



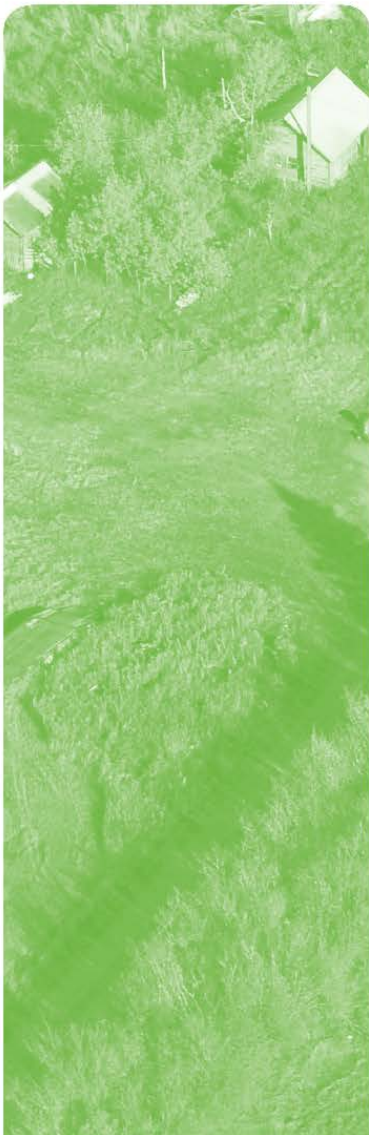
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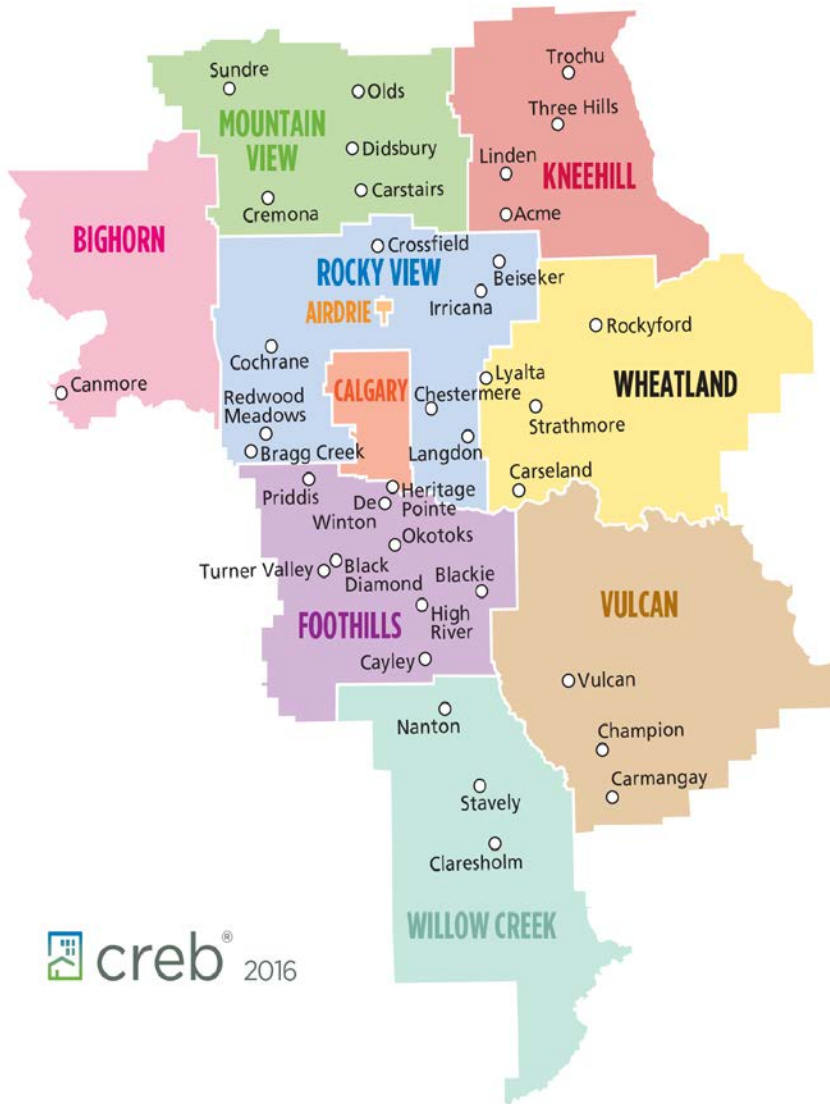
MONTHLY STATISTICS PACKAGE

Calgary Region

March 2020



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REGIONAL HIGHLIGHTS

April 1, 2020

Airdrie

- Like many other areas, Airdrie saw a decline in sales activity, along with a reduction in new listings and inventory. The reductions in supply and demand helped prevent any significant changes to the months of supply.
- While the full impact of the COVID-19 crisis has not yet played out in the housing market, March prices remained comparable to last year's levels.

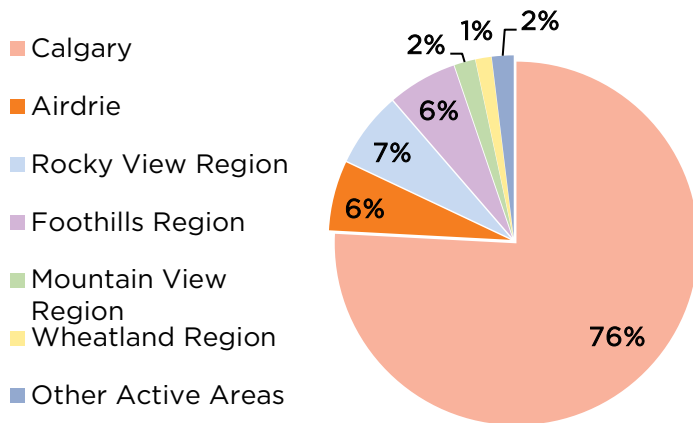
Cochrane

- Both sales and new listings fell this month compared to last year, causing inventories to fall to the lowest levels in five years. Like many other markets, Cochrane remains oversupplied, with easing prices.
- The March benchmark price was \$398,700. This is nearly two per cent lower than the previous year.

Okotoks

- Trends changed this month, with flat sales and a decline in new listings. The decline in new listings was enough to cause a significant reduction in supply levels and the months of supply fell below five months.
- Prices are trending down on a monthly basis, but remain comparable to last year's levels, with a March benchmark price of \$405,000.

SHARE OF SALES March 2020



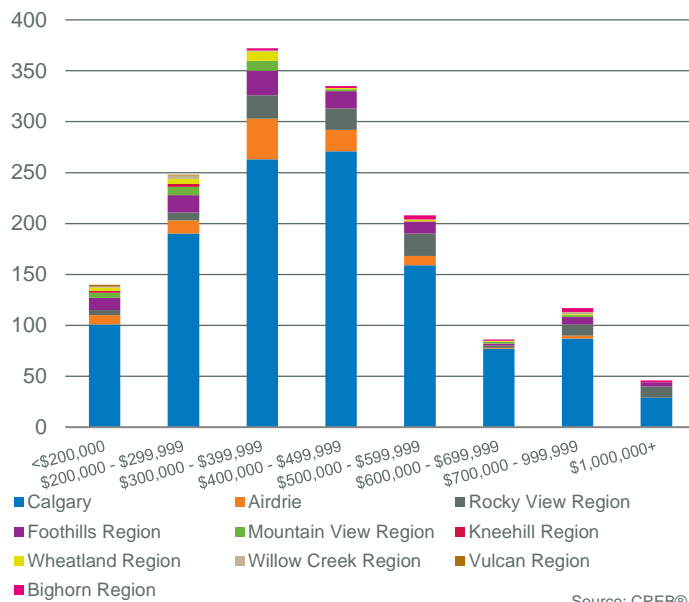
Source: CREB®

Mar. 20

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
City of Calgary	1,177	2,418	48.68%	5,782	4.91	417,400	448,126	410,000	76%
Airdrie	96	171	56.14%	416	4.33	330,000	376,899	366,500	6%
Rocky View Region	103	257	40.08%	824	8.00	517,200	598,174	463,700	7%
Foothills Region	95	149	63.76%	565	5.95	361,000	425,359	380,000	6%
Mountain View Region	29	72	40.28%	316	10.90	292,100	349,725	307,500	2%
Kneehill Region	5	12	41.67%	82	16.40	171,600	201,400	245,000	0%
Wheatland Region	22	49	44.90%	232	10.55	214,300	360,189	326,500	1%
Willow Creek Region	7	18	38.89%	89	12.71	196,300	406,036	295,000	0%
Vulcan Region	3	12	25.00%	66	22.00	230,100	133,667	86,000	0%
Bighorn Region	15	40	37.50%	136	9.07	768,300	881,160	560,000	1%
CREB® Economic Region	1,552	3,198	48.53%	8,508	5.48	411,700	451,792	404,000	100%

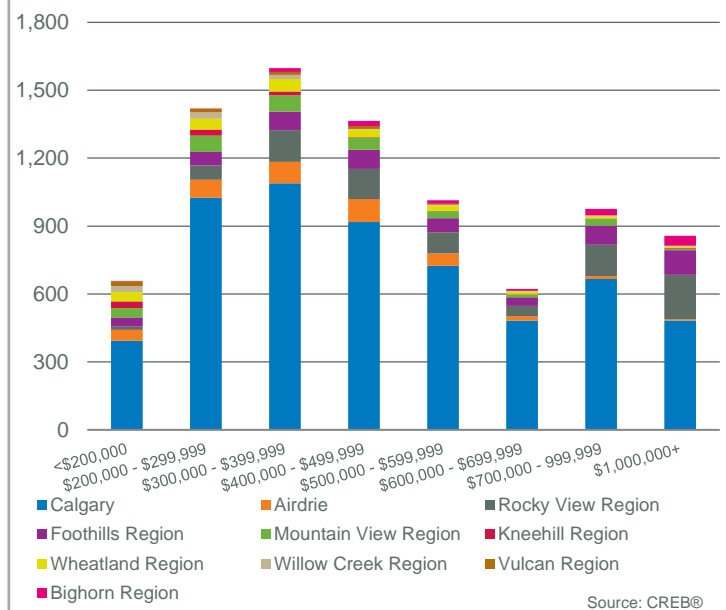
CREB® SALES BY PRICE RANGE

MARCH



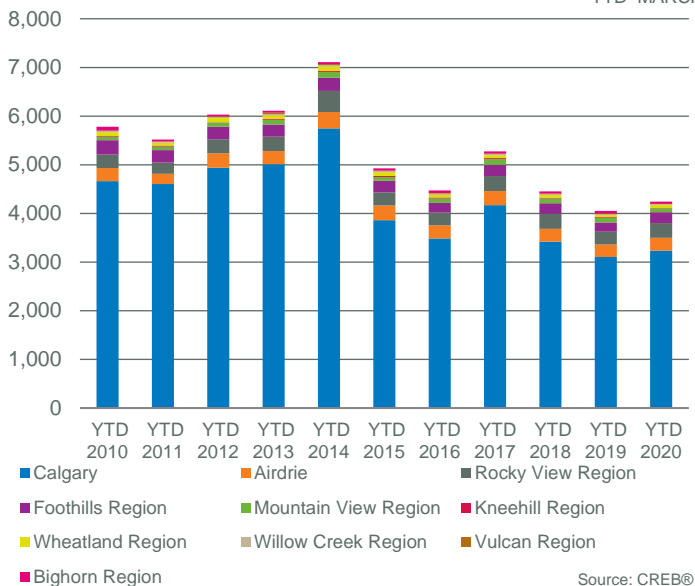
CREB® INVENTORY BY PRICE RANGE

MARCH



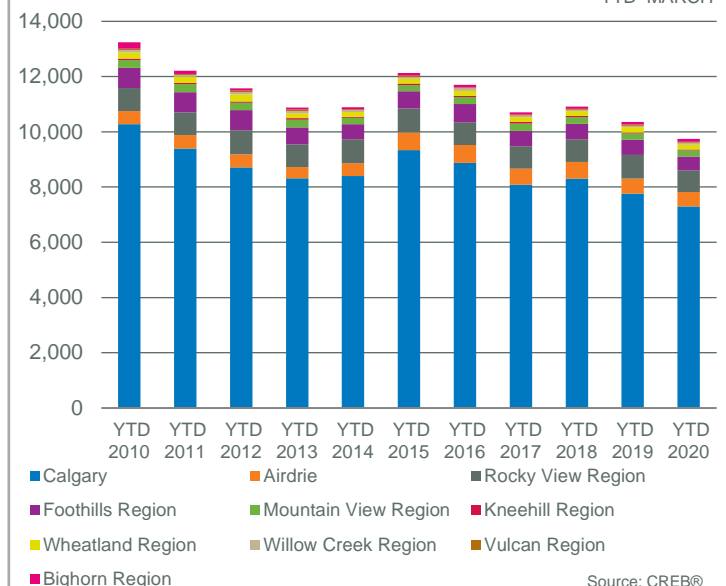
CREB® TOTAL SALES: YEAR-TO-DATE

YTD MARCH

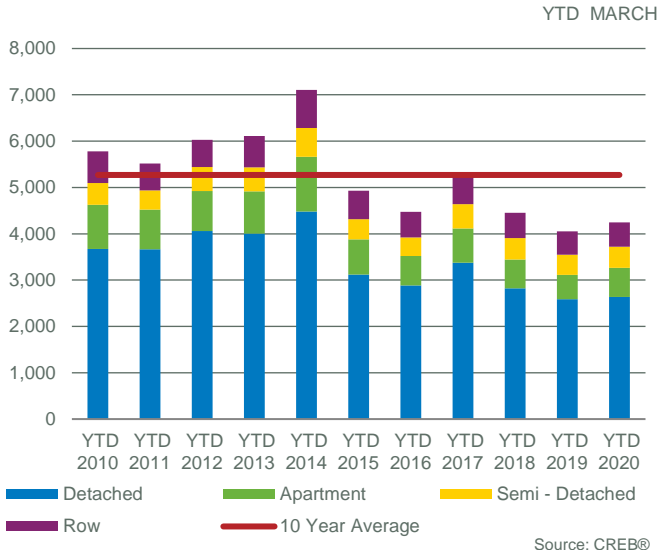


CREB® TOTAL NEW LISTINGS: YEAR-TO-DATE

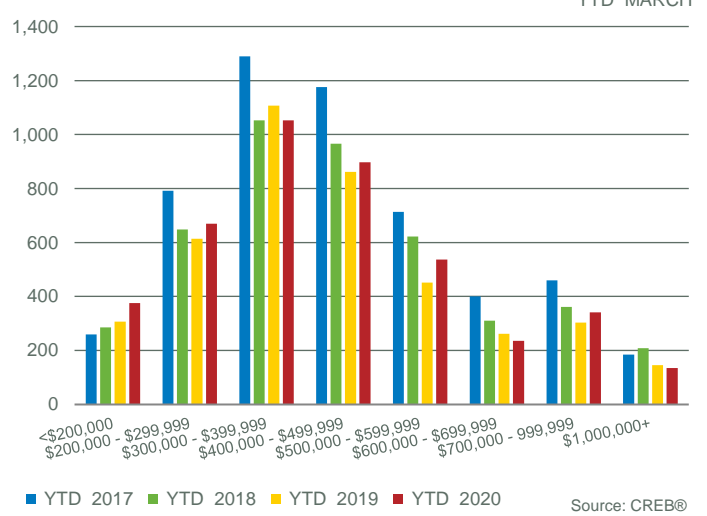
YTD MARCH



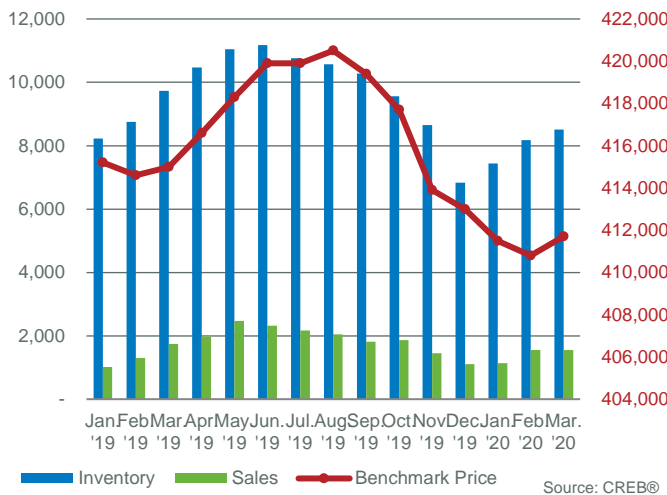
CREB® ECONOMIC REGION TOTAL SALES



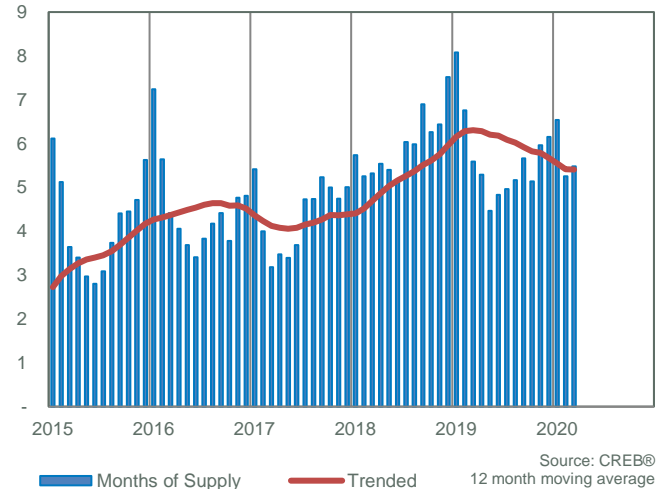
CREB® ECONOMIC REGION TOTAL SALES BY PRICE RANGE



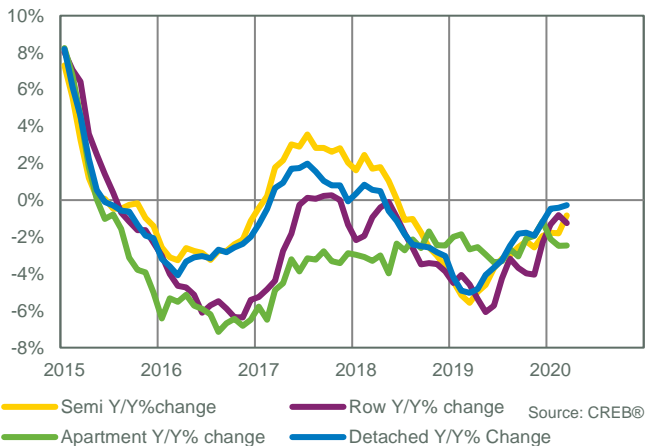
CREB® ECONOMIC REGION INVENTORY AND SALES



CREB® ECONOMIC REGION MONTHS OF INVENTORY



CREB® ECONOMIC REGION PRICE CHANGE



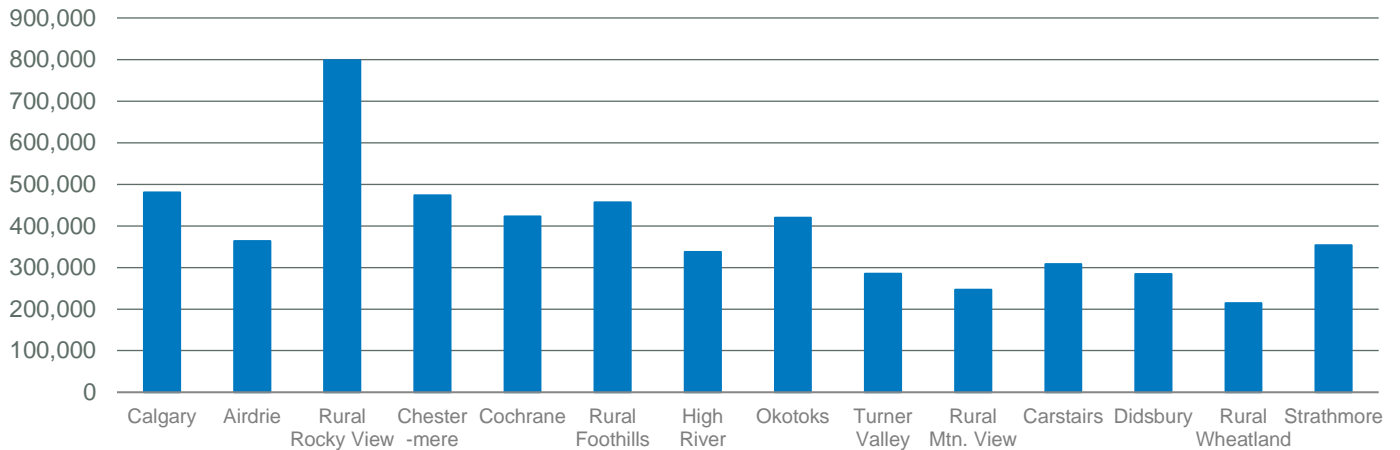
CREB® ECONOMIC REGION PRICES



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DETACHED BENCHMARK PRICE

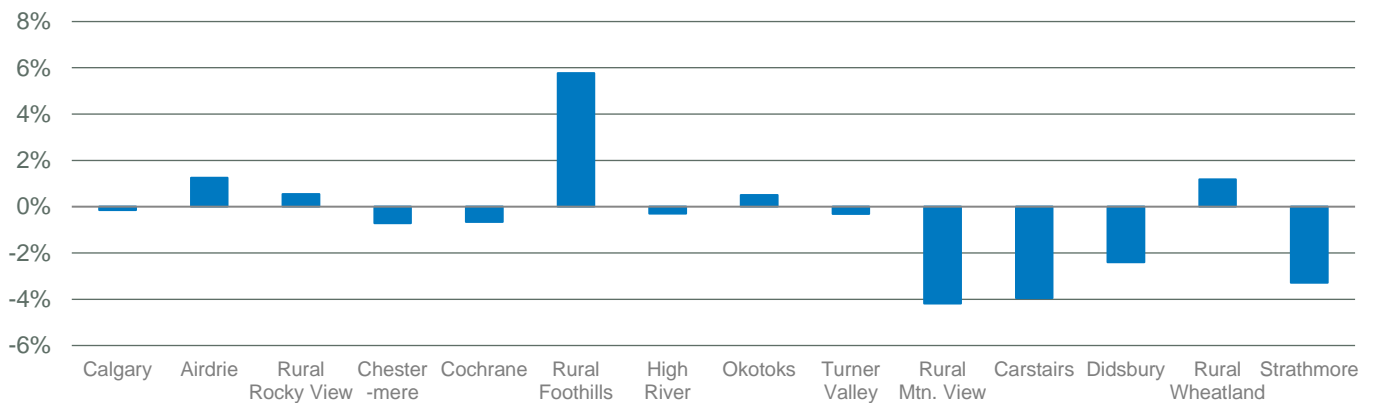
MARCH



Source: CREB®

YEAR OVER YEAR PRICE GROWTH COMPARISONS

MARCH



Source: CREB®

TYPICAL HOME ATTRIBUTES - DETACHED HOMES

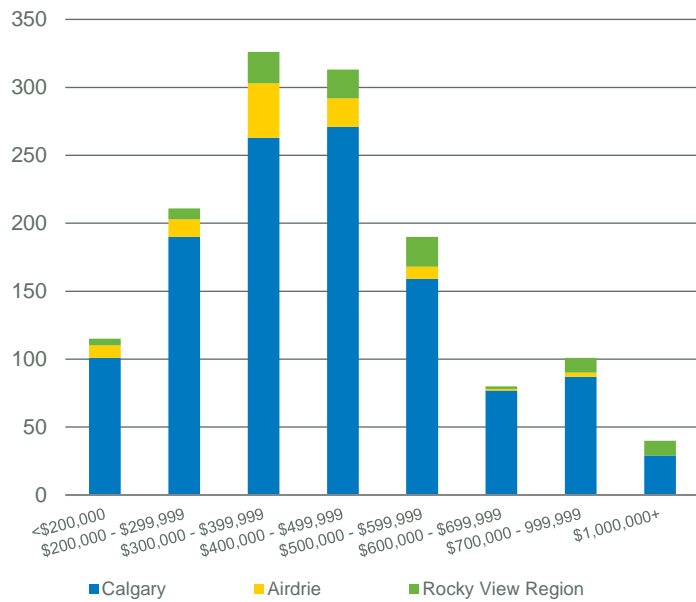
	Gross Living Area (Above Ground)	Lot Size	Above Ground Bedrooms	Year Built	Full Bathrooms	Half Bathrooms
City of Calgary	1407	4897	3	1992	2	1
Airdrie	1435	4596	3	2003	2	1
Rural Rocky View	1863	3957	3	1997	2	1
Cochrane	1548	5476	3	1999	2	1
Chestermere	1909	5519	3	2003	2	1
Rural Foothills	1752	Unavailable	3	1995	2	0
High River	1341	5646	3	1997	2	0
Okotoks	1541	4972	3	2002	2	1
Turner Valley	1232	6200	3	1994	2	0
Rural Mountain View	1345	6027	3	1989	2	0
Carstairs	1335	6504	3	2001	2	0
Didsbury	1251	6473	3	1982	2	0
Rural Wheatland	1264	6135	3	1979	2	0
Strathmore	1302	5562	3	2000	2	0

Mar. 20

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City of Calgary	1,177	2,418	48.68%	5,782	4.91	417,400	448,126	410,000	86%
Airdrie	96	171	56.14%	416	4.33	330,000	376,899	366,500	7%
Rocky View Region	103	257	40.08%	824	8.00	517,200	598,174	463,700	7%
Calgary CMA	1,376	2,846	48.35%	7,022	5.10	416,300	454,388	408,250	100%

CALGARY CMA SALES BY PRICE RANGE

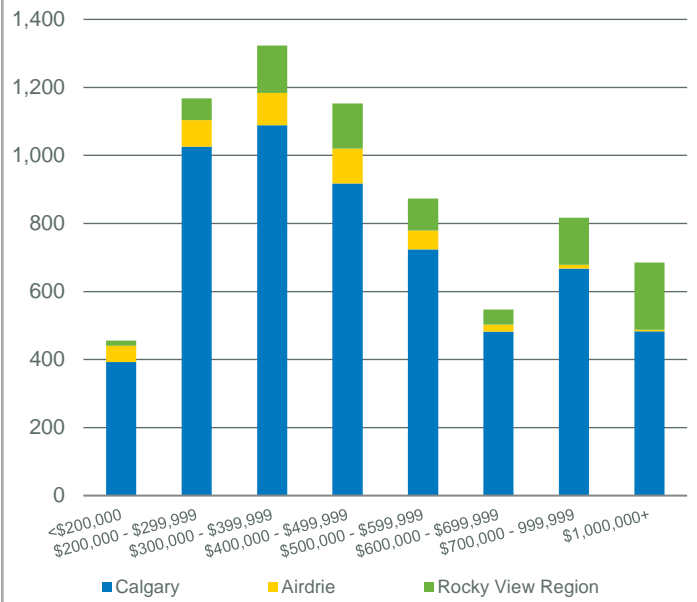
MARCH



Source: CREB®

CALGARY CMA INVENTORY BY PRICE RANGE

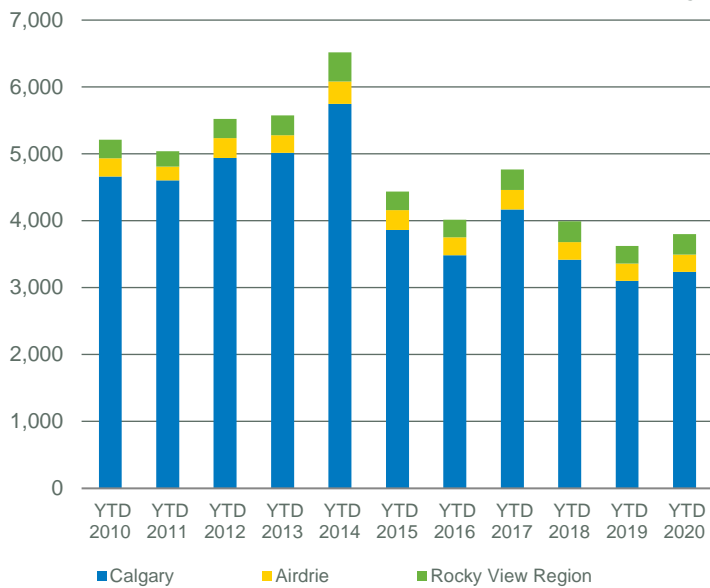
MARCH



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CALGARY CMA SALES: YEAR-TO-DATE

