



Preferred Client update

AUG 2012

Working hard to keep you informed



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Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"There are thousands of people who have turned their lives into wonderful success stories simply because they decided to change."

- Anonymous

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What's Happening in Calgary_(and area)...

Calgary, Aug 1, 2012 - According to CREB... Calgary continues to buck national housing sale trends. The 1,936 residential units sold in July represent a 21.3-per-cent increase over 2011.

Active Listings as of August 1, 2012

	Count	Average Price	Ave. DOM
Single Family	6,023	\$558,848	69
Condominium	2,430	\$380,306	74
Combined Residential Active Listings	8,453		
Rural With Home	1,322	\$1,070,668	118
Rural Land	661	\$742,405	228
Total Rural	1,983		
Total MLS Active Listings	10,436		

Sales for July 2012

	Count	Average Price	Ave. DOM
Single Family	1,802	\$456,967	49
Condominium	635	\$284,247	56
Combined Residential Sales	2,437		
Rural With Home	88	\$730,180	100
Rural Land	22	\$435,533	103
Total Rural	110		
Total MLS Sales	2,547		

10-point Checklist for Hiring a Contractor for your Home Renovations

To avoid being a victim of another bad home renovation, make sure you follow some simple rule if you are planning to take the plunge this year:

- Hire only licensed contractors.
- Ask to see a copy of the contractor's license and insurance and check that the contractor's license is in good standing.
- Get at least three bids.
- Get references from each bidder and take the time to check out their work.
- Make sure the details of the project and the payment terms are in writing.
- Progress payments should not get ahead of the work.
- Confirm the contractor's liability and workers' compensation policies are active and the coverage amounts are adequate by calling the insurance companies.
- Don't pay more than 10 percent of the contract price or \$1,000; whichever is less, as a down payment.
- Keep a job file containing all relevant paperwork, including the contract and record of payments.
- Do not make the final payment until you're satisfied with the job, including cleanup.

CIR REALTY TIPS

Ensure That Your Home Has Excellent Curb Appeal to Sell Faster!

Studies have shown that potential buyers decide within 8 seconds of driving past your home whether it is worth going inside to view. Thus curb appeal deals with the impression that the exterior of the home presents to potential buyers. If a buyer does not get excited looking at the outside of a property, the chances of getting them in the door is very slim.

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the writer to be removed from the mail list. Thank you, CIR REALTY®

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