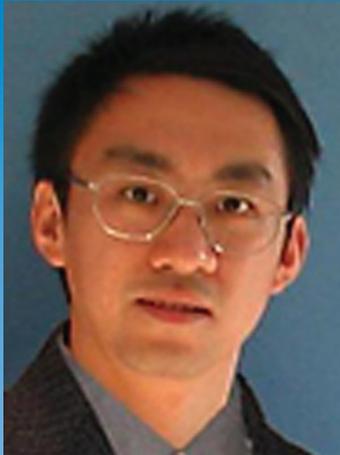




Preferred Client UPDATE

August · 2013

Working hard to keep you informed



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Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"Outside of a dog, a book is man's best friend. Inside of a dog it's too dark to read."

- Groucho Marx,
The Essential Groucho: Writings For By And About
Groucho Marx

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LUXURY
PORT/OLIO
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What's Happening in Calgary_(and area)...

Calgary, August 1, 2013 - According to CREB (referencing metro Calgary stats only)... City of Calgary residential sales totaled 2,268 units in July, a 17 percent increase over the previous year and up more than six percent so far this year.

Active Listings as of August 1, 2013*

	Count	Average Price	Ave. DOM
Single Family	4,966	\$630,555	69
Condominium	1,755	\$405,654	71
Combined Residential Active Listings	6,721		
Rural With Home	1,245	\$1,139,637	114
Rural Land	584	\$656,343	199
Total Rural	1,829		
Total MLS Active Listings	8,550		

Sales for July 2013*

	Count	Average Price	Ave. DOM
Single Family	2,122	\$492,687	45
Condominium	832	\$307,716	48
Combined Residential Sales	2,954		
Rural With Home	97	\$773,843	102
Rural Land	36	\$496,802	210
Total Rural	133		
Total MLS Sales	3,087		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

We Wanted To Know...

what the next generation of home buyers were looking for, so we decided to seek them out and hear their answers.

After reviewing the results our prediction is that demand in the high end market is expected to grow, and finding homes that meet these buyers' criteria will be a challenge. We were able to get some of these future home buyers into the studio so that you could see first hand what your future buyer looks like and what they are looking for. Don't be surprised if some of

these faces look familiar as you may have seen them out and about with their CIR REALTOR® relatives :)

We invite you to watch our CIR REALTY "What Kids Want in their Dream House" video production!

Simply search for " CIR REALTY "What kids Want" " on YouTube. Enjoy :)

CIR REALTY TIPS

Tips for Hiring a Contractor

If you are in the process of renovating, whether because of flooding, or just because it's time for a change, you will want to do some research before you hire a contractor. Here are a few things to look into before making a decision:

- Talk to a contractor's previous clients.
- Consider how much communication you'll need from your contractor to be comfortable during the job. Communication issues are often at the root of most client-contractor problems.

- Go look at their work.
- Check out at least three, if not five different potential contractors.
- Get copies of their liability insurance and Workplace Safety and Insurance Board paperwork.

It doesn't hurt to find out how long it took the contractor to complete the job you look at, ask about any "extras", about workers and subcontractors and anything else you think might be relevant to your job.

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY®

Because a Great Experience Begins with a Great Agent.™

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