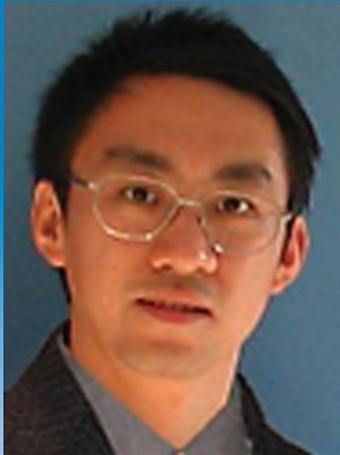




Preferred Client UPDATE

January · 2014

Working hard to keep you informed



Tao Guo

Real Estate Associate

EXECUTIVE PLATINUM CLUB

B 403-247-7770

C 403-828-6689

E tguo@cirrealty.ca

W www.guo-tao.com

Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"For a new year to bring you something new, make a move, like a butterfly tearing its cocoon! Make a move!"

- Mehmet Murat ildan

LEADING REAL ESTATE COMPANIES OF THE WORLD

LUXURY PORT/OLIO INTERNATIONAL

What's Happening in Calgary_(and area)...

Calgary, January 2, 2014 - According to CREB (referencing metro Calgary stats only)... December's 8% year-over-year increase in sales volume in the city of Calgary capped a year that saw an 11% growth in sales volume for the entire 12 months.

Active Listings as of January 2, 2014*

	Count	Average Price	Ave. DOM
Single Family	2,824	\$663,338	92
Condominium	1,129	\$461,564	86
Combined Residential Active Listings	3,953		
Rural With Home	709	\$1,198,118	155
Rural Land	469	\$884,573	221
Total Rural	1,178		
Total MLS Active Listings	5,131		

Sales for December 2013*

	Count	Average Price	Ave. DOM
Single Family	1,001	\$501,071	51
Condominium	455	\$310,477	52
Combined Residential Sales	1,456		
Rural With Home	50	\$937,990	100
Rural Land	11	\$1,882,027	275
Total Rural	61		
Total MLS Sales	1,517		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

Start Your Year off with Some Quick Tests that Could Save Your Life

We all know that we should have carbon monoxide detectors, smoke alarms and fire extinguishers in our home, but then we forget that we need to ensure that they are still working. The new year is the perfect opportunity to make sure your home is still safe.

Carbon monoxide detectors and smoke alarms should be tested monthly and have their batteries replaced once a year. CO detectors have a life of about 7 years and smoke alarms have a life of about 10. If they are older than that, or not working when you test them, replace them immediately.

Give your fire extinguisher a quick check monthly and make sure that it's in the right spot (visible and accessible) and that the gauge shows the correct pressure.

It is so easy to forget when you last looked at any of these items, so changing batteries at the beginning of the year and continuing to check/test at the beginning of every month helps to eliminate issues.

CIR REALTY TIPS

Easily Discover Your Home's Value

After an active 2013, are you wondering where the value of your home sits. As we enter the New Year knowing this can help you plan renovations, stay on top of your financial position, and will obviously, help you if you are thinking of making a move. Your REALTOR® has the knowledge and the tools to quickly provide an approximation of value—upon seeing the property they can provide an accurate value for your home.

Ask your REALTOR® for a complimentary Market Analysis today!

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY®

Because a Great Experience Begins with a Great Agent.™

www.cirrealty.ca