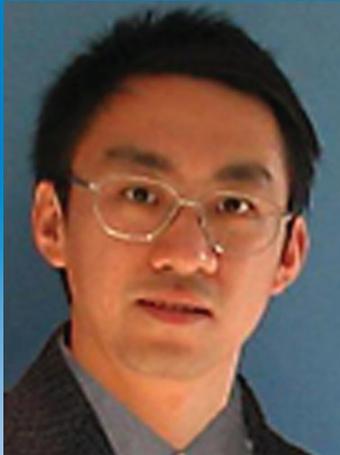




April · 2014

Working hard to keep you informed



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Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

Inspiration of the Month

"Live as if you were to die tomorrow. Learn as if you were to live forever."

- Mahatma Gandhi

LEADING REAL ESTATE COMPANIES OF THE WORLD

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What's Happening in Calgary_(and area)...

Calgary, April 1, 2014 - According to CREB (referencing metro Calgary stats only)...Residential sales activity improved across all sectors in March. However, declining new listings in the single family sector combined with further gains in sales activity decreased single family inventory to the lowest March level since 2006.

Active Listings as of April 1, 2014*

	Count	Average Price	Ave. DOM
Single Family	3,579	\$679,367	69
Condominium	1,659	\$437,949	60
Combined Residential Active Listings	5,238		
Rural With Home	818	\$1,237,696	125
Rural Land	513	\$957,279	193
Total Rural	1,331		
Total MLS Active Listings	6,569		

Sales for March 2014*

	Count	Average Price	Ave. DOM
Single Family	2,215	\$524,519	34
Condominium	932	\$324,856	32
Combined Residential Sales	3,147		
Rural With Home	102	\$845,997	95
Rural Land	20	\$726,831	186
Total Rural	122		
Total MLS Sales	3,269		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

Get the Contractor Discount on Home Improvement Products

Many local dealers offer a 5, 10, or even 15 percent discount to tradespeople. So, for example, drop the name of your plumber when buying new bath fixtures. Don't have a pro? Explain that you're contracting the job, and ask if they'll extend the discount.

COST: Occasionally you may have to do a bit of sweet talking. **SAVINGS:** Easily \$250 for a new tub, sink, and toilet suite. **BONUS:** Once you get in the seller's computer as having received the discount, you likely won't have to ask again. To save even more money make sure you do some online shopping before you head out. Rona's website, for example, has a special section that tells you what all of the clearance items and promotions are at every store!

CIR REALTY TIPS

Quick Ways to Keep on Top of Cleaning Your Home

Start at one end of the house and keep moving to the other end. Then...

- Cleaning is much easier when everything has a home. Work on creating organized storage for all of the things that end up being scattered around the house, like papers, mail, shoes, & toys.
- Use a large laundry basket to collect items such as toys or clothing that need to be returned to a different room. If you have multiple offenders, use multiple baskets. After you have finished tidying every room, take 5 minutes to put away the collected items.
- Save sweeping/mopping and vacuuming until the end, and then do it all at once. If you have mostly hard surface floors, use an industrial dry mop to wipe the floors each day. It takes only a couple minutes to run it over all the floors and then shake it off outside. About once a week, do a really thorough sweep and then use a Swiffer WetJet to mop.
- Likewise, save the glass cleaning for the end as well. Once the house is completely clean, grab window cleaner and a rag and run around doing spot checks on the glass doors and windows. Wipe the bathroom mirrors as well as the fixtures and sink.
- Keep daily shower cleaner in the bath/shower and spray down after each use.
- Store your toilet brush in a container of bleach; replace the bleach once a week.

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY™