



# Preferred Client

UPDATE

November · 2013

Working hard to keep you informed



**Tao Guo**

Real Estate Associate

Executive Platinum Club

**B 403-247-7770**  
**C 403-828-6689**

**E** [tguo@cirrealty.ca](mailto:tguo@cirrealty.ca)  
**W** [www.guo-tao.com](http://www.guo-tao.com)

### Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

### Inspiration of the Month

"I have not failed. I've just found 10,000 ways that won't work."

- Thomas A. Edison



## What's Happening in Calgary (and area)...

**Calgary, November 1, 2013** - According to CREB (referencing metro Calgary stats only)... Residential sales activity totaled 1,953 units in October, an 18% rise over 2012 and pushing year-to-date volume increases to just over 10%.

### Active Listings as of November 1, 2013\*

	Count	Average Price	Ave. DOM
Single Family	4,370	\$647,410	71
Condominium	1,608	\$431,530	69
<b>Combined Residential Active Listings</b>	<b>5,978</b>		
Rural With Home	1,038	\$1,148,389	126
Rural Land	587	\$754,293	211
<b>Total Rural</b>	<b>1,625</b>		
<b>Total MLS Active Listings</b>	<b>7,603</b>		

### Sales for October 2013\*

	Count	Average Price	Ave. DOM
Single Family	1,773	\$483,368	44
Condominium	719	\$329,795	48
<b>Combined Residential Sales</b>	<b>2,492</b>		
Rural With Home	85	\$811,040	116
Rural Land	28	\$474,794	224
<b>Total Rural</b>	<b>113</b>		
<b>Total MLS Sales</b>	<b>2,605</b>		

\* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

## Snow Removal

Now that the snow has started flying, here's a quick reminder of general snow removal bylaws:

- Owners/occupants are responsible for the complete removal of snow and ice from all City pathways and sidewalks, adjacent to the front or side of their property, within 24 hours after the snow stops falling.
- All snow and ice must be removed down to the bare surface of the sidewalk or pathway.
- If you own a rental property you are ultimately responsible for ensuring the sidewalks and pathways are cleared.
- Snow or ice from private property cannot be placed on a road or boulevard.

For more detailed bylaws, contact your city's bylaw office.

### CIR REALTY TIPS

## Exclusive TELUS Offer for Friends and Family of CIR

Did you know that your CIR REALTOR® can save you up to \$700 on your TV and Internet services?

CIR REALTY has a special partnership with Telus that can give you home Internet and Optik TC for only \$30 a month! If you are an existing Telus customer your REALTOR® can get you great discounts (NOT available to the

public) on new services and a few free pay per view movies on your account as well (no purchase necessary!). And, if you are moving, your REALTOR® can make sure your services are set up as soon as possible after you move in without you having to call a 1-800 number. Ask your REALTOR® for more information!

\* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY™

Because a Great Experience Begins with a Great Agent.™

[www.cirrealty.ca](http://www.cirrealty.ca)