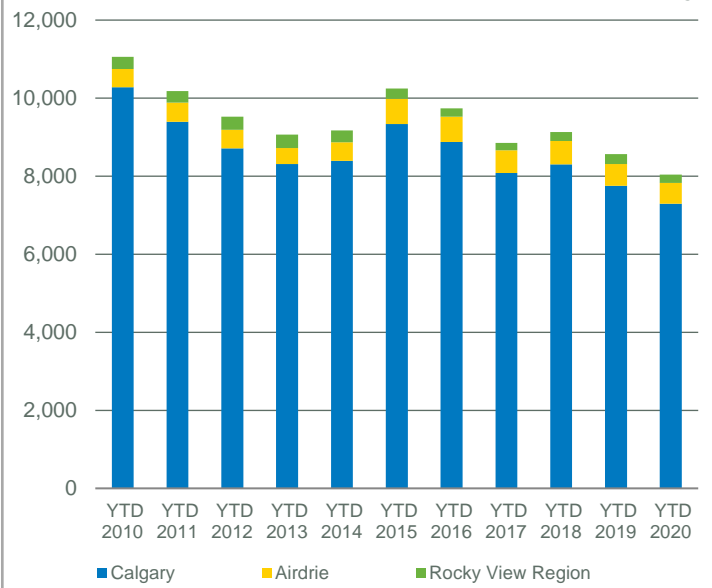
YTD MARCH



Source: CREB®

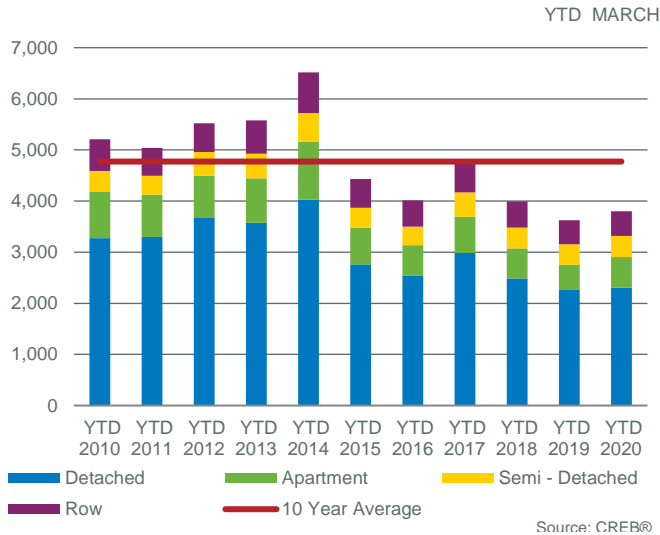
CALGARY CMA NEW LISTINGS: YEAR-TO-DATE

YTD MARCH

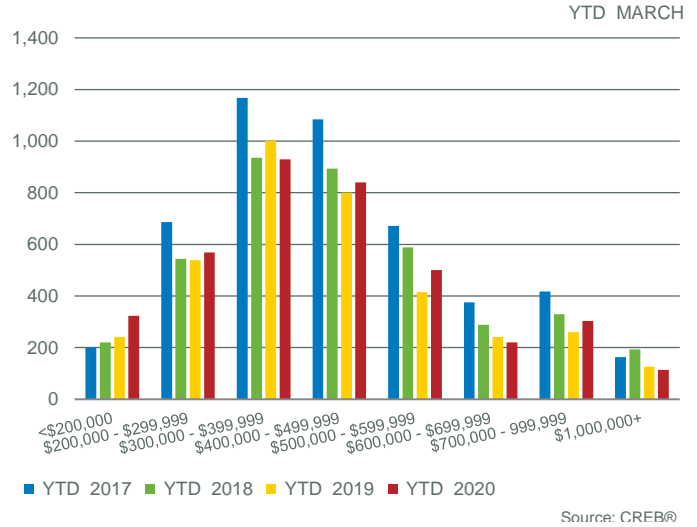


Source: CREB®

CALGARY CMA TOTAL SALES



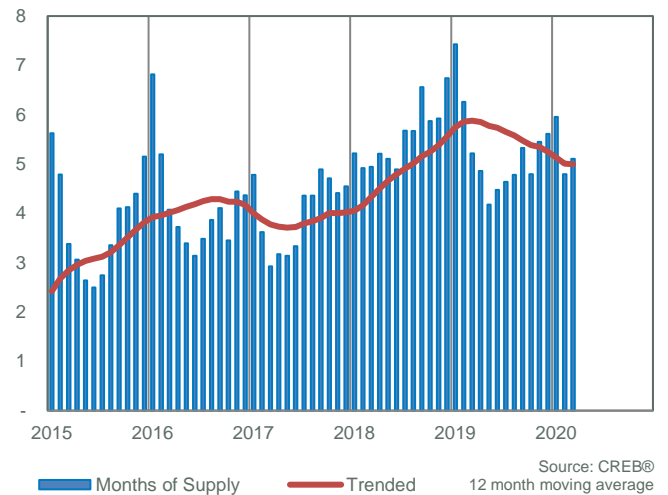
CALGARY CMA TOTAL SALES BY PRICE RANGE



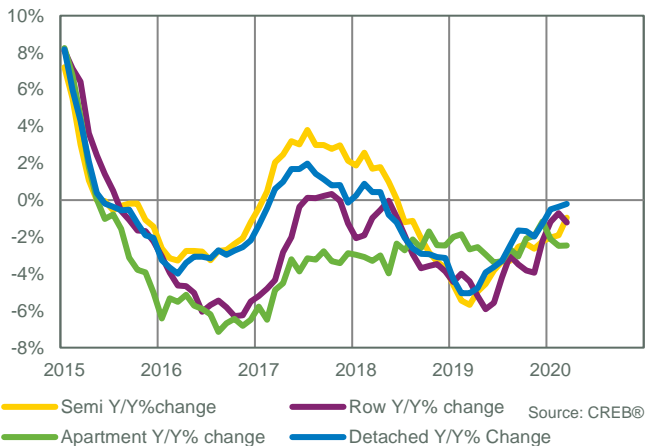
CALGARY CMA INVENTORY AND SALES



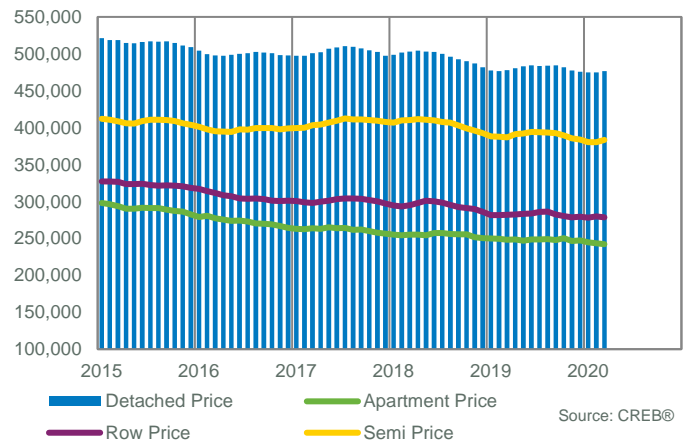
CALGARY CMA MONTHS OF INVENTORY



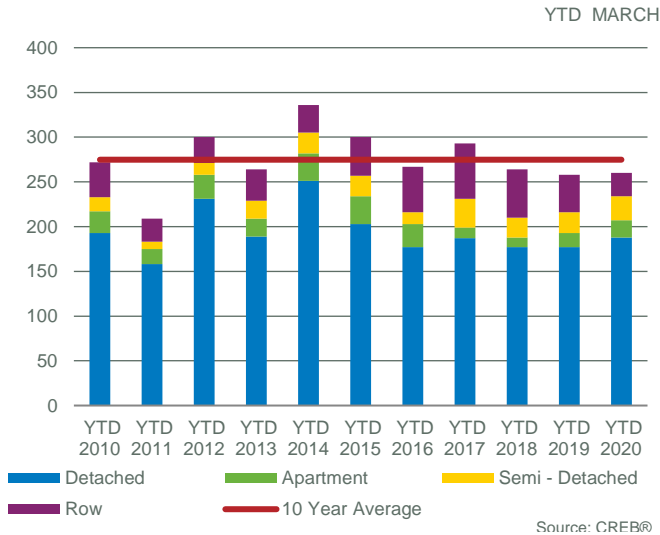
CALGARY CMA PRICE CHANGE



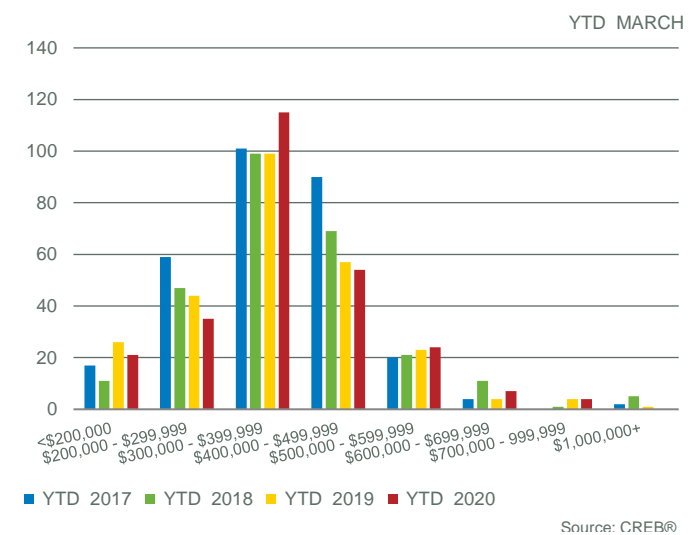
CALGARY CMA PRICES



AIRDRIE TOTAL SALES



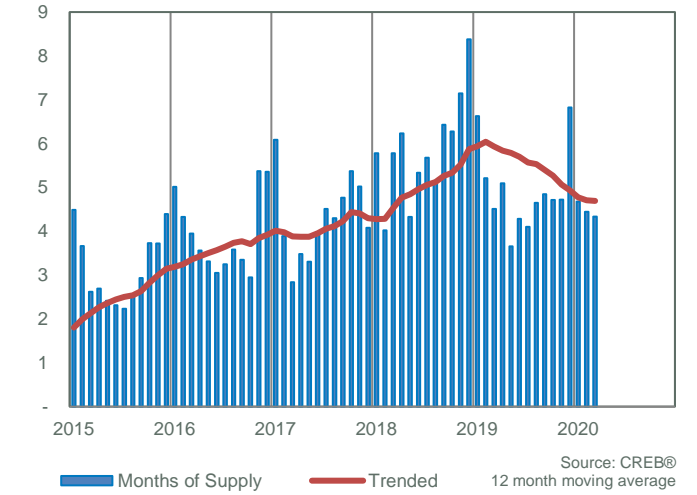
AIRDRIE TOTAL SALES BY PRICE RANGE



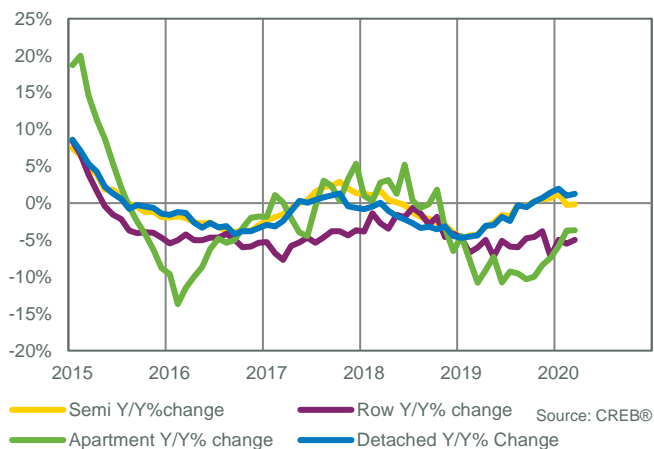
AIRDRIE INVENTORY AND SALES



AIRDRIE MONTHS OF INVENTORY



AIRDRIE PRICE CHANGE



AIRDRIE PRICES

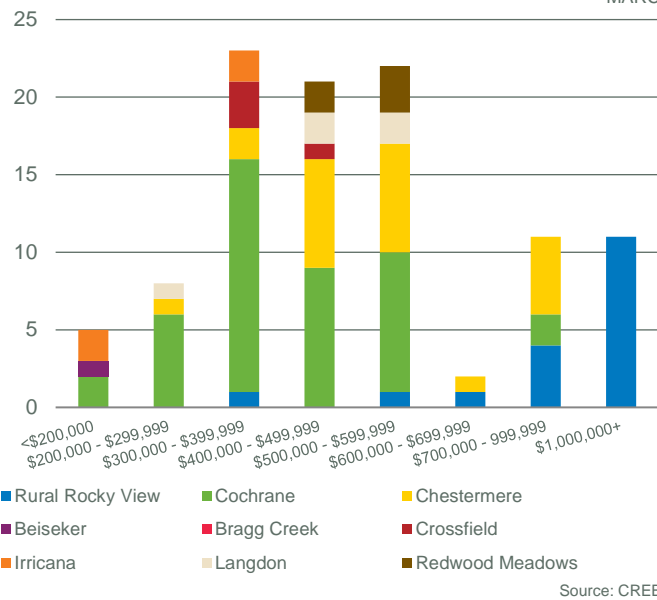


Mar. 20

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Rocky View Region	103	257	40.08%	824	8.00	517,200	598,174	463,700	100%
Rural Rocky View	18	62	29.03%	281	15.61	784,700	1,392,000	1,291,500	17%
Beiseker	1	5	20.00%	11	11.00	-	50,000	50,000	1%
Bragg Creek	0	4	0.00%	16	-	-	NA	NA	0%
Chestermere	23	49	46.94%	135	5.87	451,800	534,787	519,999	22%
Cochrane	43	109	39.45%	295	6.86	398,700	395,195	354,000	42%
Crossfield	4	9	44.44%	29	7.25	-	376,350	368,200	4%
Irricana	4	4	100.00%	12	3.00	-	244,250	237,000	4%
Langdon	5	13	38.46%	32	6.40	-	447,000	465,000	5%
Redwood Meadows	5	0	-	3	0.60	-	499,000	505,000	5%
Other	0	2	0.00%	10	-	-	NA	NA	0%

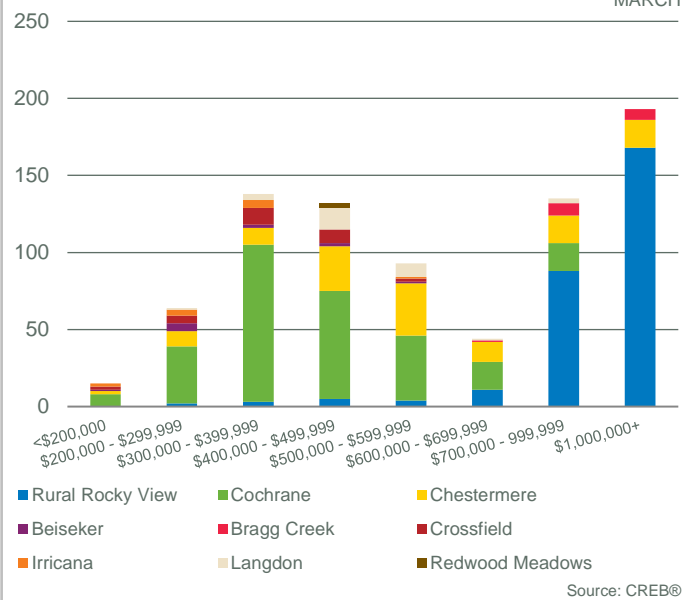
SALES BY PRICE RANGE

MARCH



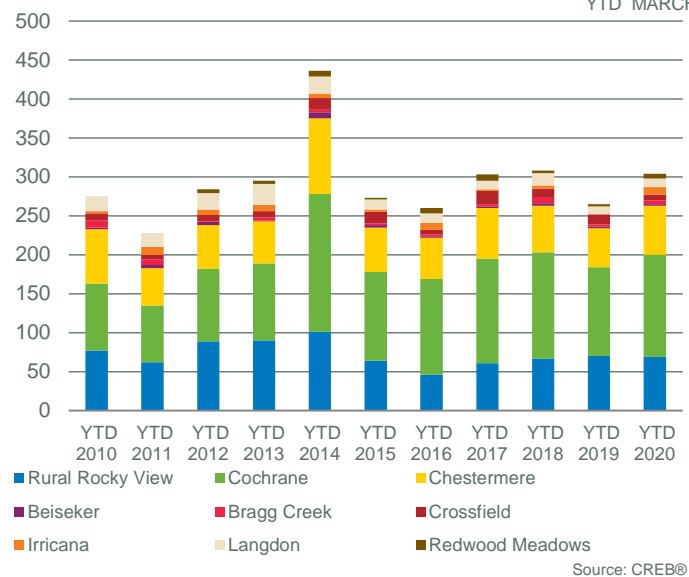
INVENTORY BY PRICE RANGE

MARCH



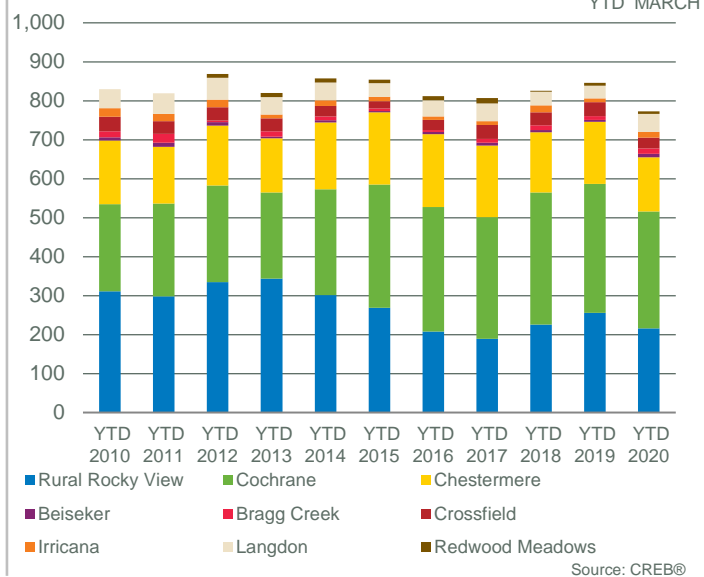
ROCKY VIEW SALES: YEAR-TO-DATE

YTD MARCH

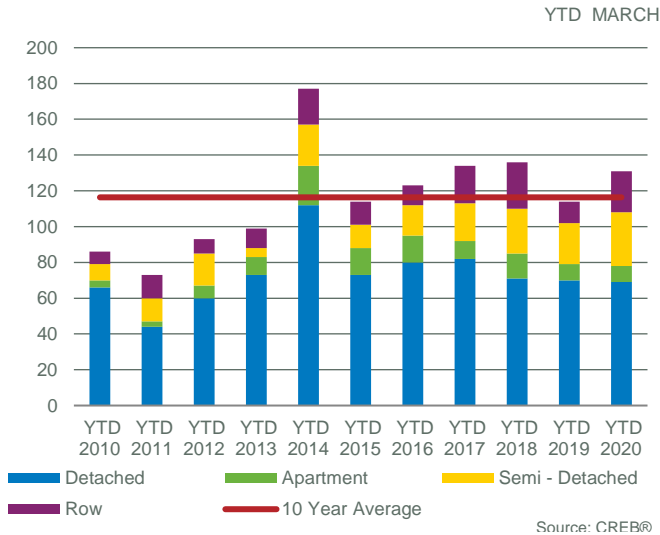


ROCKY VIEW NEW LISTINGS: YEAR-TO-DATE

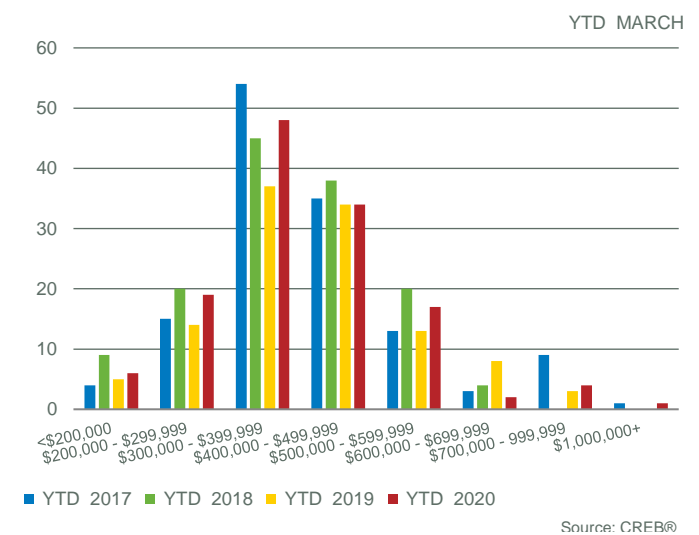
YTD MARCH



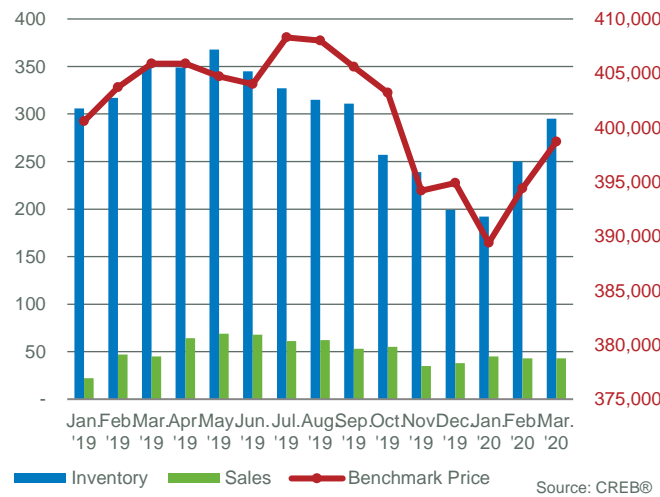
COCHRANE TOTAL SALES



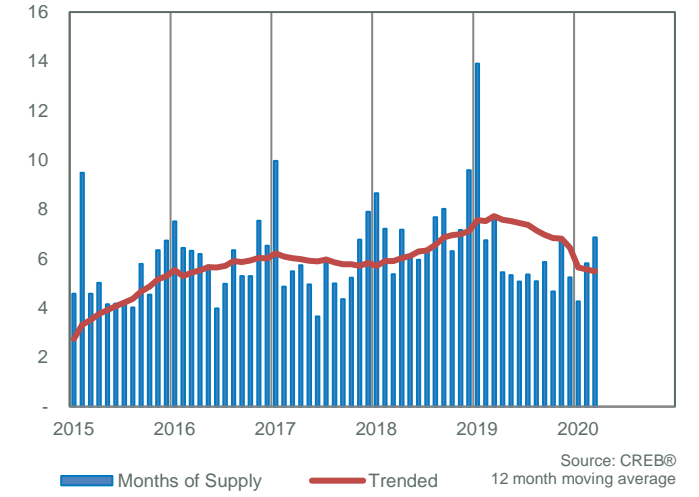
COCHRANE TOTAL SALES BY PRICE RANGE



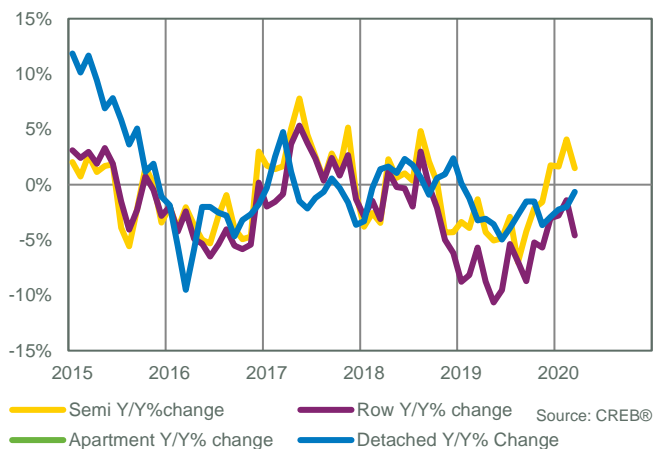
COCHRANE INVENTORY AND SALES



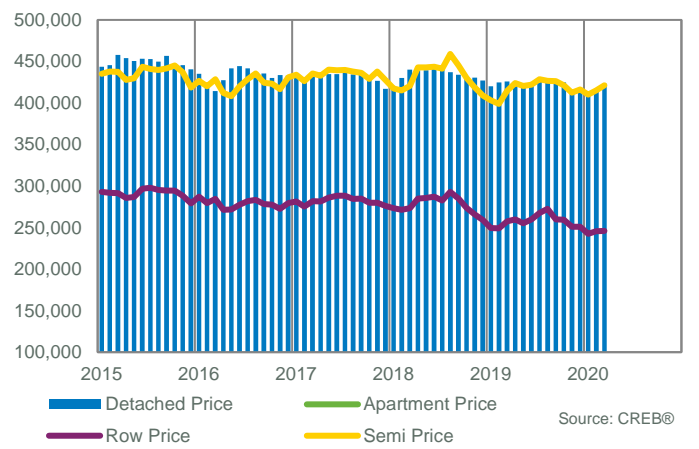
COCHRANE MONTHS OF INVENTORY



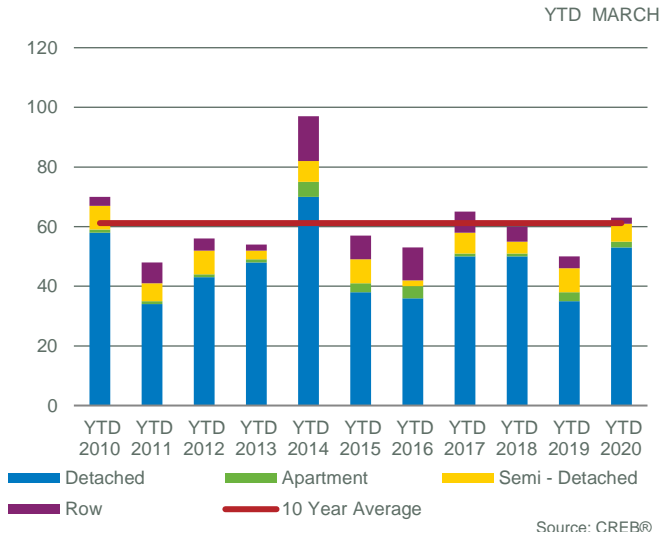
COCHRANE PRICE CHANGE



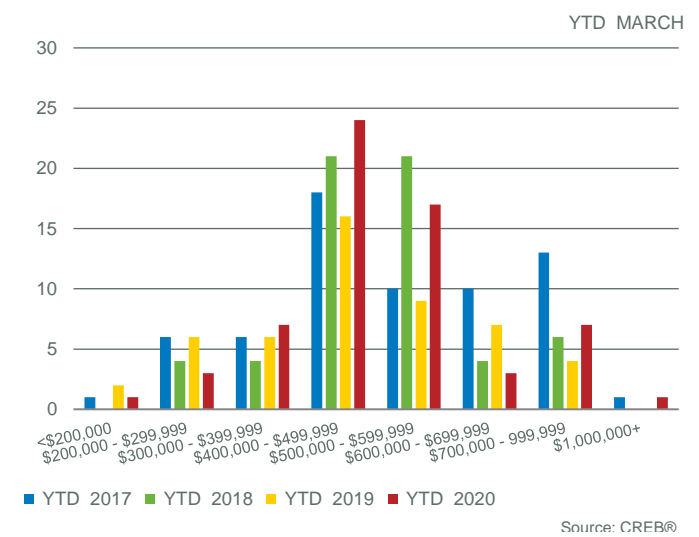
COCHRANE PRICES



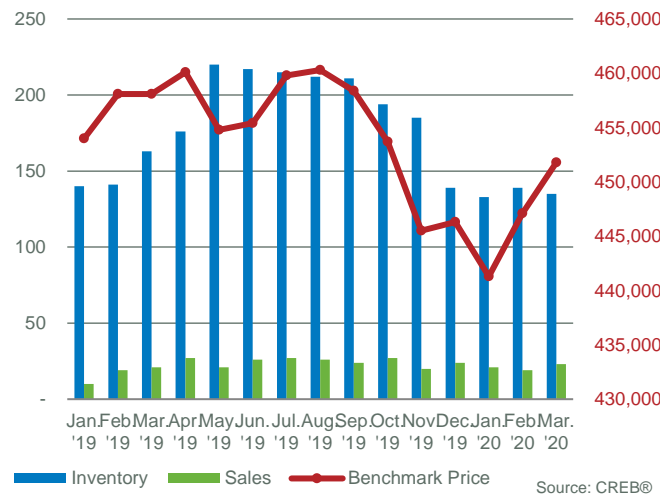
CHESTERMERE TOTAL SALES



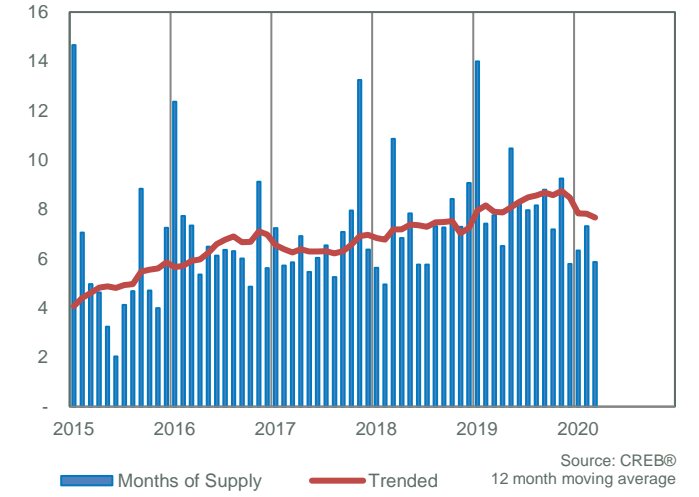
CHESTERMERE TOTAL SALES BY PRICE RANGE



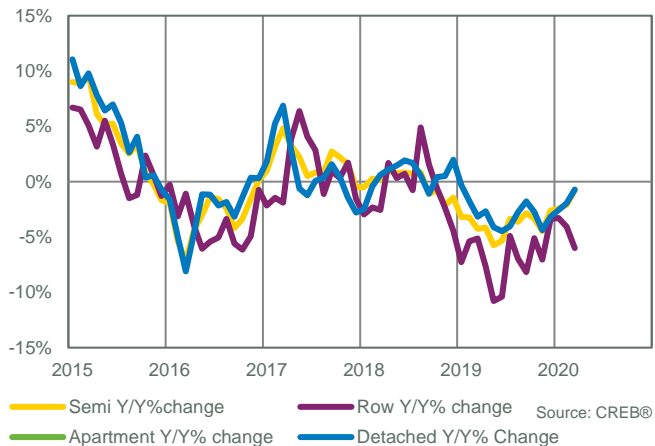
CHESTERMERE INVENTORY AND SALES



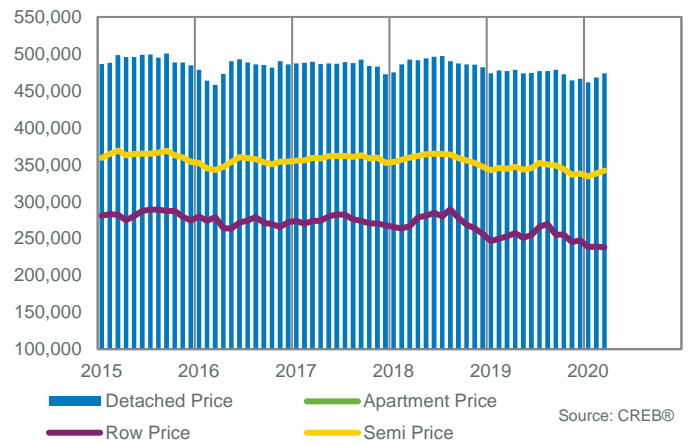
CHESTERMERE MONTHS OF INVENTORY



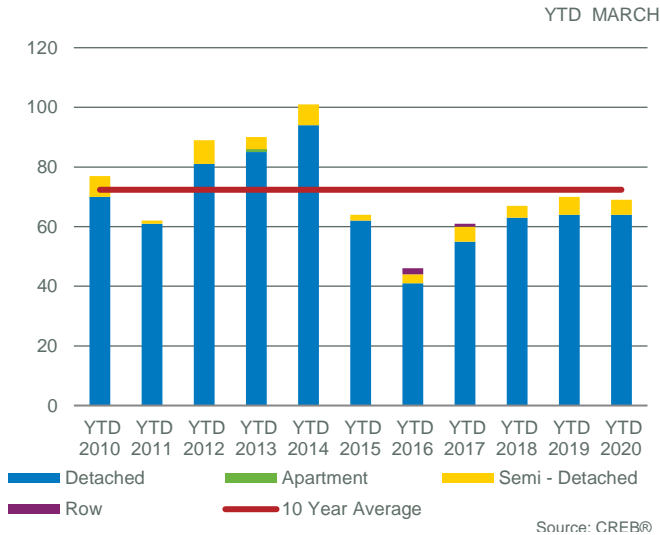
CHESTERMERE PRICE CHANGE



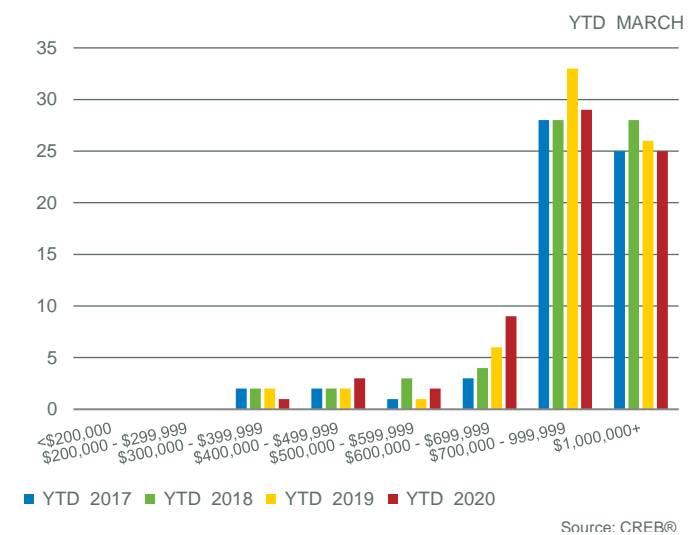
CHESTERMERE PRICES



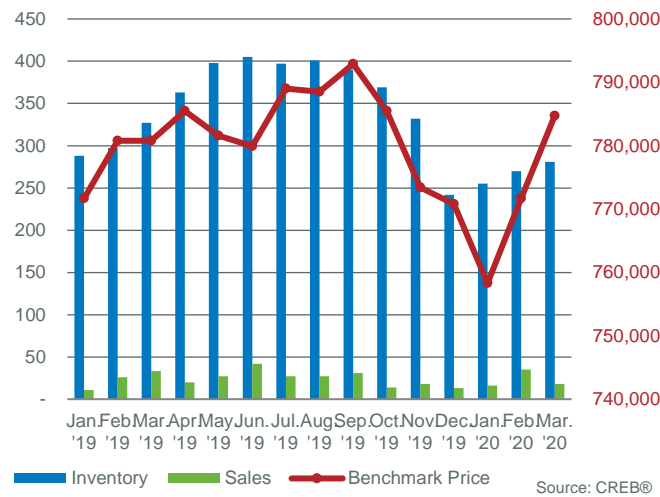
RURAL ROCKY VIEW TOTAL SALES



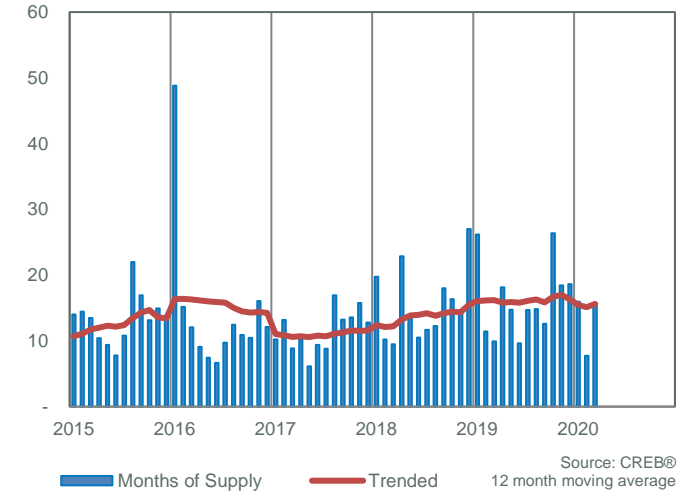
RURAL ROCKY VIEW TOTAL SALES BY PRICE RANGE



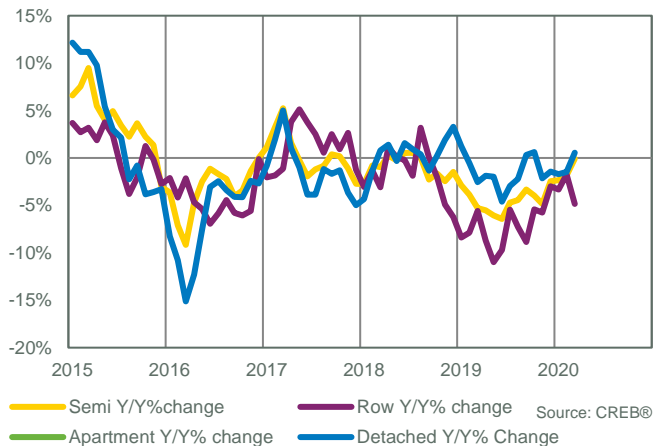
RURAL ROCKY VIEW INVENTORY AND SALES



RURAL ROCKY VIEW MONTHS OF INVENTORY



RURAL ROCKY VIEW PRICE CHANGE



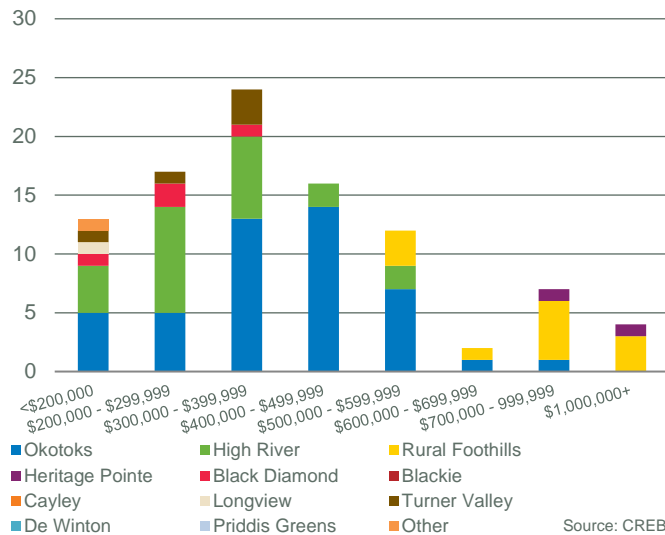
RURAL ROCKY VIEW PRICES



March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Foothills Region	95	149	63.76%	674	7.09	361,000	425,359	380,000	100%
Rural Foothills	12	27	44.44%	153	12.75	443,100	816,229	770,000	13%
Black Diamond	4	10	40.00%	17	4.25	-	248,875	265,000	4%
Blackie	0	3	0.00%	11	-	-	NA	NA	0%
Cayley	0	1	0.00%	7	-	-	NA	NA	0%
De Winton	0	3	0.00%	11	-	-	NA	NA	0%
Heritate Pointe	2	2	100.00%	32	16.00	-	1,145,000	1,145,000	2%
High River	24	25	96.00%	97	4.04	305,000	287,256	282,750	25%
Okotoks	46	73	63.01%	201	4.37	405,000	396,845	399,000	48%
Turner Valley	5	3	166.67%	17	3.40	283,900	319,200	374,000	5%
Priddis Greens	1	0	-	9	9.00	-	463,800	463,800	1%
Longview	1	0	-	2	2.00	-	120,000	120,000	1%
Other	1	2	50.00%	10	10.00	-	120,000	120,000	1%

