



Preferred Client UPDATE

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Working hard to keep you informed



Tao Guo

Real Estate Associate

Executive Platinum Club

B 403-247-7770
C 403-828-6689

E tguo@cirrealty.ca
W www.guo-tao.com

Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"Too many ideas create confusion, whereas a single idea put into action can change the world".

- Unknown Author



What's Happening in Calgary (and area)...

Calgary, Mar 1, 2013 - According to CREB... Total residential sales for the month of February 2013 totaled 1,711 units, a one per cent decline over the previous year.

Active Listings as of March 1, 2013

	Count	Average Price	Ave. DOM
Single Family	4,136	\$621,121	71
Condominium	1,586	\$387,458	74
Combined Residential Active Listings	5,722		
Rural With Home	897	\$1,185,448	127
Rural Land	500	\$683,635	216
Total Rural	1,397		
Total MLS Active Listings	7,119		

Sales for February 2013

	Count	Average Price	Ave. DOM
Single Family	1,493	\$492,709	45
Condominium	574	\$301,839	46
Combined Residential Sales	2,067		
Rural With Home	75	\$812,529	104
Rural Land	12	\$566,500	148
Total Rural	87		
Total MLS Sales	2,157		

Calgary Continues Leading the Market

At a time where major cities in Canada are seeing sharp declines in prices, Calgary is bucking the trend and progressing upwards. All indicators are pointing towards more sales and higher sale prices.

"We are seeing great movement in all sectors of the market and in all major centres throughout Alberta. High affordability, low interest rates, and the overall health of the provincial economy are reflective in housing prices and increases."

— Lindsey Smith, Professional Development Manager, CIR REALTY.

According to a report by TD Economics, average home prices will rise from **\$411,927 in 2012 to \$423,000 this year and \$431,400 next year.** Last year there were 27,212 total sales under the Calgary Real Estate Board. **That was up 18.84 percent from the year before.** TD is projecting 27,700 sales this year.

CIR REALTY TIPS

CIR REALTY's Ultimate Family Vacation Contest

Want to go to Disneyland? We want to send you there!

Win a grand prize Family Trip for FOUR (4 nights, 5 days, park passes, flights and accommodation at one of Disney's resorts included) to Disneyland –OR– one of five other great family days out in Calgary. Early bird draws start in March. Grand Prize draw date is July 2, 2013.

No purchase necessary. To enter go to www.cirrealty.ca/contest/cir-contest.cir and fill out the online form.

Good luck!

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY™