900	315,000	315,000	100%	
Rural Vulcan*	0	4	0.00%	21	-	-	NA	NA	0%	
Vulcan*	0	3	0.00%	25	-	-	NA	NA	0%	
Carmangay*	0	0	-	3	-	-	NA	NA	0%	
Champion*	0	2	0.00%	6	-	-	NA	NA	0%	
Other*	1	2	50.00%	8	8.00	-	315,000	315,000	100%	

SALES BY PRICE RANGE

FEBRUARY





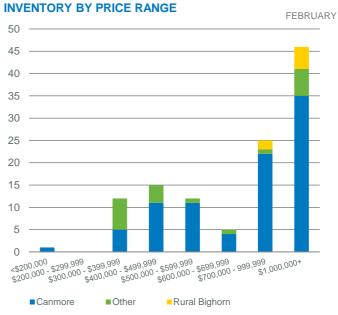


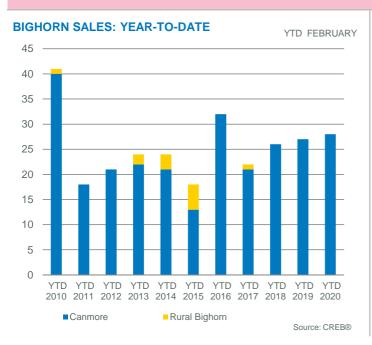




									Feb. 20
February 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	24	36	66.67%	116	4.83	747,600	690,898	640,290	100%
Rural Bighorn*	0	0	-	7	-	-	NA	NA	0%
Canmore*	21	33	63.64%	89	4.24	-	712,785	658,980	88%
Other*	3	3	100.00%	20	6.67	-	537,687	440,060	13%









Source: CRFB®



BIGHORN*

Exshaw*

Rural Bighorn M.D. Benchlands** Canmore*

Ghost Lake** Harvie Heights** Lac des Arcs** Seebe**

FOOTHILLS

Rural Foothills M.D. Aldersvde* Black Diamond Blackie Cavley De Winton **Heritage Pointe** High River Longview** Millarville** Okotoks Priddis** **Priddis Greens**

KNEEHILL*

Turner Valley

Rural Kneehill County

Carbon**

Huxley** Linden Swalwell**

Three Hills Torrington** Trochu

MOUNTAIN VIEW*

Rural Mountain View County

Bearberry Bergen** Carstairs Cremona Didsbury

Eagle Hill** Elkton**

Olds* Sundre*

Water Valley** Westward Ho**

ROCKY VIEW

Rural Rocky View County

Balzac Beiseker

Bottrel* Bragg Creek

Chestermere

Cochrane Cochrane Lake** Conrich**

Crossfield

Dalemead**

Dalrov*

Delacour** Indus*

Irricana

Kathyrn**

Keoma** Langdon

Madden*

Redwood Meadows

VULCAN*

Rural Vulcan County

Arrowwood* Brand**

Carmangay*

Champion* Ensign**

Herronton**

Kirkcaldy**

Lomond**

Milo**

Mossleigh**

Queenstown** Shouldice**

Travers**

WHEATLAND*

Rural Wheatland County*

Ardenode*

Carseland*

Chancellow**

Cheadle** Cluny**

Dalum**

Gleichen**

Hussar*

Lyalta*

Namaka** Rockyford*

WILLOW CREEK*

Rural Willow Creek County*

Claresholm*

Fort Macleod** Granum**

Nanton*

Parkland**

CREB® REPORTING REGIONS

* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a signification portion of transactions as not all active Realtors® in the area are a member of the CREB® board.

** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

Benchmark Price - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms

MLS* Home Price Index - changes in home prices by comparing current price levels relative to January 2005 price level. Absorption Rate - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active

Months of Supply - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.

Detached - A unit that is not attached to any other unit.

Semi-detached - A single dwelling built as one of a pair that shares one common wall.

Row - A single dwelling attached to each other by a common wall with more than two properties in the complex.

Attached - Both row and semi-detached properties.

Apartment - High-rise and low-rise condominium properties with access through an interior hallway.

Total Residential - Includes detached, attached and apartment style properties.

Exclusions - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.

Rural - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the

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