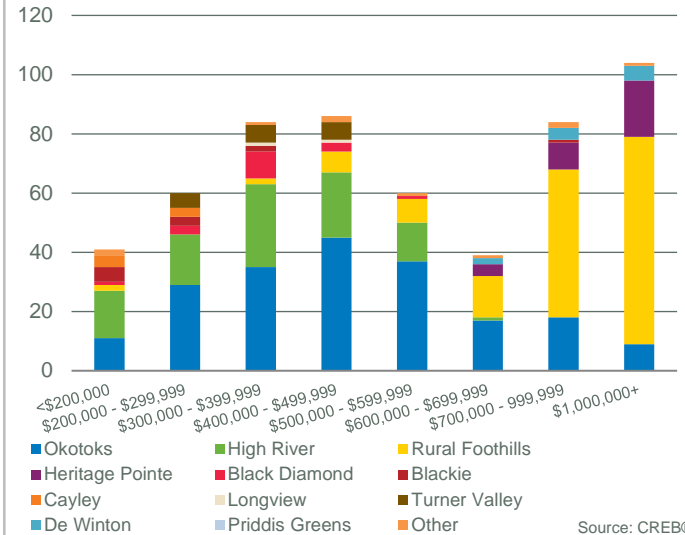
SALES BY PRICE RANGE

MARCH



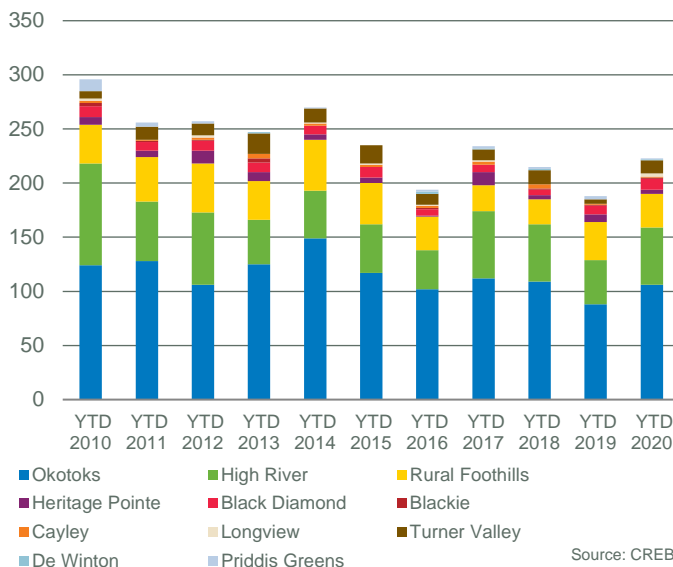
INVENTORY BY PRICE RANGE

MARCH



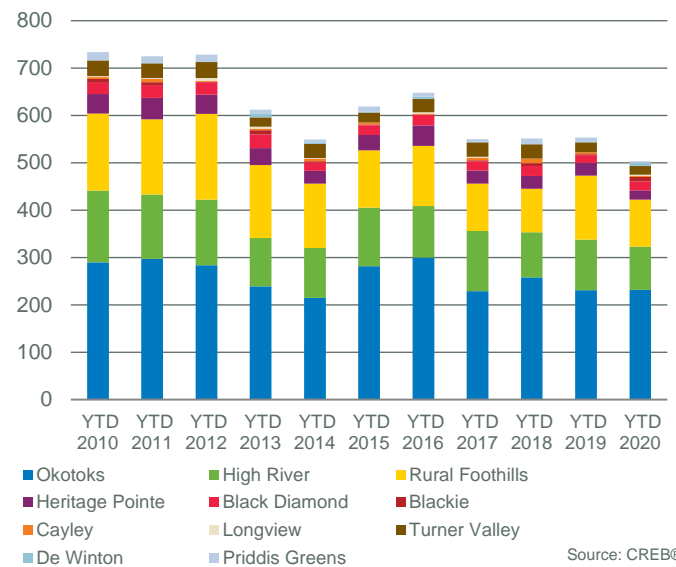
FOOTHILLS SALES: YEAR-TO-DATE

YTD MARCH

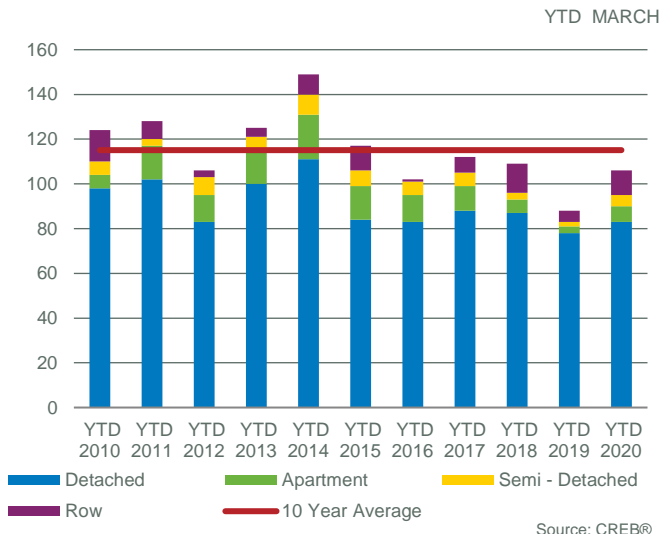


FOOTHILLS NEW LISTINGS: YEAR-TO-DATE

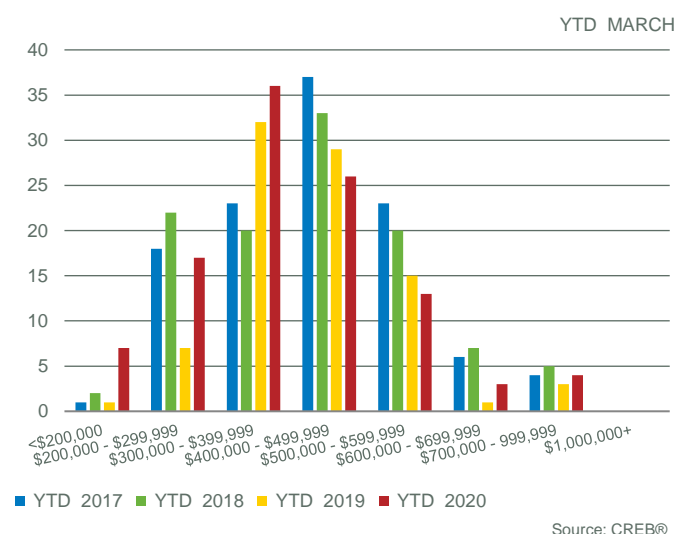
YTD MARCH



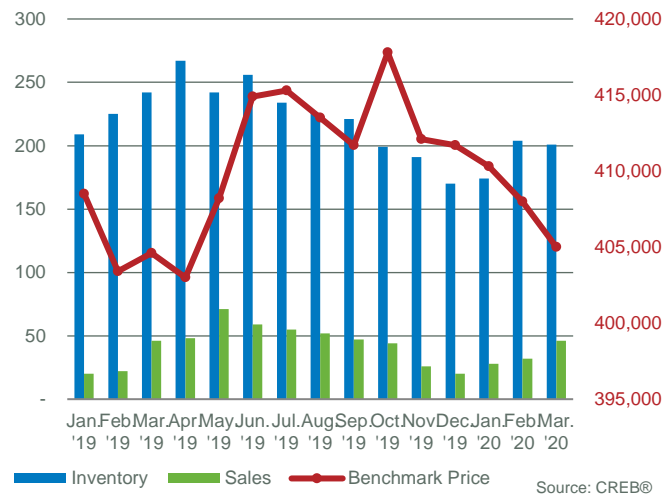
OKOTOKS TOTAL SALES



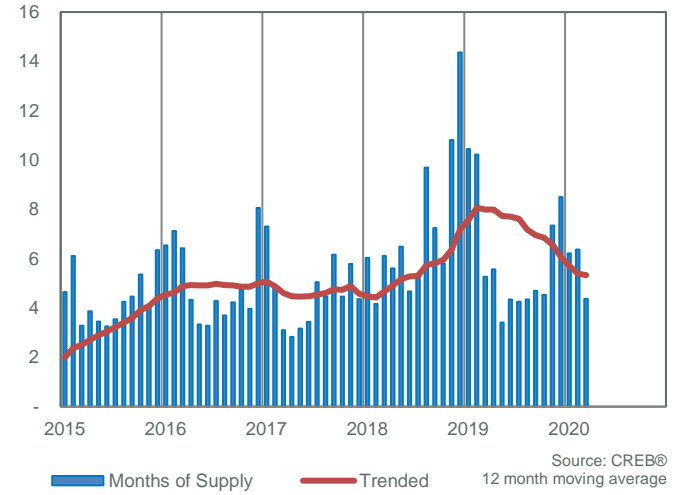
OKOTOKS TOTAL SALES BY PRICE RANGE



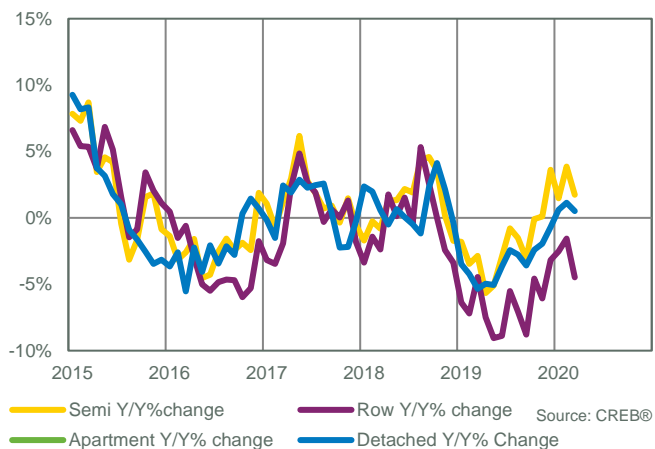
OKOTOKS INVENTORY AND SALES



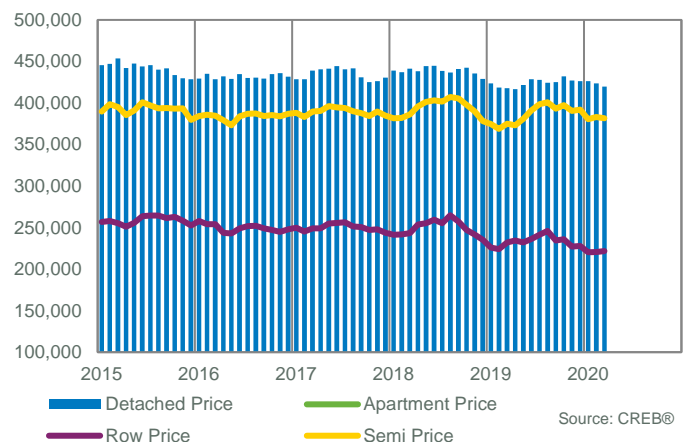
OKOTOKS MONTHS OF INVENTORY



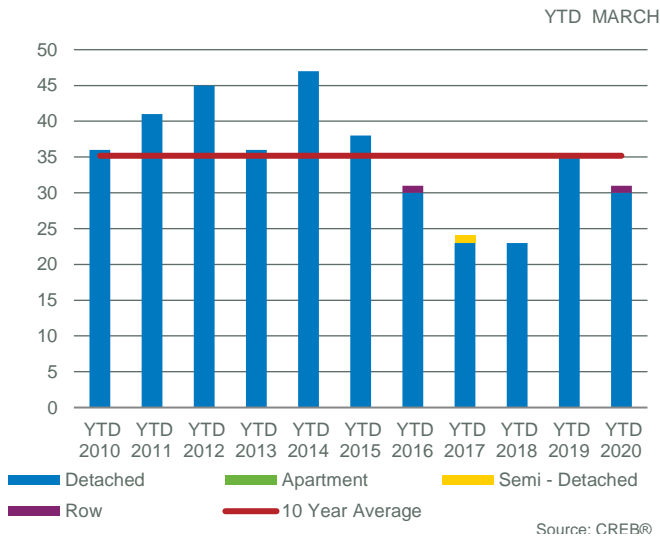
OKOTOKS PRICE CHANGE



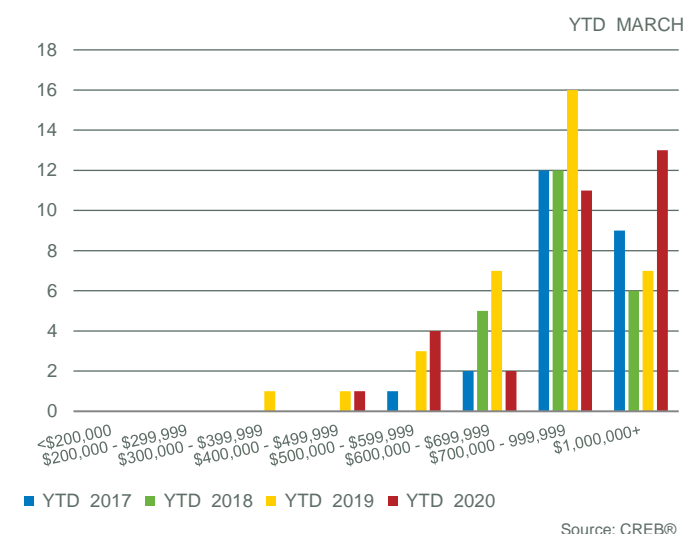
OKOTOKS PRICES



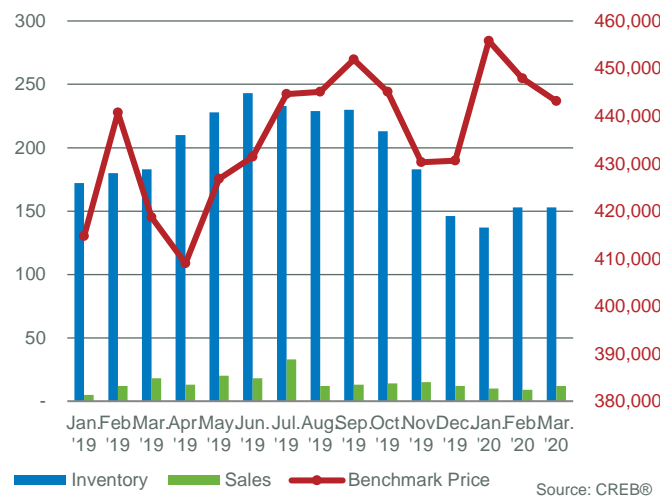
RURAL FoothILLS TOTAL SALES



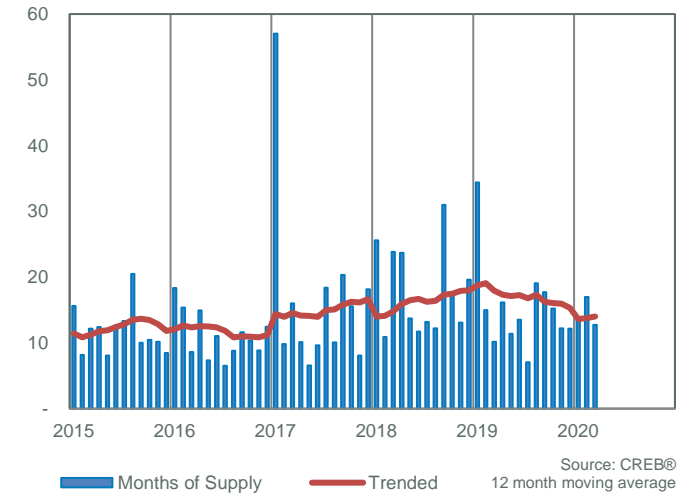
RURAL FoothILLS TOTAL SALES BY PRICE RANGE



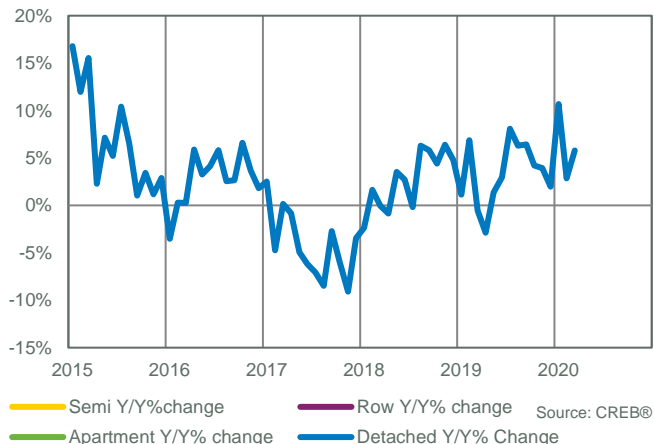
RURAL FoothILLS INVENTORY AND SALES



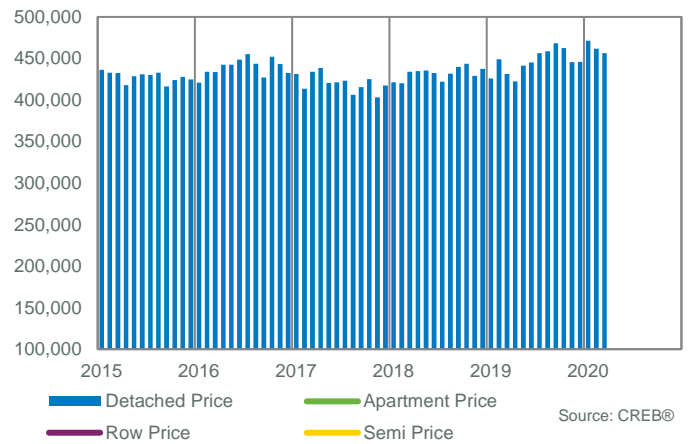
RURAL FoothILLS MONTHS OF INVENTORY



RURAL FoothILLS PRICE CHANGE



RURAL FoothILLS PRICES



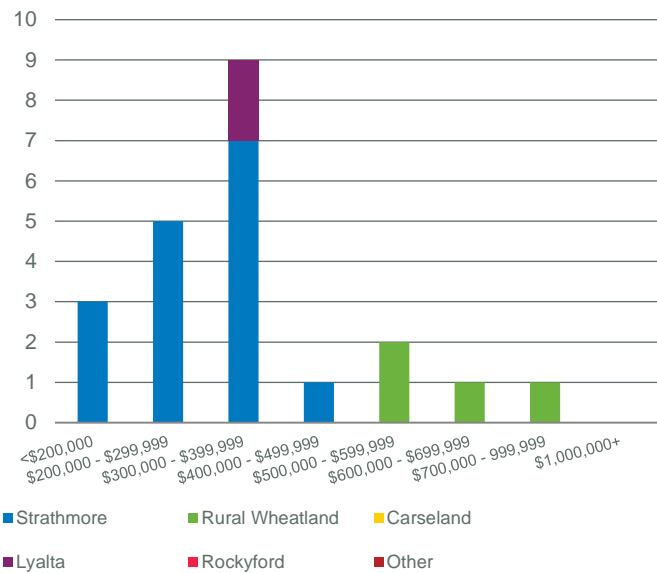
Mar. 20

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Wheatland Region*	22	49	44.90%	232	10.55	214,300	360,189	326,500	100%
Rural Wheatland*	4	7	57.14%	50	12.50	214,300	640,188	607,875	18%
Carseland*	0	0	-	1	-	-	NA	NA	0%
Lyalta*	2	1	200.00%	9	4.50	-	383,500	383,500	9%
Rockyford*	0	0	-	3	-	-	NA	NA	0%
Strathmore	16	38	42.11%	149	9.31	329,100	287,275	302,450	73%
Gleichen	0	1	0.00%	2	-	-	NA	NA	0%
Other*	0	3	0.00%	20	-	-	NA	NA	0%

*Data within these areas many not accurately reflect total resale activity and trends

SALES BY PRICE RANGE

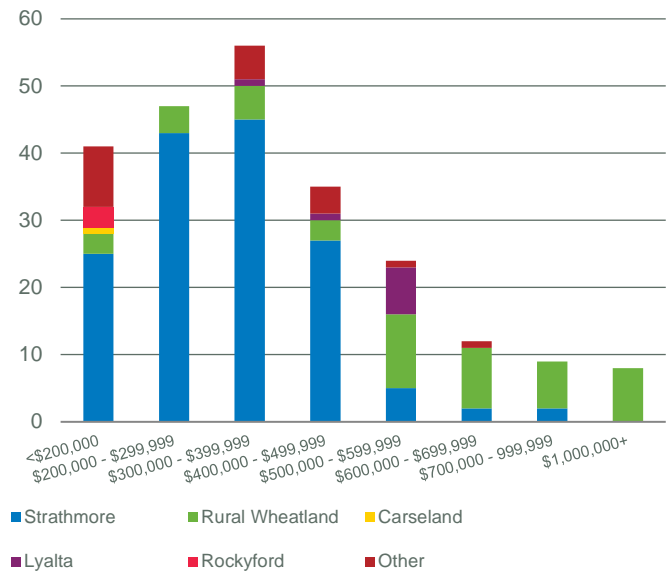
MARCH



Source: CREB®

INVENTORY BY PRICE RANGE

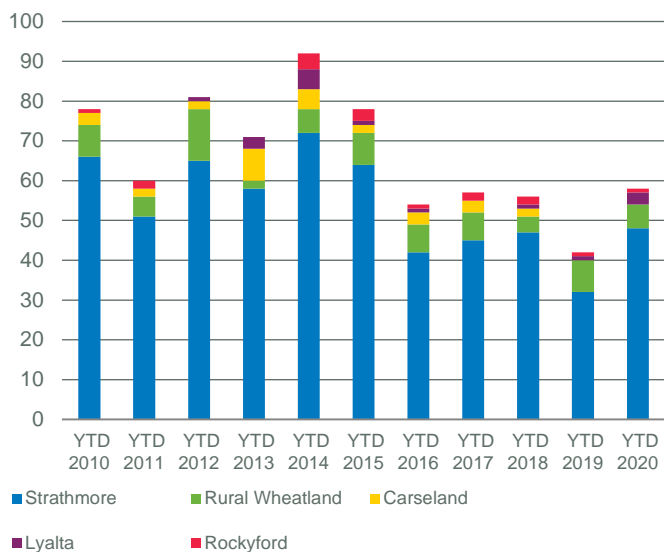
MARCH



Source: CREB®

WHEATLAND SALES: YEAR-TO-DATE

YTD MARCH



Source: CREB®

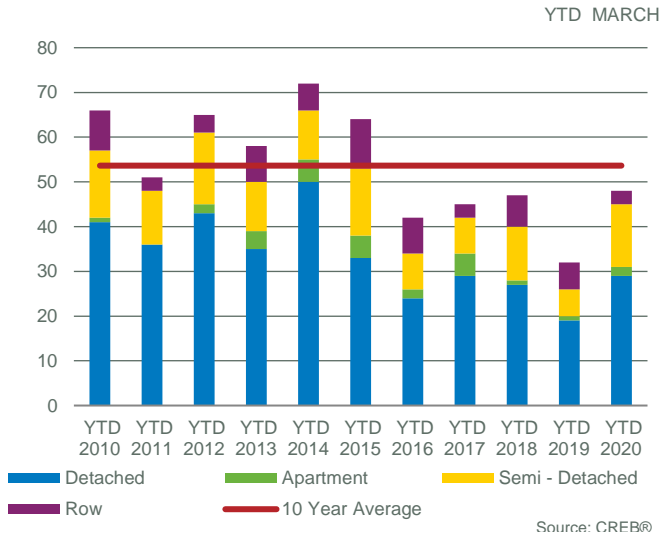
WHEATLAND NEW LISTINGS: YEAR-TO-DATE

YTD MARCH

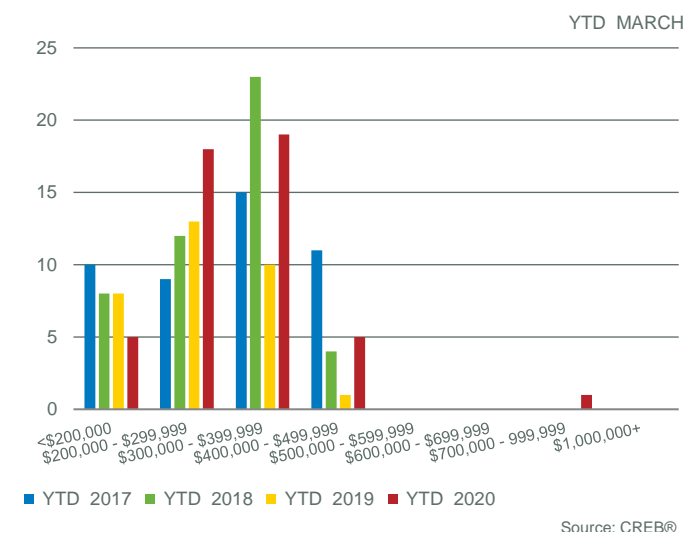


Source: CREB®

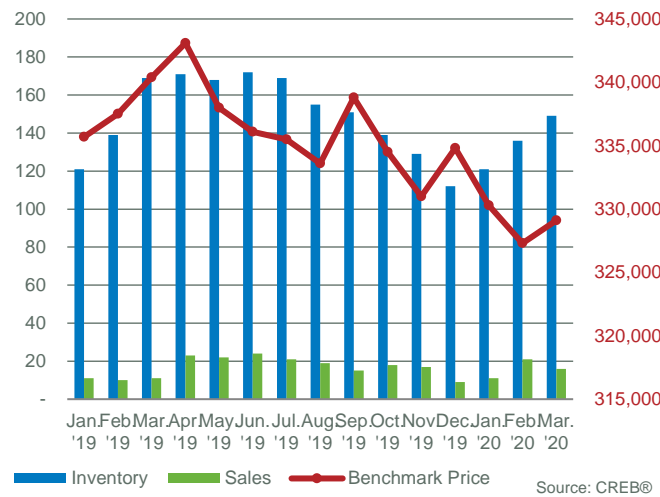
STRATHMORE TOTAL SALES



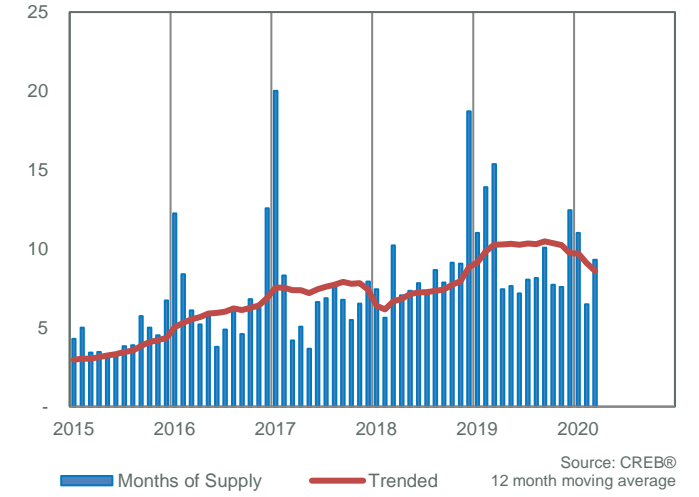
STRATHMORE TOTAL SALES BY PRICE RANGE



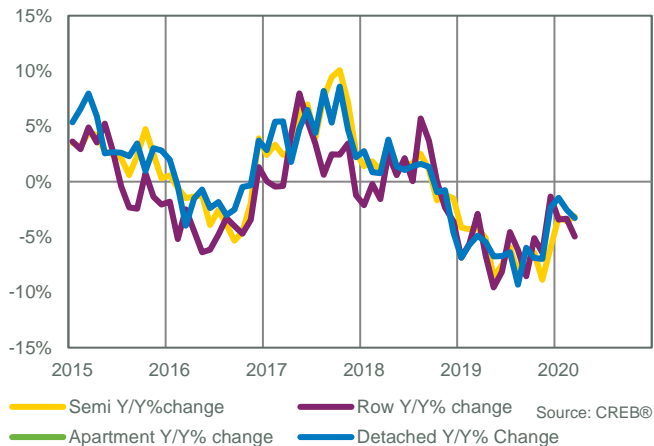
STRATHMORE INVENTORY AND SALES



STRATHMORE MONTHS OF INVENTORY



STRATHMORE PRICE CHANGE



STRATHMORE PRICES

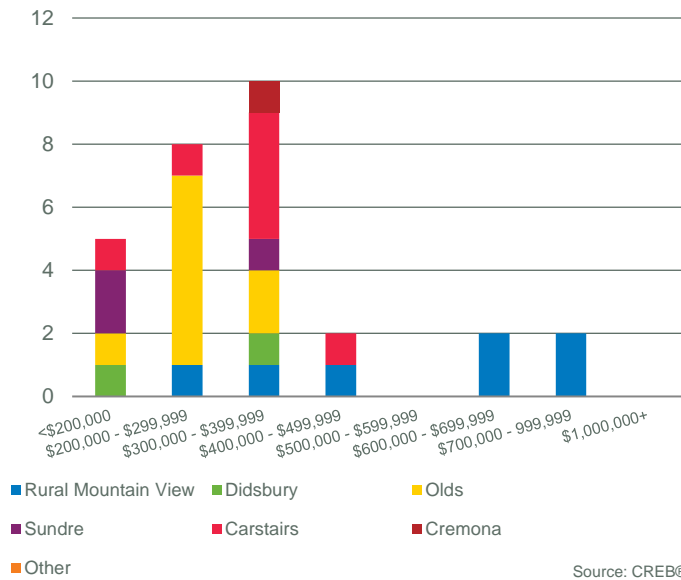


March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Mountain View Region*	29	72	40.28%	316	10.90	292,100	349,725	307,500	100%
Rural Mountain View*	7	19	36.84%	80	11.43	246,400	559,000	610,000	24%
Carstairs	7	14	50.00%	65	9.29	308,400	331,375	370,000	24%
Cremona	1	0	-	3	3.00	-	305,000	305,000	3%
Didsbury	2	15	13.33%	36	18.00	285,800	252,750	252,750	7%
Olds*	9	16	56.25%	83	9.22	323,300	270,600	275,000	31%
Sundre*	3	8	37.50%	45	15.00	255,900	221,167	180,000	10%
Other*	0	0	-	4	-	-	NA	NA	0%

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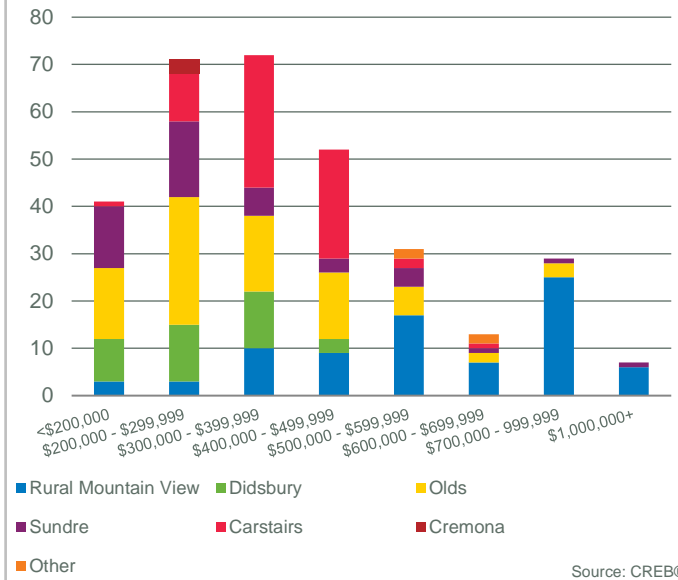
SALES BY PRICE RANGE

MARCH



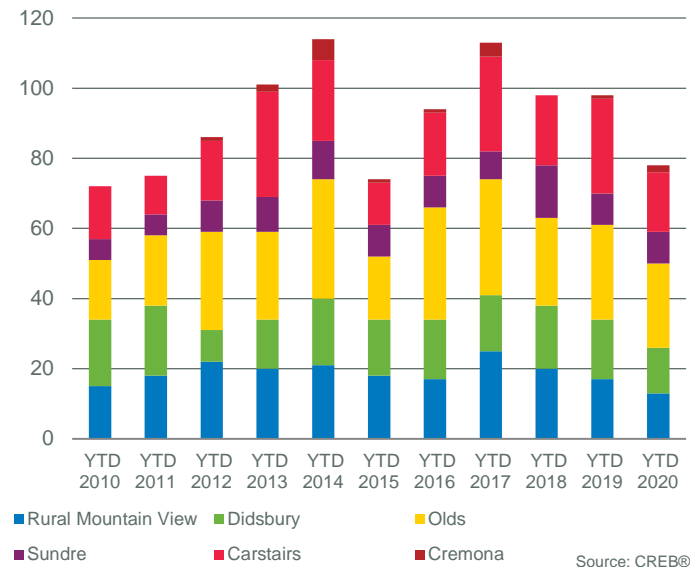
INVENTORY BY PRICE RANGE

MARCH



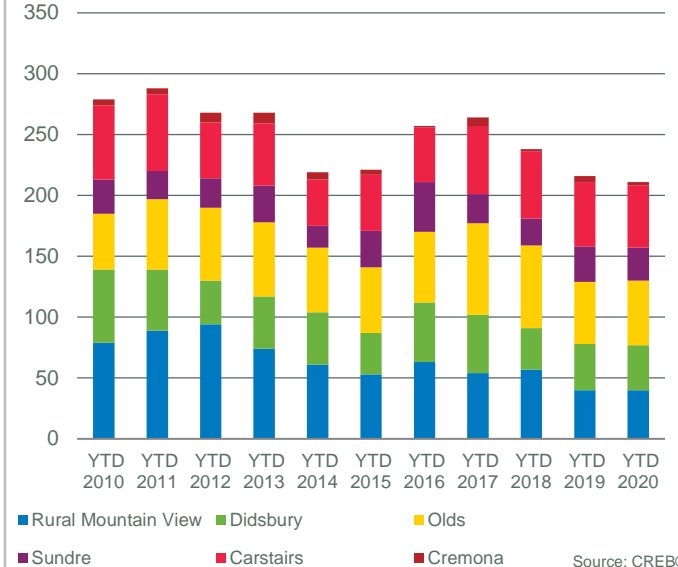
MOUNTAIN VIEW SALES: YEAR-TO-DATE

YTD MARCH



MOUNTAIN VIEW NEW LISTINGS: YEAR-TO-DATE

YTD MARCH

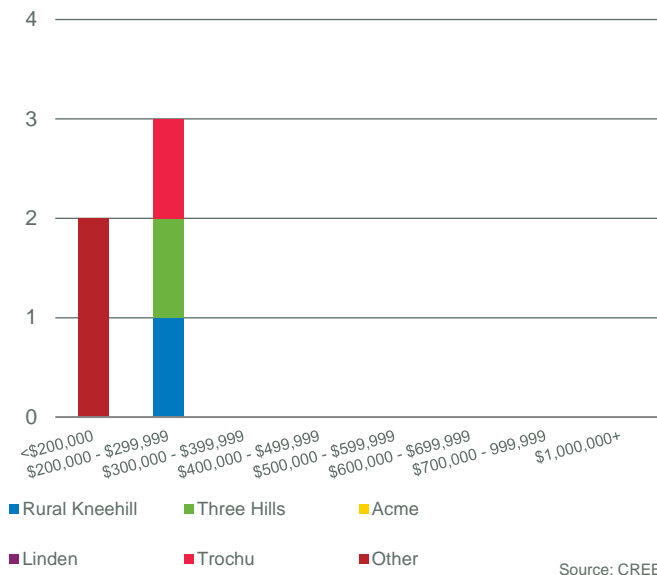


March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Kneehill Region*	5	12	41.67%	82	16.40	171,600	201,400	245,000	60%
Rural Kneehill*	1	1	100.00%	10	10.00	171,600	297,000	297,000	20%
Acme*	0	1	0.00%	3	-	-	NA	NA	0%
Linden*	0	1	0.00%	9	-	-	NA	NA	0%
Three Hills*	1	4	25.00%	27	27.00	-	245,000	245,000	20%
Torrington*	0	1	0.00%	2	-	-	NA	NA	0%
Trochu*	1	1	100.00%	20	20.00	-	287,500	287,500	20%
Other*	2	3	66.67%	13	6.50	-	88,750	88,750	40%

*Data within these areas many not accurately reflect total resale activity and trends

SALES BY PRICE RANGE

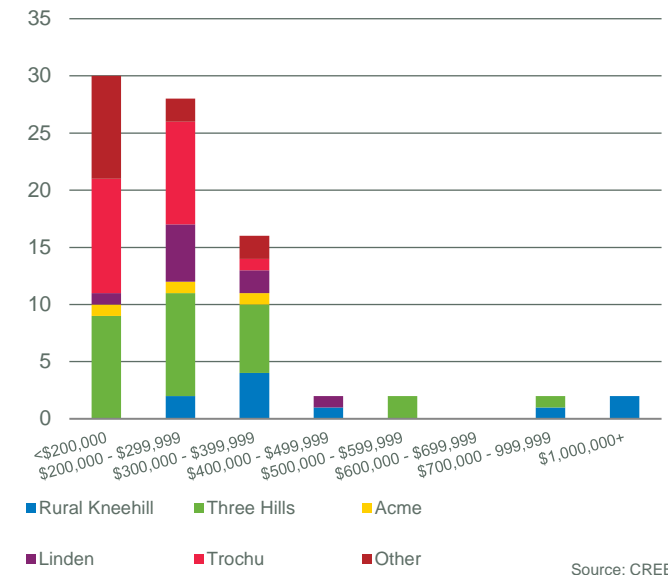
MARCH



Source: CREB®

INVENTORY BY PRICE RANGE

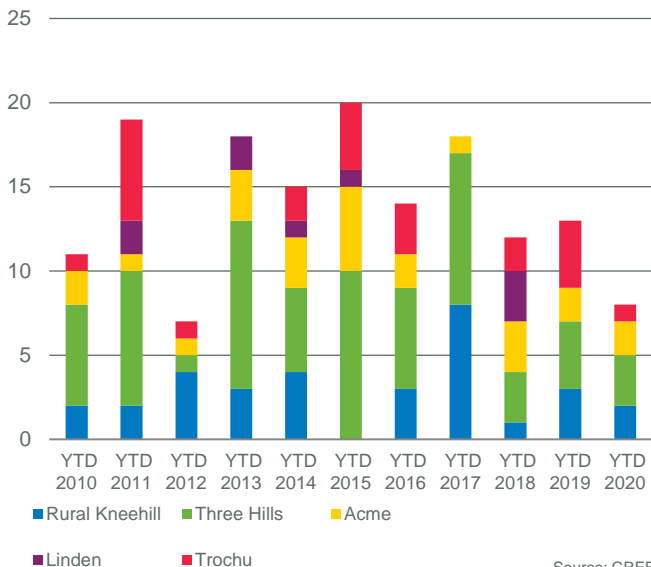
MARCH



Source: CREB®

KNEEHILL SALES: YEAR-TO-DATE

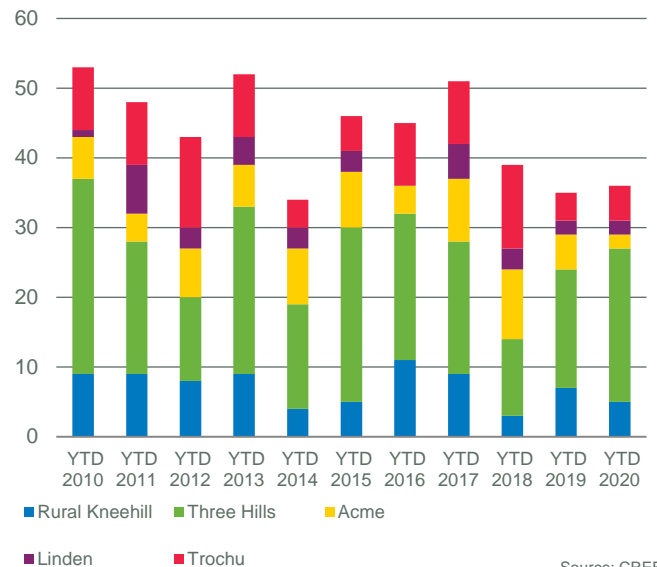
YTD MARCH



Source: CREB®

KNEEHILL NEW LISTINGS: YEAR-TO-DATE

YTD MARCH



Source: CREB®

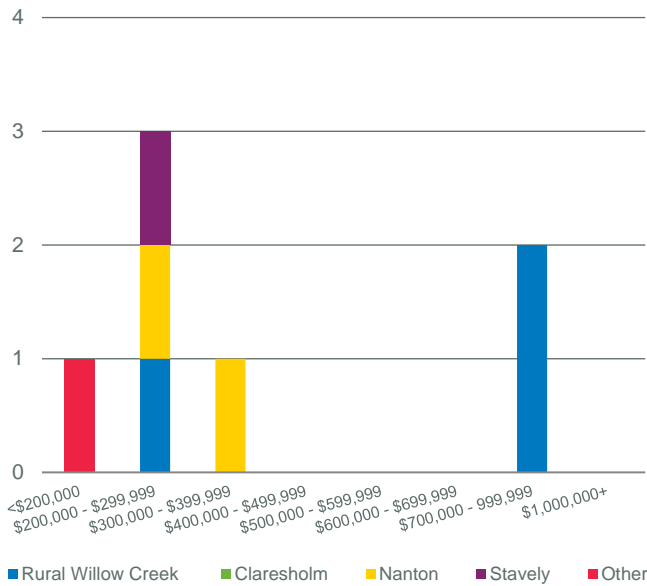
Mar. 20

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Willow Creek Region*	7	18	38.89%	89	12.71	196,300	406,036	295,000	100%
Rural Willow Creek*	3	3	100.00%	18	6.00	195,400	580,083	717,250	43%
Claresholm*	0	6	0.00%	32	-	-	NA	NA	0%
Nanton*	2	5	40.00%	29	14.50	-	318,750	318,750	29%
Stavely*	1	4	25.00%	10	10.00	-	295,000	295,000	14%
Other*	1	0	-	0	0.00	-	169,500	169,500	14%

**Data within these areas may not accurately reflect total resale activity and trends*

SALES BY PRICE RANGE

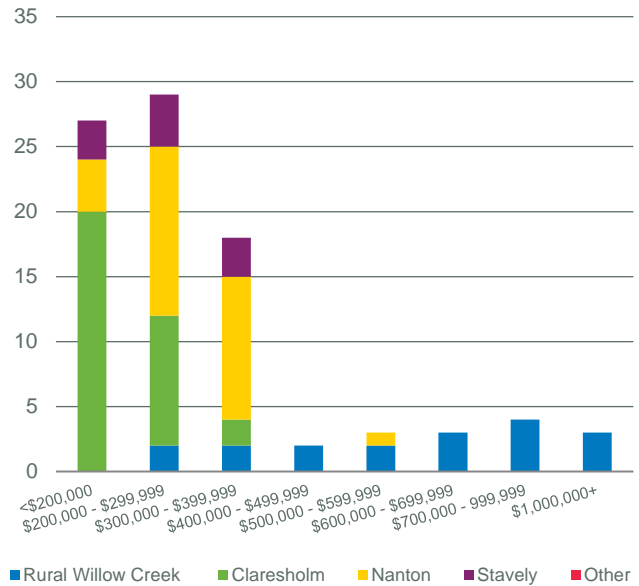
MARCH



Source: CREB®

INVENTORY BY PRICE RANGE

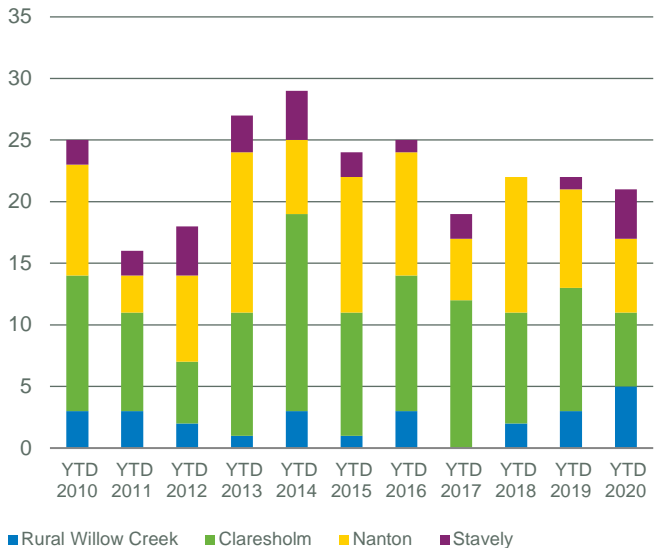
MARCH



Source: CREB®

WILLOW CREEK SALES: YEAR-TO-DATE

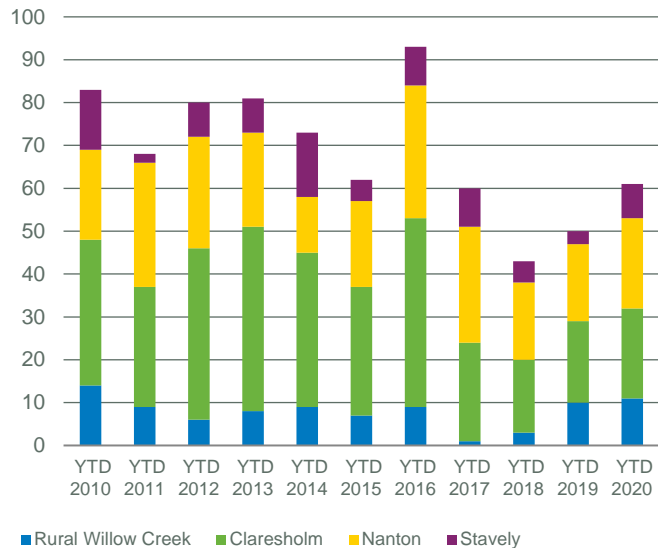
YTD MARCH



Source: CREB®

WILLOW CREEK NEW LISTINGS: YEAR-TO-DATE

YTD MARCH



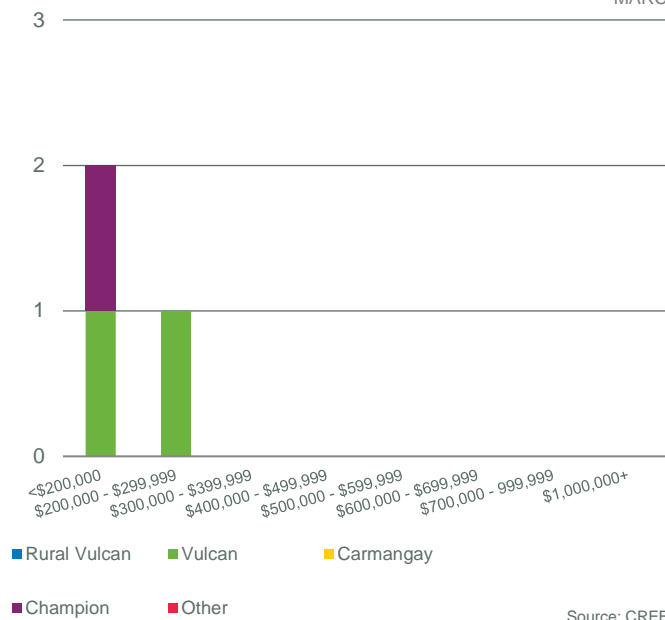
Source: CREB®

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Vulcan Region*	3	12	25.00%	66	22.00	230,100	133,667	86,000	100%
Rural Vulcan*	0	6	0.00%	25	-	-	NA	NA	0%
Vulcan*	2	4	50.00%	26	13.00	-	160,500	160,500	67%
Carmangay*	0	0	-	2	-	-	NA	NA	0%
Champion*	1	1	100.00%	6	6.00	-	80,000	80,000	33%
Other*	0	1	0.00%	7	-	-	NA	NA	0%

**Data within these areas may not accurately reflect total resale activity and trends*

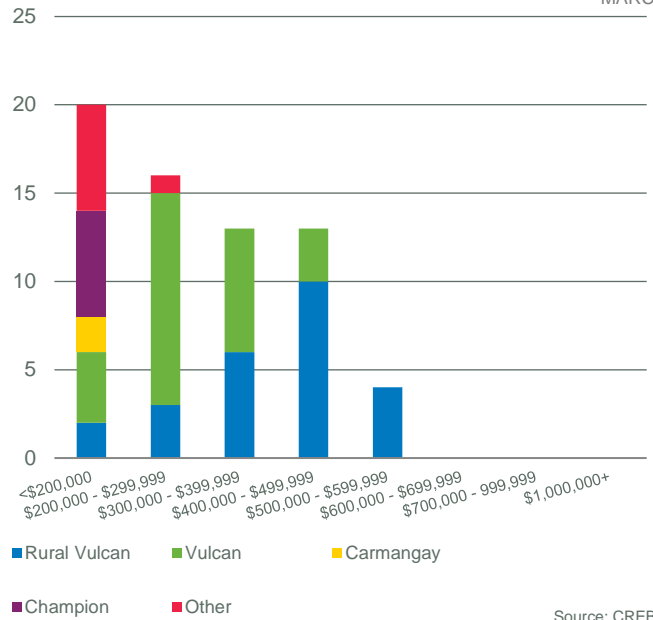
SALES BY PRICE RANGE

MARCH



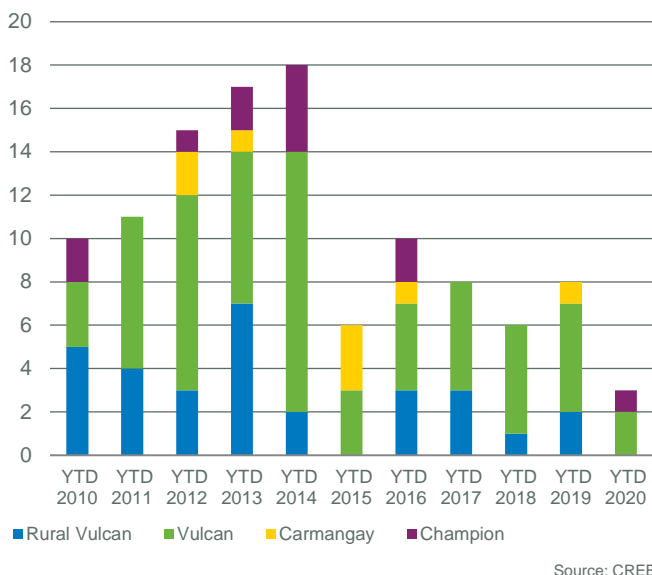
INVENTORY BY PRICE RANGE

MARCH



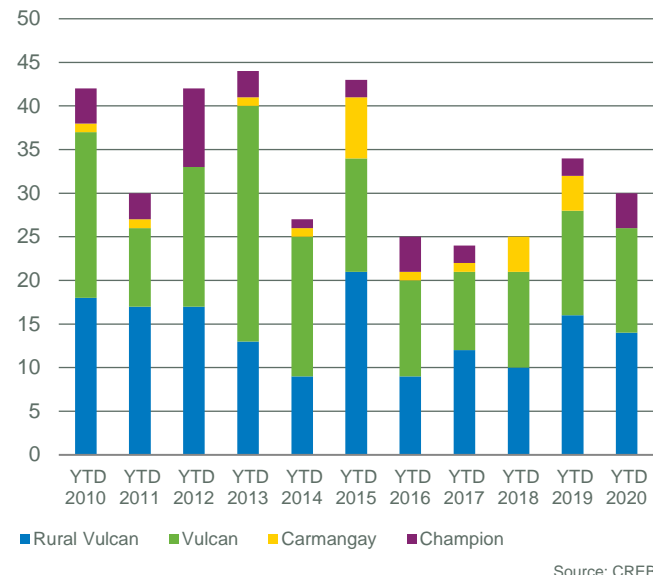
VULCAN SALES: YEAR-TO-DATE

YTD MARCH



VULCAN NEW LISTINGS: YEAR-TO-DATE

YTD MARCH



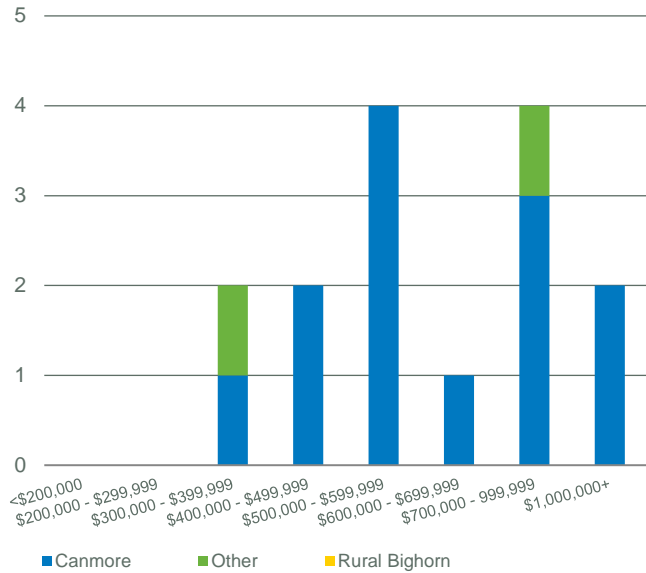
Mar. 20

March 2020	Sales	New Listings	Sales to New Listings Ratio	Inventory	Months of Supply	Benchmark Price	Average Price	Median Price	Share of Sales Activity
Total Bighorn Region*	15	40	37.50%	136	9.07	768,300	881,160	560,000	100%
Rural Bighorn*	0	1	0.00%	6	-	-	NA	NA	0%
Canmore*	13	36	36.11%	103	7.92	-	934,569	560,000	87%
Other*	2	3	66.67%	27	13.50	-	534,000	534,000	13%

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SALES BY PRICE RANGE

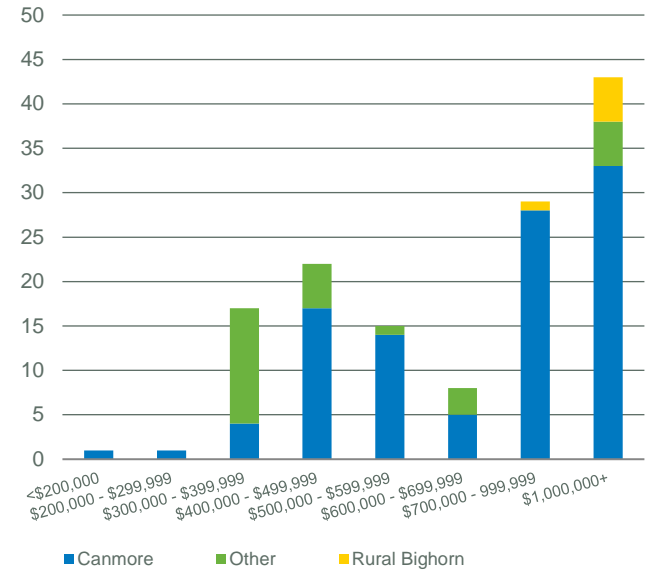
MARCH



Source: CREB®

INVENTORY BY PRICE RANGE

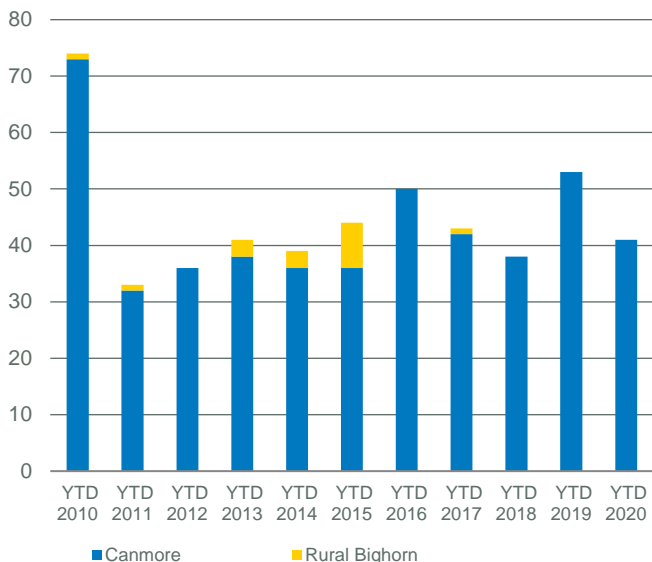
MARCH



Source: CREB®

BIGHORN SALES: YEAR-TO-DATE

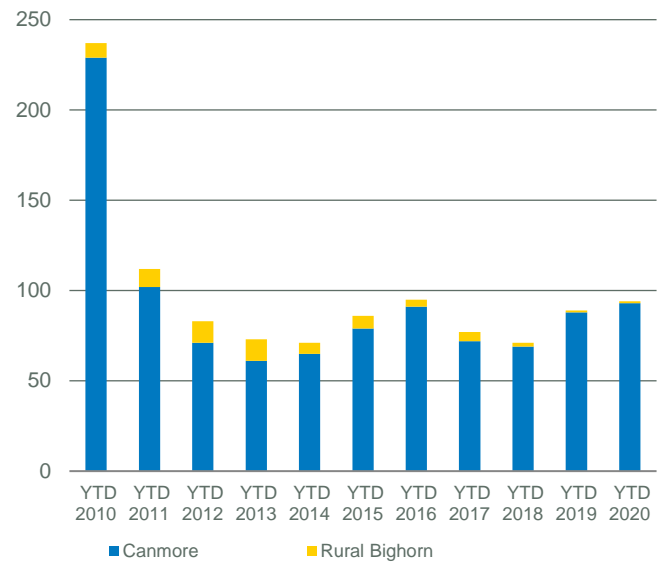
YTD MARCH



Source: CREB®

BIGHORN NEW LISTINGS: YEAR-TO-DATE

YTD MARCH



Source: CREB®

BIGHORN*
Rural Bighorn M.D.
 Benchlands**
Canmore*
 Exshaw**
 Ghost Lake**
 Harvie Heights**
 Lac des Arcs**
 Seebe**
 Waiparous**

FOOTHILLS
Rural Foothills M.D.
 Aldersyde**
Black Diamond
Blackie
Cayley
De Winton
Heritage Pointe
High River
 Longview**
 Millarville**
Okotoks
Priddis**
Priddis Greens
Turner Valley

KNEEHILL*
Rural Kneehill County
Acme
 Carbon**
 Huxley**
Linden
 Swalwell**
Three Hills
 Toppington**
Trochu
 Wimborne**

MOUNTAIN VIEW*
Rural Mountain View County
 Bearberry**
 Bergen**
Carstairs
Cremona
Didsbury
 Eagle Hill**
 Elkton**
Olds*
Sundre*
 Water Valley**
 Westward Ho**

ROCKY VIEW
Rural Rocky View County
 Balzac**
Beiseker
 Bottrel**
Bragg Creek
Chestermere
Cochrane
 Cochrane Lake**
 Conrich**
 Crossfield
 Dalemead**
 Dalroy**
 Delacour**
 Indus**
Irricana
 Janet**
 Kathryn**
 Keoma**
Langdon
 Madden**
Redwood Meadows

VULCAN*
Rural Vulcan County*
 Arrowwood**
 Brand**
Carmangay*
Champion*
 Ensign**
 Herronton**
 Kirkcaldy**
 Lomond**
 Milo**
 Mossleigh**
 Queenstown**
 Shouldice**
 Travers**

WHEATLAND*
Rural Wheatland County*
 Ardenode**
Carseland*
 Chancellor**
 Cheadle**
 Cluny**
 Dalum**
 Gleichen**
 Hussar**
Lyalta*
 Namaka**
Rockyford*
 Rosebud**
 Standard**

WILLOW CREEK*
Rural Willow Creek County*
Claresholm*
 Fort Macleod**
 Granum**
Nanton*
 Parkland**

CREB® REPORTING REGIONS

* Data within these areas may not accurately reflect total resale activity and trends. CREB® resale data only includes activity occurring within our membership. For the identified areas, the data could be missing a significant portion of transactions as not all active Realtors® in the area are a member of the CREB® board.

** Resale activity in these areas does not meet the minimum reporting standard.

DEFINITIONS

- Benchmark Price** - Represents the monthly price of the typical home based on its attributes, such as size, location and number of bedrooms.
- MLS® Home Price Index** - changes in home prices by comparing current price levels relative to January 2005 price level.
- Absorption Rate** - refers to the ratio between the amounts of sales occurring in the market relative to the amount of active listings / Inventory.
- Months of Supply** - refers to the ratio between inventory and sales and represents at the current pace of sales how long it would take to sell existing inventory and the current rate of sales.
- Detached** - A unit that is not attached to any other unit.
- Semi-detached** - A single dwelling built as one of a pair that shares one common wall.
- Row** - A single dwelling attached to each other by a common wall with more than two properties in the complex.
- Attached** - Both row and semi-detached properties.
- Apartment** - High-rise and low-rise condominium properties with access through an interior hallway.
- Total Residential** - Includes detached, attached and apartment style properties.
- Exclusions** - Data included in this package do not include activity related to multiple-unit sales, rental, land or leased properties.
- Rural** - Data represents activity occurring within the broader region but not in any specific town/hamlet/village within the region.

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